



(A Saudi Joint Stock Company)

**CONSOLIDATED FINANCIAL  
STATEMENTS**

For the year ended

**December 31, 2017**

**Independent Auditors' Report on the Audit of the Consolidated Financial Statements  
To the Shareholders of Alawwal bank (A Saudi Joint Stock Company)**

**Opinion**

We have audited the consolidated financial statements of Alawwal bank (the "Bank") and its subsidiaries (collectively referred to as the "Group"), which comprise the consolidated statement of financial position as at December 31, 2017, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and the summary of significant accounting policies and other explanatory notes from 1 to 40.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2017, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") as modified by Saudi Arabian Monetary Authority ("SAMA") for the accounting of zakat and income tax.

**Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing as endorsed in the Kingdom of Saudi Arabia. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the professional code of conduct and ethics, as endorsed in the Kingdom of Saudi Arabia, that are relevant to our audit of the consolidated financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Independent Auditors' Report on the Audit of the Consolidated Financial Statements  
To the Shareholders of Alawwal bank (A Saudi Joint Stock Company) (continued)**

**Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, a description of how our audit addressed the matter is provided in that context:

Key audit matter	How our audit addressed the key audit matter
<p><b>Impairment of loans and advances</b></p> <p>At December 31, 2017, the gross loans and advances were Saudi Riyals 66,412 million; against which an impairment provision of Saudi Riyals 2,773 million was maintained. This includes impairment against specific loans and collective impairment recorded on a portfolio basis.</p> <p>We considered this as a key audit matter as the Group makes complex and subjective judgements and makes assumptions to determine the amount of impairment and the timing of recognition of such impairment.</p> <p>In particular the determination of impairment against loans and advances includes:</p> <ul style="list-style-type: none"> <li>○ The identification of impairment events and judgments used to calculate the impairment against specific corporate loans and advances; and</li> <li>○ The use of assumptions underlying the calculation of collective impairment for portfolios of loans and advances, and the use of models to make those calculations.</li> <li>○ An assessment of the Group's exposure to certain industries affected by current economic conditions.</li> </ul> <p><i>Refer to the significant accounting policies note 3 l(i) to the consolidated financial statements for the significant accounting policy relating to impairment of loans and advances, note 2d(i) which contains the disclosure of significant accounting estimates relating to impairment against loans and advances and note 7(b) which contains the disclosure of impairment against loans and advances.</i></p>	<p>We assessed the design and implementation, and tested the operating effectiveness of the key controls over the following:</p> <ul style="list-style-type: none"> <li>• identification of impaired loans and advances; and</li> <li>• management's processes for establishing and monitoring both specific and collective impairment.</li> </ul> <p>We tested a sample of loans and advances to form our own assessment as to whether impairment events had occurred and to assess whether impairment had been identified and recorded in a timely manner.</p> <p>Where impairment was individually calculated, we tested, on a sample basis, the calculation of impairment including forecasted future cash flows, discount rates and estimated recovery from any underlying collateral etc. The sample of loans and advances tested by us also included exposures in sectors adversely affected by the current economic conditions.</p> <p>For collective impairment model used by the Group we tested:</p> <ul style="list-style-type: none"> <li>• On a sample basis, the extracts of historical data to the underlying systems.</li> <li>• Management's assumptions including loss rates and delinquency days analysis in the models.</li> <li>• On a sample basis, the calculations within the models.</li> </ul>

**Independent Auditors' Report on the Audit of the Consolidated Financial Statements  
To the Shareholders of Alawwal bank (A Saudi Joint Stock Company) (continued)**

**Key Audit Matters (continued)**

Key audit matter	How our audit addressed the key audit matter
<p><b>Zakat</b></p> <p>The Group files its zakat return with the General Authority of Zakat and Tax ("GAZT") on an annual basis. The GAZT has issued assessment orders for the years from 2005 up to 2013, which resulted in additional demand of Saudi Riyals 282.1 million. The additional exposure is mainly related to zakat arising due to disallowance of certain long-term investments and the addition of long term financing to the zakat base by the GAZT. The interpretation of the GAZT is being challenged by the Group and the appeal proceedings are underway at various levels of available appellate forums. Management expects a favourable outcome on the appeals, however, the Group has recorded appropriate provision against the additional exposure.</p> <p>Assessments for the years 2014 onwards are yet to be raised. However, in line with the assessments finalized by the GAZT for the years 2005 to 2013, if long-term investments are disallowed and long-term financing is added to the zakat base this would result in additional exposure. The amount of the potential additional exposure is not disclosed in the consolidated financial statements as management believes that this might affect the Bank's position in this matter.</p> <p>Management makes judgments about the incidence and quantum of zakat liability (which is subject to the future outcome of assessments by the GAZT) and based on such judgments, management is confident of a favourable outcome of the appeal process.</p> <p>We considered this as a key audit matter as it involves significant management judgment and the additional assessments by the GAZT are material to the consolidated financial statements.</p> <p><i>Refer to note 3(y) for the accounting policy relating to zakat and note 26(c) for the related disclosures for zakat.</i></p>	<p>In order to assess the status and likely outcome of the matter, we obtained correspondence between the Group, GAZT and the Group's zakat consultants to determine the amount of the additional demand made by the GAZT.</p> <p>We held meetings with those charged with governance and senior management of the Group to obtain an update on the zakat matter and the results of their interactions with the relevant appellate forums.</p> <p>We also used our internal specialist to assess the adequacy of the exposures disclosed for the years assessed by the GAZT and the appropriateness of management's judgments relating to the zakat matter in light of the facts and circumstances of the Group.</p> <p>We also assessed the appropriateness of the disclosures included in the consolidated financial statements of the Group.</p>

**Independent Auditors' Report on the Audit of the Consolidated Financial Statements  
To the Shareholders of Alawwal bank (A Saudi Joint Stock Company) (continued)**

**Key Audit Matters (continued)**

Key audit matter	How our audit addressed the key audit matter
<p><b>Fee from banking services</b></p> <p>The Group charges loan transaction and service fees upfront to customers on corporate and retail loan financing. Due to the large volume of transactions with mostly insignificant fee amounts, adjustments to the effective yield of loan financing is made by management based on certain thresholds and such adjustments are recognised within consolidated income statement.</p> <p>All such fees which are an integral part of generating an involvement with the resulting financial instrument should be recognized, regardless of the thresholds, as an adjustment to the effective yield of loan financing.</p> <p>We considered this as a key audit matter since the use of assumptions for setting these thresholds by management could result in a material over / under statement of the Group's profitability.</p> <p><i>Refer to the significant accounting policies note 3(g)(i) and (iii) to the consolidated financial statements.</i></p>	<p>We assessed the design and implementation and tested the operating effectiveness of the control over the consistent application of the thresholds by management.</p> <p>We considered and evaluated the thresholds established by the Group for making adjustments to the effective yield of loan financing.</p> <p>We obtained management's assessment of the impact of the use of the aforementioned thresholds and:</p> <ul style="list-style-type: none"> <li>• On a test basis, traced the current and historical data used by management to the underlying accounting records; and</li> <li>• Assessed the management estimation of impact of the use of thresholds (along with the related assumptions used in this calculation) on the recognition of fee and commission income and special commission income.</li> </ul>

**Independent Auditors' Report on the Audit of the Consolidated Financial Statements  
To the Shareholders of Alawwal bank (A Saudi Joint Stock Company) (continued)**

**Key Audit Matters (continued)**

Key audit matter	How our audit addressed the key audit matter
<p><b>Other assets</b></p> <p>As at 31 December 2017, other assets of the Group included an amount of Saudi Riyals 437.15 million. This amount was originally disbursed to a third party who defaulted on payment and the management expects to recover this balance from a related party. The Group has reached a settlement agreement with the related party for recovery of this amount.</p> <p>The Group maintains an impairment allowance of Saudi Riyals 149.91 million as at 31 December 2017 against the outstanding balance due to uncertainty around the timing of recoverability of this balance.</p> <p>This is considered a key audit matter due to uncertainty around the timing of the recovery of the amount and conditions attached to the settlement agreement that may impact the recoverability of the balance.</p> <p><i>Refer to note 10 to the consolidated financial statements for disclosure of the aforementioned receivable.</i></p>	<p>We performed the following procedures:</p> <ul style="list-style-type: none"> <li>• Read the settlement agreement reached with the related party to assess the terms and conditions attached to the settlement agreement.</li> <li>• Held meetings with those charged with governance and senior management of the Group to obtain an update on this matter and the results of their interactions with the related party.</li> <li>• Held meetings with the representative of the related party to discuss the progress on the settlement.</li> <li>• Evaluated the basis used by management to assess the adequacy of the impairment allowance against the receivable.</li> <li>• Assessed the appropriateness of the disclosures included in the consolidated financial statements of the Group.</li> </ul>

**Independent Auditors' Report on the Audit of the Consolidated Financial Statements  
To the Shareholders of Alawwal bank (A Saudi Joint Stock Company) (continued)**

**Other Information included in the Bank's 2017 Annual Report**

The Board of Directors of the Bank (the Directors) are responsible for the other information. The other information consists of the information included in the Bank's 2017 annual report, other than the consolidated financial statements and our auditors' report thereon. The annual report is expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the other information, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

**Responsibilities of the Directors and Those Charged with Governance for the Consolidated Financial Statements**

The Directors are responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs as modified by SAMA for the accounting of zakat and income tax, the Regulation for Companies, the Banking Control Law in the Kingdom of Saudi Arabia and the Bank's By-laws, and for such internal control as the Directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

**Auditors' Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing as endorsed in the Kingdom of Saudi Arabia will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

**Independent Auditors' Report on the Audit of the Consolidated Financial Statements  
To the Shareholders of Alawwal bank (A Saudi Joint Stock Company) (continued)**

**Auditors' Responsibilities for the Audit of the Consolidated Financial Statements (continued)**

As part of an audit in accordance with International Standards on Auditing as endorsed in the Kingdom of Saudi Arabia, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.





**KPMG Al Fozan & Partners**  
**Certified Public Accountants**

**Independent Auditors' Report on the Audit of the Consolidated Financial Statements  
To the Shareholders of Alawwal bank (A Saudi Joint Stock Company) (continued)**

**Auditors' Responsibilities for the Audit of the Consolidated Financial Statements (continued)**

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**Report on other legal and regulatory requirements**

Based on the information that has been made available to us, nothing has come to our attention that causes us to believe that the Bank is not in compliance, in all material respects, with the applicable requirements of the Regulations for Companies, the Banking Control Law in the Kingdom of Saudi Arabia and the Bank's By-laws in so far as they affect the preparation and presentation of the consolidated financial statements.

**Ernst & Young**

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6 Jumad Thani 1439 H  
(22 February 2018)

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at December 31,

Amounts in SAR'000

	<u>Notes</u>	<u>2017</u>	<u>2016</u> (Restated)
<b>ASSETS</b>			
Cash and balances with SAMA	4	15,137,005	7,487,379
Due from banks and other financial institutions	5	2,115,271	1,024,369
Positive fair value derivatives	11	212,218	393,779
Investments, net	6	16,688,747	21,258,498
Loans and advances, net	7	63,639,483	72,743,097
Investment in an associate	8	45,507	35,697
Property and equipment, net	9	1,347,009	1,281,023
Other assets, net	10	684,590	766,212
<b>Total assets</b>		<b>99,869,830</b>	<b>104,990,054</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
<b>Liabilities</b>			
Due to banks and other financial institutions	12	3,344,671	1,347,732
Negative fair value derivatives	11	91,679	270,793
Customers' deposits	13	78,274,963	85,358,788
Subordinated debt	14	2,505,026	3,909,905
Other liabilities	15	2,053,795	1,440,111
<b>Total liabilities</b>		<b>86,270,134</b>	<b>92,327,329</b>
<b>Shareholders' equity</b>			
Share capital	16	11,430,720	11,430,720
Statutory reserve	17	600,062	266,183
General reserve		130,000	130,000
Other reserves	18	13,129	41,147
Retained earnings		1,297,728	854,003
Proposed dividends	26	171,461	-
Share based plan reserve	37	(43,404)	(59,328)
<b>Total shareholders' equity</b>		<b>13,599,696</b>	<b>12,662,725</b>
<b>Total liabilities and shareholders' equity</b>		<b>99,869,830</b>	<b>104,990,054</b>

The accompanying notes 1 to 40 form an integral part of these consolidated financial statements.

