# The Saudi British Bank Consolidated Financial Statements For the year ended

**31 December 2016** 



### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December	Notes	2016 SAR'000	2015 SAR'000
ASSETS			
Cash and balances with SAMA	3	24,121,821	10,942,268
Due from banks and other financial institutions	4	8,217,746	11,452,978
Positive fair value derivatives	10	721,912	872,865
Investments, net	5	29,273,055	35,527,045
Loans and advances, net	6	120,964,815	125,946,636
Investment in a joint venture and an associate	7	642,297	693,235
Property and equipment, net	8	1,038,352	991,455
Other assets	9	1,075,896	1,323,941
Total assets	-	186,055,894	187,750,423
LIABILITIES AND SHAREHOLDERS' EQUITY			
Liabilities			
Due to banks and other financial institutions	11	3,419,174	1,834,906
Customers' deposits	12	140,639,785	148,887,178
Debt securities in issue	13	4,517,636	4,512,938
Borrowings	14	1,709,958	46,988
Negative fair value derivatives	10	604,793	895,429
Other liabilities	15	3,885,620	3,398,447
Total liabilities	-	154,776,966	159,575,886
Shareholders' equity			
Share capital	16	15,000,000	15,000,000
Statutory reserve	17	8,557,339	7,583,656
Other reserves	18	24,052	(340,608)
Retained earnings		7,127,537	5,361,489
Proposed dividends	26	570,000	570,000
Total shareholders' equity		31,278,928	28,174,537
Total liabilities and shareholders' equity	=	186,055,894	187,750,423

The accompanying notes 1 to 39 form an integral part of these consolidated financial statements.

### CONSOLIDATED STATEMENT OF INCOME

For the year ended 31 December	Notes	2016 SAR'000	2015 SAR'000
Special commission income	20	6,075,102	4,813,421
Special commission expense	20	1,318,187	559,543
Net special commission income	-	4,756,915	4,253,878
Fees and commission income, net	21	1,340,843	1,550,271
Exchange income, net		478,045	465,755
Income from FVIS financial instruments		6,994	3,750
Trading income, net	22	261,648	252,382
Dividend income		37,844	37,050
Gains on non-trading investments, net	23	26,297	66,634
Other operating income, net	-	18	907
Total operating income	_	6,908,604	6,630,627
Salaries and employee related expenses	24	1,228,958	1,252,725
Rent and premises related expenses		142,470	131,791
Depreciation	8	110,903	96,557
General and administrative expenses		601,219	529,267
Provision for credit losses, net	6	944,560	429,716
Impairment/(impairment reversal) of other financial assets, net	5	49,540	(9,631)
Total operating expenses	_	3,077,650	2,430,425
Income from operating activities		3,830,954	4,200,202
Share in earnings of a joint venture and associate	7	63,777	130,345
Net income for the year	-	3,894,731	4,330,547
Basic and diluted earnings per share (in SAR)	25	2.60	2.89

The accompanying notes 1 to 39 form an integral part of these consolidated financial statements.

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the year ended 31 December

	Notes	2016 SAR' 000	2015 SAR' 000
Net income for the year		3,894,731	4,330,547
Other comprehensive income to be reclassified to statement of income in subsequent years			
Available for sale financial assets			
- Net change in fair value	18	405,301	(295,809)
- Transfer to consolidated statement of income	18	(26,297)	(66,635)
Cash flow hedges			
- Net change in fair value	18	11,326	(31,964)
- Transfer to consolidated statement of income	18	(6,080)	(791)
Other comprehensive income / (loss) for the year		384,250	(395,199)
Total comprehensive income for the year		4,278,981	3,935,348

### CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY For the year ended 31 December

<b>2016</b> Balance at beginning of the year	Notes	Share capital <u>SAR '000</u> 15,000,000	Statutory reserve <u>SAR '000</u> 7,583,656	Other reserves <u>SAR '000</u> (340,608)	Retained earnings <u>SAR '000</u> 5,361,489	Proposed dividends <u>SAR '000</u> 570,000	Total <u>SAR '000</u> 28,174,537
Total comprehensive income for the year		15,000,000	7,505,050	(340,000)	3,301,407	570,000	20,174,557
Net income for the year		-	-	-	3,894,731	-	3,894,731
Net changes in fair value of cash flow hedges	18	-	-	11,326	-	-	11,326
Net changes in fair value of available for sale investments	18	-	-	405,301	-	-	405,301
Transfer to consolidated statement of income	18	-	-	(32,377)		-	(32,377)
			_	384,250	3,894,731		4,278,981
Treasury shares		-	-	(18,357)	-	-	(18,357)
Employee share plan reserve		-	-	(1,233)	-	-	(1,233)
Transfer to statutory reserve	17	-	973,683	-	(973,683)	-	-
2015 Final dividend paid	26	-	-	-	-	(570,000)	(570,000)
2016 Interim dividend paid	26	-	-	-	(585,000)	-	(585,000)
2016 Final proposed dividend	26				(570,000)	570,000	<u> </u>
Balance at end of the year		15,000,000	8,557,339	24,052	7,127,537	570,000	31,278,928
2015							
Balance at beginning of the year		10,000,000	9,001,019	61,614	5,858,579	1,150,000	26,071,212
Total comprehensive income for the year							
Net income for the year		-	-	-	4,330,547	-	4,330,547
Net changes in fair value of cash flow hedges Net changes in fair value of available for sale	18	-	-	(31,964)	-	-	(31,964)
investments	18	-	-	(295,809)	-	-	(295,809)
Transfer to consolidated statement of income	18	-		(67,426)		-	(67,426)
			-	(395,199)	4,330,547		3,935,348
Bonus share issue		5,000,000	(2,500,000)	-	(2,500,000)	-	-
Treasury shares		-	-	(25,792)	-	-	(25,792)
Employee share plan reserve		-	-	18,769	-	-	18,769
Transfer to statutory reserve	17	-	1,082,637	-	(1,082,637)	-	-
2014 Final dividend paid		-	-	-	-	(1,150,000)	(1,150,000)
2015 Interim dividend paid	26	-	-	-	(675,000)	-	(675,000)
2015 Final proposed dividend	26	<u> </u>			(570,000)	570,000	
Balance at end of the year		15,000,000	7,583,656	(340,608)	5,361,489	570,000	28,174,537

The accompanying notes 1 to 39 form an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS			
For the year ended 31 December		2016	2015
	Notes	SAR'000	SAR'000
OPERATING ACTIVITIES			
Net income for the year		3,894,731	4,330,547
Adjustments to reconcile net income to net cash from (used in)			
operating activities:		40.400	50.014
Amortisation of premium on non-trading investments	22	40,192	50,814
Gains on non-trading investments, net	23	(26,297)	(66,634)
Depreciation	8	110,903	96,557
Income from FVIS financial instruments		(6,994)	(3,750)
Cash Flow Hedge gain transfer to consolidated statement of income	7	(6,080)	(791)
Share in earnings of a joint venture and associate	7	(63,777)	(130,345)
Provision for credit losses, net of reversal	6	944,560	429,716
Charge against employee share plan reserve		10,710	18,769
Impairment/(impairment reversal) of other financial assets	—	49,540	(9,631)
		4,947,488	4,715,252
Net (increase) decrease in operating assets:	-		
Statutory deposit with SAMA	3	203,452	(379,521)
Due from banks and other financial institutions with an original maturity of		(505 000)	00.550
more than three months from date of acquisition		(527,223)	93,573
Loans and advances		4,037,261	(10,769,848)
Other assets and derivatives		410,324	1,263,629
Net increase (decrease) in operating liabilities: Due to banks and other financial institutions		1 504 970	(2 250 219)
		1,584,268	(2,259,318)
Customers' deposits Other liabilities and derivatives		(8,247,393)	2,853,680
	_	65,171	(1,789,216)
Net cash from/(used in) operating activities	-	2,473,348	(6,271,769)
INVESTING ACTIVITIES			
Proceeds from sale and maturities of non-trading investments		73,459,574	33,789,979
Purchase of non-trading investments		(66,883,021)	(24,238,088)
Purchase of property and equipment	8	(157,800)	(424,611)
Dividend from a joint venture and associate	7	114,715	88,784
Net cash from investing activities	_	6,533,468	9,216,064
	_		
FINANCING ACTIVITIES			
Debt securities in issue		4,698	(768,749)
Borrowings		1,662,970	(31,326)
Treasury shares purchased		(30,300)	(25,792)
Dividends paid	—	(1,023,634)	(1,792,242)
Net cash from/(used in) financing activities	-	613,734	(2,618,109)
Increase in cash and cash equivalents		9,620,550	326,186
Cash and cash equivalents at beginning of the year		13,338,227	13,012,041
Cash and cash equivalents at end of the year	27	22,958,777	13,338,227
Special commission received during the second	_	4 309 030	4 707 176
Special commission received during the year	_	4,398,029	4,707,176
Special commission paid during the year	-	894,760	478,314
Supplemental non-cash information Other comprehensive income / (loss) for the year		384,250	(395,199)
suprementer e mesine / (1000) for the jear	_		(0)0,1)))

The accompanying notes 1 to 39 form an integral part of these consolidated financial statements.

### 1. General

The Saudi British Bank ("SABB") is a Saudi Joint Stock Company and was established by Royal Decree No. M/4 dated 12 Safar 1398H (21 January 1978). SABB formally commenced business on 26 Rajab 1398H (1 July 1978) with the taking over of the operations of The British Bank of the Middle East in the Kingdom of Saudi Arabia. SABB operates under Commercial Registration No. 1010025779 dated 22 Dhul Qadah 1399H (13 October 1979) as a commercial bank through a network of 84 branches (2015: 84 branches) in the Kingdom of Saudi Arabia. SABB employed 3,317 staff as at 31 December 2016 (2015: 3,451). The address of SABB's head office is as follows:

The Saudi British Bank P.O. Box 9084 Riyadh 11413 Kingdom of Saudi Arabia

The objectives of SABB are to provide a range of banking services. SABB also provides Shariah approved products, which are approved and supervised by an independent Shariah Board established by SABB.

SABB has 100% (2015:100%) ownership interest in a subsidiary, SABB Securities Limited, a Saudi limited liability company formed in accordance with Capital Market Authority's Resolution No. 2007-35-7 dated 10 Jamada II 1428H (25 June 2007) and registered in the Kingdom of Saudi Arabia under Commercial Registration No. 1010235982 dated 8 Rajab 1428H (22 July 2007). The subsidiary is currently not carrying out any activity and is in the process of being liquidated.

SABB has 100% (2015:100%) ownership interest in a subsidiary, SABB Insurance Agency, a Limited Liability Company registered in the Kingdom of Saudi Arabia under commercial registration No. 1010235187 dated 18 Jumada II 1428H (3 July 2007). SABB has 98% direct and 2% indirect ownership interest in its subsidiary (the indirect ownership is held via a subsidiary registered in the Kingdom of Saudi Arabia). The principal activity of the subsidiary is to act as a sole insurance agent for SABB Takaful Company (an associate company of SABB - see note 7) within the Kingdom of Saudi Arabia as per the agreement between the subsidiary and the associate. However, the articles of association of the subsidiary do not restrict the subsidiary from acting as an agent to any other insurance company in the Kingdom of Saudi Arabia.

SABB has 100% (2015:100%) ownership interest in a subsidiary, Arabian Real Estate Company Limited, a limited liability company registered in the Kingdom of Saudi Arabia under commercial registration No. 1010188350 dated 12 Jumada I 1424H (12 July 2003). SABB has 99% direct and 1% indirect ownership interest in its subsidiary (the indirect ownership is held via a subsidiary registered in the Kingdom of Saudi Arabia). The subsidiary is engaged in the purchase, sale and lease of land and real estate for investment purpose.

SABB has 100% (2015:100%) ownership interest in a subsidiary, SABB Real Estate Company Limited, a limited liability company registered in the Kingdom of Saudi Arabia under commercial registration No. 1010428580 dated 12 Safar 1436H (4 December 2014). SABB has 99.8% direct and 0.2% indirect ownership interest in its subsidiary (the indirect ownership is held via a subsidiary registered in the Kingdom of Saudi Arabia). The subsidiary's main purpose is the registration of real estates and to hold and manage collaterals on behalf of the Bank

SABB has participated in three Structured Entities for the purpose of effecting syndicated loan transactions and to secure collateral rights over specific assets of the borrowers under Islamic financing structures. The entities have no other business operations.

- 1. Saudi Kayan Assets Leasing Company.
- 2. Rabigh Asset Leasing Company.
- 3. Yanbu Asset Leasing Company.

SABB owns 50% (2015: 50%) share in each entity. SABB does not consolidate the entities as it does not have the right to variable returns from its involvement with the entities and ability to affect those returns through its power over the entities. The related underlying funding to the borrower is recorded on SABB's books.

### **1.1. Basis of preparation**

### a) Statement of compliance

The consolidated financial statements have been prepared in accordance with the Accounting Standards for Commercial Banks issued by the Saudi Arabian Monetary Authority (SAMA) and International Financial Reporting Standards (IFRS) and interpretation issued by the IFRS Interpretation Committee (IFRIC) as issued by the International Accounting Standards Board (IASB). SABB prepares its consolidated financial statements to comply with the Banking Control Law, the Regulations for Companies in the Kingdom of Saudi Arabia and its Articles of Association.

### b) Basis of measurement

These consolidated financial statements have been prepared under the historical cost convention except for the measurement at fair value of derivatives, financial assets held at fair value through income statement ("FVIS") and available for sale. In addition, assets and liabilities that are hedged in a fair value hedging relationship are carried at fair value to the extent of the risks that are being hedged.

### c) Functional and presentation currency

These consolidated financial statements are expressed in Saudi Arabian Riyals (SAR), rounded off to the nearest thousands, which is the functional currency of SABB.

### d) Presentation of consolidated financial statements

The Bank presents its consolidated statement of financial position in order of liquidity. An analysis regarding recovery or settlement within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in note 31 (b).

### e) Basis of consolidation

The consolidated financial statements comprise the financial statements of SABB and its subsidiaries (collectively referred to as "the Bank"). The financial statements of the subsidiaries are prepared for the same reporting year as that of SABB, using consistent accounting policies.

Subsidiaries are entities which are directly or indirectly controlled by SABB. SABB controls an entity (the "investee") over which it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Subsidiaries are consolidated from the date on which control is transferred to SABB and cease to be consolidated from the date on which the control is transferred from SABB.

Intra-group transactions and balances have been eliminated upon consolidation.

### f) Critical accounting judgements and estimates

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting judgements, estimates, and assumptions that affect the reported amounts of assets and liabilities. It also requires management to exercise its judgement in the process of applying the Bank's accounting policies. Such estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including obtaining professional advice and expectations of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. Revisions to accounting estimates are recognised in the period in which the estimate is revised and future periods. Significant areas where management has used estimates, assumptions or exercised judgements are as follows:

#### i. Impairment losses on loans and advances

### Impairment methodology

The Bank's policy is to create impairment allowances for impaired loans promptly and appropriately, when there is objective evidence that impairment of a loan or portfolio of loans has occurred.

Loan impairment allowances represent management's best estimate of losses incurred in the loan portfolios at the consolidated statement of financial position date. Management is required to exercise judgement in making assumptions and estimates when calculating loan impairment allowances on both individually and collectively assessed loans and advances.

Collective impairment allowances are subject to estimation uncertainty, in part because it is not practicable to identify losses on an individual loan basis due to the large number of individually insignificant loans in the portfolio. The estimation methods include the use of statistical analyses of historical information, supplemented with significant management judgement, to assess whether current economic and credit conditions are such that the actual level of incurred losses is likely to be greater or less than historical experience.

Where changes in economic, regulatory or behavioural conditions result in the most recent trends in portfolio risk factors being not fully reflected in the models, risk factors are taken into account by adjusting the impairment allowances derived from historical loss experience. Risk factors include loan portfolio growth, product mix, unemployment rates, concentration, geographical concentrations, loan product features, economic conditions such as trends in housing markets, the level of interest rates, portfolio seasoning, account management policies and practices, changes in laws and regulations, and other influences on customer payment patterns.

The methodology and the assumptions used in calculating impairment losses are reviewed regularly in the light of differences between loss estimates and actual loss experience.

Losses for impaired loans are recognised when there is objective evidence that impairment of a loan or portfolio of loans has occurred. Impairment allowances that are calculated on individual loans or on groups of loans assessed collectively, are recorded as charges to the income statement and are recorded against the carrying amount of impaired loans on the Statement of Financial Position. Losses which may arise from future events are not recognised.

### Individually assessed loans and advances

The factors considered in determining whether a loan is individually significant for the purposes of assessing impairment include the size of the loan, the number of loans in the portfolio, and the importance of the individual loan relationship, and how this is managed. Loans that meet these criteria will be individually assessed for impairment, except when volumes of defaults and losses are sufficient to justify treatment under a collective assessment methodology (see below).

Loans considered as individually significant are typically to corporate and commercial customers, are for larger amounts and are managed on an individual basis. For these loans, the Bank considers on a case-by-case basis at each reporting date whether there is any objective evidence that a loan is impaired. The criteria used to make this assessment include:

- known cash flow difficulties experienced by the borrower;
- contractual payments of either principal or interest being past due for more than 90 days;
- the probability that the borrower will enter bankruptcy or other financial realisation;
- a concession granted to the borrower for economic or legal reasons relating to the borrower's financial difficulty that results in forgiveness or postponement of principal, interest or fees, where the concession is not insignificant; and
- there has been deterioration in the financial condition or outlook of the borrower such that its ability to repay is considered doubtful.

For loans where objective evidence of impairment exists, impairment losses are determined considering the following factors:

- The Bank's aggregate exposure to the customer;
- the viability of the customer's business model and their capacity to trade successfully out of financial difficulties and generate sufficient cash flow to service debt obligations;
- the amount and timing of expected receipts and recoveries;
- the likely dividend available on liquidation or bankruptcy;
- the extent of other creditors' commitments ranking ahead of, or pari passu with, the bank and the likelihood of other creditors continuing to support the company;
- the complexity of determining the aggregate amount and ranking of all creditor claims and the extent to which legal and insurance uncertainties are evident;
- the realisable value of security (or other credit mitigants) and likelihood of successful repossession;
- the likely costs of obtaining and selling collateral as part of foreclosure;

- the ability of the borrower to obtain, and make payments in, the currency of the loan if not denominated in local currency; and
- when available, the secondary market price of the debt.

The determination of the realisable value of security is based on the market value at the time the impairment assessment is performed. The value is not adjusted for expected future changes in market prices, though adjustments are made to reflect local conditions such as forced sale discounts.

Impairment losses are calculated by discounting the expected future cash flows of a loan, which includes expected future receipts of contractual interest, at the loan's original effective interest rate and comparing the resultant present value with the loan's current carrying amount. The impairment allowances on individually significant accounts are reviewed at least quarterly and more regularly when circumstances require.

#### Collectively assessed loans and advances

Impairment is assessed collectively to cover losses which have been incurred but have not yet been identified on loans subject to individual assessment or for homogeneous groups of loans that are not considered individually significant. Retail lending portfolios are generally assessed for impairment collectively as the portfolios are generally large homogeneous loan pools.