## CONSOLIDATED INCOME STATEMENT

For the year ended December 31,

Amounts in SAR'000

	<u>Notes</u>	<u>2017</u>	<u>2016</u>
Special commission income	20	3,903,289	4,082,624
Special commission expense	20	<u>1,137,527</u>	<u>1,575,307</u>
<b>Net special commission income</b>		<b>2,765,762</b>	<b>2,507,317</b>
Fee and commission income, net	21	689,799	784,741
Exchange income, net		129,885	160,848
Trading income, net	22	95,916	129,787
Dividend income from available for sale investments		-	11,446
Gain on non-trading investments	23	<u>30,260</u>	<u>90,658</u>
<b>Total operating income</b>		<b><u>3,711,622</u></b>	<b><u>3,684,797</u></b>
Salaries and employee-related expenses	24	670,845	693,225
Rent and premises-related expenses		140,230	142,169
Depreciation and amortisation	9	165,191	122,039
General and administrative expenses		289,349	378,133
Impairment charge for available for sale investments		-	120,246
Impairment charge for credit losses, net	7b (ii)	<u>1,120,299</u>	<u>1,167,389</u>
<b>Total operating expenses</b>		<b><u>2,385,914</u></b>	<b><u>2,623,201</u></b>
<b>Operating income</b>		<b>1,325,708</b>	<b>1,061,596</b>
Share in earnings of an associate	8	<u>9,810</u>	<u>3,130</u>
<b>Net income for the year</b>		<b><u>1,335,518</u></b>	<b><u>1,064,726</u></b>
Basic and diluted earnings per share (Expressed in SAR per share)	25	<u>1.17</u>	<u>0.93</u>

The accompanying notes 1 to 40 form an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended December 31,

Amounts in SAR'000

	<u>Notes</u>	<u>2017</u>	<u>2016</u>
<b>Net income for the year</b>		<b>1,335,518</b>	<b>1,064,726</b>
<b>Other comprehensive income:</b>			
<i>Items that are or may be reclassified to consolidated income statement in subsequent periods:</i>			
<b>Available for sale investments:</b>			
- Net changes in fair values	<b>18</b>	<b>(4,060)</b>	<b>(4,457)</b>
- Impairment charge for available for sale investments		-	120,246
- Net amounts transferred to consolidated income statement		<b>(24,360)</b>	<b>(37,230)</b>
		<b>(24,360)</b>	<b>83,016</b>
<b>Total available for sale investments</b>		<b>(28,420)</b>	<b>78,559</b>
<b>Cash flow hedge:</b>			
- Net changes in fair values	<b>18</b>	<b>402</b>	<b>279</b>
<b>Total other comprehensive income</b>		<b>(28,018)</b>	<b>78,838</b>
<b>Total comprehensive income for the year</b>		<b>1,307,500</b>	<b>1,143,564</b>

The accompanying notes 1 to 40 form an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

For the year ended December 31,

Amounts in SAR'000

		<u>Share capital</u>	<u>Statutory Reserve</u>	<u>General reserve</u>	<u>Other reserves</u> <u>Available for sale</u>	<u>Cash flow hedges</u>	<u>Reserve for bonus shares</u>	<u>Retained earnings</u>	<u>Proposed dividends</u>	<u>Share based plan reserve</u>	<u>Total shareholders' equity</u>
<u>2017</u>											
Balance at beginning of the year - <i>as reported</i>		11,430,720	266,183	130,000	40,868	279	-	1,054,072	-	(59,328)	12,862,794
Effect of restatement – provision for Zakat and income tax	26	-	-	-	-	-	-	(200,069)	-	-	(200,069)
Balance at beginning of the period - <i>restated</i>		11,430,720	266,183	130,000	40,868	279	-	854,003	-	(59,328)	12,662,725
Net income for the year		-	-	-	-	-	-	1,335,518	-	-	1,335,518
Net changes in fair values	18	-	-	-	(4,060)	402	-	-	-	-	(3,658)
Net amounts transferred to the consolidated income statement	18	-	-	-	(24,360)	-	-	-	-	-	(24,360)
Total comprehensive income for the year		-	-	-	(28,420)	402	-	1,335,518	-	-	1,307,500
Transfer to statutory reserve	17	-	333,879	-	-	-	-	(333,879)	-	-	-
Proposed dividends	26	-	-	-	-	-	-	(171,461)	171,461	-	-
Provision for Zakat for the year	26	-	-	-	-	-	-	(26,884)	-	-	(26,884)
Provision for income tax for the year	26	-	-	-	-	-	-	(102,188)	-	-	(102,188)
Provision for Zakat and income tax for prior years	26	-	-	-	-	-	-	(257,381)	-	-	(257,381)
Share based plan transactions	37	-	-	-	-	-	-	-	-	15,924	15,924
Balance at the end of the year		<u>11,430,720</u>	<u>600,062</u>	<u>130,000</u>	<u>12,448</u>	<u>681</u>	<u>-</u>	<u>1,297,728</u>	<u>171,461</u>	<u>(43,404)</u>	<u>13,599,696</u>
<u>2016</u>											
Balance at beginning of the year - <i>as reported</i>		5,715,360	1	130,000	(37,691)	-	5,715,360	255,528	297,199	(48,563)	12,027,194
Effect of restatement – provision for Zakat and income tax	26	-	-	-	-	-	-	(80,446)	(159,341)	-	(239,787)
Balance at beginning of the year - <i>restated</i>		5,715,360	1	130,000	(37,691)	-	5,715,360	175,082	137,858	(48,563)	11,787,407
Net income for the year		-	-	-	-	-	-	1,064,726	-	-	1,064,726
Net changes in fair values	18	-	-	-	(4,457)	279	-	-	-	-	(4,178)
Net amounts transferred to the consolidated income statement	18	-	-	-	83,016	-	-	-	-	-	83,016
Total comprehensive income for the year		-	-	-	78,559	279	-	1,064,726	-	-	1,143,564
Transfer to statutory reserve	17	-	266,182	-	-	-	-	(266,182)	-	-	-
Bonus shares issued		5,715,360	-	-	-	-	(5,715,360)	-	-	-	-
Dividends paid		-	-	-	-	-	-	-	(137,858)	-	(137,858)
Provision for Zakat for the year – <i>restated</i>	26	-	-	-	-	-	-	(25,106)	-	-	(25,106)
Provision for income tax for the year – <i>restated</i>	26	-	-	-	-	-	-	(94,517)	-	-	(94,517)
Share based plan transactions	37	-	-	-	-	-	-	-	-	(10,765)	(10,765)
Balance at the end of the year - <i>restated</i>		<u>11,430,720</u>	<u>266,183</u>	<u>130,000</u>	<u>40,868</u>	<u>279</u>	<u>-</u>	<u>854,003</u>	<u>-</u>	<u>(59,328)</u>	<u>12,662,725</u>

The accompanying notes 1 to 40 form an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended December 31,

Amounts in SAR'000

	<u>Notes</u>	<u>2017</u>	<u>2016</u>
<b>OPERATING ACTIVITIES</b>			
<b>Net income for the year</b>		<b>1,335,518</b>	<b>1,064,726</b>
<b>Adjustments to reconcile net income to net cash from operating activities:</b>			
(Accretion of discounts) and amortisation of premium on non-trading investments, net		(4,405)	(81,592)
Loss on disposal of property and equipment		-	1,445
Gains on non-trading investments	23	(30,260)	(90,658)
Derivative fair value, net		2,447	36,135
Subordinated debt		(4,879)	2,930
Depreciation and amortisation	9	165,191	122,039
Impairment charge for available for sale investments		-	120,246
Impairment charge for credit losses, net	7b (ii)	1,120,299	1,167,389
Share in earning of an associate	8	(9,810)	(3,130)
Share based plan transactions	37	13,686	10,805
		<b>2,587,787</b>	<b>2,350,335</b>
<b>Net (increase) / decrease in operating assets:</b>			
Statutory deposit with SAMA		321,273	48,668
Due from banks and other financial institutions maturing after ninety days from the date of acquisition		5,000	(145,000)
Loans and advances, net		7,983,315	2,501,704
Other assets		83,860	32,926
<b>Net increase / (decrease) in operating liabilities:</b>		<b>-</b>	<b>-</b>
Due to banks and other financial institutions		1,996,939	(9,435)
Customers' deposits		(7,083,825)	(3,729,386)
Other liabilities		227,231	(381,201)
<b>Net cash from operating activities</b>		<b>6,121,580</b>	<b>668,611</b>
<b>INVESTING ACTIVITIES</b>			
Proceeds from sale and maturity of non-trading investments		7,121,398	13,865,828
Purchase of non-trading investments		(2,545,000)	(13,730,188)
Investment in an associate	8	-	(20,000)
Purchase of property and equipment	9	(231,177)	(603,461)
<b>Net cash from / (used) in investing activities</b>		<b>4,345,221</b>	<b>(487,821)</b>
<b>FINANCING ACTIVITIES</b>			
Dividends paid	16	-	(137,858)
Repayment of subordinated debt	14	(1,400,000)	-
<b>Cash used in financing activities</b>		<b>(1,400,000)</b>	<b>(137,858)</b>
<b>Net increase in cash and cash equivalents</b>		<b>9,066,801</b>	<b>42,932</b>
<b>Cash and cash equivalents at beginning of the year</b>		<b>3,939,264</b>	<b>3,896,332</b>
<b>Cash and cash equivalents at end of the year</b>	27	<b>13,006,065</b>	<b>3,939,264</b>
Special commission received during the year		3,949,633	3,846,068
Special commission paid during the year		1,304,750	1,436,244
<b>Supplemental non-cash information</b>			
Net changes in fair value and transfers to consolidated income statement		(28,018)	78,838

The accompanying notes 1 to 40 form an integral part of these consolidated financial statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

### 1 GENERAL

Alawwal bank (the "Bank"), is a Saudi Joint Stock Company incorporated in the Kingdom of Saudi Arabia and was formed pursuant to Royal Decree No. M/85 dated 29 Dhul Hijjah 1396H (corresponding to December 21, 1976). The Bank commenced business on 17 Shaaban 1397H (corresponding to August 2, 1977) when it took over the operations of Algemene Bank Nederland N.V. in the Kingdom of Saudi Arabia. The Bank operates under commercial registration No. 1010064925 dated 6 Jumada II 1407H (corresponding to February 5, 1987) through its 67 branches (2016: 65 branches) in the Kingdom of Saudi Arabia. The registered address of the Bank's head office is:

Alawwal bank  
Head Office  
Al-Dhabab Street  
P O Box 1467  
Riyadh 11431, Kingdom of Saudi Arabia.

The objective of the Bank and its subsidiaries (collectively referred to as "the Group") is to provide a full range of banking and investment services. The Group also provides to its customers Islamic (non commission based) banking products which are approved and supervised by an independent Shariah Board established by the Bank.

During the current year, the board of directors of the Bank, in its meeting dated 25 April 2017, resolved to enter into preliminary discussions with The Saudi British Bank (SABB), a bank listed in Kingdom of Saudi Arabia, to study the possibility of merging the two banks. The entry into these discussions does not mean that the merger will happen between the two banks. If a merger is agreed, it will be subject to various conditions including, without limitation, approval at the extra ordinary general assembly of each bank and approval of the Saudi Arabian regulatory authorities.

The consolidated financial statements comprise of the financial statements of the Bank and its subsidiaries. The details of these subsidiaries are set out below:

#### **Alawwal Invest (AI)**

Alawwal Invest, is a Saudi Closed Joint Stock Company incorporated in the Kingdom of Saudi Arabia, a wholly owned subsidiary of the Bank, was formed in accordance with the Capital Market Authority's (CMA) Resolution number 1-39-2007 under commercial registration number 1010242378 dated 30 Dhul Hijjah 1428H (corresponding to January 9, 2008) to take over and manage the Group's Investment Services and Asset Management activities regulated by CMA related to dealing, managing, arranging, advising and taking custody of securities. Alawwal Invest commenced its operations effective on 2 Rabi'II 1429H (corresponding to April 8, 2008). Alawwal Invest was converted from a Limited Liability Company to a Closed Joint Stock Company during the year.

#### **Alawwal Real Estate Company (AREC)**

AREC, a limited liability company incorporated in the Kingdom of Saudi Arabia, a wholly owned subsidiary of the Bank through direct ownership was established under commercial registration number 1010250772 dated 21 Jumada I 1429H (corresponding to May 26, 2008) with the approval of the Saudi Arabian Monetary Agency (SAMA). The Company was formed to register real estate assets under its name which are received by the Bank from its borrowers as collaterals.

#### **Alawwal Insurance Agency Company (AIAC)**

AIAC, a limited liability company incorporated in the Kingdom of Saudi Arabia, a wholly owned subsidiary of the Bank through direct ownership was established under commercial registration number 1010300250 dated 29 Muharram 1432H (corresponding to January 4, 2011) with the approval of SAMA. The Company was formed to act as an agent for Wataniya Insurance Company (WIC), an associate, for selling its insurance products.

In addition to the subsidiaries stated above, during the current year, the Bank established a Special Purpose Vehicle (the "SPV") Alawwal Financial Markets Limited, a wholly owned subsidiary of the Bank, which is formed with the approval of SAMA solely to facilitate trading of certain derivative financial instruments. Being a subsidiary, the SPV is consolidated in these consolidated financial statements as the Bank controls the SPV.

### 2 BASIS OF PREPARATION

#### **a) Statement of compliance**

The consolidated financial statements have been prepared;

- In accordance with 'International Financial Reporting Standards (IFRS) as modified by the Saudi Arabian Monetary Authority ("SAMA") for the accounting of zakat and tax', which requires, adoption of all IFRSs as issued by the International Accounting Standards Board ("IASB") except for the application of International Accounting Standard (IAS) 12 - "Income Taxes" and IFRIC 21 - "Levies" so far as these relate to zakat and tax. As per the SAMA Circular no. 381000074519 dated April 11, 2017 and subsequent amendments through certain clarifications relating to the accounting for zakat tax ("SAMA Circular"), the Zakat and tax are to be accrued on a quarterly basis through shareholders equity under retained earnings.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

- In compliance with the provisions of Banking Control Law, the Regulations for Companies in the Kingdom of Saudi Arabia and the Article of Association of the Bank.
- Further, the above SAMA Circular has also repealed the existing Accounting Standards for Commercial Banks, as promulgated by SAMA, and are no longer applicable from January 1, 2017.
- Refer note 3 (i) and 3 (y) for the accounting policy of zakat and income tax and note 26 for the impact of change in the accounting policy resulting from the SAMA Circular.

### b) Basis of measurement and presentation

The consolidated financial statements are prepared under the historical cost convention except for the following items measured at fair value:

- derivatives;
- available for sale investments;
- recognised financial assets designated as hedged items in qualifying fair value hedge relationships which are adjusted for changes in fair value attributable to the risk being hedged.

### c) Functional and presentation currency

These consolidated financial statements are presented in Saudi Arabian Riyals (SAR), which is the Bank's functional currency. Financial information has been rounded off to the nearest thousand, except where otherwise indicated.

### d) Critical accounting judgements, estimates and assumptions

The preparation of the consolidated financial statements in conformity with IFRSs, as modified by the SAMA for the accounting of zakat and income tax, requires the use of certain critical accounting judgments, estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Such judgments, estimates, and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances and obtaining professional advices. Significant areas where management has used estimates, assumptions or exercised judgments are as follows:

#### (i) Impairment for losses on loans and advances

Management reviews its loan portfolio to assess specific and collective impairment on a monthly basis. In determining whether an impairment loss should be recorded, management applies judgement when assessing whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group. Management uses estimates based on historical loss experience for loans with similar credit risk characteristics where objective evidence of impairment exists. The methodology and assumptions used for estimating both the amount and the timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience (See note 7).

#### (ii) Fair value measurement

The Group measures financial instruments, such as, derivatives and available for sale investments at fair value at each reporting date. Fair values of investments held at amortised cost and held to maturity are disclosed in note 6(d).

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs. All assets and liabilities for which fair value is measured or disclosed in the annual consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 — Quoted (unadjusted) market prices in active primary markets

Level 2 — Adjusted market prices in active markets for identical assets or liabilities using valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.

Level 3 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

For assets and liabilities that are recognised in the annual consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. .

In certain cases external valuers are involved for valuation of significant assets, such as properties and AFS financial assets, and significant liabilities, such as contingent consideration. Involvement of external valuers is decided upon annually by the valuation committee after discussion with and approval by the Bank's audit committee. Selection criteria includes market knowledge, reputation, independence and whether professional standards are maintained.

### ***(iii) Impairment of available-for-sale equity and debt securities***

The Group exercises judgement to consider impairment on the available-for-sale equity and debt investments at each reporting date. This includes determination of a significant or prolonged decline in the fair value below its cost. In assessing whether it is significant, the decline in fair value is evaluated against the original cost of the asset at initial recognition of equity instruments. In assessing whether it is prolonged, the decline is evaluated against the period in which the fair value of the asset has been below its original cost at initial recognition.

The determination of what is "significant" requires judgement. In making this judgement, the Group evaluates among other factors, the normal volatility in instrument price, deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

In assessing objective evidence of impairment of available for sale debt investments at the reporting date, the Group considers all available evidence, including observable data or information about events specifically relating to the securities which may result in a shortfall in recovery of future cash flows. Financial difficulties of the issuer, as well as other factors such as information about the issuers' liquidity, business and financial risk exposures, levels of and trends in default for similar financial assets, national and local economic trends and conditions, and the fair value of collateral and guarantees may be considered individually, or in combination, to determine if there is objective evidence of impairment.

### ***(iv) Classification of held-to-maturity investments***

The Group follows the guidance of IAS 39 in classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. In making this judgement, Management evaluates its intention and ability to hold such investments to maturity. If the Group fails to keep these investments to maturity other than in certain specific circumstances – for example, selling close to maturity or an insignificant amount, it will be required to reclassify the entire class as available-for-sale investments.

### ***(v) Determination of control over investees***

The control indicators as set out in note 3 (a) are subject to management's judgement that can have a significant effect in the case of the Group's interests in investments funds.

### ***Investment funds***

The Group acts as Fund Manager to a number of investment funds. Determining whether the Group controls such an investment fund usually focuses on the assessment of the aggregate economic interests of the Group in the Fund (comprising any carried interests and expected management fees) and the investors rights to remove the Fund Manager. The Group has conducted a detailed assessment and as a result the Group has concluded that it acts as an agent for the investors in all cases, and therefore has not consolidated any of these funds. See notes 6 and 36.

### ***(vi) Provisions for liabilities and charges***

The Group receives legal claims in the normal course of business. Management has made judgments, as to the likelihood of any claim succeeding, in making provisions. The time of concluding legal claims is uncertain, as is the amount of possible outflow of economic benefits. Timing and cost ultimately depends on the due process being followed as per law.

### ***vii) Going concern***

Management has made an assessment of the Group's ability to continue as a going concern and is satisfied that the Group has the resources to continue in business for the foreseeable future. Furthermore, management is not aware of any material uncertainties that may cast significant doubt upon the Group's ability to continue as a going concern. Therefore, the annual consolidated financial statements continue to be prepared on a going concern basis.

### ***viii) Defined benefit plan***

Group operates an end of service benefit scheme for its employees based on the prevailing Saudi Labor laws. The liability is being accrued based on projected unit credit method in accordance with the periodic actuarial valuation.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these consolidated financial statements are set out below.

#### *Change in accounting policies*

The accounting policies used in the preparation of the consolidated financial statements are consistent with those followed in the preparation of the consolidated financial statements for the year ended December 31, 2016, except for:

#### *i) Change in the accounting policy in relation to accounting for Zakat and income tax.*

The Group has amended its accounting policy relating to Zakat and income tax and has started to accrue Zakat and income tax on a quarterly basis and charge it to consolidated statement of changes in shareholders' equity in accordance with SAMA guidance, as mentioned above, on accounting for Zakat and income tax. Previously, Zakat and income tax were deducted from dividends upon payment to the shareholders. In case no dividends were paid, Zakat and income tax were accounted for on a payment basis. The effect of this change has been accounted for retrospectively and is disclosed in note 26.

#### *ii) Amendments to following existing standard have no significant financial impact on the consolidated financial statements of the Group on the current or prior periods and is expected to have no significant effect in future periods:*

- Amendments to IAS 7, Statement of cash flows on disclosure initiative: Applicable for annual periods beginning on or after January 1, 2017.
- These amendments introduce an additional disclosure that will enable users of financial statements to evaluate changes in liabilities arising from financing activities. This amendment is part of the IASB's Disclosure Initiative, which continues to explore how financial statement disclosure can be improved.
- This adoption has no material impact on the consolidated financial statements other than certain additional disclosures.

The Group has chosen not to early adopt the amendments and revisions to the IFRSs which have been published and are mandatory for compliance for the accounting years beginning on or after January 1, 2018.

#### **a) Basis of consolidation**

The consolidated financial statements comprise the financial statements of Alawwal bank and its subsidiaries drawn up to December 31 of each year. The financial statements of the subsidiaries are prepared for the same reporting period as that of the Bank and changes have been made to their accounting policies where necessary to align them with the accounting policies of the Bank.

Subsidiaries are investees controlled by the Group. The Group controls an investee when it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The results of subsidiaries acquired or disposed of during the year, if any, are included in the consolidated income statement from the date of the acquisition or up to the date of disposal, as appropriate. The consolidated financial statements have been prepared using uniform accounting policies and valuation methods for like transactions and other events in similar circumstances.

Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns
- When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:
  - The contractual arrangement with the other vote holders of the investee
  - Rights arising from other contractual arrangements
  - The Group's voting rights and potential voting rights granted by equity instruments such as shares

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary commences when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group manages and administers assets held in unit trusts and other investment vehicles on behalf of investors. The financial statements of these entities are not included in these consolidated financial statements except when the Group controls the entity.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill, if any) and liabilities of the subsidiary
- Derecognises the carrying amount of any non-controlling interests
- Derecognises the cumulative translation differences recorded in equity
- Recognises the fair value of the consideration received
- Recognises the fair value of any investment retained
- Recognises any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognised in the consolidated comprehensive income to consolidated income statement or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

### **b) Investments in associates**

Investments in associates are initially recognised at cost and subsequently accounted for under the equity method of accounting based on annual audited or latest available financial statements. An associate is an entity in which the Group has significant influence (but not control), over financial and operating policies and which is neither a subsidiary nor a joint venture. Investments in associates are carried in the consolidated statement of financial position at cost plus post-acquisition changes in the Group's share of net assets, less any impairment in the value of individual investments. The Group's share of its associates' post-acquisition profits or losses is recognised in the consolidated income statement, and its share of post-acquisition movements in statement of comprehensive income is recognised in the consolidated statement of comprehensive income. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate. Unrealized gains and losses on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates.

The Group's share of profit / loss of an associate is shown on the face of the consolidated income statement. This is the earnings / (losses) attributable to equity holders of the associate and, therefore, is earnings / (losses) after tax and non-controlling interests in the subsidiaries of the associate. After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on its investment in its associate. The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount in the 'share of earning of an associate' in the consolidated income statement.