#### Incurred but not yet identified impairment

Individually assessed loans for which no evidence of impairment has been specifically identified on an individual basis are grouped together according to their credit risk characteristics for a collective impairment assessment. These credit risk characteristics may include country of origination, type of business involved, type of products offered, security obtained or other relevant factors. This assessment captures impairment losses that the bank has incurred as a result of events occurring before the reporting date, which the bank is not able to identify on an individual loan basis, and that can be reliably estimated. When information becomes available which identifies losses on individual loans within the group, those loans are removed from the group and assessed individually.

The collective impairment allowance is determined after taking into account:

- historical loss experience in portfolios of similar credit risk characteristics (for example, by industry sector);
- the estimated period between impairment occurring and the loss being identified and evidenced by the establishment of an appropriate allowance against the individual loan; and
- management's judgement as to whether current economic and credit conditions are such that the actual level of inherent losses at the reporting date is likely to be greater or less than that suggested by historical experience.

The period between a loss occurring and its identification is estimated by management for each identified portfolio based on economic and market conditions, customer behaviour, portfolio management information, credit management techniques and collection and recovery experiences in the market. An estimated period may vary over time as these factors change.

Statistical methods are used to determine collective impairment losses for homogeneous groups of loans not considered individually significant. Losses in these groups of loans are recorded individually when individual loans are removed from the group and written off.

The methods that are used to calculate collective allowances are:

- When appropriate empirical information is available, The bank uses roll-rate methodology, which employs statistical analyses of historical data and experience of delinquency and default to reliably estimate the amount of the loans that will eventually be written off as a result of the events occurring before the reporting date but which the bank is not able to identify individually. Individual loans are grouped using ranges of past due days; statistical analysis is then used to estimate the likelihood that loans in each range will progress through the various stages of delinquency and become irrecoverable. Additionally, individual loans are segmented based on their credit characteristics as described above. In applying this methodology, adjustments are made to estimate the periods of time between a loss event occurring and its discovery, for example through a missed payment, (known as the emergence period) and the period of time between discovery and write-off (known as the outcome period). Current economic conditions are also evaluated when calculating the appropriate level of allowance required to cover inherent loss.
- When the portfolio size is small or when information is insufficient or not reliable enough to adopt a roll-rate methodology, the bank adopts a basic formulaic approach based on historical loss rate experience, or a discounted cash flow model. Where a basic formulaic approach is undertaken, the period between a loss event

occurring and its identification is estimated by local management, and is typically between six and twelve months.

The inherent loss within each portfolio is assessed on the basis of these models using historical data observations, which are updated periodically to reflect recent portfolio and economic trends. When the most recent trends arising from changes in economic, regulatory or behavioural conditions are not fully reflected in the models, they are taken into account by adjusting the impairment allowances derived from the models to reflect these changes as at the reporting date.

### Write-off of loans and advances

Loans (and the related impairment allowance accounts) are normally written off, either partially or in full, when there is no realistic prospect of recovery. Where loans are secured, this is generally after receipt of any proceeds from the realisation of security.

### Collateral and other credit enhancements held

The Bank's practice is to lend on the basis of customers' ability to meet their obligations out of cash flow resources rather than rely on the value of security offered. Depending on a customer's standing and the type of product, facilities may be provided without security. For other lending, a charge over collateral is obtained and considered in determining the credit decision and pricing. In the event of default, the bank may utilise the collateral as a source of repayment.

Depending on its form, collateral can have a significant financial effect in mitigating our exposure to credit risk.

Additionally, risk may be managed by employing other types of collateral and credit risk enhancements such as second charges, other liens and unsupported guarantees, but the valuation of such mitigants is less certain and their financial effect has not been quantified.

### ii. Fair value of financial instruments

The Bank measures financial instruments, such as, derivatives, and non-financial assets such as investment properties, at fair value at each reporting date. Also, fair values of financial instruments measured at amortized cost are disclosed in Note 33 to these consolidated financial statements.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Bank.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Bank uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the Bank determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Bank has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### iii. Impairment of available for sale equity investments and debt instruments

The Bank exercises judgement to consider impairment on the available for sale equity investments. This includes determination of a significant or prolonged decline in the fair value below its cost. The determination of what is 'significant' or 'prolonged' requires judgement. In making this judgement, the Bank evaluates among other factors, the normal volatility in share price. In addition, the Bank considers impairment to be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

### iv. Classification of held to maturity investments

The Bank follows the guidance of IAS 39 when classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held to maturity. In making this judgement, the Bank evaluates its intention and ability to hold such investments to maturity.

### v. Classification of fair value through income statement

The Bank follows criteria set in IAS 39 when classifying financial assets and liabilities to fair value through income statement. In making this judgement, the Bank evaluates its compliance with the conditions as prescribed in IAS 39.

### vi. Determination of control over investees

The control indicators set out note 1.1 (e) are subject to management's judgements.

### vii. Provisions for liabilities and charges

The Bank receives legal claims against it in the normal course of business. Management has made judgments as to the likelihood of any claim succeeding in making provisions. The time of concluding legal claims is uncertain, as is the amount of possible outflow of economic benefits. Timing and cost ultimately depends on the due process being followed as per law.

### g) Going concern

The Bank's management has made an assessment of the Bank's ability to continue as a going concern and is satisfied that the Bank has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Bank's ability to continue as a going concern. Therefore, the consolidated financial statements continue to be prepared on the going concern basis.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these consolidated financial statements are set out below.

#### a) Changes in accounting policies

The accounting policies used in the preparation of these consolidated financial statements are consistent with those used in the preparation of the annual consolidated financial statements for the year ended December 31, 2015 except for the adoption of the following new standards and other amendments to existing standards and a new interpretation mentioned below which has had no material impact on the consolidated financial statements of the Bank on the current period or prior periods and is expected to have an insignificant effect in future periods:

#### Amendments to existing standards

- Amendments to IFRS 10 - "Consolidated Financial Statements", IFRS 12 - "Disclosure of Interests in Other Entities" and IAS 28 - "Investments in Associates", applicable for the annual periods beginning on or after 1 January 2016, address three issues that have arisen in applying the investment entities exception under IFRS 10. The amendments to IFRS 10 clarify that the exemption from presenting

consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity, when the investment entity measures its subsidiaries at fair value. Furthermore, only a subsidiary of an investment entity that is not an investment entity itself and that provides support services to the investment entity is consolidated. All other subsidiaries of an investment entity are measured at fair value. The amendments to IAS 28 allow the investor, when applying the equity method, to retain the fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries.

- Amendments to IFRS 11 "Joint Arrangements", applicable for the annual periods beginning on or after 1 January 2016, require an entity acquiring an interest in a joint operation, in which the activity of the joint operation constitutes a business, to apply, to the extent of its share, all of the principles in IFRS 3 "Business Combinations" and other IFRSs that do not conflict with the requirements of IFRS 11 Joint Arrangements. Furthermore, entities are required to disclose the information required by IFRS 3 and other IFRSs for business combinations. The amendments also apply to an entity on the formation of a joint operation if, and only if, an existing business is contributed by one of the parties to the joint operation on its formation. Furthermore, the amendments clarify that, for the acquisition of an additional interest in a joint operation in which the activity of the joint operation constitutes a business, previously held interests in the joint operation must not be remeasured if the joint operator retains joint control.
- Amendments to IAS 1 "Presentation of Financial Statements", applicable for the annual periods beginning on or after 1 January 2016, clarify, existing IAS 1 requirements in relation to;
  - The materiality requirements in IAS 1
  - That specific line items in the statement(s) of profit or loss and other comprehensive income ("OCI") and the statement of financial position may be disaggregated
  - That entities have flexibility as to the order in which they present the notes to financial statements
  - That the share of OCI of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss.

The amendments further clarify the requirements that apply when additional subtotals are presented in the statement of financial position and the statement(s) of profit or loss and OCI.

- Amendments to IAS 16 "Property, Plant and Equipment" and IAS 38 "Intangible Assets", applicable for the annual periods beginning on or after 1 January 2016, restricts the use of ratio of revenue generated to total revenue expected to be generated to depreciate property, plant and equipment and may only be used in very limited circumstances to amortise intangible assets.
- Amendments to IAS 27 "Separate Financial Statements", applicable for the annual periods beginning on or after 1 January 2016, allows an entity to use the equity method as described in IAS 28 to account for its investments in subsidiaries, joint ventures and associates in its separate financial statements.
- Annual improvements to IFRS 2012-2014 cycle applicable for annual periods beginning on or after 1 January 2016. A summary of the amendments is as follows:
  - i. IFRS 5 "Non-current Assets Held for Sale and Discontinued Operations", amended to clarify that changing from one disposal method to the other would not be considered a new plan of disposal, rather it is a continuation of the original plan. There is, therefore, no interruption of the application of the requirements in IFRS 5.
  - ii. IFRS 7 "Financial Instruments: Disclosures" has been amended to clarify that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. The nature of the fee and the arrangement should be assessed in order to consider whether the disclosures are required under IFRS 7 and the assessment must be done retrospectively. IFRS 7 has been further amended to clarify that the offsetting disclosure requirements do not apply to

condensed interim financial statements, unless such disclosures provide a significant update to the information reported in the most recent annual report.

iii. IAS 19 – "Employee Benefits" – amendment clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used.

#### b) Trade date accounting

All regular way purchases and sales of financial assets are recognised and derecognised on the trade date i.e. the date on which the Bank becomes a party to the contractual provisions of the instrument. Regular way purchases and sales are purchases and sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

### c) Derivative financial instruments and hedge accounting

Derivative financial instruments including foreign exchange contracts, special commission rate futures, forward rate agreements, currency and special commission rate swaps, currency and special commission rate options (both written and purchased), are measured at fair value (premium received for written options). All derivatives are carried at their fair value as assets where the fair value is positive and as liabilities where the fair value is negative.

Fair values are generally obtained by reference to quoted market prices, discounted cash flow models or pricing models, as appropriate.

The treatment of changes in their fair value depends on their classification into the following categories:

### i) Derivatives held for trading

Any changes in the fair value of derivatives that are held for trading purposes are taken directly to the consolidated statement of income for the year. Derivatives held for trading also include those derivatives which do not qualify for hedge accounting.

### ii) Embedded derivatives

Derivatives embedded in other financial instruments are treated as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contract, and the host contract is not itself held for trading or designated at fair value through profit or loss. The embedded derivatives separated from the host are carried at fair value in the trading derivatives portfolio with changes in fair value recognised in the consolidated statement of income.

#### iii) Hedge accounting

The Bank designates certain derivatives as hedging instruments in qualifying hedging relationships. For the purpose of hedge accounting, hedges are classified into two categories; (a) fair value hedges which hedge the exposure to changes in the fair value of a recognised asset or liability, and (b) cash flow hedges which hedge exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability, or a highly probable forecasted transaction that will affect the reported net gain or loss.

In order to qualify for hedge accounting, it is required that the hedge should be expected to be highly effective i.e. the changes in fair value or cash flows of the hedging instrument should effectively offset corresponding changes in the hedged item, and should be reliably measurable. At the inception of the hedge, the risk management objective and strategy is documented including the identification of the hedging instrument, the related hedged item, the nature of risk being hedged, and how the Bank will assess the effectiveness of the hedging relationship. Subsequently, the effectiveness of the hedge is assessed on an ongoing basis.

In relation to fair value hedges, which meet the criteria for hedge accounting, any gain or loss from remeasuring the hedging instruments to fair value is recognised immediately in the consolidated statement of income. The related portion of the hedged item is recognised in the consolidated statement of income. Where the fair value hedge of a special commission bearing financial instrument ceases to meet the criteria for hedge accounting, the adjustment in the carrying value is amortised to the consolidated statement of income over the remaining life of the instrument. If the hedged item is derecognised, the unamortised fair value adjustment is recognised immediately in the consolidated statement of income.

In relation to cash flow hedges, which meet the criteria for hedge accounting, the portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognised in the consolidated statement of comprehensive income. The ineffective portion, if any, is recognised in the consolidated statement of income. For

cash flow hedges affecting future transactions, the gains or losses recognised in other reserves are transferred to the consolidated statement of income in the same period in which the hedged transaction affects the consolidated statement of income.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated or exercised, or no longer qualifies for hedge accounting. On discontinuation of hedge accounting on cash flow hedges any cumulative gain or loss that was recognised in other reserves, is retained in shareholders' equity until the forecasted transaction occurs. Where the hedged forecasted transaction is no longer expected to occur, the net cumulative gain or loss recognised in other reserves is transferred to the consolidated statement of income for the year.

#### d) Foreign currencies

The consolidated financial statements are denominated and presented in Saudi Arabian Riyals, which is also the functional currency of the Bank.

Transactions in foreign currencies are translated into Saudi Arabian Riyals at the spot exchange rates prevailing at transaction dates. Monetary assets and liabilities at year-end, denominated in foreign currencies, are translated into Saudi Arabian Riyals at the exchange rates prevailing at the reporting date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the year adjusted for effective interest and payments during the year, and the amortised cost in foreign currency translated at the exchange rate at the end of the year. All differences arising on non-trading activities are transferred to exchange income in the consolidated statement of income, with the exception of differences on foreign currency borrowings that provide an effective hedge against a net investment in foreign currencies are recognised in the consolidated statement or income, except for differences arising on the retranslation of available for sale equity instruments or when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges to the extent hedges are effective. Translation gains or losses on non-monetary items carried at fair value are included as part of the fair value adjustment either in the consolidated statement of income or in equity depending on the underlying financial asset.

### e) Offsetting financial instruments

Financial assets and liabilities are offset and are reported net in the consolidated statement of financial position when there is a currently legally enforceable right to set off the recognised amounts and when the Bank intends to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Income and expenses are not offset in the consolidated statement of income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the bank.

#### f) Revenue/expenses recognition

#### Special commission income and expense

Special commission income and expense for all commission-bearing financial instruments is recognised in the consolidated statement of income on an effective yield basis. The effective commission rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. When calculating the effective commission rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument but not future credit losses.

The carrying amount of the financial asset or financial liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective commission rate and the change in carrying amount is recorded as special commission income or expense.

If the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, special commission income continues to be recognised using the original effective commission rate applied to the new carrying amount.

The calculation of the effective yield takes into account all contractual terms of the financial instruments (prepayment, options etc.) and includes all fees paid or received related transaction costs, and discounts or premiums that are an integral part of the effective commission rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of financial asset or liability.

When the Bank enters into special commission rate swap to change special commission from fixed to floating (or vice versa) the amount of special commission income or expense is adjusted by the net special commission on the swap.

Special commission income on Shariah approved products received but not earned is netted off against the related assets.

#### Exchange income/ loss

Exchange income/loss is recognised when earned/incurred.

#### Dividend income

Dividend income is recognised when the right to receive income is established.

#### Fees and commission income and expenses

Fees and commission income are recognised on an accrual basis when the related services have been provided. Loan commitment fees for loans that are likely to be drawn down are generally deferred and, together with the related direct cost are recognised as an adjustment to the effective yield on the loan. Portfolio and other management advisory and service fees are recognised based on the applicable service contract, usually on a time proportionate basis. Fees received on asset management, wealth management, financial planning, custody services and other similar services that are provided over an extended period of time are recognised rateably over the period when the service is being provided. When a loan commitment is not expected to result in the drawdown of a loan, loan commitment fees are recognised on a straight-line basis over the commitment period. Other fees and commission expense relate mainly to transaction and service fees, which are expensed as the service is received. Any fee income received but not earned is classified under other liabilities.

#### Net trading income

Results arising from trading activities include all gains and losses from changes in fair value and related special commission income or expense, dividends from financial assets and financial liabilities held for trading and foreign exchange differences. This includes any ineffectiveness recorded in hedging transactions.

#### Day one profit

Where the transaction price differs from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable markets, the Bank immediately recognises the difference between the transaction price and fair value (a 'Day 1' profit) in the consolidated statement of income in 'Net trading income'. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognised in the consolidated statement of income when the inputs become observable, or when the instrument is derecognised.

#### g) Sale and repurchase agreements

Assets sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the consolidated statement of financial position as the Bank retains substantially all the risks and reward of ownership and continued to be measured in accordance with related accounting policies for the underlying financial assets held as FVIS, available for sale, held to maturity and other investments held at amortised cost. The counterparty liability for amounts received under these agreements is included in "due to banks and other financial institutions" or "customers' deposits", as appropriate. The difference between sale and repurchase price is treated as special commission expense and amortised over the life of the repo agreement, using the effective yield method.

Assets purchased with a corresponding commitment to resell at a specified future date (reverse repo) are not recognised in the consolidated statement of financial position, as the Bank does not obtain control over the assets. Amounts paid under these agreements are included in "Cash and balances with SAMA", "Due from banks and other financial institutions" or "Loans and advances", as appropriate. The difference between purchase and resale price is treated as special commission income and amortised over the life of the reverse repo agreement, using the effective yield method.

#### h) Investments

All investment securities are initially recognised at their fair value which represents the consideration given, including acquisition charges associated with the investment (except for investments held as FVIS, where acquisition charges are not added to the cost at initial recognition and are charged to the consolidated statement of

income). Premiums are amortised and discounts accreted using the effective yield method and are taken to special commission income.

Following initial recognition, for securities traded in organised financial markets, fair value is determined by reference to exchange quoted market bid prices at the close of business on the reporting date. Investments in listed equity instruments are valued at the exchange quoted prices as of day close. Fair value of managed assets and investments in mutual funds are determined by reference to declared net asset values which approximate the fair value.

Following initial recognition, for securities where there is no quoted market price, a reasonable estimate of the fair value is determined by reference to the current market value of another instrument which is substantially the same, or is based on the expected cash flows or the underlying net asset base of the security.

Following initial recognition, subsequent transfers between the various classes of investments are not ordinarily permissible. The subsequent period end reporting values for each class of investment are determined on the basis as set out in the following paragraphs:

### (i) Held as FVIS

Investments in this category are classified as either investment held for trading or those designated as FVIS at inception or on adoption of the revised IAS 39. Investments classified as trading are acquired principally for the purpose of selling or repurchasing in the short term. An investment may be designated as FVIS by the management if it satisfies the criteria set out below (except for equity instruments that do not have a quoted market price in an active market and whose fair values cannot be reliably measured):

- it is a financial instrument containing one or more embedded derivatives that significantly modify the cash flows resulting from the financial instrument, or
- it is a financial instrument with an embedded derivative that is required to be separated from the host contract under IAS 39, but the Bank is unable to measure reliably the embedded derivative separately either at acquisition or at a subsequent reporting date

The fair value designation is made in accordance with the Risk Management Strategy approved by the Bank's Assets and Liabilities Committee (ALCO) and is irrevocable. Designated financial assets are recognised when the Bank enters into the contractual provisions of the arrangements with counterparties on trade date and derecognised when sold.

After initial recognition, investments at FVIS are measured at fair value and any change in the fair value is recognised in the consolidated statement of income for the period in which it arises. Special commission income and dividend income received on financial assets held as FVIS are reflected as income from financial instruments designated as FVIS in the consolidated statement of income. Transaction costs, if any, are not added to the fair value measurement at initial recognition of FVIS investments.

### (ii) Available for sale

Available-for-sale investments are those non-derivative equity and debt securities which are neither classified as Held to maturity investments, loans and receivables nor designated as FVIS, that are intended to be held for an unspecified period of time, which may be sold in response to needs for liquidity or changes in special commission rates, exchange rates or equity prices.

Investments classified as "available for sale", are subsequently measured at fair value. For an available-for-sale investment where the fair value has not been hedged, any gain or loss arising from a change in its fair value is recognised directly in the consolidated statement of comprehensive income. On derecognition, any cumulative gain or loss previously recognised in the consolidated statement of comprehensive income is included in the consolidated statement of income for the period.

Equity investments classified under available-for-sale investments whose fair value cannot be reliably measured are carried at cost.

#### (iii) Held at amortised cost

Investment securities with fixed or determinable payments that are not quoted in an active market are classified as "held at amortised cost". Such investments whose fair values have not been hedged are stated at amortised cost, less provision for impairment. Investments in a fair value hedge relationship are adjusted for fair value changes to the extent of the risk being hedged. Any gain or loss is recognised in the consolidated statement of income when

the investment is derecognised and is disclosed as gains/ (losses) on non-trading investments. Amortised cost is calculated by taking into account any discount or premium on acquisition using the effective yield method.

#### (iv) Held to maturity

Investments having fixed or determinable payments and fixed maturity that the Bank has the positive intention and ability to hold to maturity other than those that meet the definition of "held at amortised cost" are classified as held to maturity. Held to maturity investments are subsequently measured at amortised cost, less provision for impairment in value. Amortised cost is calculated by taking into account any discount or premium on acquisition using the effective yield method. Any gain or loss on such investments is recognised in the consolidated statement of income when the investment is derecognised or impaired.

Investments classified as held to maturity cannot ordinarily be sold or reclassified without impacting the Bank's ability to use this classification and cannot be designated as a hedged item with respect to special commission rate or prepayment risk, reflecting the intention to hold them to maturity.

### i) Investment in equity-accounted investees

The Bank's interests in equity-accounted investees comprise interests in an associate and a joint venture.

Associate is an entity in which the Bank has significant influence, but not control or joint control, over the financial and operating policies. A joint venture is an arrangement in which the Bank has joint control, whereby the Bank has rights to the net assets of the arrangement, rather than rights to its assets and obligation for its liabilities.

Interests in an associate and the joint venture are accounted for using the equity method. They are initially recognised at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Bank's share of the profit or loss and Other Comprehensive Income ("OCI") of equity-accounted investees, until the date on which significant influence or joint control ceases.

The statement of income reflects the Bank's share of the results of operations of the associate and the joint venture.

The reporting dates of the associate and joint venture are identical to the Bank and their accounting policies conform to those used by the Bank for like transactions and events in similar circumstances.

Unrealised profits and losses resulting from transactions between the Bank and its associate and joint venture are eliminated to the extent of the Bank's interest in the associate and joint venture.

### j) Loans and advances

Loans and advances are non-derivative financial assets originated or acquired by the Bank with fixed or determinable payments that are not quoted in an active market.

All loans and advances are initially measured at cost, being the fair value of consideration given, including acquisition charges associated with the loans and advances.

The Bank's loans and advances are classified as held at amortised cost less any amount written off and provisions for impairment.

For loans and advances, which are hedged, the related portion of the hedged fair value is adjusted against the carrying amount.

### k) Due from banks and other financial institutions

Due from banks and other financial institutions are financial assets which are mainly money market placements with fixed or determinable payments and fixed maturities that are not quoted in an active market. Money market placements are not entered into with the intention of immediate or short-term resale. Due from banks and other financial institutions are initially measured at cost, being the fair value of the consideration given.

Following initial recognition, due from banks and other financial institutions are stated at cost less any amount written off and provisions for impairment, if any.

### l) Impairment of financial assets

An assessment is made at each reporting date to determine whether there is objective evidence that a financial asset or group of financial assets may be impaired. If such evidence exists, the estimated recoverable amount of that

asset is determined and any impairment loss, based on the net present value of future anticipated cash flows, is recognised for changes in its carrying amounts.

When a financial asset is uncollectible, it is written off against the related provision for impairment. Financial assets are written off only in circumstances where effectively all possible means of recovery have been exhausted, and the amount of the loss has been determined.

Once a financial asset has been written down to its estimated recoverable amount, special commission income is thereafter recognised based on the rate of special commission that was used to discount the future cash flows for the purpose of measuring the recoverable amount.

If, in a subsequent period, the amount of the impairment loss on investments other than available for sale equity investments decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the consolidated statement of income in provision for credit losses.

### *i.* <u>Impairment of financial assets held at amortised cost</u>

A financial asset is classified as impaired when there is objective evidence of credit related impairment as a result of one or more loss events that occurred after the initial recognition of the asset and that a loss event(s) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

A specific provision for credit losses due to impairment of a loan or any other financial asset held at amortised cost, including those arising from sovereign risk exposures, is established if there is objective evidence that the Bank will not be able to collect all amounts due. The amount of the specific provision is the difference between the carrying amount and the estimated recoverable amount. The estimated recoverable amount is the present value of expected cash flows, including amounts estimated to be recoverable from guarantees and collateral, discounted based on the original effective special commission rate.

Loans and advances are generally renegotiated either as part of an ongoing customer relationship or in response to an adverse change in the circumstances of the borrower. Renegotiation can result in an extension of the due date of payment or repayment plans under which the Bank offers a revised rate of commission to genuinely distressed borrowers. This may result in the asset continuing to be overdue and individually impaired as the renegotiated payments of commission and principal do not recover the original carrying amount of the loan. In other cases, renegotiation leads to a new agreement, this is treated as a new loan. Restructuring policies and practices are based on indicators or criteria which, indicate that payment will most likely continue. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original effective yield rate.

Consumer loans are considered to be impaired when a payment is overdue for specified number of days as per related product programs. Since the risk metrics for consumer loans are based on a collective "pool" basis, rather than on individual loans, the provisions for consumer loans are also computed on a "pool basis" using the 'flow rate" methodology. The provision coverage is 100% for such non-performing loans (other than home loans), which reach the "write-off point" (write-off points which are set at 180 days past due). Write off decisions are generally based on a product specific past due status. When a financial asset is uncollectible, it is written off against the related provision for impairment, if any, and any amounts in excess of available provision are directly charged to consolidated statement of income.

In addition to specific provision for credit losses, provision for collective impairment is made on a portfolio basis for credit losses where there is objective evidence that unidentified losses exist at the reporting date. These are based on any deterioration in the risk rating (i.e. downward migration of risk ratings) of the financial assets since it was originally granted. This provision is estimated based on various factors including credit ratings allocated to a borrower or group of borrowers, the current economic conditions, the experience the Bank has had in dealing with a borrower or group of borrowers and available historical default information.

The carrying amount of the asset is adjusted through the use of an allowance account and the amount of the adjustment is included in the consolidated statement of income.

### ii. Impairment of financial assets held at fair value

For financial assets held at fair value, where a loss has been recognised directly through the consolidated statement of comprehensive income under shareholders' equity, the cumulative net loss recognised in shareholders' equity is transferred to the consolidated statement of income when the asset is considered to be impaired.

### iii. Impairment of available for sale investments

For equity investments held as available-for-sale, a significant or prolonged decline in fair value below its cost represents objective evidence of impairment. Unlike debt securities, the previously recognised impairment loss cannot be reversed through the consolidated statement of income as long as the asset continues to be recognised i.e. any increase in fair value after impairment has been recorded can only be recognised in equity. On derecognition, any cumulative gain or loss previously recognised in shareholders' equity is included in consolidated statement of income for the period.

The Bank writes off its financial assets when the respective business units together with Risk Management determine that the financial assets are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower/issuer's financial position such that the borrower/issuer can no longer pay the obligations, or that proceeds from collateral will not be sufficient to pay back the entire exposure. The financial assets are, then, written off only in circumstances where effectively all possible means of recovery have been exhausted.

The Bank seeks to use collateral, where possible, to mitigate its risks on financial assets. The collateral comes in various forms such as cash, securities, letters of credit/guarantees, real estate, receivables, inventories, other non-financial assets and credit enhancements such as netting agreements. The fair value of collateral is generally assessed, at a minimum, at inception and based on the Bank's quarterly reporting schedule. However, some collateral, for example, cash or securities relating to margining requirements, is valued daily.

To the extent possible, the Bank uses active market data for valuing financial assets, held as collateral. Other financial assets which do not have a readily determinable market value are valued using models. Non-financial collateral, such as real estate, is valued based on data provided by third parties such as mortgage brokers, housing price indices, audited financial statements, and other independent sources.

#### iv. Impairment of available for sale- debt securities

In assessing objective evidence of impairment at the reporting date, the Bank considers all available evidence, including observable data or information about events specifically relating to the securities which may result in a shortfall in recovery of future cash flows. Financial difficulties of the issuer, as well as other factors such as information about the issuers' liquidity, business and financial risk exposures, levels of and trends in default for similar financial assets, national and local economic trends and conditions, and the fair value of collateral and guarantees may be considered individually, or in combination, to determine if there is objective evidence of impairment.

### m) Property and equipment

Property and equipment are stated at cost and presented net of accumulated depreciation and impairment loss. Freehold land is not depreciated.

The cost of other property and equipment is depreciated on the straight-line method over the estimated useful lives of the assets as follows:

Buildings	33 years
Leasehold improvements	over the period of the lease contract
Furniture, equipment, vehicles and software	3 to 4 years

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These are included in the consolidated statement of income.

The assets' residual values and useful lives are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Any carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

### n) Financial liabilities

All money market deposits, customer deposits, borrowing and debt securities in issue are initially recognised at cost, being fair value of consideration received.

Subsequently all commission bearing financial liabilities where fair values have not been hedged are measured at amortised cost. Amortised cost is calculated by taking into account any discount or premium. Premiums are amortised and discounts accreted on an effective yield basis to maturity and taken to special commission expense.

Financial liabilities in a fair value hedge relationship are adjusted for fair value changes to the extent of the risk being hedged. The resultant gain or loss is recognised in the consolidated statement of income.

#### o) Provisions

Provisions are recognised when a reliable estimate can be made by the Bank of a present legal or constructive obligation as a result of past events and it is more likely than not that an outflow of resources will be required to settle the obligation. The expense relating to any provision is presented in the consolidated statement of income net of any reimbursement.

#### p) Guarantees and loan commitments

Financial guarantees are initially recognised in the consolidated financial statements at fair value in other liabilities, being the value of the premium received. Subsequent to the initial recognition, the Bank's liability under each guarantee is measured at the higher of the amortised premium and the best estimate of expenditure required to settle any financial obligations arising as a result of guarantees. Any increase in the liability relating to the financial guarantee is taken to the consolidated statement of income in "provision for credit losses".

The premium received is recognised in the consolidated statement of income in "Fees and commission income, net" on a straight-line basis over the life of the guarantee.

Loan commitments are firm commitments to provide credit under pre-specified terms and conditions.

#### q) Accounting for leases

Leases entered into by the Bank as a lessee are all operating leases. Payments made under these operating leases are charged to the consolidated statement of income on a straight-line basis over the period of the lease.

### r) Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash, balances with SAMA and placements with SAMA excluding the statutory deposit, and due from banks and other financial institutions with an original maturity of three months or less from date of acquisition.

#### s) Derecognition of financial instruments

A financial asset (or a part of a financial asset, or a part of a group of similar financial assets) is derecognised, when the contractual rights to the cash flows from the financial asset expires.

In instances where the Bank is assessed to have transferred a financial asset, the asset is derecognised if the Bank has transferred substantially all the risks and rewards of ownership. Where the Bank has neither transferred nor retained substantially all the risks and rewards of ownership, the financial asset is derecognised only if the Bank has not retained control of the financial asset. The Bank recognises separately as assets or liabilities any rights and obligations created or retained in the process.

A financial liability (or a part of a financial liability) can only be derecognised when it is extinguished, that is when the obligation specified in the contract is discharged, cancelled or expires.

### t) Assets held in trust or in fiduciary capacity

Assets held in trust or in a fiduciary capacity are not treated as assets of the Bank and, accordingly, are not included in the accompanying consolidated financial statements.

#### u) Zakat and income taxes

Zakat is computed on the Saudi shareholders' share of equity and net income using the basis defined under the zakat regulations. Income taxes are computed on the foreign shareholders share of net income for the year.

Zakat and income taxes are not charged to the Bank's consolidated statement of income as they are the liabilities of the shareholders and therefore are deducted from the dividends paid to the shareholders.

### v) Shariah approved banking products

In addition to conventional banking, the Bank offers its customers certain Shariah approved banking products, which are approved by its Shariah Board.

All Shariah approved banking products are accounted for using IFRS and are in conformity with the accounting policies described in these consolidated financial statements.

### w) End of service benefits

The provision for end of service benefits is made in accordance with local regulations and custom. Net obligation, with respect to end of service benefits, to the Bank is reviewed quarterly by using a discounted cash flow valuation model. The assumptions used to calculate the scheme obligations include assumptions such as expected future salaries growth, expected employee resignation rates, and discount rate to discount the future cash flows.

### x) Share Based payments

Under the terms of the Equity Based Long Term Bonus Plan, eligible employees of the Bank are offered shares at a predetermined price for a fixed period of time. At the vesting dates determined under the terms of the plan, the Bank delivers the underlying allotted shares to the employees, subject to the satisfactory completion of the vesting conditions.

The cost of the plans is recognized over the period in which the service condition is fulfilled, ending on the date on which the relevant employees become fully entitled to the shares ('the vesting date'). The cumulative expense recognized for these plans at each reporting date until the vesting date, reflects the extent to which the vesting period has expired and the Bank's best estimate of the number of equity instruments that will ultimately vest.

### 3. Cash and balances with SAMA

	2016 SAR'000	2015 SAR'000
Cash in hand	1,444,680	1,520,252
Statutory deposit	8,852,915	9,056,367
Placements with SAMA	13,545,153	150,994
Other balances	279,073	214,655
Total	24,121,821	10,942,268

In accordance with the Banking Control Law and regulations issued by SAMA, SABB is required to maintain a statutory deposit with SAMA at stipulated percentages of its deposit liabilities calculated at the end of each month. The statutory deposit with SAMA is not available to finance SABB's day-to-day operations and therefore is not part of cash and cash equivalents. Placements with SAMA represents securities purchased under an agreement to re-sell (reverse repo) with SAMA.

### 4. Due from banks and other financial institutions

	2016 SAR'000	2015 SAR'000
Current accounts	6,504,871	7,677,105
Money market placements	1,712,875	3,775,873
Total	8,217,746	11,452,978

#### 5. Investments, net

### a) Investment securities are classified as follows:

	Dom	estic	Interna	ational	Total		
i) Available for sale	2016 SAR'000	2015 SAR'000	2016 SAR'000	2015 SAR'000	2016 SAR'000	2015 SAR'000	
Fixed rate securities	9,527,852	19,808,798	6,484,068	6,425,634	16,011,920	26,234,432	
Floating rate securities	5,235,548	4,514,792	702,486	76,264	5,938,034	4,591,056	
Equities	1,030,549	987,712	27,308	44,203	1,057,857	1,031,915	
Available for sale investments, net	15,793,949	25,311,302	7,213,862	6,546,101	23,007,811	31,857,403	

Available for sale investments, net includes impairment provision of SAR 120.0 million (2015: SAR 70.0 million) for domestic equities and SAR 17.7 million (2015: SAR 18.1 million) for International floating rate securities.

ii) Held at amortised cost						
Fixed rate securities	3,669,682	3,669,642	-	-	3,669,682	3,669,642
Floating rate securities	2,595,562		-		2,595,562	
Held at amortised cost investment, net	6,265,244	3,669,642	-	-	6,265,244	3,669,642
Investments, net	22,059,193	28,980,944	7,213,862	6,546,101	29,273,055	35,527,045

### b) The analysis of the composition of investments is as follows:

		2016			2015	
	Quoted SAR'000	Unquoted SAR'000	Total SAR'000	QuotedUnquotedToSAR'000SAR'000SAR'0		
Fixed rate securities	12,970,303	6,711,299	19,681,602	8,145,591	21,758,484	29,904,075
Floating rate securities	3,849,227	4,684,369	8,533,596	-	4,591,056	4,591,056
Equities	1,022,685	35,172	1,057,857	979,846	52,068	1,031,914
Investments, net	17,842,215	11,430,840	29,273,055	9,125,437	26,401,608	35,527,045

### c) The analysis of unrealised gains and the fair values of held at amortised cost investments, are as follows:

			2016 .R'000			2015 SAR'000		
_	Carrying value	Gross unrealised gain	Gross unrealised loss	Fair value	Carrying value	Gross unrealised gain	Gross unrealised loss	Fair value
Held at amortised cost								
Fixed rate securities	3,669,682	-	(5,141)	3,664,541	3,669,642	-	-	3,669,642
Floating rate securities	2,595,562	8,900	-	2,604,462	-	-	-	-
Total	6,265,244	8,900	(5,141)	6,269,003	3,669,642	-	-	3,669,642

### d) The analysis of investments by counterparty is as follows:

	2016 SAR'000	2015 SAR'000
Government and quasi government	22,059,012	29,747,189
Corporate	5,987,324	3,841,373
Banks and other financial institutions	1,218,007	1,929,731
Other	8,712	8,752
Total	29,273,055	35,527,045

Others includes available for sale investments in unquoted shares of SAR 8.7 million (2015: SAR 8.7 million) that are carried at cost, as their fair value cannot be reliably measured.

### e) Credit quality of investments

	2016 SAR'000	2015 SAR'000
Saudi sovereign debt	15,419,496	21,723,663
Investment grade	5,079,765	8,542,709
Non-investment grade	375,476	97,018
Unrated investments including equities	8,398,318	5,163,655
Total	29,273,055	35,527,045

Unrated investments include equity investments of SAR 1,057.9 million (2015: SAR 1,031.9 million).

The Saudi sovereign debt comprise of Saudi Government Development Bonds, Saudi International Bonds and Treasury Bills.

Investment Grade includes those investments having credit exposure equivalent to Standard and Poor's rating of AAA to BBB.

The unrated category mainly comprises of Saudi corporate bonds, private equity, quoted and unquoted equities.

### f) Movements of allowance for impairment of investments

	2016 SAR'000	2015 SAR'000
Balance at beginning of the year	88,176	97,807
Provided during the year	50,000	-
Amounts recovered during the year	(460)	(9,631)
Balance at end of the year	137,716	88,176

### 6. Loans and advances, net

### a) Loans and advances are classified as follows:

	2016		SAR' 000
	Consumer	<b>Commercial loans</b>	
Credit cards	loans	and overdrafts	Total
2,308,508	24,380,165	95,510,374	122,199,047
3,858	121,815	1,529,806	1,655,479
2,312,366	24,501,980	97,040,180	123,854,526
(102,355)	(356,714)	(2,430,642)	(2,889,711)
2,210,011	24,145,266	94,609,538	120,964,815
	2,308,508 3,858 2,312,366 (102,355)	Credit cards Consumer   2,308,508 24,380,165   3,858 121,815   2,312,366 24,501,980   (102,355) (356,714)	Consumer Commercial loans   Credit cards loans and overdrafts   2,308,508 24,380,165 95,510,374   3,858 121,815 1,529,806   2,312,366 24,501,980 97,040,180   (102,355) (356,714) (2,430,642)

		2015		
		Consumer	Commercial loans	
	Credit cards	loans	and overdrafts	Total
Performing loans and advances-gross	2,172,280	25,440,045	99,303,585	126,915,910
Non-performing loans and advances, net	2,261	91,284	1,423,727	1,517,272
Total loans and advances	2,174,541	25,531,329	100,727,312	128,433,182
Provision for credit losses (specific and				
collective)	(89,998)	(268,520)	(2,128,028)	(2,486,546)
Loans and advances, net	2,084,543	25,262,809	98,599,284	125,946,636

Loans and advances, net include Shariah approved products totalling SAR 96,096.9 million (2015: SAR 99,039.0 million) which are stated at cost less provision for credit losses of SAR 1,490.5 million (2015: SAR 1,570.0 million).