### **c) Trade date accounting**

All 'regular-way' purchases and sales of financial assets are initially recognised and derecognised on trade date, i.e. the date that the Group becomes a party to the contractual provisions of the instrument. 'Regular-way' purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

A contract that requires or permits net settlement of the change in the value of the contract is not a regular way contract. Instead, such a contract is accounted for as a derivative in the period between the trade date and the settlement date.

### **d) Derivative financial instruments and hedge accounting**

Derivative financial instruments, including foreign exchange contracts, foreign exchange and commodity forward contracts, commission rate swaps, commodity options, futures and forward rate agreements, currency and commission rate swaps, currency and commission rate options (both written and purchased) are initially recognised at fair value on the date on which the derivative contract is entered into and are subsequently re-measured at fair value in the consolidated statement of financial position with transaction costs recognised in the consolidated income statement.

All derivatives are carried at their fair value and classified as assets where the fair value is positive and as liabilities where the fair value is negative. Fair values are derived by applying discounted cash flow models or pricing models as appropriate. The treatment of changes in their fair value depends on their classification into the following categories:

#### ***i) Derivatives held for trading***

Any changes in the fair value of derivatives held for trading are taken directly to the consolidated income statement and disclosed in net trading income. Derivatives held for trading include all those derivatives which do not qualify for hedge accounting including embedded derivatives.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

### *ii) Embedded derivatives*

Derivatives embedded in other financial instruments are treated as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contract, and the host contract is not itself held for trading or designated at fair value through income statement (FVIS). Embedded derivatives separated from the host contracts are carried at fair value in the trading portfolio with changes in fair value recognised in the consolidated income statement.

### *iii) Hedge accounting*

The Group designates certain derivatives as hedging instruments in qualifying hedging relationships to manage exposures to interest rate, foreign currency, and credit risks, including exposures arising from highly probable forecast transactions and firm commitments. In order to manage particular risk, the Group applies hedge accounting for transactions that meet specific criteria.

For the purpose of hedge accounting, hedges are classified into two categories: (a) fair value hedges that hedge the exposure to changes in the fair value of a recognised asset or liability (or assets or liabilities in case of portfolio hedging) or an unrecognised firm commitment or an identified portion of such an asset, liability or firm commitment, that is attributable to a particular risk and could affect the reported net gain or losses; and (b) cash flow hedges which hedge exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or to a highly probable forecasted transaction that affects the reported net gains or loss.

In order to qualify for hedge accounting, hedge should be expected to be highly effective, i.e. changes in the fair value or cash flows of the hedging instruments should effectively offset corresponding changes in the hedged items, and should be reliably measurable. At inception of the hedge, the risk management objective and strategy is documented including the identification of the hedging instrument, the related hedged item, the nature of risk being hedged, and how management will assess the effectiveness of the hedging relationship. Subsequently hedges are assessed for effectiveness on an on-going basis.

At each hedge effectiveness assessment date, a hedge relationship must be expected to be highly effective on a prospective basis and demonstrable that it was effective (retrospective effectiveness) for the designated period in order to qualify for hedge accounting. A formal assessment is undertaken by comparing the hedging instrument's effectiveness in offsetting the changes in fair value or cash flows attributable to the hedged risk in the hedged item, both at inception and at each quarter end on an ongoing basis. A hedge is expected to be highly effective if the changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated were offset by the hedging instrument in a range of 80% to 125% and were expected to achieve such offset in future periods. Hedge ineffectiveness is recognized in the consolidated income statement in 'Net trading income'. For situations where the hedged item is a forecast transaction, the Group also assesses whether the transaction is highly probable and presents an exposure to variations in cash flows that could ultimately affect the consolidated income statement.

### *Fair Value Hedges*

When a derivative is designated as a hedging instrument in a fair value hedge relationship, any gain or loss from re-measuring the hedging instruments to fair value is recognised in the consolidated income statement together with the change in the fair value of the hedged item attributable to the hedged risk.

Where the fair value hedge of a commission bearing hedged item measured at amortized cost ceases to meet the criteria for hedge accounting or is sold, exercised or terminated, the difference between the carrying value of the hedged item on termination and the face value is amortised over the remaining term of the original hedge using the effective commission rate. If the hedged item is derecognised, the unamortised fair value adjustment is recognised immediately in the consolidated income statement.

### *Cash Flow Hedges*

For designated and qualifying cash flow hedging, derivative instruments are used in a hedge of a variability in cash flows attributable to a particular risk associated with recognised asset or a liability or a highly probable forecast transaction that could affect the consolidated income statement. The portion of the gain or loss on the hedging instrument that is determined to be an effective portion is recognised directly in other comprehensive income and the ineffective portion, if any, is recognised in the consolidated income statement. For cash flow hedges affecting future transactions, the gains or losses recognised in other reserves, are transferred to the consolidated income statement in the same period in which the hedged item affects the consolidated income statement. However, if the Group expects that all or a portion of a loss recognized in other comprehensive income will not be recovered in one or more future periods, it shall reclassify into the consolidated income statement as a reclassification adjustment the amount that is not to be recognized.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Where the hedged forecasted transaction results in the recognition of a non- financial asset or a non-financial liability, then at the time such asset or liability is recognised the associated gains or losses that had previously been recognised directly in other comprehensive income are included in the initial measurement of the acquisition cost or other carrying amount of such asset or liability. When the hedging instrument is expired or sold, terminated or exercised, or no longer qualifies for hedge accounting, or the forecast transaction is no longer expected to occur or the Group revokes the designation then hedge accounting is discontinued prospectively. At that point of time, any cumulative gain or loss on the cash flow hedging instrument that was recognised in other comprehensive income from the period when the hedge was effective is transferred from equity to consolidated income statement when the forecasted transaction occurs. Where the hedged forecasted transaction is no longer expected to occur and affects the consolidated income statement, the net cumulative gain or loss recognised in “other comprehensive income” is transferred immediately to the consolidated income statement for the year.

### **e) Foreign currencies**

The Group’s consolidated financial statements are presented in Saudi Arabian Riyals, which is also the Bank's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Transactions in foreign currencies are translated into Saudi Arabian Riyals at the spot rates prevailing at transaction dates. Monetary assets and liabilities at year-end (other than monetary items that form part of the net investment in a foreign operation), denominated in foreign currencies, are translated into Saudi Arabian Riyals at rates of exchange prevailing at the reporting date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the year adjusted for the effective interest rate and payments during the year, and the amortised cost in foreign currency translated at the exchange rate at the end of the year. All differences arising on non-trading activities are taken to other non-operating income in the consolidated income statement, with the exception of differences on foreign currency borrowings that provide an effective hedge against a net investment in foreign entity.

Foreign exchange gains or losses from settlement of transactions and translation of period end monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated income statement, except for differences that are deferred in other comprehensive income relating to qualifying cash flow hedges and qualifying net investment hedges to the extent hedges are effective. Translation gains or losses on non-monetary items carried at fair value are included as part of the fair value adjustment, unless the non-monetary items have an effective hedging strategy. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

### **f) Offsetting financial instruments**

Financial assets and liabilities are offset and reported net in the consolidated statement of financial position when there is a legally enforceable right to set off the recognised amounts and when the Group intends to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Income and expenses are not offset in the consolidated income statement unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Group.

### **g) Revenue / expense recognition**

#### ***i) Special commission income and expenses***

Special commission income and expenses for all financial instruments, except for those classified as held for trading or at fair value through income statement (FVIS), are recognised in the consolidated income statement using effective special commission rate.

The effective special commission rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. When calculating the effective special commission rate, the Group estimates future cash flows considering all contractual terms of the financial instrument but excluding future credit losses.

The carrying amount of the financial asset or financial liability is adjusted if the Group revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective special commission rate and the change in carrying amount is recorded as special commission income or expense. Subsequent to the recognition of an impairment loss on a financial asset or a group of financial assets, special commission income continues to be accounted for in consolidated statement of financial position on the effective special commission rate basis, on the asset’s carrying value. The calculation of the effective special commission rate takes into account all contractual terms of the financial instruments (prepayment, options etc.) and includes all fees paid or received, transaction costs, and discounts or premiums that are an integral part of the effective special commission rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or a liability.

#### ***ii) Exchange income / (loss)***

Exchange income / (loss) is recognised when earned / incurred, as discussed in the foreign currencies policy earlier.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

### **iii) Fee and commission income**

Fee and commission income that are integral to the effective special commission rate are included in the measurement of the relevant assets. Fee and commission income that are not integral part of the effective special commission rate calculation on a financial asset or liability are recognised when the related service is provided as follows:

- Portfolio and other management advisory and service fees are recognised over the period of applicable service contracts usually on a time proportionate basis.
- Fee received on asset management, wealth management, financial planning, custody services and other similar services that are provided over an extended period of time, are recognised over the period when the services are being provided.
- Loan commitment fees for loans that are likely to be drawn down and other credit related fees are deferred (together with any incremental costs) and recognised as an adjustment to the effective special commission rate on the loan. When a loan commitment is not expected to result in the draw-down of a loan, loan commitment fees are recognised on a straight-line basis over the commitment period.
- Other fee and commission expense relate mainly to transaction and service fees and are expensed as the services are received and are disclosed net of the related fee and commission income.

### **iv) Dividend income**

Dividend income is recognised when the Group's right to receive dividend is established. Dividends are reflected as a component of net trading income, net income from FVIS financial instruments or other operating income based on the classification of the related equity instrument.

### **v) Gains / (loss) from FVIS (Fair value through Income Statement) financial instruments**

Net income from FVIS financial instruments relates to financial assets and liabilities designated as FVIS and include all realised and unrealised fair value changes, special commission, dividends and foreign exchange differences.

### **vi) Trading income / (loss), net**

Results arising from trading activities include all realised and unrealised gains and losses from changes in fair value and related special commission income or expense, dividends for financial assets and financial liabilities held for trading and foreign exchange differences. This includes any ineffectiveness recorded in hedging transactions.

### **h) Day one profit or loss**

Where the transaction price differs from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable markets, the Group immediately recognises the difference between the transaction price and fair value (a 'Day one' profit or loss) in the consolidated income statement in 'Net trading income'. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognised in the consolidated income statement when the inputs become observable, or when the instrument is derecognised.

### **i) Sale and repurchase agreements**

Assets sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the consolidated statement of financial position as the Group retains substantially all the risks and rewards of ownership. These assets are continued to be measured in accordance with related accounting policies for investments held as FVIS, available for sale, held to maturity and other investments held at amortized cost. The transactions are treated as collateralised borrowing and counter-party liability for amounts received under these agreements is included in "Due to banks and other financial institutions" or "Customer deposits", as appropriate.

The difference between sale and repurchase price is treated as special commission expense and accrued over the life of the repo agreement on an effective special commission rate basis. Assets purchased with a corresponding commitment to resell at a specified future date (reverse repo) are not recognised in the consolidated statement of financial position, as the Group does not obtain control over the assets. Amounts paid under these agreements are included in "Cash and balances with SAMA", "Due from banks and other financial institutions" or "Loans and advances", as appropriate. The difference between purchase and resale price is treated as special commission income and accrued over the life of the reverse repo agreement on an effective special commission rate basis.

### **j) Investments**

#### **Initial recognition**

All investment securities are initially recognised at fair value plus incremental direct transaction costs except for FVIS instruments where incremental direct transaction costs are charged to the consolidated income statement. These are subsequently accounted for depending on their classification as either held to maturity, FVIS, available for sale or other investments held at amortised cost. Premiums are amortised and discounts accreted using the effective special commission rate basis and are taken to special commission income.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

### ***Determination of fair value***

For securities traded in organised financial markets, fair value is determined by reference to quoted market average bid / ask prices at the close of business. Fair value of managed assets and investments in mutual funds are determined by reference to declared net asset values which approximate the fair value.

For securities where there is no quoted market price, a reasonable estimate of the fair value is determined by reference to the current market value of another instrument which is substantially the same, or is based on the expected cash flows or the underlying net asset base of the security. Where the fair values cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models.

### ***Reclassification***

Investments at FVIS are not reclassified subsequent to their initial recognition, except for non-derivative FVIS instrument, other than those designated as FVIS upon initial recognition (i.e. trading investments) which may be reclassified out of the FVIS category if they are no longer held for the purpose of being sold or repurchased in the near term, and the following conditions are met:

- If the investments would have met the definition of "held at amortised cost" and had not been required to be classified as held for trading at initial recognition, these may be reclassified if the Group has the intention and ability to hold the investments for the foreseeable future or until maturity.
- If the investments would not have met the definition of held at amortised cost, and then it is reclassified out of the trading category only in 'rare circumstances'.

A security held as available for sale may be reclassified to "Other investments held at amortised cost" if it otherwise would have met the definition of "Other investments held at amortised cost" and if the Group has the intention and ability to hold that financial asset for the foreseeable future or until maturity.

### ***Subsequent measurement***

The investments under each class are accounted for and presented using the basis set out in the following paragraphs:

#### ***i) Held as FVIS***

Investments in this category are classified if they are held for trading or designated by management as FVIS on initial recognition. Investments classified as trading are acquired principally for the purpose of selling or repurchasing in the short term and are recorded in the consolidated statement of financial position at fair value. Changes in fair value are recognized in net trading income / (loss).

An investment may be designated at FVIS by the management, at initial recognition if doing so significantly reduces measurement inconsistencies which would otherwise arise except for equity instruments that do not have a quoted price in an active market and whose fair values cannot be reliably measured.

Investments at FVIS are recorded in the consolidated statement of financial position at fair value. Changes in the fair value are recognised in the consolidated income statement for the year in which it arises. Special commission income and dividend income on financial assets held as FVIS are reflected as either trading income or income from FVIS financial instruments in the consolidated income statement.

#### ***ii) Available for sale***

Available-for-sale investments (AFS) are those non-derivative equity and debt securities which are neither classified as held to maturity (HTM) investments, other investments held at amortized cost (OI) nor designated as FVIS, that are intended to be held for an unspecified period of time, which may be sold in response to needs for liquidity or changes in special commission rates, exchange rates or equity prices. Investments which are classified as AFS are initially recognised at fair value plus direct and incremental transaction costs and subsequently measured at fair value except for certain unquoted equity securities whose fair value cannot be reliably measured and are carried at cost. Unrealised gains or losses arising from a change in its fair value is recognised in other comprehensive income until the investment is derecognised or impaired whereupon any cumulative gain or loss previously recognized in other comprehensive income is reclassified to consolidated income statement.

#### ***iii) Held to maturity***

Investments with fixed or determinable payments and fixed maturity that the Group has the positive intention and ability to hold to maturity are classified as held to maturity (HTM). Held to maturity investments are initially recognised at fair value including direct and incremental transaction costs and subsequently measured at amortised cost, less provision for impairment in value. Amortised cost is calculated by taking into account any discount or premium on acquisition using an effective special commission rate method. Any gain or loss on such investments is recognised in the consolidated income statement when the investment is derecognised or impaired.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Investments classified as held to maturity cannot ordinarily be sold or reclassified without impacting the Group's ability to use this classification and cannot be designated as a hedged item with respect to special commission rate or prepayment risk, reflecting the longer-term nature of these investments. However, sales and reclassifications in any of the following circumstances would not impact the Group's ability to use this classification;

- Sales or reclassifications that are so close to maturity that the changes in market rate of special commission would not have a significant effect on the fair value;
- Sales or reclassifications after the Group has collected substantially all the assets' original principal; and
- Sales or reclassifications attributable to non recurring isolated events beyond the Group's control that could not have been reasonably anticipated.

### *iv) Other investments held at amortised cost*

Investment securities with fixed or determinable payments that are not quoted in an active market are classified as Other investments held at amortised cost (OI). Such investments whose fair values have not been hedged are stated at amortised cost using effective special commission rate method basis, less provision for impairment. Any gain or loss is recognised in the consolidated income statement when the investment is derecognised or impaired.

### **k) Loans and advances**

Loans and advances are non-derivative financial assets originated or acquired by the Group with fixed or determinable payments. Loans and advances are recognised when cash is advanced to borrowers. They are derecognised when either the borrower repays the obligations, the loans are written off or substantially all the risks and rewards of ownership are transferred. All loans and advances are initially measured at fair value, including acquisition charges associated with the loans and advances.

Subsequently loans and advances that are not quoted in an active market and for which fair value has not been hedged, are stated at amortised cost less any amount written off and impairment for credit losses. For loans and advances which are hedged, the related portion of the hedged fair value is adjusted against the carrying amount.

### **l) Impairment of financial assets**

An assessment is made at each reporting date to determine whether there is an objective evidence that a financial asset or group of financial assets may be impaired.

If such evidence exists, the net present value of future anticipated cash flows from that asset is determined and any impairment loss, is recognised for changes in its carrying amounts. The Group considers evidence of impairment for loans and advances and held to maturity investments at both a specific asset and collective level.

When a financial asset is uncollectible, it is either written off against the related allowances for impairment or is charged directly to the consolidated income statement. Financial assets are written off only in circumstances where effectively all possible means of recovery have been exhausted, and the amount of the loss has been determined.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the consolidated income statement in impairment charge for credit losses.

#### *(i) Impairment of financial assets held at amortised cost*

A financial asset or group of financial assets is classified as impaired when there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the financial asset or group of financial assets and that a loss event has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

A specific allowance for credit losses due to impairment of a loan or any other financial asset held at amortised cost is established if there is objective evidence that the Group will not be able to collect all amounts due. The amount of the specific allowances is the difference between the carrying amount and the estimated recoverable amount. The estimated recoverable amount is the present value of expected future cash flows, including amounts estimated to be recoverable from guarantees and collateral, discounted based on the original effective special commission rate.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Consumer loans are considered to be impaired when a payment is overdue for specified number of days as per related product programs. Since the risk metrics for consumer loans are based on a collective “pool” basis, rather than on individual loans, the provisions for consumer loans are also computed on a “pool basis” using the “flow rate” methodology. The provision coverage is 70% for the non-performing loans (other than home finance), which are overdue by 90 days whereas the loans are considered as a total write off once overdue by 180 days. In case of home finance, exposure is downgraded to non-performing loans and special commission income is suspended once the loan is overdue by 90 days. Specific provision is raised for non performing loans overdue by 180 days and above and are written off once overdue by 720 days.

In addition to specific provision for credit losses, provision for collective impairment is made on a portfolio basis for credit losses where there is objective evidence that unidentified losses exist at the reporting date. These are based on any deterioration in the risk rating (i.e. downward migration of risk ratings) of the financial assets since it was originally granted. This provision is estimated based on various factors including credit ratings allocated to a borrower or group of borrowers, the current economic conditions, the experience that the Group has had in dealing with a borrower or group of borrowers and available historical default information.

Loans whose terms have been renegotiated are no longer considered to be past due but are treated as new loans. Restructuring policies and practices are based on indicators or criteria, which indicate that payment will most likely continue. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan’s original effective special commission rate.

Loans and advances are generally renegotiated either as part of an ongoing customer relationship or in response to an adverse change in the circumstances of the borrower. In the latter case, renegotiation can result in an extension of the due date of payment or repayment plans under which the Group offers a revised rate of special commission to genuinely distressed borrowers. This results in the asset continuing to be overdue and individually impaired as the renegotiated payments of special commission and principal do not recover the original carrying amount of the loan. In other cases, renegotiation lead to a new agreement, this is treated as a new loan. Restructuring policies and practices are based on indicators or criteria which, indicate that payment will most likely continue. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan’s original effective special commission rate.

### ***(ii) Impairment of available-for-sale financial assets***

In the case of debt instruments classified as available for sale, Management assesses individually whether there is objective evidence of impairment based on the same criteria as financial assets carried at amortised cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortised cost and the current fair value, less any impairment loss on that investment previously recognised in the consolidated income statement.

If, in a subsequent period, the fair value of a debt instrument increases and the increase can be objectively related to a credit event occurring after the impairment loss was recognised in the consolidated income statement, the impairment loss is reversed through the consolidated income statement.

For equity investments held as available for sale, a significant or prolonged decline in fair value below its cost represents objective evidence of impairment. The impairment loss cannot be reversed through the consolidated income statement as long as the asset continues to be recognised i.e. any increase in fair value after impairment has been recorded can only be recognised in the consolidated statement of changes in shareholders’ equity. On derecognition, any cumulative gain or loss previously recognised in the consolidated statement of changes in shareholders’ equity is included in the consolidated income statement for the year.

### **m) Other real estate**

The Group, in the ordinary course of business, acquires certain real estate against settlement of due loans and advances. Such real estate assets are considered as assets held for sale and are initially stated at the lower of net realisable value of due loans and advances and the current fair value of the related properties, less any costs to sell (if material). No depreciation is charged on such real estate assets. Rental income from other real estate is recognised in the consolidated income statement. Subsequent to initial recognition, any subsequent write down to fair value, less costs to sell, are charged to the consolidated income statement. Any subsequent revaluation gain in the fair value less costs to sell these assets to the extent this does not exceed the cumulative write down is recognised in the consolidated income statement. Gains or losses on disposal are recognised in the consolidated income statement.

### **n) Impairment of non-financial assets**

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset’s recoverable amount. An asset’s recoverable amount is the higher of an asset’s or cash-generating units (CGU) fair value less costs to sell and its value in use. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded entities or other available fair value indicators.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Group estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceeds the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the consolidated income statement. Impairment loss recognized against the goodwill is not reversed subsequently.

### **o) Property and equipment**

Property and equipment are measured at cost less accumulated depreciation and accumulated impairment loss. Freehold land is not depreciated. Changes in the expected useful life are accounted for by changing the period or method, as appropriate, and treated as changes in accounting estimates. The residual values and useful lives of assets are reviewed, and adjusted if appropriate, at each reporting date. The cost of other items property and equipment is depreciated / amortised on the straight-line method over the estimated useful lives of the assets as follows:

Buildings	33 years
Leasehold improvements	Over the shorter of lease period or economic useful life i.e 5 years
Furniture and fixtures, computer hardware and software and motor vehicles	3 to 10 years

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the consolidated income statement.

All assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Any carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

### **p) Financial Liabilities**

All money market deposits, customer deposits, subordinated debts and other debt securities in issue are initially recognised at fair value less transaction costs. Financial liabilities classified as FVIS are recognised initially at fair value and transaction costs are taken directly to the consolidated income statement. Subsequently all financial liabilities other than those held at FVIS or where fair values have been hedged are measured at amortised cost. Amortised cost is calculated by taking into account any discount or premium. Premiums are amortised and discounts accreted on an effective special commission rate method to maturity and taken to special commission expense.

Financial liabilities are designated as FVIS on initial recognition if doing so significantly reduces measurement inconsistencies which would otherwise arise. After initial recognition these liabilities are measured at fair value and the resulting gain or loss is included in the consolidated income statement.

Financial liabilities in an effective fair value hedge relationship are adjusted for fair value changes to the extent of the risk being hedged. The resultant gain or loss is recognised in the consolidated income statement. For financial liabilities carried at amortised cost, any gain or loss is recognised in the consolidated income statement when derecognised.

### **q) Financial guarantees and loan commitments**

In the ordinary course of business, the Group issues financial guarantees, letters of credit and acceptances. A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for the loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt arrangement. Financial guarantees are initially recognised in the consolidated financial statements at fair value in other liabilities, being the value of the premium received. Subsequent to the initial recognition, the Group's liability under each guarantee is measured at the higher of the unamortised premium and the best estimate of expenditure required to settle any financial obligations arising as a result of guarantees. Any increase in the liability relating to the financial guarantee is taken to the consolidated income statement in "impairment charge for credit losses, net". The premium received is recognised in the consolidated income statement in "fees and commission income, net" on a straight line basis over the life of the guarantee. Loan commitments are firm commitments to provide credit under pre-specified terms and conditions.

### **r) Provisions**

Provisions are recognised when management can reliably estimate a present legal or constructive obligation as a result of past events and it is more likely than not that an outflow of resources will be required to settle the obligation.