Non-performing loans and advances are disclosed net of accumulated special commission in suspense of SAR 217.3 million (2015: SAR 216.6 million).

### b) Movement in provision for credit losses

		2016		SAR' 000
Balance at beginning of the year Bad debts written off Provided during the year, net of	Credit cards 89,998 (95,659) 108,016	Consumer loans 268,520 (324,583) 412,777	Commercial loans and overdrafts 2,128,028 (333,675) 640,025	Total 2,486,546 (753,917) 1,160,818
reversals Recoveries of amounts previously provided Balance at the end of the year	102,355	356,714	(3,736) 2,430,642	(3,736) 2,889,711
		2015		SAR' 000
	Credit cards	Consumer loans	Commercial loans and overdrafts	Total
Balance at beginning of the year	98,543	222,605	2,081,397	2,402,545
Bad debts written off	(100,043)	(292,567)	(121,467)	(514,077)
Provided during the year, net of reversals Recoveries of amounts previously	91,498	338,482	194,449	624,429
provided	-	-	(26,351)	(26,351)
Balance at the end of the year	89,998	268,520	2,128,028	2,486,546

The allowance for credit losses related to commercial loans and overdrafts as mentioned above includes a collective allowance amounting to SAR 1,200.2 million (2015: SAR 1,173.0 million) related to the performing portfolio.

Provision for credit losses charged to the consolidated statement of income related to Shariah approved products is SAR 351.5 million (2015: SAR 390.9 million).

The net charge to consolidated statement of income on account of provision for credit losses is SAR 944.5 million (2015: SAR 429.7 million), which is net of recoveries of amounts previously provided as shown above and recoveries of debts previously written off amounting to SAR 212.5 million (2015 : SAR 168.4 million).

### c) Credit quality of loans and advances

### i) Neither past due nor impaired loans

		2016		
			Commercial	
Grades		Consumer	loans and	
	Credit cards	loans	overdrafts	Total
Undoubted	-	-	550,025	550,025
Good	-	10,625,968	32,855,566	43,481,534
Satisfactory	2,146,964	12,073,697	61,168,374	75,389,035
Total	2,146,964	22,699,665	94,573,965	119,420,594

	2015			SAR' 000
			Commercial	
Grades		Consumer	loans and	
	Credit cards	loans	overdrafts	Total
Undoubted	-	-	524,014	524,014
Good	297,988	12,246,880	34,541,756	47,086,624
Satisfactory	1,725,913	11,754,201	63,349,284	76,829,398
Total	2,023,901	24,001,081	98,415,054	124,440,036

**Undoubted**: The strongest credit risk with a negligible probability of default. Such entities would have an extremely strong capacity to meet long term commitments in adverse market conditions

**Good**: A strong credit risk with a low probability of default. These entities have a strong capacity to meet long term commitments but some sensitivity to market events.

**Satisfactory**: A satisfactory credit risk with a moderate probability of default. These entities have the capacity to meet medium term and short term commitments however there is likely to be a need for periodic monitoring due to a higher sensitivity to market events.

### ii) Ageing of loans and advances (past due but not impaired)

		SAR' 000		
-			Commercial	
		Consumer	loans and	
	Credit cards	loans	overdrafts	Total
From 1 day to 30 days	59,645	1,349,201	888,173	2,297,019
From 31 days to 90 days	51,195	193,494	10,839	255,528
From 91 days to 180 days	50,704	137,805	37,397	225,906
Over 180 days	-	-	-	-
Total	161,544	1,680,500	936,409	2,778,453

		SAR' 000		
			Commercial	
		Consumer	loans and	
	Credit cards	loans	overdrafts	Total
From 1 day to 30 days	68,645	1,164,874	723,835	1,957,354
From 31 days to 90 days	43,629	180,842	17,716	242,187
From 91 days to 180 days	36,105	93,248	1,813	131,166
Over 180 days	-	-	145,167	145,167
Total	148,379	1,438,964	888,531	2,475,874

iii) Economic sector risk concentrations for the loans and advances and provision for credit losses are as follows:

2016 SAR'000	Performing	Non performing, net	Provision for credit losses	Loans and advances, net
Government and quasi Government	4,023,873	-	-	4,023,873
Finance	9,439,355	-	-	9,439,355
Agriculture and fishing	462,334	-	-	462,334
Manufacturing	22,010,886	127,552	(62,378)	22,076,060
Mining and quarrying	2,649,341	-	-	2,649,341
Electricity, water, gas and health services	3,672,439	-	-	3,672,439
Building and construction	10,852,909	680,253	(519,831)	11,013,331
Commerce	28,600,331	277,331	(245,287)	28,632,375
Transportation and communication	4,829,263	77,966	(77,966)	4,829,263
Services	5,529,610	16,426	(16,206)	5,529,830
Consumer loans and credit cards	26,688,673	125,673	(459,069)	26,355,277
Others	2,765,222	350,278	(308,730)	2,806,770
Accrued special commission	674,811	-	-	674,811
Collective impairment provision for commercial loans		-	(1,200,244)	(1,200,244)
TOTAL	122,199,047	1,655,479	(2,889,711)	120,964,815
2015 SAR'000	Performing	Non performing, net	Provision for credit losses	Loans and advances, net
Government and quasi Government	3,842,663	_	-	3,842,663
Finance	10,658,734	-	-	10,658,734
Agriculture and fishing	610,384	_	-	610,384
Manufacturing	22,204,654	86,387	(65,560)	22,225,481
Mining and quarrying	2,179,336	-	(03,500)	2,179,336
Electricity, water, gas and health services	4,508,998	_	-	4,508,998
Building and construction	10,316,030	375,004	(231,484)	10,459,550
Commerce	27,869,631	472,083	(338,254)	28,003,460
Transportation and communication	3,341,913	74,153	(77,966)	3,338,100
Services	7,106,031	9,564	(13,823)	7,101,772
Consumer loans and credit cards	27,563,276	93,545	(358,518)	27,298,303
Others	6,191,928	406,536	(227,945)	6,370,519
Accrued special commission	522,332			522,332
Collective impairment provision for commercial loans	y		(1, 172, 006)	
			(1,172,996)	(1,172,996)
TOTAL	126,915,910	1,517,272	(2,486,546)	125,946,636

The provision for credit losses on the consumer loans and advances is calculated on a collective basis.

The collective impairment provision is based on an asset quality matrix, which includes the grading structure in respect of the credit risk of the customers as well as general economic outlook.

### d) Collateral

The Bank in the ordinary course of lending activities holds collaterals as security to mitigate credit risk in the loans and advances. These collaterals mostly include time and demand and other cash deposits, financial guarantees, local and international equities, real estate and other fixed assets.

As of 31 December 2016, the carrying amount of non-performing loans and advances comprising of commercial loans and overdrafts amounted to SAR 1,529.8 million (2015: SAR 1,423.7 million) and the value of identifiable collateral held against those loans and advances amount to SAR 1,400.2 million (2015: SAR 973.0 million).

The table below set out the principal types of collateral held against loan and advances;

	<u>2016</u>	<u>2015</u>	Principal type of Collateral held
<u>Credit Card and Consumer Loans</u> Mortgage Finance Personal Finance	100% -	100% -	Residential Property
Credit Cards	0.02%	0.03%	Cash
Commercial Loans and Overdrafts			
Commercial Real Estate	100%	100%	Commercial and Residential Property
Other Finance	42%	70%	Marketable equity securities, Property and Cash

### 7. Investment in a joint venture and an associate

SABB owns 51% (2015: 51%) of the shares of HSBC Saudi Arabia Limited, a joint venture with HSBC. SABB does not consolidate the entity as it does not have rights to variable returns from its involvement with the entity and ability to affect those returns through its power over the entity. The main activities of HSBC Saudi Arabia Limited are to provide a full range of investment banking services including investment banking advisory, brokerage, debt and project finance as well as Islamic finance. It also manages mutual funds and discretionary portfolios.

SABB owns 32.5% (2015: 32.5%) of the shares of SABB Takaful, a Saudi Joint Stock Company. SABB Takaful carries out Shariah compliant insurance activities and offers family and general Takaful products. The market value of investment in SABB Takaful as of 31 December 2016 is SAR 321.2 million (2015: SAR 363.4 million).

		2016			2015	
	HSBC			HSBC		
	Saudi			Saudi		
	Arabia	SABB		Arabia	SABB	
	Limited	Takaful	Total	Limited	Takaful	Total
	SAR' 000	SAR' 000	SAR' 000	SAR' 000	SAR' 000	SAR' 000
Balance at beginning of the year	565,898	127,337	693,235	526,221	125,453	651,674
Share of undistributed profits	62,495	1,282	63,777	128,461	1,884	130,345
Dividend received	(114,715)	-	(114,715)	(88,784)	-	(88,784)
Balance at end of the year	513,678	128,619	642,297	565,898	127,337	693,235
Share of joint venture and associate financial statements:	HSBCS	2016 Saudi		HSBC	2015 Saudi	
	Arabia Li		ABB Takaful	Arabia Li		ABB Takaful
		k' 000	SAR' 000		R' 000	SAR' 000

	SAR' 000	SAR' 000	SAR' 000	SAR' 000
Total assets	524,486	122,392	595,506	119,011
Total liabilities	124,007	5,002	133,316	3,613
Total equity	400,479	117,390	462,190	115,398
Total income	206,914	4,491	294,907	2,814
Total expenses	135,642	638	166,446	1,631

### 8. Property and equipment, net

Toperty and equipmen	i, nei		E			
	Land and buildings SAR'000	Leasehold improvements SAR'000	Equipment, furniture and vehicles SAR'000	Software SAR'000	2016 Total SAR'000	2015 Total SAR'000
Cost						
As at 1 January	897,840	587,859	573,728	81,607	2,141,034	1,720,566
Additions	4,526	44,619	100,393	8,262	157,800	424,611
Disposals		-	(5,195)	-	(5,195)	(4,143)
As at 31 December	902,366	632,478	668,926	89,869	2,293,639	2,141,034
Accumulated depreciation						
As at 1 January	357,849	359,284	370,919	61,527	1,149,579	1,057,145
Charge for the year	12,511	38,484	47,518	12,390	110,903	96,557
Disposals		-	(5,195)	-	(5,195)	(4,123)
As at 31 December	370,360	397,768	413,242	73,917	1,255,287	1,149,579
Net book value						
As at 31 December 2016	532,006	234,710	255,684	15,952	1,038,352	
As at 31 December 2015	539,991	228,575	202,809	20,080		991,455

Property and equipment, net includes work in progress as at 31 December 2016 amounting to SAR 237.6 million (2015: SAR 182.4 million).

### 9. Other assets

	2016 SAR'000	2015 SAR'000
Accounts receivable	448,166	147,386
Advance tax	254,098	251,823
Others	373,632	924,732
Total	1,075,896	1,323,941

### 10. Derivatives

In the ordinary course of business, the Bank uses the following derivative financial instruments for both trading and hedging purposes:

### a) Forwards and futures

Forwards and futures are contractual agreements to either buy or sell a specified currency, commodity or financial instrument at a specified price and date in the future. Forwards are customised contracts transacted in the over-the-counter market. Foreign currency and special commission rate futures are transacted in standardised amounts on regulated exchanges, and changes in futures contract values are settled daily.

### b) Options

Options are contractual agreements under which the seller (writer) grants the purchaser (holder) the right, but not the obligation, to either buy or sell at a fixed future date or at any time during a specified period, a specified amount of a currency, commodity or financial instrument at a predetermined price.

#### c) Swaps

Swaps are commitments to exchange one set of cash flows for another. For special commission rate swaps, counterparties generally exchange fixed and floating rate special commission payments in a single currency without exchanging principal. For currency swaps, fixed special commission payments and principal are exchanged in different currencies. For cross currency special commission rate swaps, principal, fixed and floating special commission payments are exchanged in different currencies.

### d) Forward rate agreements

Forward rate agreements are over-the-counter negotiated special commission rate contracts that call for a cash settlement for the difference between a contracted special commission rate and the market rate on a specified future date, based on a notional principal for an agreed period of time.

### **<u>Risk-related adjustments</u>**

### Bid-offer:

IFRS 13 requires use of the price within the bid-offer spread that is most representative of fair value. Valuation models will typically generate mid-market values. The bid-offer adjustment reflects the extent to which bid-offer cost would be incurred if substantially all residual net portfolio market risks were closed using available hedging instruments or by disposing of or unwinding the position.

### Credit valuation adjustment ( 'CVA'):

The credit valuation adjustment is an adjustment to the valuation of OTC derivative contracts to reflect within fair value the possibility that the counterparty may default and that SABB may not receive the full market value of the transactions.

### Debit valuation adjustment ('DVA'):

The debit valuation adjustment is an adjustment to the valuation of OTC derivative contracts to reflect within fair value the possibility that SABB may default, and that SABB may not pay the full market value of the transactions.

### Credit valuation adjustment/debit valuation adjustment methodology:

SABB calculates a separate CVA and DVA for each counterparty to which the entity has exposure. SABB calculates the CVA by applying the probability of default ('PD') of the counterparty conditional on the non default of SABB to the expected positive exposure to the counterparty and multiplying the result by the loss expected in the event of default. Conversely, SABB calculates the DVA by applying the PD of SABB, conditional on the non default of the counterparty, to the expected positive exposure of the counterparty to SABB and multiplying by the loss expected in the event of default. Both calculations are performed over the life of the potential exposure.

### Derivatives held for trading purposes

Most of the Bank's derivative trading activities relate to sales, positioning and arbitrage. Sales activities involve offering products to customers in order, inter alia, to enable them to transfer, modify or reduce current and future risks. Positioning involves managing market risk positions with the expectation of profiting from favourable movements in prices, rates or indices. Arbitrage involves identifying, with the expectation of profiting from price differentials between markets or products.

### Derivatives held for hedging purposes

The Bank has adopted a comprehensive system for the measurement and management of risk (see note 29 - credit risk, note 30- market risk and note 31 - liquidity risk). Part of the risk management process involves managing the Bank's exposure to fluctuations in foreign exchange and special commission rates to reduce its exposure to currency and special commission rate risks to acceptable levels, as determined by the Board of Directors within the guidelines issued by SAMA. The Board of Directors has established the levels of currency risk by setting limits on currency position exposures. Positions are monitored on a daily basis and hedging strategies are used to ensure that positions are maintained within the established limits. The Board of Directors has also established the levels of special commission rate risk by setting limits on special commission rate gaps for stipulated periods. Asset and liability special commission rate gaps within the established limits.

As part of its asset and liability management process, the Bank uses derivatives for hedging purposes in order to adjust its exposure to currency and special commission rate risks. This is generally achieved by hedging specific transactions as well as by strategic hedging against overall statement of financial position exposures. Strategic hedging other than portfolio hedging does not qualify for hedge accounting and the related derivatives are accounted for as held for trading.

The Bank uses forward foreign exchange contracts and currency swaps to hedge against specifically identified currency risks. In addition, the Bank uses special commission rate swaps to hedge against the special commission rate risk arising from specifically identified fixed special commission rate exposures. The Bank also uses special commission rate swaps to hedge against the cash flow risk arising on certain floating rate exposures. In all such cases, the hedging relationship and objective, including the details of the hedged items and hedging instruments, are formally documented and the transactions are accounted for as fair value or cash flow hedges.

### Hedge effectiveness testing

To qualify for hedge accounting, SABB requires that at the inception of the hedge and throughout its life, each hedge must be expected to be highly effective both prospectively and retrospectively, on an ongoing basis.

The documentation of each hedging relationship sets out how the effectiveness of the hedge is assessed and the method adopted by an entity to assess hedge effectiveness will depend on its risk management strategy. For prospective effectiveness, the hedging instrument must be expected to be highly effective in offsetting changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated, with the effectiveness range being defined as 80% to 125%. Hedge ineffectiveness is recognised in the consolidated statement of income 'Net trading income'.

### Cash flow hedges

The Bank is exposed to variability in future special commission cash flows on non-trading assets and liabilities which bear special commission income at a variable rate. The Bank uses commission rate swaps as cash flow hedges of these special commission rate risks. Below is the schedule indicating as at 31 December, the periods when the hedged cash flows are expected to occur and when they are expected to affect profit or loss:

2016	Within 1 year	1-3 years	3-5 years	SAR' 000 Over 5 years
Cash inflows (assets)	33,816	76,126	60,243	68,604
Cash out flows (liabilities)	(3,358)	(10,203)	(2,941)	-
Net cash outflow	30,458	65,923	57,302	68,604
2015	Within 1 year	1-3 years	3-5 years	Over 5 years
Cash inflows (assets)	5,963	48,771	129.322	199,969
Cash out flows (liabilities)			-	-
Net cash inflow	5,963	48,771	129,322	199,969

The schedule reflects special commission income cash flows expected to arise on the hedged items in cash flow hedges based on the repricing profile of the hedged assets and liabilities.

The tables below show the positive and negative fair values of derivative financial instruments held, together with their notional amounts as at 31 December, analysed by the term to maturity. The notional amounts, which provide an indication of the volumes of the transactions outstanding at the year end, do not necessarily reflect the amounts of future cash flows involved. These notional amounts, therefore, are neither indicative of the Bank's exposure to market risk nor credit risk, which is generally limited to the positive fair value of the derivatives.

#### Notional amounts by term to maturity

2016 SAR'000	Positive fair value	Negative fair value	Notional amount total	Within 3 months	3-12 months	1-5 years	Over 5 years
Derivatives held for trading:							
Special commission rate swaps	229,698	(206,844)	36,848,122	2,733,963	11,883,157	20,102,625	2,128,377
Special commission rate futures and options	87,500	(87,500)	8,815,118	-	50,000	7,365,118	1,400,000
Spot and forward foreign exchange contracts	116,874	(49,190)	19,420,843	14,283,065	4,003,297	1,134,481	-
Currency options	145,808	(148,103)	143,436,015	35,574,192	79,705,017	28,156,806	-
Currency swaps	14,028	(11,472)	1,423,750	-	-	1,423,750	-
Others	425	(425)	425,786	64,950	360,836		-
Derivatives held as fair value hedges:							
Special commission rate swaps	86,254	(54,188)	3,904,331	-	187,500	2,254,331	1,462,500
Derivatives held as cash flow hedges:							
Special commission rate swaps	32,875	(34,092)	2,465,000	-	-	1,300,000	1,165,000
Currency swaps	8,450	(12,979)	1,071,317	-	-	1,071,317	-
Total	721,912	(604,793)	217,810,282	52,656,170	96,189,807	62,808,428	6,155,877

2015 SAR'000	Positive fair value	Negative fair value	Notional amount total	Within 3 months	3-12 months	1-5 years	Over 5 years
Derivatives held for trading:							
Special commission rate swaps	332,167	(259,396)	45,436,530	1,510,432	5,617,498	35,862,449	2,446,151
Special commission rate futures and options	34,088	(34,088)	2,858,426	-	-	226,250	2,632,176
Spot and forward foreign exchange contracts	56,989	(52,287)	12,446,528	7,655,619	3,963,409	827,500	-
Currency options	364,518	(380,808)	290,984,536	44,900,089	122,574,007	123,510,440	-
Currency swaps	73,874	(74,049)	421,414	-	421,414	-	-
Others	8,455	(8,455)	435,573	3,994	5,794	425,785	-
Derivatives held as fair value hedges:							
Special commission rate swaps	-	(51,608)	1,452,467	3	243,750	571,214	637,500
Derivatives held as cash flow hedges:							
Special commission rate swaps	-	(33,474)	1,100,000	-	-	1,100,000	-
Currency swaps	2,774	(1,264)	585,938	-	-	585,938	-
Total	872,865	(895,429)	355,721,412	54,070,137	132,825,872	163,109,576	5,715,827

The Bank enters into structured currency option products with clients which involve one or more derivatives included in the structure. In such instances, the fair value of the individual structured product represents a net valuation of the underlying derivatives. The sum of all option notionals included in each structure as of the reporting date is disclosed in the table above.

The tables below show a summary of the hedged items, the nature of the risk being hedged, the hedging instruments and their fair values.

		Hedge				Negative
2016 (SAR'000) Description of the hedged items:	Fair value	inception value	Risk	Hedging instrument	Positive fair value	fair value
Fixed commission rate investments	3,872,738	3,904,682	Fair value	Special commission rate swap	86,254	(54,188)
Floating commission rate investments	2,315,251	2,465,270	Cash flow	Special commission rate swap	32,875	(34,092)
Fixed commission rate investments	883,189	883,195	Cash flow	Currency swap	8,450	(8,575)
Fixed commission rate deposits	187,500	187,500	Cash flow	Currency swap	-	(4,404)

2015 (SAR'000) Description of the hedged items:	Fair value	Hedge inception value	Risk	Hedging instrument	Positive fair value	Negative fair value
Fixed commission rate investments	1,523,484	1,470,671	Fair value	Special commission rate swap	-	(51,608)
Fixed commission rate loans	3	3	Fair value	Special commission rate swap	-	-
Floating commission rate investments	1,055,956	1,100,280	Cash flow	Special commission rate swap	-	(33,474)
Floating commission rate investments	594,434	596,759	Cash flow	Currency swap	2,774	(1,264)

The hedge inception value has been adjusted, where necessary, to reflect book values.

The net gains on the hedging instruments for fair value hedges are SAR 83.6 million (2015: net losses SAR 20.7 million). The net losses on the hedged item attributable to the hedged risk are SAR 84.8 million (2015: net gains SAR 20.6 million).

Approximately 48% (2015: 26%) of the positive fair value of the Bank's derivatives are entered into with financial institutions and out of which 7% (2015: 5%) of the positive fair value contracts are with any individual counterparty at the reporting date.

### 11. Due to banks and other financial institutions

	2016	2015
	SAR'000	SAR'000
Current accounts	2,624,448	1,284,625
Money market deposits	794,726	550,281
Total	3,419,174	1,834,906

Money market deposits also include deposits placed by SAMA amounting to SAR 200.0 million (2015: SAR 288.4 million).

### 12. Customers' deposits

	2016 SAR'000	2015 SAR'000
Demand	82,345,754	87,284,903
Savings	7,320,350	7,545,422
Time	49,386,046	51,794,969
Margin deposits	1,587,635	2,261,884
Total	140,639,785	148,887,178

Customers' deposits include SAR 79,195.3 million (2015: SAR 84,628.0 million) deposits under Shariah approved product contracts.

The above deposits include the following foreign currency deposits:

	2016 SAR'000	2015 SAR'000
Demand	10,450,712	12,088,428
Savings	320,548	210,935
Time	8,741,338	6,177,145
Margin deposits	730,550	1,147,165
Total	20,243,148	19,623,673

### 13. Debt securities in issue

	2016 SAR'000	2015 SAR'000
SAR 1,500 million 5 year subordinated Sukuk - 2012	1,510,459	1,507,835
SAR 1,500 million 7 year subordinated Sukuk - 2013	1,502,104	1,501,710
SAR 1,500 million 10 year subordinated Sukuk- 2015	1,505,073	1,503,393
Total	4,517,636	4,512,938

### SAR 1,500 million 5 year subordinated Sukuk – 2012

The Sukuk was issued by SABB on 28 March 2012 and matures in March 2017. The Sukuk was issued as a partial commercial exchange from senior to subordinated debt to the extent of SAR 1,000 million. The remaining portion of SAR 500 million was fully subscribed in cash.

The Sukuk carries effective special commission income at three months' SAIBOR plus 120 bps payable quarterly. The Sukuk is unsecured and is listed on the Saudi Stock Exchange (Tadawul).

<u>SAR 1,500 million 7 year subordinated Sukuk – 2013</u> The Sukuk was issued by SABB on 17 December 2013 and matures in December 2020. This is a Basel III compliant issuance and SABB has an option to repay the Sukuk after 5 years, subject to prior approval of SAMA and terms and conditions of the agreement.

The Sukuk carries effective special commission income at six months' SAIBOR plus 140 bps payable semi-annually. The Sukuk is unsecured and is listed on the Saudi Stock Exchange (Tadawul).

### SAR 1,500 million 10 year subordinated Sukuk -2015

The Sukuk was issued by SABB on 28 May 2015 and matures in May 2025. This is a Basel III compliant issuance and SABB has an option to repay the Sukuk after 5 years, subject to prior approval of SAMA and terms and conditions of the agreement.

The Sukuk carries effective special commission income at six months' SAIBOR plus 130 bps payable semi-annually. The Sukuk is unsecured and is listed on the Saudi Stock Exchange (Tadawul).

### 14. Borrowings

	2016 SAR'000	2015 SAR'000
Borrowing from IFC	15,663	46,988
Syndicated Loan	1,694,295	
Total	1,709,958	46,988

Borrowing from IFC represents a 12 year amortising fixed rate loan that carries special commission at the rate of 5.11% payable semi-annually. The loan was taken on 7 July 2005 and is repayable by 15 June 2017.

Syndicated loan represents a floating rate loan obtained by the Bank on 19 October 2016 amounting to USD 450 million. The loan is unsecured and matures on 19 October 2019.

### 15. Other liabilities

	2016 SAR'000	2015 SAR'000
Accounts payable	1,122,161	592,537
Drawings payable	496,478	839,226
Dividends payable	331,191	199,825
End of service benefits	414,510	382,382
Others	1,521,280	1,384,477
Total	3,885,620	3,398,447

### 16. Share capital

The authorised, issued and fully paid share capital of SABB consists of 1,500 million shares of SAR 10 each (2015: 1,500 million shares of SAR 10 each). The ownership of the SABB's share capital is as follows:

	2016	2015
Saudi shareholders	60%	60%
HSBC Holdings BV (a wholly owned subsidiary of HSBC Holdings plc)	40%	40%

#### **17.** Statutory reserve

In accordance with the Banking Control Law of the Kingdom of Saudi Arabia, a minimum of 25% of the net income for the year is required to be transferred to a statutory reserve until this reserve is equal to the paid up capital of SABB. Accordingly, a sum of SAR 973.7 million (2015: SAR 1,082.6 million) was transferred to statutory reserve. The statutory reserve is not currently available for distribution.

### 18. Other reserves

### Cash flow and available for sale investments

2016 SAR'000	Cash flow hedges	Available for sale investments	Total
Balance at beginning of the year	(30,890)	(302,695)	(333,585)
Net change in fair value	11,326	405,301	416,627
Transfer to consolidated statement of income	(6,080)	(26,297)	(32,377)
Net movement during the year	5,246	379,004	384,250
Sub total	(25,644)	76,309	50,665
Treasury shares Employee share plan reserve Sub total Balance at end of the year			(44,149) 17,536 (26,613) 24,052
2015 SAR'000	Cash flow Hedges	Available for sale investments	Total
Balance at beginning of the year	1,865	59,749	61,614
Net change in fair value	(31,964)	(295,809)	(327,773)
Transfer to consolidated statement of income	(791)	(66,635)	(67,426)
Net movement during the year	(32,755)	(362,444)	(395,199)
Sub total	(30,890)	(302,695)	(333,585)
Treasury shares Employee share plan reserve Sub total Balance at end of the year			(25,792) 18,769 (7,023) (340,608)

The discontinuation of hedge accounting during prior years resulted in reclassification of the associated cumulative gains of SAR 6.1 million (2015: SAR 0.8 million) from equity to the consolidated statement of income included in the above numbers under cash flow hedges.

#### 19. Commitments and contingencies

#### a) Legal proceedings

As at 31 December 2016, there are legal proceedings outstanding against the Bank. No material provision has been made as professional advice indicates that it is not probable that any significant loss will eventuate.

### b) Capital commitments

As at 31 December 2016, the Bank has capital commitments of SAR 241.43 million (2015: SAR 193.8 million) in respect of land, buildings and equipment purchases.

#### c) Credit related commitments and contingencies

Credit related commitments and contingencies mainly comprise guarantees, letters of credit, acceptances and commitments to extend credit. Guarantees and standby letters of credit, which represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans and advances. Documentary letters of credit, which are written undertakings by the Bank on behalf of a customer authorising a third party to draw drafts on the Bank up to a stipulated amount under

specific terms and conditions, are generally collateralised by the underlying shipments of goods to which they relate and therefore have significantly less risk. Acceptances comprise undertakings by the Bank to pay bills of exchange drawn on customers. The cash requirement under these instruments is considerably less than the amount of the related commitment because the Bank generally expects the customers to fulfil their primary obligation.

Commitments to extend credit represent the unutilised portion of authorisations to extend credit, principally in the form of loans and advances, guarantees and letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to a loss in an amount equal to the total unutilised commitments. However, the likely amount of loss, which cannot readily be quantified, is expected to be considerably less than the total unutilised commitment as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The total outstanding commitments to extend credit do not necessarily represent future cash requirements, as many of the commitments could expire or be terminated without being funded.

d) The contractual maturity structure of the Bank's credit related commitments and contingencies is as follows:

2016 SAR'000	Within 3 months	3-12 months	1-5 years	Over 5 years	Total
Letters of credit	4,835,710	3,693,984	1,574,616	1,115,000	11,219,310
Guarantees	10,239,017	21,815,831	14,994,739	7,948,197	54,997,784
Acceptances	1,682,585	1,456,144	938	-	3,139,667
Irrevocable commitments to extend credit	130,000	1,000,000	292,502	941,092	2,363,594
Total	16,887,312	27,965,959	16,862,795	10,004,289	71,720,355
2015 SAR'000	Within 3 months	3-12 months	1-5 years	Over 5 years	Total
Letters of credit	8,158,313	3,692,441	380,103	1,122,511	13,353,368
Guarantees	10,138,625	22,721,667	24,265,160	6,345,628	63,471,080
Acceptances	2,403,501	1,194,445	15,158	-	3,613,104
Irrevocable commitments to extend credit		1,130,000	829,373	2,136,335	4,095,708
Total	20,700,439	28,738,553	25,489,794	9,604,474	84,533,260

The outstanding unutilised portion of non-firm commitments, which can be revoked unilaterally at any time by the Bank, is SAR 51,739 million (2015: SAR 75,252 million).

e) The analysis of credit related commitments and contingencies by counterparty is as follows:

	2016 SAR'000	2015 SAR'000
Government and quasi government	2,669,792	2,532,751
Corporate	56,085,585	67,466,296
Banks and other financial institutions	12,883,545	14,462,283
Other	81,433	71,930
Total	71,720,355	84,533,260

## f) Operating lease commitments

The future minimum lease payments under non-cancellable operating leases where the Bank is the lessee are as follows:

	10110 w.s.	2016 SAR'000	2015 SAR'000
	Less than 1 year	16,035	3,216
	1 to 5 years	213,868	196,195
	Over 5 years	129,637	128,877
	Total	359,540	328,288
20.	Net special commission income	2016 SAR'000	2015 SAR'000
	Special commission income		
	Investments		
	- available for sale investments	419,022	509,648
	– held at amortised cost	<u> </u>	<u> </u>
	Due from banks and other financial institutions	97,009	10,932
	Loans and advances	5,445,458	4,273,070
	Total	6,075,102	4,813,421
	Special commission expense		
	Due to banks and other financial institutions	125,911	27,080
	Customers' deposits	1,073,562	397,832
	Debt securities in issue	109,965	131,065
	Borrowings	8,749	3,566
	Total	1,318,187	559,543
	Net special commission income	4,756,915	4,253,878
21.	Fees and commission income, net	2016 SAR'000	2015 SAR'000
	Fee and commission income:		
	- Fund management fees	12,410	44,467
	- Trade finance	695,328	822,807
	- Corporate finance and advisory	144,793	199,872
	- Cards	395,580	387,828
	- Other banking services	409,021	386,228
	Total fee and commission income	1,657,132	1,841,202

#### Fee and commission expense:

- Cards	(197,145)	(182,688)
- Custodial services	(590)	(942)
- Other banking services	(118,554)	(107,301)
Total fee and commission expense	(316,289)	(290,931)
Fees and commission income, net	1,340,843	1,550,271

#### 22. Trading income, net

	2016 SAR'000	2015 SAR'000
Foreign exchange income, net	195,310	186,040
Derivatives	66,448	66,679
Debt securities	(267)	(232)
Others	157	(105)
Total	261,648	252,382

## 23. Gains on non-trading investments, net

Gains on non-trading investments, net	2016 SAR'000	2015 SAR'000
Available for sale investments	26,297	66,634

#### 24. Salaries and employee related expenses

	2016 SAR'000	2015 SAR'000
Salaries and allowance	739,351	717,890
Housing allowance	123,332	120,313
End of service benefits	53,464	66,390
Others	312,811	348,132
Total	1,228,958	1,252,725

#### a) Quantitative Disclosure

The following table summarizes the Bank's employee categories defined in accordance with SAMA's rules on compensation practices and includes the total amounts of fixed and variable compensation paid to employees during the year ended 31 December 2016 and 31 December 2015, and the forms of such payments.

2016		Fixed	Variable compensation paid in 2016		
Category	Number of	compensation	Cash	Shares	Total
	Employees	SAR'000	SAR'000	SAR'000	SAR'000
Senior executives requiring SAMA no objection Employees engaged in risk taking	20	32,061	24,224	10,227	34,451
activities	554	176,745	60,388	7,070	67,458
Employees engaged in control		,	,	,	ŕ
functions	296	99,839	21,836	1,535	23,371
Other employees	2,716	480,039	72,166	1,718	73,884
Outsourced employees	493	39,731	5,566	-	5,566
Total	4,079	828,415	184,180	20,550	204,730
Variable compensation accrued in 20	16	197,836			
Other employee related benefits		202,707			

1,228,958

Other employee related benefits

Total salaries and employee related expenses

2015		Fixed	Variable compensation paid in 2015		
Category	Number of	compensation	Cash	Shares	Total
	employees	SAR'000	SAR'000	SAR'000	SAR'000
Senior executives requiring SAMA					
no objection	16	26,155	14,561	6,685	21,246
Employees engaged in risk taking					
activities	547	176,207	59,980	4,872	64,852
Employees engaged in control					
functions	272	93,986	22,492	1,490	23,982
Other employees	2,616	474,502	82,587	300	82,887
Outsourced employees	404	29,998	8,364	-	8,364
Total	3,855	800,848	187,984	13,347	201,331
Variable compensation accrued in 20	15	213,719			
Other employee related benefits		238,158			
Total salaries and employee related ex	kpenses	1,252,725			

#### Senior executives (requiring SAMA no objection):

This comprises senior management having responsibility and authority for formulating strategies, directing and controlling the activities of the Bank whose appointment requires no objection from SAMA. This covers the Managing Director and other executives directly reporting to him.

#### Employees engaged in risk taking activities:

This comprises of management staff within the business lines (Corporate, Trade Services, Private Banking and Treasury employees), who are responsible for executing and implementing the business strategy on behalf of the Bank. This also includes those involved in recommending and evaluating credit limits and credit worthiness, pricing of loans, undertaking and executing business proposals and treasury dealing activities.

#### **Employees engaged in control functions:**

This refers to employees working in divisions that are not involved in risk taking activities but engaged in review functions (Risk Management, Compliance, Internal Audit, Treasury Operation, Amanah Islamic Banking Services, Finance and Accounting). These functions are fully independent from risk taking units.

#### Other employees:

This includes all other employees of the Bank, excluding those already reported under categories mentioned above.

#### **Outsourced employees:**

This includes staff employed by various agencies who supply services to the Bank on a full-time basis in non-critical roles. None of these roles require risk undertaking or control.

#### b) Qualitative Disclosure

#### **Compensation disclosure for the Annual Financial Statements**

SAMA being the Banking industry regulator for the Kingdom of Saudi Arabia has issued its Rules on compensation practices. In compliance with the SAMA Rules on compensation practices, a compensation policy endorsed by Nomination and Remuneration Committee and approved by the Board of Directors has been formulated and implemented.

#### SABB Compensation Policy

#### i. <u>Policy Objectives</u>

The policy sets the guidelines as to how both fixed and variable pay will be managed at SABB. The scope of policy covers the following: all categories of employees; its subsidiaries; all compensation elements; key determinants of compensation; approval process; reporting processes; bonus deferral process; share retention and relevant stakeholder's roles and responsibilities.

The objectives of the policy are to: align the reward practices with the Bank's strategy & values so as to support the successful execution of the strategy in a risk compliant manner; offer an attractive employee value proposition to attract, retain and motivate competent and committed people; and ensure the financial sustainability of SABB.

#### *ii. <u>Compensation Structure</u>*

SABB's compensation operates on a Total Package basis that is benchmarked to market data from peers in the appropriate industry. Total Package comprises of the following blend of fixed and variable compensation elements: salaries, allowances; benefits; annual bonuses; short-term incentives; and long-term incentives.

#### iii. <u>Performance Management System</u>

The performance of all employees is evaluated against agreed targets using a Performance Scorecard methodology, financial, customer, process and people. A calibration process is applied to ensure fair and equitable performance evaluation. The performance management methodology at SABB focuses on the differentiation of individual performance and drives the variable reward strategy which encourages high performance within a risk compliant manner.

#### iv. <u>Risk-adjustment for Variable Pay schemes</u>

The Bank has reviewed all its variable pay schemes, with the assistance of external remuneration consultants, to ensure that any bonus pay pools have taken into account all relevant risks. The determination of bonus pools is based on appropriate performance factors adjusted for risk. The bonus pool for the Control functions have been ring fenced from short term profits in alignment with SAMA regulations.