### **s) Accounting for leases**

Leases entered into by the Group as a lessee are all operating leases. A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership of an underlying asset. Otherwise a lease is classified as an operating lease. A lessor recognises operating lease payments as income on a straight-line basis or, if more representative of the pattern in which benefit from use of the underlying asset is diminished, another systematic basis.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

When an operating lease is terminated before the lease period has expired, any penalty required to be paid to the lessor is recognised as an expense in the period in which termination takes place.

### **t) Cash and cash equivalents**

For the purpose of the consolidated statement of cash flows, "cash and cash equivalents" include notes and coins on hand, balances with SAMA excluding statutory deposit, and due from banks and other financial institutions with original maturity of three months or less which are subject to insignificant risk of changes in their fair value.

### **u) Derecognition of financial instruments**

A financial asset (or a part of a financial asset, or a part of a group of similar financial assets) is derecognised, when contractual rights to receive the cash flows from the financial asset expire or the asset is transferred and the transfer qualifies for de-recognition. In instances where the Group is assessed to have transferred a financial asset, the asset is derecognised if the Group has transferred substantially all the risks and rewards of ownership. Where the Group has neither transferred nor retained substantially all the risks and rewards of ownership, the financial asset is derecognised only if the Group has not retained control of the financial asset. The Group recognises separately as assets or liabilities any rights and obligations created or retained in the process.

A financial liability or a part of a financial liability can only be derecognised when it is extinguished, that is when the obligation specified in the contract is either discharged, cancelled or expires.

### **v) Share based plan transactions**

The Group's share plan is classified as an equity settled plan. The fair value of shares which the Group expects will eventually vest is determined at the grant date and is expensed on a straight line basis over the vesting period with corresponding increase in share based plan reserve. Details regarding the plan and determination of the fair value are set out in note 37.

At each reporting date, management revises its estimates of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognised in the consolidated income statement over the remaining vesting period, with a corresponding adjustment to the share base plan reserve.

### **w) End of service benefits**

Benefits payable to the employees of the Group at the end of their services are accrued based on actuarial valuation in accordance with Saudi Arabian Labor laws. These are included in other liabilities in the consolidated statement of financial position.

### **x) Short term employee benefits**

Short term employee benefits are measured on a undiscounted basis and is expensed as the related service is provided. A liability is recognized for the amount expected to be paid under short term cash bonus or profit sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

### **y) Zakat and income tax**

Zakat is computed on the Saudi shareholders' share of Zakat base or adjusted net income using the basis defined under the Zakat regulations. Income taxes are computed on the foreign shareholders' share of adjusted net income for the year. Zakat and income tax are accrued on a quarterly basis and charged to consolidated statement of changes in shareholders' equity with a corresponding liability to be recognized in consolidated statement of financial position.

### **z) Investment management services**

The Group offers investment services to its customers through its subsidiary AI. The services include the management of certain investment funds in consultation with professional investment advisors. The Group's share of these funds is included in available-for-sale investments and fees earned are disclosed under related parties' transactions.

Assets held in trust or in a fiduciary capacity are not treated as assets of the Group and accordingly are not included in the consolidated financial statements.

### **aa) Non-special commission based banking products**

In addition to conventional banking, the Group also offers its customers certain non-special commission based banking products, which are approved by its independent Shariah Board, as follows:

All non-special commission based banking products are included in loans and advances, customers' deposits and due from and to banks and other financial institutions and are in conformity with the related accounting policies described in these consolidated financial statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

### High level definitions of non-special commission based products:

- (i) **Murabaha** is an agreement whereby the Group sells to a customer a commodity or an asset, which the Group has purchased and acquired based on a promise received from the customer to buy. The selling price comprises the cost plus an agreed profit margin.
- (ii) **Ijarah** is an agreement whereby the Group, acting as a lessor, purchases or constructs an asset for lease according to the customer request (lessee), based on his promise to lease the asset for an agreed rent and specific period that could end by transferring the ownership of the leased asset to the lessee.
- (iii) **Musharaka** is an agreement between the Group and a customer to contribute to a certain investment enterprise or the ownership of a certain property ending up with the acquisition by the customer of the full ownership. The profit or loss is shared as per the terms of the agreement.
- (iv) **Tawaruq** is a form of Murabaha transactions where the Group purchases a commodity and sells it to the customer. The customer sells the underlying commodity at spot and uses the proceeds for his financing requirements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

### 4 CASH AND BALANCES WITH SAMA

	<u>2017</u>	<u>2016</u>
Cash in hand	876,270	767,363
Current accounts	145,524	123,532
Balances with SAMA:		
- Statutory deposit	4,106,211	4,427,484
- Reverse repo with SAMA	10,009,000	2,169,000
<b>Total</b>	<b>15,137,005</b>	<b>7,487,379</b>

In accordance with the requirements of the Banking Control Law and Regulations issued by SAMA, the Group is required to maintain a statutory deposit with SAMA at stipulated percentages of its demand, savings, time and other deposits, calculated at the end of each month. The statutory deposit with SAMA is not available to finance the Group's day-to-day operations and therefore does not form part of cash and cash equivalents (note-27).

### 5 DUE FROM BANKS AND OTHER FINANCIAL INSTITUTIONS

	<u>2017</u>	<u>2016</u>
Current accounts	914,899	428,893
Money market placements	1,200,372	595,476
<b>Total</b>	<b>2,115,271</b>	<b>1,024,369</b>

The credit quality of due from banks and other financial institutions is managed using credit ratings from reputable external credit rating agencies. The table below shows the credit quality of balances due from banks and other financial institutions.

	<u>2017</u>	<u>2016</u>
Investment grade (credit rating AAA to BBB-)	2,103,319	1,015,728
Unrated	11,952	8,641
<b>Total</b>	<b>2,115,271</b>	<b>1,024,369</b>

### 6 INVESTMENTS, NET

#### a) Investments are classified as follows:

	<u>Domestic</u>		<u>International</u>		<u>Total</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
<i>i) Available-for-sale, net</i>						
Floating rate securities	169,795	169,352	-	-	169,795	169,352
Equities	4,330	142,410	-	-	4,330	142,410
Mutual funds	153,347	151,227	-	-	153,347	151,227
<b>Total available-for-sale, net</b>	<b>327,472</b>	<b>462,989</b>	<b>-</b>	<b>-</b>	<b>327,472</b>	<b>462,989</b>

Equities reported under available for sale investments include unquoted shares of SAR 4.3 million (2016: SAR 3.4 million) that are carried at cost which approximates the fair value of these investments.

	<u>Domestic</u>		<u>International</u>		<u>Total</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
<i>ii) Other investments held at amortised cost</i>						
Fixed rate securities	8,000,584	12,936,357	38,223	342,751	8,038,807	13,279,108
Floating rate securities	7,697,028	7,011,349	565,289	443,261	8,262,317	7,454,610
<b>Total other investments held at amortised cost</b>	<b>15,697,612</b>	<b>19,947,706</b>	<b>603,512</b>	<b>786,012</b>	<b>16,301,124</b>	<b>20,733,718</b>

	<u>Domestic</u>		<u>International</u>		<u>Total</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
<i>iii) Held to maturity</i>						
Fixed rate securities	-	1,640	-	-	-	1,640
Floating rate securities	-	-	60,151	60,151	60,151	60,151
<b>Total held to maturity</b>	<b>-</b>	<b>1,640</b>	<b>60,151</b>	<b>60,151</b>	<b>60,151</b>	<b>61,791</b>
<b>Total investments, net</b>	<b>16,025,084</b>	<b>20,412,335</b>	<b>663,663</b>	<b>846,163</b>	<b>16,688,747</b>	<b>21,258,498</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

### b) Investments reclassification

Management identified certain AFS investments, for which at July 1, 2008, it had a clear intention to hold the instruments for the foreseeable future rather than to exit or trade in the short term. As a result those instruments were reclassified at that date from AFS to other investments held at amortised cost at fair value. The investments were fully matured during the year and a loss of SAR 0.43 million (2016: SAR 1.15 Million) was transferred to the consolidated income statement being the amortization of AFS reserve created at the time of reclassification. The following table shows carrying values and fair values of the reclassified investments for the comparative period.

	2017		2016	
	Carrying value	Fair value	Carrying value	Fair value
Available for sale securities reclassified to other investments held at amortised cost	-	-	65,725	64,860

### c) The composition of investments is as follows:

	2017			2016		
	Quoted	Unquoted	Total	Quoted	Unquoted	Total
Fixed rate securities	242,306	7,796,501	8,038,807	344,335	12,936,413	13,280,748
Floating rate securities	325,189	8,167,074	8,492,263	756,511	6,927,602	7,684,113
Equities	-	4,330	4,330	138,972	3,438	142,410
Mutual funds	153,347	-	153,347	151,227	-	151,227
<b>Total investments, net</b>	<b>720,842</b>	<b>15,967,905</b>	<b>16,688,747</b>	<b>1,391,045</b>	<b>19,867,453</b>	<b>21,258,498</b>

Unquoted securities principally comprise of Saudi Government Bonds and floating rate notes. Such securities are traded in the inter-bank market within Saudi Arabia and values are determined according to an appropriate pricing model.

### d) The analysis of unrealised gains and losses and fair values of other investments held at amortised cost and held to maturity are as follows:

	2017				2016			
	Carrying value	Gross unrealised gains	Gross unrealised losses	Fair value	Carrying value	Gross unrealised gains	Gross unrealised losses	Fair value
<b>i) Other investments held at amortised cost</b>								
Fixed-rate securities	8,038,807	8,423	(89,232)	7,957,998	13,279,108	14,302	(74,743)	13,218,667
Floating rate securities	8,262,317	22,510	(17,944)	8,266,883	7,454,610	26,219	(866)	7,479,963
<b>Total</b>	<b>16,301,124</b>	<b>30,933</b>	<b>(107,176)</b>	<b>16,224,881</b>	<b>20,733,718</b>	<b>40,521</b>	<b>(75,609)</b>	<b>20,698,630</b>
<b>ii) Held to maturity</b>								
Fixed-rate securities	-	-	-	-	1,640	12	-	1,652
Floating rate securities	60,151	-	(99)	60,052	60,151	-	(1,730)	58,421
<b>Total</b>	<b>60,151</b>	<b>-</b>	<b>(99)</b>	<b>60,052</b>	<b>61,791</b>	<b>12</b>	<b>(1,730)</b>	<b>60,073</b>

### e) The analysis of investments by counter-party is as follows:

	2017	2016
Government and quasi-government	13,552,992	18,108,293
Corporates	1,907,080	1,719,768
Banks and other financial institutions	1,070,998	1,275,772
Others	157,677	154,665
<b>Total investments, net</b>	<b>16,688,747</b>	<b>21,258,498</b>

Other investments held at amortized cost amounting to SAR 8 million (2016: SAR 638 million) are pledged under repurchase agreements with customers. The market value of these investments is SAR 8 million (2016: SAR 638 million).



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

### f) Credit risk exposures of investments

	2017				2016			
	<u>Available for sale</u>	<u>Held to maturity</u>	<u>Other investments held at amortized cost</u>	<u>Total</u>	<u>Available for sale</u>	<u>Held to maturity</u>	<u>Other investments held at amortized cost</u>	<u>Total</u>
Saudi Sovereign bonds	-	-	12,031,861	12,031,861	-	1,640	16,464,695	16,466,335
Investment grade securities	-	60,151	2,922,332	2,982,483	-	60,151	3,109,220	3,169,371
Unrated securities	169,795	-	1,346,931	1,516,726	169,352	-	1,159,803	1,329,155
<b>Total credit risk exposure of investments</b>	<b>169,795</b>	<b>60,151</b>	<b>16,301,124</b>	<b>16,531,070</b>	<b>169,352</b>	<b>61,791</b>	<b>20,733,718</b>	<b>20,964,861</b>
Equities and mutual funds	157,677	-	-	157,677	293,637	-	-	293,637
<b>Total investments, net</b>	<b>327,472</b>	<b>60,151</b>	<b>16,301,124</b>	<b>16,688,747</b>	<b>462,989</b>	<b>61,791</b>	<b>20,733,718</b>	<b>21,258,498</b>

Investment grade includes those investments having an external agency ratings of AAA to BBB-. Where specific bonds are not rated, but the issuer of the bond has been rated, issuer ratings have been used. Bonds falling in this category amounted to SAR 634 million (2016: SAR 1,888 million).