#### v. <u>Bonus Deferral</u>

Bonus deferral in the form of equity applies to all employees who are either subject to SAMA "No Objection" and /or undertake or control significant risk undertaking by the Bank. Bonuses of all these employees will be subject to deferral over a three year vesting period. The vesting will be subject to malus conditions.

#### vi. Nomination and Remuneration Committee

The Nomination and Remuneration Committee has oversight of the remuneration structures and policies for all employees to ensure that: all performance based bonuses are adjusted for risk, compensation structures are regulatory compliant, and effective in achieving its stated objectives.

#### c) Share based bonus payments

The Bank has Share Based Equity settled Bonus payment plans outstanding at the end of the year. Under the terms of these plans, eligible employees of the Bank are offered shares at a predetermined price for a fixed period of time. At the vesting dates determined under the terms of the plan, the Bank delivers the underlying allotted shares to the employees, subject to the satisfactory completion of the vesting conditions. The cost of the plans is recognized over the period in which the service condition is fulfilled, ending on the date on which the relevant employees become fully entitled to the shares ('the vesting date'). The cumulative expense recognized for these plans at each reporting date

until the vesting date, reflects the extent to which the vesting period has expired and the Bank's best estimate of the number of equity instruments that will ultimately vest.

The movement in in the number of shares under Share Based Equity settled Bonus payment plans is as follows:

	Number of shares		
	2016		
Beginning of the year	648,351	566,575	
Forfeited	(37,132)	(25,314)	
Exercised/Expired	(310,882)	(354,890)	
Granted during the year	618,765	461,980	
End of the year	919,102	648,351	

The weighted average price of shares granted during the year was SAR 21.41 (2015: SAR 29.86).

#### 25. Basic and diluted earnings per share

Basic and diluted earnings per share for the year ended 31 December 2016 and 2015 is calculated by dividing the net income for the year attributable to the equity holders by the weighted average number of issued shares.

#### 26. Gross dividend, Zakat and income tax

The Board of Directors has proposed a gross final dividend of SAR 570.0 million for the year 2016 (2015: SAR 570.0 million). During 2016, an interim dividend of SAR 585.0 million (2015: SAR 675.0 million) was also proposed and paid. Dividends will be paid to the Saudi and non-Saudi shareholders after deduction of Zakat and income tax respectively as follows:

#### Saudi shareholders:

Zakat attributable to the Saudi shareholders for the year amounted to approximately SAR 60.3 million (2015: SAR 64.8 million) which will be deducted from their share of dividend, resulting in a net dividend to Saudi Shareholders of SAR 0.70 per share (2015: SAR 0.75 per share).

#### Non Saudi shareholders

Income tax attributable to the foreign shareholder on its current year's share of income is approximately SAR 313.7 million (2015: SAR 340.4 million).

The share of dividend of HSBC Holdings BV will be paid after deducting the related taxes due.

#### Status of Zakat and Income Tax assessments

The Bank has filed its Zakat and Income Tax returns with the General Authority of Zakat and Tax (GAZT) and paid Zakat and Income Tax for financial years up to and including the year 2015 and has received the assessments for the years up to 2009 in which the GAZT raised additional demands aggregating to SAR 487 million for the years 2005 to 2009. This liability has further reduced to SR 433 million based on the favourable decision rendered by Preliminary Appeal Committee for Zakat and Tax Matters (PAC) on certain items contested by Bank. These additional demands include SAR 413 million on account of "disallowance of long-term investments and the addition of long term financing to the Zakat base by the GAZT". The basis for the additional Zakat liability is being contested by the Bank before the Higher Appeal Committee for Zakat and Tax Matters (HAC). Management is confident of a favourable outcome on the aforementioned appeals and have therefore not made any provisions in respect of the above.

The assessments for the years 2010 to 2015 are yet to be raised by the GAZT. However, if long-term investments are disallowed and long-term financing is added to the Zakat base, in line with the assessments finalized by GAZT for the years referred to above, it would result in significant additional zakat exposure to the Bank which remains an industry wide issue and disclosure of which might affect the Bank's position in this matter.

#### 27. Cash and cash equivalents

Cash and cash equivalents included in the consolidated statement of cash flows comprise the following:

_	2016 SAR'000	2015 SAR'000
Cash and balances with SAMA excluding the statutory deposit amounting to SAR 8,853 million (2015: SAR 9,056 million) (note 3)	15,268,906	1,885,901
Due from banks and other financial institutions with an original maturity of three months or less from date of the acquisition	7,689,871	11,452,326
Total	22,958,777	13,338,227

#### 28. Operating segments

The Bank's primary business is conducted in Saudi Arabia.

Transactions between the operating segments are on normal commercial terms and conditions. Segment assets and liabilities comprise operating assets and liabilities, being the majority of the balance.

#### a) The Bank's reportable segments are as follows:

Retail Banking –caters mainly to the banking requirements of personal and private banking customers.

Corporate Banking -caters mainly to the banking requirements of commercial and corporate banking customers.

**Treasury** –manages the Bank's liquidity, currency and special commission rate risks. It is also responsible for funding the Bank's operations and managing the Bank's investment portfolio and liquidity position.

Others - includes activities of investment in a joint venture and an associate.

Transactions between the operating segments are reported as recorded by the Bank's transfer pricing system. The Bank's total assets and liabilities as at 31 December 2016 and 2015, its total operating income and expenses, and the results for the years then ended, by operating segment, are as follows:

2016 SAR'000	Retail Banking	Corporate Banking	Treasury	Others	Total
Total assets	31,751,274	93,094,359	60,567,964	642,297	186,055,894
Total liabilities	62,549,688	69,843,491	22,383,787	-	154,776,966
Investment in a joint venture and an associate	<u> </u>	-	-	642,297	642,297
Total operating income	2,364,546	3,167,932	1,376,126	-	6,908,604
Total operating expenses	1,623,389	1,296,922	157,339	-	3,077,650
Share in earnings of joint venture and associate	-	-	-	63,777	63,777
Net income for the year	741,157	1,871,010	1,218,787	63,777	3,894,731
Net special commission income	1,865,335	2,027,300	864,280	-	4,756,915
Fees and commission income, net	374,440	961,060	5,343	-	1,340,843
Trading income, net	-	23,782	237,866	-	261,648
Credit losses and impairment provision, net	407,593	582,866	3,641	-	994,100

2015 SAR'000	Retail Banking	Corporate Banking	Treasury	Others	Total
Total assets	33,000,077	96,850,258	57,206,853	693,235	187,750,423
Total liabilities	61,345,170	75,311,894	22,918,822	-	159,575,886
Investment in a joint venture and an associate	-	-	-	693,235	693,235
Total operating income	2,311,689	2,970,362	1,348,576	-	6,630,627
Total operating expenses	1,465,074	829,361	135,990	-	2,430,425
Share in earnings of joint venture and associate	_	_	_	130,345	130,345
Net income for the year	846,615	2,141,001	1,212,586	130,345	4,330,547
Net special commission income	1,638,171	1,797,451	818,256	-	4,253,878
Fees and commission income, net	411,090	1,140,138	(957)	-	1,550,271
Trading income, net	-	30,337	222,045	-	252,382
Credit losses and impairment provision, net	269,144	160,572	(9,631)	-	420,085

#### b) Total operating income by operating segments

31 December 2016 SAR'000 (Unaudited) External Internal Total operating income	Retail Banking 2,224,226 140,320 2,364,546	Corporate Banking 4,240,478 (1,072,546) 3,167,932	Treasury 443,900 932,226 1,376,126	Total 6,908,604 - 6,908,604
31 December 2015 SAR'000 (Unaudited) External Internal Total operating income	Retail Banking 2,390,998 (79,309) 2,311,689	Corporate Banking 3,680,958 (710,596) 2,970,362	Treasury 558,671 789,905 1,348,576	<u>Total</u> 6,630,627 - 6,630,627

#### c) The Bank's credit exposure by operating segment is as follows:

2016 SAR'000	Retail Banking	Corporate Banking	Treasury	Total
Assets	29,326,780	91,638,035	59,110,084	180,074,899
Commitments and contingencies	71,948	33,653,270	-	33,725,218
Derivatives	-	-	1,832,448	1,832,448
Total	29,398,728	125,291,305	60,942,532	215,632,565
2015 SAR'000	Retail Banking	Corporate Banking	Treasury	Total
Assets	30,319,292	95,627,344	55,370,125	181,316,761
Commitments and contingencies	85,321	39,642,851	-	39,728,172
Derivatives		-	2,303,539	2,303,539
Total	30,404,613	135,270,195	57,673,664	223,348,472

Credit exposure comprises the carrying value of assets excluding cash, property and equipment, other assets, investment in joint venture and associate and equity investments, and the credit equivalent value for commitments, contingencies and derivatives based on the credit conversion factor as prescribed by the SAMA.

### 29. Credit risk

The Board of Directors is responsible for the overall risk management approach within SABB and for reviewing its effectiveness.

The Board's designated committee for risk matters is the Board Risk Committee which approves and provides oversight for the Bank's risk framework, plans and performance targets, which include the establishment of risk appetite statements, risk management strategies, the appointment of senior officers, the delegation of authorities for credit and other risks and the establishment of effective control procedures.

The Bank manages exposure to credit risk, which is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Credit exposures arise principally in lending activities that lead to loans and advances, and investment activities. There is also credit risk on credit related commitments and contingencies and derivatives.

The Bank assesses the probability of default of counterparties using internal rating tools. Also the Bank uses external ratings, of major rating agencies, where available.

The Bank attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties, and continually assessing the creditworthiness of counterparties. The Bank's risk management policies are designed to identify and to set appropriate risk limits and to monitor the risks and adherence to limits. Actual exposures against limits are monitored daily. In addition to monitoring credit limits, the Bank manages the credit exposure relating to its trading activities by entering into master netting agreements and collateral arrangements with counterparties in appropriate circumstances, and limiting the duration of exposure. In certain cases the Bank may also close out transactions to mitigate credit risk. The Bank's credit risk for derivatives, represents the potential cost to replace the derivative contracts if counterparties fail to fulfil their obligation. To control the level of credit risk taken, the Bank assesses counterparties using the same techniques as for its lending activities.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions.

Concentrations of credit risk indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or geographical location.

The Bank seeks to manage its credit risk exposure through diversification of lending activities to ensure that there is no undue concentration of risks with individuals or groups of customers in specific locations or business. It also takes security when appropriate. The Bank also seeks additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

Management monitors the market value of collateral and requests additional collateral in accordance with the underlying agreements. It also monitors the market value of collateral obtained during its review of the adequacy of the provision for credit losses.

The Bank regularly reviews its risk management policies and systems to reflect changes in market's products and emerging best practice.

The debt securities included in the investment portfolio are mainly sovereign risk. Analysis of investments by counterparty is provided in note 5. For details of the composition of loans and advances refer to note 6. Information on credit risk relating to derivative instruments is provided in note 10 and for commitments and contingencies in note 19. The information on Bank's maximum credit exposure by operating segment is given in note 28.

## a) Geographical concentration of assets, liabilities, commitments and contingencies, and credit exposure

2016 SAR'000	Kingdom of Saudi Arabia	GCC and Middle East	Europe	North America	Other Countries	Total
Assets			•			
Cash and balances with SAMA						
Cash in hand	1,444,680	-	-	-	-	1,444,680
Balances with SAMA	22,398,068	-	-	-	-	22,398,068
Other balances	279,073	-	-	-	-	279,073
Due from banks and other financial institutions						
Current accounts	2,035		1,488,611	4,861,975	66,076	6,504,871
Money market placements	520,890	1,034,216	157,769	-	-	1,712,875
Investments, net Available for sale	15 702 040	2 202 400	(02.050	2 422 827	095 405	22 007 011
Amortised Cost	15,793,949 6,265,244	3,203,490	602,050	2,422,827	985,495	23,007,811 6,265,244
Positive fair value of derivatives	0,203,244	_	_	_	_	0,203,244
Held for trading	358,426	32,228	203,675	-	4	594,333
Held as fair value hedges	-	649	85,605	-	-	86,254
Held as cash flow hedges	5,050	19,563	16,712	-	-	41,325
Loans and advances, net						
Credit Cards	2,210,011	-	-	-	-	2,210,011
Consumer Loans	24,145,266	-	-	-	-	24,145,266
Commercial Loans	94,056,828	214,571	328,125	10,014	-	94,609,538
Investment in a joint venture and associate	642,297	-	-	-	-	642,297
Property and equipment, net	1,038,352	-	-	-	-	1,038,352
Other assets	1,075,896	-	-	-	-	1,075,896
Total	170,236,065	4,590,891	2,882,547	7,294,816	1,051,575	186,055,894
Liabilities						
Due to banks and other financial institutions						
Current accounts	194,601	247,086	594,692	1,570,193	17,876	2,624,448
Money market deposits	202,092	592,634	-	-	-	794,726
Customer deposits						
Demand	81,680,986	4,117	620,945	8,775	30,931	82,345,754
Saving	7,318,311	2,039	-	-	-	7,320,350
Time	48,379,359	-	926,935	18,792	60,960	49,386,046
Margin Deposits	1,587,635	-	-	-		1,587,635
Debt securities in issue	4,517,636					4,517,636
Borrowings	-	-	1,709,958	-	-	1,709,958
Negative fair value of derivatives						
Held for trading	144,433	69,779	289,322	-	-	503,534
Held as fair value hedges	-	-	54,188	-	-	54,188
Held as cash flow hedges	-	10,977	36,094	-	-	47,071
Other liabilities	3,885,620	-	-	-	-	3,885,620
Total	147,910,673	926,632	4,232,134	1,597,760	109,767	154,776,966
Commitments and contingencies	60,327,209	983,785	4,161,724	1,272,506	4,975,131	71,720,355

## Credit exposure (stated at credit equivalent amounts)

Total credit exposure	193,603,476	5,227,287	7,149,952	6,149,726	3,502,124	215,632,565
Derivatives	763,978	205,834	845,683	-	16,953	1,832,448
Commitments and contingencies	28,239,980	481,883	2,065,426	500,988	2,436,941	33,725,218
Assets	164,599,518	4,539,570	4,238,843	5,648,738	1,048,230	180,074,899

2015 SAR'000	Kingdom of Saudi Arabia	GCC and Middle East	Europe	North America	Other Countries	Total
Assets			1.			
Cash and balances with SAMA						
Cash in hand	1,520,252	-	-	-	-	1,520,252
Balances with SAMA	9,207,361	-	-	-	-	9,207,361
Other balances	214,655	-	-	-	-	214,655
Due from banks and other financial institutions						
Current accounts	-	90,939	1,938,547	5,592,991	54,628	7,677,105
Money market placements	2,450,652	1,325,221	-	-	-	3,775,873
Investments, net	25 211 202	5 (75 112	469.002	42 440	250 545	21 957 402
Available for sale	25,311,302	5,675,113	468,003	43,440	359,545	31,857,403
Amortised Cost	3,669,642	-	-	-	-	3,669,642
Positive fair value of derivatives						
Held for trading	699,691	22,682	147,717	-	-	870,090
Held as fair value hedges	-	-	-	-	-	-
Held as cash flow hedges	-	2,752	23	-	-	2,775
Loans and advances, net						
Credit Cards	2,084,543	-	-	-	-	2,084,543
Consumer Loans	25,262,809	-	-	-	-	25,262,809
Commercial Loans	97,884,986	375,000	318,750	20,548	-	98,599,284
Investment in a joint venture and associate	693,235	-	-	-	-	693,235
Property and equipment, net	991,455	-	-	-	-	991,455
Other assets	1,323,941	-	-	-	-	1,323,941
Total	171,314,524	7,491,707	2,873,040	5,656,979	414,173	187,750,423
Liabilities						
Due to banks and other financial institutions						
Current accounts	-	519,393	578,749	161,905	24,578	1,284,625
Money market deposits	296,514	253,767	-	-	-	550,281
Customer deposits						
Demand	87,050,947	4,477	187,165	9,358	32,956	87,284,903
Saving	7,545,320	102	-	-	-	7,545,422
Time	50,984,296	1,639	738,531	15,447	55,056	51,794,969
Margin Deposits	2,261,884	-	-	-	-	2,261,884
Debt securities in issue	4,512,938	-	-	-	-	4,512,938
Borrowings	-	-	46,988	-	-	46,988
Negative fair value of derivatives						
	47	7				

Held for trading	123,483	104,981	508,272	295	72,054	809,085
Held as fair value hedges	-	-	51,608	-	-	51,608
Held as cash flow hedges	-	-	34,736	-	-	34,736
Other liabilities	3,398,447	-	-	-	-	3,398,447
Total	156,173,829	884,359	2,146,049	187,005	184,644	159,575,886
Commitments and contingencies	71,464,891	1,361,117	4,703,690	1,510,942	5,492,620	84,533,260
Credit exposure (stated at credit equivalent amounts)						
Assets	164,847,467	7,405,968	2,723,972	5,656,856	682,498	181,316,761
Commitments and contingencies	29,813,723	660,126	2,321,538	500,320	2,689,290	35,984,997
Derivatives	1,641,852	136,423	514,748	-	10,516	2,303,539
Total credit exposure	196,303,042	8,202,517	5,560,258	6,157,176	3,382,304	219,605,297

## b) The distributions by geographical concentration of impaired loans and advances and provision for credit losses are as follows:

2016 SAR'000	Saudi Arabia	GCC and Middle East	Europe	North America	Other Countries	Total
Non-performing loans, net	1,655,479	-	-	-	-	1,655,479
Provision for credit loss	2,889,711	-	-	-	-	2,889,711
2015 SAR'000	Saudi Arabia	GCC and Middle East	Europe	North America	Other Countries	Total

Non-performing loans, net	1,517,272	-	-	-	-	1,517,272
Provision for credit loss	2,486,546	-	-	-	-	2,486,546

#### 30. Market risk

Market Risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as special commission rates, foreign exchange rates, and equity prices. The Bank classifies exposures to market risk into either trading and non-trading or banking-book.

Market Risk exposures in the trading book are restricted to derivatives classified as held for trading as disclosed in these financial statements. Market Risk exposures in the non-trading or banking book arise on special commission rate risk and equity price risk as disclosed in part b) of this disclosure.

The market risk for the trading book is managed and monitored using Value at Risk (VAR) methodology. Market risk for non-trading book is managed and monitored using a combination of VAR, stress testing and sensitivity analysis.

#### a) Market risk-trading book

The Board has set limits for the acceptable level of risks in managing the trading book. The Bank applies a VAR methodology to assess the market risk positions held and to estimate the potential economic loss based upon a number of parameters and assumptions for change in market conditions.

A VAR methodology estimates the potential negative change in market value of a portfolio at a given confidence level and over a specified time horizon. The Bank uses simulation models to assess the possible changes in the market value of the trading book based on historical data. VAR models are usually designed to measure the market risk in a normal market environment and therefore the use of VAR has limitations because it is based on historical correlations and volatilities in market prices and assumes that the future movements will follow a statistical distribution.

The VAR that the Bank measures is an estimate, using a confidence level of 99% of the potential loss that is not expected to be exceeded if the current market positions were to be held unchanged for one day. The use of 99% confidence level depicts that within a one-day horizon, losses exceeding VAR figure should occur, on average, not more than once every hundred days.

The VAR represents the risk of portfolios at the close of a business day, and it does not account for any losses that may occur beyond the defined confidence interval. The actual trading results however, may differ from the VAR calculations and, in particular, the calculation does not provide a meaningful indication of profits and losses in stressed market conditions.

To overcome the VAR limitations mentioned above, the Bank also carries out stress tests of its portfolio to simulate conditions outside normal confidence intervals. The potential losses occurring under stress test conditions are reported regularly to the Bank's ALCO committee for their review.

The Bank's VAR related information is as under.

_			SAR'000
2016	Foreign exchange	Special commission rate	Overall risk
VAR as at 31December 2016	1,492	6,693	7,084
Average VAR for 2016	568	4,210	4,268
Minimum VAR for 2016	13	508	562
Maximum VAR for 2016	2,326	11,374	11,398
			SAR'000
-	Foreign	Special	
2015	exchange	commission rate	Overall risk
VAR as at 31December 2015	474	562	650
Average VAR for 2015	300	444	608
Minimum VAR for 2015	11	51	115
Maximum VAR for 2015	1,966	1,062	2,437

#### b) Market risk – non trading or banking book

Market risk on non-trading or banking positions mainly arises from the special commission rate, foreign currency exposures and equity price changes.

#### i) Special commission rate risk

Special commission rate risk arises from the possibility that the changes in commission rates will affect either the fair values or the future cash flows of the financial instruments. The Board has established commission rate gap limits for stipulated periods. The Bank monitors positions daily and uses hedging strategies to ensure maintenance of positions within the established gap limits.

The following table depicts the sensitivity to a reasonably possible change in commission rates, with other variables held constant, on the Bank's consolidated statement of income or equity. The sensitivity of the income is the effect of the assumed changes in commission rates on the net special commission income for one year, based on the floating rate non-trading financial assets and financial liabilities repricing as at 31 December 2016, including the effect of hedging instruments. The sensitivity of equity is calculated by revaluing the fixed rate available for sale financial assets; including the effect of any associated hedges as at 31 December 2016 for the effect of assumed changes in commission rates. The sensitivity of equity is analysed by maturity period of the asset or swap and represent only those exposures that directly impact OCI of the Bank.

			2016				SAR' 000
		Sensitivity of					
		Special					
	Increase in	Commission					
Currency	basis points	Income			ty of Equity		
			6months	1 year or	1-5 years or	· Over 5	
		-	or less	less	less	s years	Total
SAR	+ 100	39,050	(3,724)	(6,598)	(32,153)	(23,716)	(66,191)
USD	+ 100	20,323	(2,954)	(1,142)	(172,664)	(94,914)	(271,674)
EUR	+ 100	1,024	(5)	(75)	(10,117)	97	(10,100)
Others	+ 100	1	(106)	-			(106)
			2016			S	AR '000
		Sensitivity of					
		Special					
	Decrease in	Commission					
Currency	basis points	Income	1	Sensitivity	v of Equity		
					1-5		
			6months	1 year	years or	Over 5	
			or less	or less	less	years	Total
SAR	- 100	(39,050)		6,598	32,153	23,716	66,191
USD	- 100	(20,323)		1,142	172,664	94,914	271,674
EUR	- 100	(1,024)		75	10,117	<b>(97</b> )	10,100
Others	- 100	(1)	106	-	-	-	106
			2015				SAR' 000
		Sensitivity of					
		Special					
	Increase in	Commission					
Currency	basis points	Income		Sensitivity o	of Equity		
•			6months or	1 year	1-5 years	Over 5	
		-	less	or less	or less	years	Total
				(5.400)	( <b>20</b> , <b>0</b> , <b>1</b> , <b>0</b> )		(73,158)
	+ 100	(49,847)	(38,820)	(5,492)	(28,846)	-	
USD	+ 100	13,783	(22,550)	(26,310)	(69,503)	(2,361)	(120,724)
SAR USD EUR Others						(2,361) (416)	

			2015				SAR '000
		Sensitivity of					
		Special					
	Decrease in	Commission					
Currency	basis points	Income		Sensitivity	of Equity		
					1-5 years		
			6months	1 year or	or less	Over 5	
		-	or less	less		years	Total
SAR	- 100	49,847	38,820	5,492	28,846	-	73,158
USD	- 100	(13,783)	22,550	26,310	69,503	2,361	120,724
EUR	- 100	(1,069)	1,815	1,659	11,613	416	15,503
Others	- 100	(17)	-	-	-	-	-

The Bank is exposed to risks associated with fluctuations in the levels of market special commission rates. The table below summarises the Bank's exposure to special commission rate risks. Included in the table are the Bank's assets and liabilities at carrying amounts, categorised by the earlier of the contractual repricing or the maturity dates. The Bank is exposed to special commission rate risks as a result of mismatches or gaps in the amounts of assets and liabilities and derivative financial instruments that reprice or mature in a given period. The Bank manages this risk by matching the repricing of assets and liabilities through risk management strategies.

2016 SAR'000	Within 3 months	3-12 months	1-5 years	Over 5 years	Non special commission bearing	Total
Assets			·	•		
Cash and balances with SAMA						
Cash in hand	-	-	-	-	1,444,680	1,444,680
Balances with SAMA	13,545,153	-	-	-	8,852,915	22,398,068
Other balances	-	-	-	-	279,073	279,073
Due from banks and other financial institutions						
Current accounts	-	-	-	-	6,504,871	6,504,871
Money market placements	1,712,875	-	-	-	-	1,712,875
Investments, net						
Available for sale	12,155,818	3,259,574	4,684,769	1,849,793	1,057,857	23,007,811
Amortised cost	2,615,440	-	3,149,838	499,966	-	6,265,244
Positive fair value of derivatives						
Held for trading	-	-	-	-	594,333	594,333
Held as fair value hedges	-	-	-	-	86,254	86,254
Held as cash flow hedges	-	-	-	-	41,325	41,325
Loans and advances, net						
Credit cards	2,210,011	-	-	-	-	2,210,011
Consumer loans	50,608	313,238	13,774,452	10,006,968	-	24,145,266
Commercial loans	63,885,759	23,955,833	6,234,667	533,279	-	94,609,538
Investment in a joint venture and associate	-	-	-	-	642,297	642,297
Property and equipment, net	-	-	-	-	1,038,352	1,038,352
Other assets					1,075,896	1,075,896
Total assets	96,175,664	27,528,645	27,843,726	12,890,006	21,617,853	186,055,894

## Liabilities and shareholders' equity

Due to banks and other financial	
----------------------------------	--

institutions						
Current accounts	-	-	-	-	2,624,448	2,624,448
Money market deposits	794,726	-	-	-	-	794,726
Customer deposits						
Demand	-	-	-	-	82,345,754	82,345,754
Saving	7,320,350	-	-	-	-	7,320,350
Time	34,325,175	9,729,761	5,331,110	-	-	49,386,046
Margin	-	-	-	-	1,587,635	1,587,635
Debt securities in issue	1,517,636	3,000,000	-	-	-	4,517,636
Borrowings	6,795	15,663	1,687,500	-	-	1,709,958
Negative fair value of derivatives						
Held for trading	-	-	-	-	503,534	503,534
Held as fair value hedges	-	-	-	-	54,188	54,188
Held as cash flow hedges	-	-	-	-	47,071	47,071
Other liabilities	-	-	-	-	3,885,620	3,885,620
Shareholders' equity	-	-	-	-	31,278,928	31,278,928
Total liabilities and shareholders' equity	43,964,682	12,745,424	7,018,610	-	122,327,178	186,055,894
Commission rate sensitivity on assets and liabilities	52,210,982	14,783,221	20,825,116	12,890,006	(100,709,325)	
Commission rate sensitivity on derivative financial instruments	1,659,331	(220,000)	(1,141,831)	(297,500)	-	
Total special commission rate sensitivity gap	53,870,313	14,563,221	19,683,285	12,592,506	(100,709,325)	
Cumulative special commission rate sensitivity gap	53,870,313	68,433,534	88,116,819	100,709,325	-	

2015 SAR'000	Within 3 months	3-12 months	1-5 years	Over 5 years	Non special commission bearing	Total
Assets						
Cash and balances with SAMA						
Cash in hand	-	-	-	-	1,520,252	1,520,252
Balances with SAMA	150,994	-	-	-	9,056,367	9,207,361
Other balances	-	-	-	-	214,655	214,655
Due from banks and other financial institutions						
Current accounts	-	-	-	-	7,677,105	7,677,105
Money market placements	3,775,873	-	-	-	-	3,775,873
Positive fair value of derivatives						
Held for trading	-	-	-	-	870,091	870,091
Held as fair value hedges	-	-	-	-	-	-
Held as cash flow hedges	-	-	-	-	2,774	2,774
Investments, net						
Available for sale	12,138,923	8,782,236	6,064,606	3,839,226	1,032,412	31,857,403
Amortised cost	19,642	-	3,150,000	500,000	-	3,669,642
Loans and advances, net						
Credit Cards	2,084,543	-	-	-	-	2,084,543
Consumer loans	36,893	319,748	13,341,684	11,564,484	-	25,262,809
Commercial loans	72,418,698	20,052,356	6,065,779	62,451	-	98,599,284
Investment in a joint venture and associate	-	-	-	-	693,235	693,235
Property and equipment, net	-	-	-	-	991,455	991,455
Other assets	-	-	-	-	1,323,941	1,323,941
Total assets	90,625,566	29,154,340	28,622,069	15,966,161	23,382,287	187,750,423
Due to banks and other financial institutions Current accounts	_	_	_	_	1,284,625	1,284,625
Money market deposits	261,875	288,406	-	-	1,204,025	550,281
Customer deposits	201,875	288,400	-	-	-	550,281
Demand	_	-	-	_	87,284,903	87,284,903
Saving	7,545,422					7,545,422
Time	37,441,026	9,542,828	4,811,115			51,794,969
Margin		-	-,011,115	_	2,261,884	2,261,884
Debt securities in issue	1 510 000	2 000 000			2,201,004	
	1,512,938	3,000,000	-	-	-	4,512,938
Borrowings	113	46,875	-	-	-	46,988
Negative fair value of derivatives					000.002	000.002
Held for trading	-	-	-	-	809,083	809,083
Held as fair value hedges	-	-	-	-	51,608	51,608
Held as cash flow hedges	-	-	-	-	34,738	34,738
Other liabilities	-	-	-	-	3,398,447	3,398,447
Shareholders' equity Total liabilities and shareholders' equity	46,761,374	- 12,878,109	4,811,115	-	28,174,537 123,299,825	28,174,537 187,750,423
1 9	.,,.,.,	,,- >>	,,0		.,,	,. <b>,2</b>
Commission rate sensitivity on assets and liabilities		16,276,231	23,810,954	15,966,161	(99,917,538)	
Commission rate sensitivity on	43,864,192	10,270,231				
derivative financial instruments			(57 152)	(637 500)	-	
derivative financial instruments Total special commission rate sensitivity gap	43,864,192 1,158,402 45,022,594	(463,750) 15,812,481	(57,152) 23,753,802	(637,500) 15,328,661	- (99,917,538)	
Total special commission rate	1,158,402	(463,750)			- (99,917,538)	

The net gap between derivative financial instruments represents the net notional amounts of derivative financial instruments, which are used to manage the special commission rate risk.

#### ii) Currency risk

Currency risk represents the risk of change in the value of financial instruments due to changes in foreign exchange rates. The Bank does not maintain material non trading open currency positions. Foreign currency exposures that arise in the non trading book are transferred to the trading book and are managed as part of the trading portfolio. The foreign exchange risk VAR disclosed in note 31(a) reflects the Bank's total exposure to currency risk.

The Bank is exposed to fluctuations in foreign currency exchange rates. The Board of Directors sets limits on the level of exposure by currency, and in total for both overnight and intraday positions, which are monitored daily. At the end of the year, the Bank had the following significant net exposures denominated in foreign currencies:

	2016 SAR'000 Long (short)	2015 SAR'000 Long (short)
US Dollar	1,989,574	1,785,761
Euro	(293)	(8,933)
Sterling Pounds	(840)	(1,264)
Other	1,099	(12,612)

#### iii) Equity price risk

Equity price risk is the risk that the fair value of equities decreases as the result of changes in the level of equity indices and individual stocks. The non trading equity price risk exposure arises from equity securities classified as available for sale. A 10 per cent increase or decrease in the value of the bank's available for sale equities at 31 December 2016 would have correspondingly increase or decrease equity by SAR 105.8 million (2015: SAR 103.2 million).

#### 31. Liquidity risk

Liquidity risk is the risk that the Bank will be unable to meet its payment obligations when they fall due under normal and stress circumstances. Liquidity risk can be caused by market disruptions or credit downgrades, which may cause certain sources of funding to be less readily available. To mitigate this risk, management has diversified funding sources in addition to its core deposit base, manages assets with liquidity in mind, maintaining an appropriate balance of cash, cash equivalents and readily marketable securities and monitors future cash flows and liquidity on a daily basis. The Bank also has committed lines of credit that it can access to meet liquidity needs.

In accordance with the Banking Control Law and the regulations issued by SAMA, the Bank maintains a statutory deposit with SAMA of 7% of total demand deposits and 4% of savings and time deposits. In addition to the statutory deposit, the Bank also maintains liquid reserves of not less than 20% of the deposit liabilities, in the form of cash, Saudi Government Development Bonds or assets, which can be converted into cash within a period not exceeding 30 days. The Bank has the ability to raise additional funds through repo facilities available with SAMA against Saudi Government Development securities.

The table below summarises the maturity profile of the Bank's financial liabilities. The contractual maturities of liabilities have been determined on the basis of the remaining period at the reporting date to the contractual maturity date and does not take account of effective maturities as indicated by the Bank's deposit retention history. The amounts disclosed in the table are the contractual undiscounted cash flows, whereas the Bank manages the inherent liquidity risk based on expected undiscounted cash inflows. All derivatives used for hedging purposes are shown by maturity based on their contractual, undiscounted repayment obligations. As the major portion of the derivatives trading book comprises of back to back transactions and consequently the open derivatives trading exposures are small, the management believes that the inclusion of trading derivatives in the contractual maturity table is not relevant for an understanding of the timing of cash flows and hence these have been excluded.

Management monitors the maturity profile to ensure that adequate liquidity is maintained. The weekly liquidity position is monitored and regular liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions. All liquidity policies and procedures are subject to review and approval by ALCO. A summary report, covering the bank and operating subsidiaries, including any exceptions and remedial action taken, is submitted monthly to ALCO.

# a) Analysis of financial liabilities by remaining contractual maturities : The table below sets out Bank's contractual undiscounted financial liabilities.

2016 SAR'000	Within 3 Months	3-12 months	1-5 years	Over 5 years	No fixed maturity	Total
Financial liabilities						
Due to banks and other financial institutions						
Current accounts	2,624,448	-	-	-	-	2,624,448
Money market deposits	795,411	-	-	-	-	795,411
Customer deposits						
Demand	-	-	-	-	82,345,754	82,345,754
Saving	7,320,350	-	-	-	-	7,320,350
Time	34,685,674	10,426,340	5,261,382	-	-	50,373,396
Margin	188,163	649,271	616,763	133,438	-	1,587,635
Debt securities in issue	1,516,773	108,704	1,880,127	1,689,047	-	5,194,651
Borrowings	9,193	43,609	1,761,046	-	-	1,813,848
Derivatives :						
- Special commission contractual amounts payable (receivable)	(64,242)	18,930	(45,660)	(26,147)	-	(117,119)
Total undiscounted financial liabilities	47,075,770	11,246,854	9,473,658	1,796,338	82,345,754	151,938,374
2015 SAR'000	Within 3 Months	3-12 months	1-5 years	Over 5 years	No fixed maturity	Total
Financial liabilities						
Due to banks and other financial institutions						
Current accounts	1,284,625	-	-	-	-	1,284,625
Money market deposits	261,889	290,589	-	-	-	552,478
Customer deposits						
Demand	-	-	-	-	87,284,903	87,284,903
Saving	7,545,422	-	-	-		7,545,422
Time	31,882,024	14,776,470	5,320,431	108,093		52,087,018
Margin	544,904	751,123	772,647	193,210		2,261,884
Debt securities in issue	21,137	104,205	3,326,632	1,668,407	-	5,120,381
Borrowings	113	33,279	16,029	-	-	49,421
Derivatives :						
- Special commission contractual amounts payable (receivable)	(525)	2,793	(81,673)	(59,262)	-	(138,667)
Total undiscounted financial liabilities	41,539,589	15,958,459	9,354,066	1,910,448	87,284,903	156,047,465

## b) Maturity analysis of assets and liabilities :

The table below shows an analysis of assets and liabilities analysed according to when they are expected to be recovered or settled.