## 7 LOANS AND ADVANCES, NET

### a) Loans and advances held at amortised cost

<u>2017</u>	<u>Overdraft</u>	<u>Credit cards</u>	<u>Consumer loans</u>	<u>Commercial loans</u>	<u>Total</u>
Performing loans and advances, gross	1,945,893	380,945	18,248,471	43,851,432	64,426,741
Non performing loans and advances, net	374,345	15,269	145,647	1,450,343	1,985,604
Total loans and advances	2,320,238	396,214	18,394,118	45,301,775	66,412,345
Allowances for impairment of credit losses	(444,237)	(15,590)	(281,279)	(2,031,756)	(2,772,862)
<b>Total loans and advances, net</b>	<b>1,876,001</b>	<b>380,624</b>	<b>18,112,839</b>	<b>43,270,019</b>	<b>63,639,483</b>

  

<u>2016</u>	<u>Overdraft</u>	<u>Credit cards</u>	<u>Consumer loans</u>	<u>Commercial loans</u>	<u>Total</u>
Performing loans and advances, gross	2,339,317	370,036	19,257,443	51,273,005	73,239,801
Non performing loans and advances, net	303,541	20,807	160,567	1,170,621	1,655,536
Total loans and advances	2,642,858	390,843	19,418,010	52,443,626	74,895,337
Allowances for impairment of credit losses	(374,291)	(21,770)	(326,305)	(1,429,874)	(2,152,240)
<b>Total loans and advances, net</b>	<b>2,268,567</b>	<b>369,073</b>	<b>19,091,705</b>	<b>51,013,752</b>	<b>72,743,097</b>

### b) Movements in allowances for impairment of credit losses:

<u>2017</u>	<u>Notes</u>	<u>Overdraft</u>	<u>Credit cards</u>	<u>Consumer loans</u>	<u>Commercial loans</u>	<u>Total</u>
Balance at beginning of the year		374,291	21,770	326,305	1,429,874	2,152,240
Provided during the year	7 b (i) and (ii)	97,637	38,628	146,475	921,376	1,204,116
Recoveries of amounts previously provided	7 b (ii)	-	-	-	(7,746)	(7,746)
		97,637	38,628	146,475	913,630	1,196,370
Bad debts written off		(19,421)	(44,808)	(191,501)	(291,443)	(547,173)
Impairment allowances against indirect exposure transferred to other liabilities		(8,270)	-	-	(20,305)	(28,575)
<b>Balance at end of the year</b>		<b>444,237</b>	<b>15,590</b>	<b>281,279</b>	<b>2,031,756</b>	<b>2,772,862</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

<u>2016</u>	<u>Notes</u>	<u>Overdraft</u>	<u>Credit cards</u>	<u>Consumer loans</u>	<u>Commercial loans</u>	<u>Total</u>
Balance at beginning of the year		332,538	7,889	178,627	855,986	1,375,040
Provided during the year	7 b (i) and (ii)	110,137	31,500	294,206	833,293	1,269,136
Recoveries of amounts previously provided	7 b (ii)	(3,478)	-	-	(28,706)	(32,184)
		106,659	31,500	294,206	804,587	1,236,952
Bad debts written-off		(64,906)	(17,619)	(146,528)	(162,819)	(391,872)
Impairment allowances against indirect exposure transferred to other liabilities		-	-	-	(67,880)	(67,880)
Balance at end of the year		<u>374,291</u>	<u>21,770</u>	<u>326,305</u>	<u>1,429,874</u>	<u>2,152,240</u>

7 b (i) Impairment charge for the year includes charge for collective impairment amounting to SAR 185 million (2016: SAR 302 million).

### 7 b (ii) Impairment charge for credit losses, net

	<u>2017</u>	<u>2016</u>
Impairment charge for credit losses	<b>1,204,116</b>	1,269,136
Less: Recoveries of amounts previously provided	<b>(7,746)</b>	(32,184)
Recoveries of amounts previously written-off	<b>(76,071)</b>	(69,563)
<b>Total impairment charge for credit losses, net</b>	<b><u>1,120,299</u></b>	<u>1,167,389</u>

### c) Credit quality of loans and advances

#### i) Loans and advances neither past due nor impaired

The Group has categorised the loans and advances portfolio that is neither past due nor impaired into three sub categories according to its internal rating system, i.e. strong, satisfactory and watch.

Loans and advances under the strong category are performing, have sound fundamental characteristics and include those that exhibit characteristics that are expected to allow them to weather adverse business, financial or economic conditions without materially impairing the obligor's ability to meet its commitments.

Loans and advances under the satisfactory category are loans where borrowers are capable to meet their financial obligations and are expected to remain able to do so in the medium term. However, unexpected adverse business, financial or economic conditions could impair the obligor's ability to meet its commitments in future.

The watch category includes loans and advances that are performing, current and up-to date in terms of principal and special commission payments. However, the obligors require close management attention as their ability to meet their financial commitments has deteriorated and currently exhibits vulnerability to default or non-payment. Such borrowers may be dependent upon more favorable business, financial, and economic conditions to meet their financial commitments in full and on time.

<u>2017</u>	<u>Overdraft</u>	<u>Credit cards</u>	<u>Consumer loans</u>	<u>Commercial loans</u>	<u>Total</u>
Strong	<b>9,800</b>	-	-	<b>6,894,234</b>	<b>6,904,034</b>
Satisfactory	<b>1,758,940</b>	<b>346,320</b>	<b>17,598,009</b>	<b>34,986,344</b>	<b>54,689,613</b>
Watch	<b>171,556</b>	-	-	<b>1,786,844</b>	<b>1,958,400</b>
<b>Total</b>	<b><u>1,940,296</u></b>	<b><u>346,320</u></b>	<b><u>17,598,009</u></b>	<b><u>43,667,422</u></b>	<b><u>63,552,047</u></b>

<u>2016</u>					
Strong	69,141	-	-	7,842,235	7,911,376
Satisfactory	2,061,727	330,652	18,485,875	42,078,834	62,957,088
Watch	145,559	-	-	666,992	812,551
<b>Total</b>	<b><u>2,276,427</u></b>	<b><u>330,652</u></b>	<b><u>18,485,875</u></b>	<b><u>50,588,061</u></b>	<b><u>71,681,015</u></b>

#### ii) Ageing of past due but not impaired loans and advances

<u>2017</u>	<u>Overdraft</u>	<u>Credit cards</u>	<u>Consumer loans</u>	<u>Commercial loans</u>	<u>Total</u>
Up to 30 days	<b>4,979</b>	<b>25,323</b>	<b>506,958</b>	<b>88,470</b>	<b>625,730</b>
From 31 days to 90 days	<b>19</b>	<b>9,302</b>	<b>143,504</b>	<b>18,402</b>	<b>171,227</b>
Above 90 days	<b>599</b>	-	-	<b>77,138</b>	<b>77,737</b>
<b>Total</b>	<b><u>5,597</u></b>	<b><u>34,625</u></b>	<b><u>650,462</u></b>	<b><u>184,010</u></b>	<b><u>874,694</u></b>



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

<u>2016</u>	<u>Overdraft</u>	<u>Credit cards</u>	<u>Consumer loans</u>	<u>Commercial loans</u>	<u>Total</u>
Up to 30 days	29,187	26,411	615,314	265,941	936,853
From 31 days to 90 days	20,875	12,973	156,254	164,628	354,730
Above 90 days	12,828	-	-	254,375	267,203
Total	<u>62,890</u>	<u>39,384</u>	<u>771,568</u>	<u>684,944</u>	<u>1,558,786</u>

Past due but not impaired loans and advances provided above comprise of total loan values except for overdraft and commercial loans which comprise overdue instalment amounts. Overdraft and commercial total loans and advances past due but not impaired at December 31, 2017 amounted to SAR 1,655.98 million (2016: SAR 2,913.40 million).

**d) Economic sector risk concentration for loans and advances and allowances for impairment of credit losses are as follows:**

<u>2017</u>	<u>Performing</u>	<u>Non performing</u>	<u>Allowances for impairment of credit losses</u>	<u>Loans and advances, net</u>
Government and quasi-government	1,003,218	-	-	1,003,218
Banks and other financial institutions	1,125,709	-	-	1,125,709
Agriculture and fishing	751,622	304	(304)	751,622
Manufacturing	10,401,382	374,748	(374,748)	10,401,382
Electricity, water, gas and health services	1,406,932	7,193	(7,193)	1,406,932
Building and construction	8,943,814	909,639	(709,607)	9,143,846
Commerce	13,330,292	454,562	(432,245)	13,352,609
Transportation and communication	2,475,835	7,654	(7,654)	2,475,835
Services	3,404,209	68,413	(68,413)	3,404,209
Consumer loans and credit cards	18,629,416	160,916	(104,276)	18,686,056
Others	2,954,312	2,175	(2,175)	2,954,312
	<u>64,426,741</u>	<u>1,985,604</u>	<u>(1,706,615)</u>	<u>64,705,730</u>
Portfolio impairment allowance	-	-	(1,066,247)	(1,066,247)
<b>Total</b>	<u>64,426,741</u>	<u>1,985,604</u>	<u>(2,772,862)</u>	<u>63,639,483</u>

<u>2016</u>	<u>Performing</u>	<u>Non performing</u>	<u>Allowances for impairment of credit losses</u>	<u>Loans and advances, net</u>
Government and quasi-government	1,149,699	-	-	1,149,699
Banks and other financial institutions	2,044,140	-	-	2,044,140
Agriculture and fishing	722,426	654	(654)	722,426
Manufacturing	12,282,007	285,590	(270,590)	12,297,007
Electricity, water, gas and health services	1,973,663	92,957	(92,957)	1,973,663
Building and construction	9,724,878	709,891	(411,709)	10,023,060
Commerce	16,253,841	308,781	(308,781)	16,253,841
Transportation and communication	2,765,637	6,737	(6,737)	2,765,637
Services	3,610,316	69,552	(69,552)	3,610,316
Consumer loans and credit cards	19,627,479	181,374	(110,323)	19,698,530
Others	3,085,715	-	-	3,085,715
	<u>73,239,801</u>	<u>1,655,536</u>	<u>(1,271,303)</u>	<u>73,624,034</u>
Portfolio impairment allowance	-	-	(880,937)	(880,937)
<b>Total</b>	<u>73,239,801</u>	<u>1,655,536</u>	<u>(2,152,240)</u>	<u>72,743,097</u>

Loans and advances, include Islamic products amounting to SAR 43 billion (2016: SAR 50 billion).

### e) Collateral

The Group, in the ordinary course of its lending activities holds collaterals to mitigate the associated credit risk. These mostly consists of time, demand and other cash deposits, financial guarantees, local and international equities, real estate and other fixed assets. Collaterals are mainly held against commercial and consumer loans and are managed against relevant exposures at their net realisable value. Total collateral fair value at December 31, 2017 amounted to SAR 26.2 billion (2016: SAR 30.68 billion).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

### 8 INVESTMENT IN AN ASSOCIATE

	<u>2017</u>	<u>2016</u>
Balance at beginning of the year	35,697	12,567
Additional investment made during the year	-	20,000
Share in earning of an associate	9,810	3,130
Balance at end of the year	<u>45,507</u>	<u>35,697</u>

Investment in an associate represents a 20% (2016: 20%) shareholding in Wataniya Insurance Company (WIC) formed in the Kingdom of Saudi Arabia, pursuant to Royal Decree No. M/53 dated Shawwal 21, 1430H (corresponding to October 10, 2009). During the year 2016, one-for-one right issue was made by WIC which was fully subscribed by the Bank and resulted in total cost of the investments to reach SAR 40 million.