2016 SAR'000	Within 3 months	3-12 Months	1-5 Years	Over 5 years	No fixed maturity	Total
Assets						
Cash and balances with SAMA						
Cash in hand	1,444,680	-	-	-	-	1,444,680
Balances with SAMA	13,545,153	-	-	-	8,852,915	22,398,068
Other balances	279,073	-	-	-	-	279,073
Due from banks and other financial institutions						
Current accounts	6,504,871	-	-	-	-	6,504,871
Money market placements	1,222,925	50,000	439,950	-	-	1,712,875
Investments, net						
Available for sale	8,589,884	1,916,493	6,861,768	4,581,808	1,057,858	23,007,811
Amortised Cost	25,211	-	3,300,028	2,940,005	-	6,265,244
Positive fair value of derivatives						
Held for trading	594,333	-	-	-	-	594,333
Held as fair value hedges	86,254	-	-	-	-	86,254
Held as cash flow hedges	41,325	-	-	-	-	41,325
Loans and advances, net						
Credit Cards	2,210,011	-	-	-	-	2,210,011
Consumer Loans	50,608	313,238	13,774,452	10,006,968	-	24,145,266
Commercial Loans	46,981,561	16,934,896	13,436,553	17,256,528	-	94,609,538
Investment in a joint venture and associate	-	-	-	-	642,297	642,297
Property and equipment, net	-	-	-	-	1,038,352	1,038,352
Other assets	134,450	640,307	-	-	301,139	1,075,896
Total assets	81,710,339	19,854,934	37,812,751	34,785,309	11,892,561	186,055,894

2016 SAR'000	Within 3 months	3-12 Months	1-5 Years	Over 5 years	No fixed maturity	Total
Liabilities and shareholders' equity						
Due to banks and other financial institutions						
Current accounts	2,624,448	-	-	-	-	2,624,448
Money market deposits	794,726	-	-	-	-	794,726
Customer deposits						
Demand	-	-	-	-	82,345,754	82,345,754
Saving	7,320,350	-	-	-	-	7,320,350
Time	34,325,174	9,729,762	5,331,110	-	-	49,386,046
Margin Deposits	188,163	649,271	616,763	133,438	-	1,587,635
Debt securities in issue	1,517,636	-	1,500,000	1,500,000	-	4,517,636
Borrowings	6,795	15,663	1,687,500	-	-	1,709,958
Negative fair value of derivatives						
Held for trading	503,534	-	-	-	-	503,534
Held as fair value hedges	54,188	-	-	-	-	54,188
Held as cash flow hedges	47,071	-	-	-	-	47,071
Other liabilities	564,801	91,469	137,204	15,245	3,076,901	3,885,620
Shareholders' equity		-	-	-	31,278,928	31,278,928
Total liabilities and shareholders' equity	47,946,886	10,486,165	9,272,577	1,648,683	116,701,583	186,055,894

2015 SAR'000	Within 3 months	3-12 Months	1-5 Years	Over 5 years	No fixed maturity	Total
Assets						
Cash and balances with SAMA						
Cash in hand	1,520,252	-	-	-	-	1,520,252
Balances with SAMA	150,994	-	-	-	9,056,367	9,207,361
Other balances	214,655	-	-	-	-	214,655
Due from banks and other financial institutions						
Current accounts	7,677,105	-	-	-	-	7,677,105
Money market placements	3,775,873	-	-	-	-	3,775,873
Investments, net						
Available for sale	12,159,090	7,177,779	8,707,463	2,781,158	1,031,913	31,857,403
Amortised Cost	19,642	-	3,150,000	500,000	-	3,669,642
Positive fair value of derivatives						
Held for trading	870,091	-	-	-	-	870,091
Held as fair value hedges	-	-	-	-	-	-
Held as cash flow hedges	2,774	-	-	-	-	2,774
Loans and advances, net						
Credit Cards	-	-	-	-	2,084,543	2,084,543
Consumer Loans	36,893	319,748	13,341,684	11,564,484	-	25,262,809
Commercial Loans	50,265,382	23,817,544	12,400,544	12,115,814	-	98,599,284
Investment in a joint venture and associate	-	-	-	-	693,235	693,235
Property and equipment, net	-	-	-	-	991,455	991,455
Other assets	44,216	433,354	-	-	846,371	1,323,941
Total assets	76,736,967	31,748,425	37,599,691	26,961,456	14,703,884	187,750,423

2015 SAR'000	Within 3 months	3-12 Months	1-5 Years	Over 5 years	No fixed maturity	Total
Due to banks and other financial institutions						
Current accounts	1,284,625	-	-	-	-	1,284,625
Money market deposits	261,875	288,406	-	-	-	550,281
Customer deposits						
Demand	-	-	-	-	87,284,903	87,284,903
Saving	7,545,422	-	-	-	-	7,545,422
Time	37,441,026	9,542,828	4,811,115	-	-	51,794,969
Margin Deposits	544,904	751,123	772,647	193,210	-	2,261,884
Debt securities in issue	12,938	-	3,000,000	1,500,000	-	4,512,938
Borrowings	113	-	46,875	-	-	46,988
Negative fair value of derivatives						
Held for trading	809,083	-	-	-	-	809,083
Held as fair value hedges	51,608	-	-	-	-	51,608
Held as cash flow hedges	34,738	-	-	-	-	34,738
Other liabilities	902,102	91,871	137,806	15,312	2,251,356	3,398,447
Shareholders' equity		-	-	-	28,174,537	28,174,537
Total liabilities and shareholders' equity	48,888,434	10,674,228	8,768,443	1,708,522	117,710,796	187,750,423

Assets available to meet all of the liabilities and to cover outstanding loan commitments include cash, balances with SAMA, items in the course of collection; loans and advances to banks; and loans and advances to customers. The maturities of commitments and contingencies are given in note 19(d) of the consolidated financial statements.

#### 32. Offsetting of financial assets and financial liabilities

Financial assets subject to offsetting, enforceable master netting arrangements and similar agreements:

				Amount not set off in the statement of financial position			
SAR'000	Gross amount of recognised financial assets	Gross amounts offset in the statement of financial position	Amounts presented in the statement of financial position	Financial instruments	Cash collateral received	Net amount	
At 31 December 2016							
Due from banks and other financial institutions	10,852,629	(2,634,883)	8,217,746		-	8,217,746	
At 31 December 2015							
Due from banks and other financial institutions	12,921,685	(1,468,707)	11,452,978			11,452,978	

Financial liabilities subject to offsetting, enforceable master netting arrangements and similar agreements

				Amount not set off in the statement of financial position		
SAR'000 At 31 December 2016	Gross amount of recognised financial liabilities	Gross amounts offset in the statement of financial position	Amounts presented in the statement of financial position	Financial instruments	Cash collateral pledged	Net amount
Derivatives	604,793	-	604,793		(268,301)	336,492
Sale and repurchase arrangements		<u> </u>	<u> </u>			
At 31 December 2015						
Derivatives	895,429	-	895,429		(814,500)	80,929
Sale and repurchase arrangements						<u> </u>

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position when there is a currently legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

#### 33. Fair values of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or the most advantageous) market between market participants at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Consequently, differences can arise between the carrying values and fair value estimates.

The fair values of recognised financial instruments are not materially different from their carrying values.

#### Determination of fair value and fair value hierarchy

The Bank uses the following hierarchy for determining and disclosing the fair value of financial instruments:

Level 1: quoted prices in active markets for the same instrument (i.e., without modification or repacking):

**Level 2:** quoted prices in active markets for similar assets and liabilities or other valuation techniques for which all significant inputs are based on observable market data: and

Level 3: valuation techniques for which any significant input is not based on observable market data.

31 December 2016 SAR (000's)	Level 1	Level 2	Level 3	Total
<u>Financial assets</u>				
Derivative financial instruments	-	721,912	-	721,912
Financial investments available for sale	1,022,685	21,949,953	35,173	23,007,811
Investments held at amortised cost	-	6,269,003	-	6,269,003
Loans and advances	-	119,380,837	-	119,380,837
Financial Liabilities				
Customers deposits	-	140,760,543	-	140,760,543
Derivative financial instruments	-	604,793		604,793
Debt securities in issue	-	4,517,636	-	4,517,636
Borrowings	-	1,709,958	-	1,709,958

31 December 2015 SAR (000's)	Level 1	Level 2	Level 3	Total
Financial assets				
Derivative financial instruments	-	872,865	-	872,865
Financial investments available for sale	979,845	30,825,491	52,067	31,857,403
Investments held at amortised cost	-	3,669,642	-	3,669,642
Loans and advances		124,560,927	-	124,560,927
<u>Financial Liabilities</u>				
Customers deposits	-	148,841,203	-	148,841,203
Derivative financial instruments	-	895,429	-	895,429
Debt securities in issue	-	4,512,938	-	4,512,938
Borrowings	_	46,988	-	46,988

Derivatives classified as Level 2 comprise over the counter special commission rate swaps, currency swaps, special commission rate futures and options, spot and forward foreign exchange contracts, currency options and other derivative financial instruments. These derivatives are fair valued using the bank's proprietary valuation models that are based on discounted cash flow techniques. The data inputs to these models are based on observable market parameters relevant to the markets in which they are traded and are sourced from widely used market data service providers.

Available for sale investments classified as Level 2 include plain vanilla bonds for which market quotes are not available. These are fair valued using simple discounted cash flow techniques that use observable market data inputs for yield curves and credit spreads.

Available for sale investments classified as Level 3 include Private Equity Funds, the fair value of which is determined based on the fund's latest reported net assets value (NAV) as at the reporting date. The movement in Level 3 financial instruments during the year relates to fair value and capital repayment movement only.

There were no transfers between the levels of fair value hierarchies during the year.

The total amount of the changes in fair value recognised in the consolidated statement of income, which was estimated using valuation technique, is positive SAR 61.16 million (2015: SAR 52.6 million).

#### 34. Related party transactions

Managerial and specialised expertise is provided under a technical services agreement with HSBC Holdings plc, the parent company of HSBC Holdings BV. This agreement was renewed on 30 September 2012 for a period of five years.

In the ordinary course of its activities, the Bank transacts business with related parties. In the opinion of the management and the Board, the related party transactions are performed on an arm's length basis. The related party transactions are governed by limits set by the Banking Control Law and the regulations issued by SAMA.

The year end balances included in the consolidated financial statements resulting from such transactions are as follows:

•	2016 SAR'000	2015 SAR'000
The HSBC Group:		
Due from banks and other financial institutions	5,243,173	7,007,693
Investments	781,379	943,556
Other assets	567,281	265,291
Derivatives (at fair value)	(55,583)	(99,846)
Due to banks and other financial institutions	1,011,970	738,502
Borrowings	281,250	-
Other liabilities	154,160	8,355
Commitments and contingencies	2,191,791	1,673,929
Other liabilities	154,160	,

The above investments include investments in a joint venture and associate, amounting to SAR 642.3 million (2015: SAR 693.2 million).

#### Directors, audit committee, other major shareholders and their affiliates:

Investments	100,000	-
Loans and advances	2,952,344	3,009,582
Customers' deposits	6,332,302	8,802,798
Derivatives (at fair value)	14,536	23,474
Commitments and contingencies	68,594	224,345

Other major shareholders represent shareholdings (excluding the non-Saudi shareholder) of more than 5% of the Bank's issued share capital.

### **Related mutual funds:**

Loans and advances	-	7,068
Customers' deposits	410,699	697,514

Income and expense pertaining to transactions with related parties included in the consolidated financial statements are as follows:

Special commission income	138,129	94,372
Special commission expense	(143,076)	(148,660)
Fees and commission income	20,252	47,653
Services charges paid to HSBC group	38,130	39,384
Profit share arrangement relating to investment banking activities	(653)	(2,340)
Share in earnings of a joint venture and an associate	63,777	130,345
Directors' remuneration	2,723	2,995

The total amount of compensation paid to key management personnel during the year is as follows:

Short-term employee benefits (salaries and allowances)	42,226	36,749
Employment termination benefits	2,774	687

Key management personnel are those persons, including an executive director, having authority and responsibility for planning, directing and controlling the activities of the Bank, directly or indirectly.

The Bank offers share based payment scheme arrangements to certain senior management and employees. There were three such schemes outstanding at 31 December 2016. The details of these schemes have been separately disclosed in note 24 to these consolidated financial statements.

#### 35. Capital adequacy

The Bank's objectives when managing capital are, to comply with the capital requirements set by SAMA; to safeguard the Bank's ability to continue as a going concern; and to maintain a strong capital base.

Capital adequacy and the use of regulatory capital are monitored regularly by the Bank's management. SAMA requires the Bank to hold the minimum level of the regulatory capital and to maintain a ratio of total regulatory capital to the risk-weighted assets at or above the agreed minimum of 8%.

The Bank monitors the adequacy of its capital using the methodology and ratios established by SAMA. These ratios measure capital adequacy by comparing the Bank's eligible capital with its assets, commitments and contingencies, and notional amount of derivatives at a weighted amount to reflect their relative risk.

	2016 SAR'000	2015 SAR'000
Risk Weighted Assets (RWA)		
Credit Risk RWA	161,899,067	167,661,775
Operational Risk RWA	13,333,290	12,620,144
Market Risk RWA	2,514,488	2,844,213
Total RWA	177,746,845	183,126,132
Tier I Capital	31,278,928	28,174,537
Tier II Capital	3,600,244	4,082,996
Total I & II Capital	34,879,172	32,257,533
Capital Adequacy Ratio %		
Tier I ratio	17.60%	15.39%
Tier I + Tier II ratio	19.62%	17.61%

#### **36.** Prospective changes in accounting standards

The Bank has opted not to early adopt the following new standards which have been issued but not yet effective for the Bank's accounting years beginning on or after 1 January 2017 and is currently assessing their impact.

Following is a brief on the new IFRS and amendments to IFRS, effective for annual periods beginning on or after January 01, 2017:

- IFRS 9 "Financial instruments", applicable for the annual periods beginning on or after 1 January 2018, and will be applied retrospectively with some exemptions. The new standard presents revised guidance on the classification and measurement of financial assets, including a new expected credit loss model for calculating impairment.
- IFRS 15 -- "Revenue from contracts with customers", applicable for the annual periods beginning on or after 1 January 2017. The new standard presents a five-step model to determine when to recognize revenue, and at what amount. The application of this standard will have a significant impact on how and when you recognize revenue, with new estimates and judgments, and the possibility of revenue recognition being accelerated or deferred.
- Amendments to IAS 7 "Statement of Cash Flows", applicable for the annual periods beginning on or after 1 January 2017. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes.
- Amendments to IAS 12 "Income Taxes", applicable for the annual periods beginning on or after 1 January 2017. The amendments clarify that the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset. Therefore, assuming that the tax base remains at the original cost of the debt instrument, there is a temporary difference.
- Amendments to IFRS 2 -- "Share-based Payment", applicable for the period beginning on or after 1 January 2018. The amendments cover classification and measurement of three accounting areas, first, measurement of cash-settled share-based payments, second, classification of share-based payments settled net of tax withholdings, and third, accounting for a modification of a share-based payment from cash-settled to equity-settled.
- IFRS 16 "Leases", applicable for the period beginning on or after 1 January 2019. The new standard eliminates the current dual accounting model for lessees under IAS 17, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, IFRS 16 proposes on-balance sheet accounting model.

#### 37. IFRS 9

#### Introduction

In July 2014, the IASB issued IFRS 9 Financial Instruments, the standard that will replace IAS 39 for annual periods on or after 1 January 2018. In 2015 the Bank set up a project with members from its Risk, Finance and IT teams to prepare for IFRS 9 implementation ('the Project').

The Project is sponsored by the Chief Financial Officer and Chief Risk Officer, with the Chief Financial Officer regularly reporting progress to the Bank's Risk Management Committee and Board Audit Committee. The Project has clear individual work streams for classification and measurement and impairment. The initial gap assessment and impact analysis were completed as at the end of 2016. Both the classification and measurement and impairment and impairment work streams are active on the deployment and operationalization of the framework including the corresponding disclosure requirements.

#### **Classification and measurement**

From a classification and measurement perspective, the new standard will require all financial assets, except equity instruments and derivatives, to be assessed based on a combination of the entity's business model for managing the assets and the instruments' contractual cash flow characteristics.

The IAS 39 measurement categories will be replaced by: Fair Value through Profit or Loss (FVPL), Fair Value through Other Comprehensive Income (FVOCI), and amortised cost. IFRS 9 will also allow entities to continue to irrevocably designate instruments that qualify for amortised cost or fair value through OCI instruments as FVPL, if doing so eliminates or significantly reduces a measurement or recognition inconsistency. Equity instruments that are not held for trading may be irrevocably designated as FVOCI, with no subsequent reclassification of gains or losses to the income statement.

The accounting for financial liabilities will largely be the same as the requirements of IAS 39, except for the treatment of gains or losses arising from an entity's own credit risk relating to liabilities designated at FVPL.

Having completed its initial assessment, the Bank has concluded that:

- The majority of loans and advances to banks, loans and advances to customers reverse repo agreements and settlement balances that are classified as loans and receivables under IAS 39 are expected to be measured at amortised cost under IFRS 9.
- The majority of the debt securities classified as available for sale under IAS 39 are expected to be measured at amortised cost or FVOCI. Some securities, however, may be classified as FVPL, either because of their contractual cash flow characteristics or the business model within which they are held.

#### Hedge accounting

IFRS 9 allows entities to continue with the hedge accounting under IAS 39 even when other elements of IFRS become mandatory on 1 January 2018. Based on its analysis, the Bank has decided to continue to apply hedge accounting under IAS 39.

#### Impairment of financial assets

#### **Overview**

IFRS 9 will fundamentally change the loan loss impairment methodology applied by the Bank. The standard will replace IAS 39's incurred loss approach with a forward-looking expected credit loss (ECL) approach. The Bank will be required to record an allowance for expected credit losses for all loans and other debt financial assets, together with loan commitments and financial guarantee contracts. The allowance is based on the expected credit losses associated with the probability of default in the next twelve months unless there has been a significant increase in credit risk since origination, in which case, the allowance is based on the probability of default over the life of the asset.

The Bank will establish a framework to perform an assessment at the end of each reporting period of whether credit risk has increased significantly since initial recognition by considering the change in the risk of default occurring over the remaining life of the financial instrument.

To calculate ECL, the Bank will estimate the risk of a default occurring on the financial instrument during its expected life. ECLs are estimated based on the present value of all cash shortfalls over the remaining expected life of the financial asset, i.e., the difference between: the contractual cash flows that are due to the Bank under the contract, and the cash flows that the Bank expects to receive, discounted at the effective interest rate of the loan.

In comparison to IAS 39, the Bank expects the impairment charge under IFRS 9 to be more volatile and to result in an increase in the total level of current impairment allowances.

The Bank will classify its loans and advances into Stage 1, Stage 2 and Stage 3, based on the impairment methodology, as described below:

- Stage 1 Performing loans: when loans are first recognised, the Bank recognises an allowance based on 12-month expected credit losses.
- Stage 2 Underperforming loans: when a loan shows a significant increase in credit risk, the Bank records an allowance for the lifetime expected credit loss.
- Stage 3 Impaired loans: the Bank recognises the lifetime expected credit losses for these loans.

In addition, in Stage 3 the Bank accrues interest income on the amortised cost of the loan net of allowances.

The Bank will record impairment for debt securities, depending on whether they are classified as Stage 1, 2, or 3, as explained above. However, the expected credit losses will not reduce the carrying amount of these financial assets in the statement of financial position, which will remain at fair value. Instead, an amount equal to the allowance that would arise if the asset were measured at amortised cost will be recognised in OCI as an accumulated impairment amount, with a corresponding charge to profit or loss.

#### Forward looking information

The Bank will incorporate forward-looking information in both the assessment of significant increase in credit risk and the measurement of ECLs.

The forward-looking information would be used to evaluate a range of possible outcomes, the bank intends to formulate three scenarios: a base case, a worse case and a better case.

The base case scenario represents the more likely outcome resulting from the bank's annual financial planning and budgeting process, while the better and worse case scenarios represent more optimistic or pessimistic outcomes. For each scenario, the Bank will derive an ECL and apply a probability weighted approach to determine the impairment allowance.

The Bank will consider internal information, combined with published external information from government and private economic forecasting services. The forward-looking assumptions would be approved through a formal governance forum including representatives from both Risk and Finance before they are applied in the different scenarios.

#### Limitation of estimation techniques

The framework applied by the Bank may not always capture all characteristics of the market at a point in time as they cannot be recalibrated at the same pace as changes in market conditions. Interim adjustments are expected to need to be made until the base framework are updated. Although the Bank will use data that is as current as possible, models used to calculate ECLs will be based on data that is one month in arrears and adjustments will be made for significant events occurring prior to the reporting date. The governance over such adjustments is still in development.

#### Capital management

The Bank is in the process of evaluating how the new ECL model will impact the Bank's ongoing regulatory capital structure and further details will be provided once the assessment is complete. The magnitude of the effect on capital will depend, amongst other things, on how the capital rules will be amended to reflect IFRS 9 or to include transition provisions for the effect of IFRS 9.

#### **38.** Comparative figures

The Accrued Special Commission Receivable or Payable on Financial Assets or Financial Liabilities, which was previously shown under "Other Assets" or "Other Liabilities" respectively, has now been shown together with the related asset or liability as required by IFRS.

Certain other prior year figures have been reclassified to conform with the current year's presentation.

#### **39.** Board of Directors' approval

The consolidated financial statements were approved by the Board of Directors on 19 Jumaada Al-Awal 1438H (Corresponding 16 February 2017).