### 9 PROPERTY AND EQUIPMENT, NET

Property and equipment details are as follows:

<u>2017</u>	<u>Land and buildings</u>	<u>Leasehold improvements</u>	<u>Softwares</u>	<u>Computer hardware</u>	<u>Furniture / fixtures</u>	<u>Motor vehicles</u>	<u>Capital work in progress (CWIP)</u>	<u>Total</u>
<b>Cost:</b>								
Balance at beginning of the year	783,825	317,715	635,707	422,406	282,304	5,351	244,989	2,692,297
Additions during the year	-	-	-	-	-	-	231,177	231,177
Transfers from CWIP during the year	21,546	90,869	102,706	78,036	59,537	-	(352,694)	-
<b>Balance at end of the year</b>	<u>805,371</u>	<u>408,584</u>	<u>738,413</u>	<u>500,442</u>	<u>341,841</u>	<u>5,351</u>	<u>123,472</u>	<u>2,923,474</u>
<b>Accumulated depreciation / amortisation:</b>								
Balance at beginning of the year	59,861	291,441	448,564	413,696	193,357	4,355	-	1,411,274
Charge for the year	11,992	15,328	78,862	26,960	31,659	390	-	165,191
<b>Balance at end of the year</b>	<u>71,853</u>	<u>306,769</u>	<u>527,426</u>	<u>440,656</u>	<u>225,016</u>	<u>4,745</u>	<u>-</u>	<u>1,576,465</u>
<b>Net book value as at December 31, 2017</b>	<u>733,518</u>	<u>101,815</u>	<u>210,987</u>	<u>59,786</u>	<u>116,825</u>	<u>606</u>	<u>123,472</u>	<u>1,347,009</u>

<u>2016</u>	<u>Land and buildings</u>	<u>Leasehold improvements</u>	<u>Softwares</u>	<u>Computer hardware</u>	<u>Furniture / fixtures</u>	<u>Motor vehicles</u>	<u>Capital work in progress (CWIP)</u>	<u>Total</u>
<b>Cost:</b>								
year	396,715	317,715	563,737	408,746	226,405	5,533	172,335	2,091,186
Additions during the year	387,110	-	-	-	-	-	216,351	603,461
Disposal during the year	-	-	-	(2,162)	(6)	(182)	-	(2,350)
Transfers from CWIP during the year	-	-	71,970	15,822	55,905	-	(143,697)	-
<b>Balance at end of the year</b>	<u>783,825</u>	<u>317,715</u>	<u>635,707</u>	<u>422,406</u>	<u>282,304</u>	<u>5,351</u>	<u>244,989</u>	<u>2,692,297</u>
<b>Accumulated depreciation / amortisation:</b>								
Balance at beginning of the year	57,185	279,587	372,292	397,081	180,009	3,986	-	1,290,140
Charge for the year	2,676	11,854	76,272	17,337	13,349	551	-	122,039
Disposal during the year	-	-	-	(722)	(1)	(182)	-	(905)
<b>Balance at end of the year</b>	<u>59,861</u>	<u>291,441</u>	<u>448,564</u>	<u>413,696</u>	<u>193,357</u>	<u>4,355</u>	<u>-</u>	<u>1,411,274</u>
<b>Net book value as at December 31, 2016</b>	<u>723,964</u>	<u>26,274</u>	<u>187,143</u>	<u>8,710</u>	<u>88,947</u>	<u>996</u>	<u>244,989</u>	<u>1,281,023</u>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

### 10 OTHER ASSETS, NET

	<u>2017</u>	<u>2016</u> (Restated)
Accounts receivables, net	612,665	646,787
Others	<u>71,925</u>	<u>119,425</u>
<b>Total</b>	<b><u>684,590</u></b>	<b><u>766,212</u></b>

As at 31 December 2017, other assets of the Group included an amount of SAR 437.15 million (2016: SAR 437.15 million). This amount was originally disbursed to a third party who defaulted on payment and the Management expects to recover this balance from a related party. The Group has reached a settlement agreement with the related party for recovery of this amount. The Group has maintained an impairment allowance of SAR 149.91 million as at December 31, 2017 (2016: SAR 149.91 million) against the outstanding balance due to uncertainty around the timing of recoverability of this balance.

### 11 DERIVATIVES

In the ordinary course of business, the Group utilises the following derivative financial instruments for both trading and hedging purposes:

#### a) Swaps

Swaps are commitments to exchange one set of cash flows for another. For commission rate swaps, counterparties generally exchange fixed and floating rate commission payments in a single currency without exchanging principal. For cross-currency commission rate swaps, principal and fixed and floating commission payments are exchanged in different currencies.

#### b) Forwards and futures

Forwards and futures are contractual agreements to either buy or sell a specified currency, commodity or financial instrument at a specified price and date in the future. Forwards are customised contracts transacted in the over-the-counter market. Foreign currency and commission rate futures are transacted in standardised amounts on regulated exchanges and changes in futures contract values are settled daily.

#### c) Forward-rate agreements

Forward-rate agreements are individually negotiated commission rate contracts that call for a cash settlement of the difference between a contracted commission rate and the market rate on a specified future date on a notional principal for an agreed period of time.

#### d) Options

Options are contractual agreements under which the seller (writer) grants the purchaser (holder) the right, but not the obligation, to either buy or sell at a fixed future date or at any time during a specified period a specified amount of a currency, commodity or financial instrument at a pre-determined price.

#### Derivatives held for trading purposes

Most of the Group's derivative trading activities relate to sales, positioning and arbitrage. Sales activities involve offering products to customers and banks in order to inter alia, enable them to transfer, modify or reduce current and future risks. Positioning involves managing market risk positions with the expectation of profiting from favourable movements in prices, rates or indices. Arbitrage involves identifying price differentials between markets or products with the expectation of profiting.

#### Derivatives held for hedging purposes

The Group has adopted a comprehensive process for the measurement and management of risk. Part of the risk management process involves managing the Group's exposure to fluctuations in foreign exchange and special commission rates to acceptable levels as determined by the Board of Directors and management.

The Board of Directors has established risk appetite for market risks including currency and special commission rate risk. Management, through the Bank's Asset and Liability Committee, have established a framework of limits to ensure that risk is maintained within the appetite set by the Board. As part of its asset and liability management process, positions are monitored regularly and the Group uses derivatives for hedging purposes in order to adjust its exposure to currency and special commission rate risks. This is generally achieved by hedging specific transactions.

The Group uses commission rate swaps to hedge against the commission rate risk arising from specifically identified fixed commission rate exposures. The Group also uses commission rate swaps to hedge against the cash flow risk arising on certain floating-rate exposures. In all such cases, the hedging relationship and objective, including details of the hedged items and hedging instrument, are formally documented and the transactions are accounted for as fair value or cash flow hedges.

#### Cash flow hedges

The Group is exposed to variability in future commission cash flows on non-trading assets and liabilities which bear commission at a variable rate. The Group uses commission rate swaps as cash flow hedges of these commission rate risks. Also, as a result of firm commitments in foreign currencies, such as its issued foreign currency debt, the Group is exposed to foreign exchange and commission rate risks which are hedged with cross currency commission rate swaps. Below is the schedule indicating as at 31 December, the periods when the hedged cash flows are expected to occur and when they are expected to affect the consolidated income statement:

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

### 2017

	<u>2017</u>	<u>2016</u>
	<u>Within 1 year</u>	
Cash inflows (assets)	8,366	7,062
Cash out flows (liabilities)	(14,569)	(7,071)
Net cash out flows	<u>(6,203)</u>	<u>(9)</u>

The schedule reflects special commission income cash flows expected to arise on the hedged items in cash flow hedges based on the repricing profile of the hedged assets and liabilities.

				<u>Notional amounts by maturity</u>					
<u>Derivative financial instruments 2017</u>	<u>Positive fair value</u>	<u>Negative fair value</u>	<u>Notional amount total</u>	<u>Within three months</u>	<u>3-12 months</u>	<u>1-5 years</u>	<u>Over 5 years</u>	<u>Monthly average</u>	
<b>Held for trading:</b>									
Special commission rate swaps	125,130	53,192	31,843,039	864,120	3,791,360	24,713,833	2,473,726	29,836,618	
Foreign exchange and commodity forward contracts	59,419	29,916	11,062,273	7,146,516	3,560,189	355,568	-	14,372,492	
Currency and commodity options	20,208	3,765	6,179,525	2,854,363	3,230,053	95,109	-	12,848,144	
Special commission rate options	7,461	3,871	2,121,768	-	-	-	2,121,768	2,242,809	
<b>Held as fair value hedges:</b>									-
Special commission rate swaps	-	366	37,500	-	-	37,500	-	37,502	
<b>Held as cash flow hedges:</b>									
Special commission rate swaps	-	569	4,196,137	4,196,137	-	-	-	2,598,801	
<b>Total</b>	<b>212,218</b>	<b>91,679</b>	<b>55,440,242</b>	<b>15,061,136</b>	<b>10,581,602</b>	<b>25,202,010</b>	<b>4,595,494</b>		
Fair values of netting arrangements	843,727	843,727							
Fair values before netting	1,055,945	935,406							

### Derivative financial instruments 2016

<b>Held for trading:</b>									
Special commission rate swaps	116,100	50,653	25,076,726	410,841	2,802,459	19,319,854	2,543,572	28,269,978	
Foreign exchange and commodity forward contracts	96,914	45,370	17,856,697	7,369,207	6,150,260	4,337,230	-	26,826,551	
Currency and commodity options	175,345	167,044	24,792,586	6,034,674	13,414,469	5,343,443	-	36,104,810	
Special commission rate options	5,420	3,638	1,021,720	-	-	-	1,021,720	898,710	
<b>Held as fair value hedges:</b>									
Special commission rate swaps	-	928	37,519	-	-	37,519	-	37,510	
<b>Held as cash flow hedges:</b>									
Special commission rate swaps	-	3,160	5,103,617	5,103,617	-	-	-	2,870,892	
<b>Total</b>	<b>393,779</b>	<b>270,793</b>	<b>73,888,865</b>	<b>18,918,339</b>	<b>22,367,188</b>	<b>29,038,046</b>	<b>3,565,292</b>		
Fair values of netting arrangements	1,414,441	1,414,441							
Fair values before netting	1,808,220	1,685,234							

The net fair value of the derivatives is SAR 120.54 million (2016: SAR 122.99 million).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

The tables below shows a summary of hedged items, the nature of the risk being hedged, the hedging instrument and its fair value:

<u>Description</u> <u>2017</u>	<u>Hedged items</u>			<u>Hedging instruments</u>		
	<u>Fair value</u>	<u>Hedge inception value</u>	<u>Risk</u>	<u>Hedging instruments</u>	<u>Positive fair value</u>	<u>Negative fair value</u>
Fixed special commission rate investments	40,249	37,504	Fair value	Special commission rate swaps	-	366
Fixed special commission rate deposits	3,035,372	3,026,186	Cash flow	Special commission rate swaps	-	569
<u>Description</u> <u>2016</u>	<u>Hedged items</u>			<u>Hedging instruments</u>		
	<u>Fair value</u>	<u>Hedge inception value</u>	<u>Risk</u>	<u>Hedging instruments</u>	<u>Positive fair value</u>	<u>Negative fair value</u>
Fixed special commission rate investments	42,185	37,504	Fair value	Special commission rate swaps	-	928
Fixed special commission rate deposits	2,555,877	2,552,438	Cash flow	Special commission rate swaps	-	3,160

The net gains on the hedging instruments held for fair value hedge are SAR 0.56 million (2016: SAR 0.54 million).

Approximately 26.42% (2016: 19.2%) of the positive fair value of the Group's derivatives are entered into with financial institutions and less than 9% (2016: 21.5%) of the total positive fair value of the derivatives are with any single counterparty at the reporting date. Derivative activities are carried out by the Group's treasury segment. Margins placed with and received from counter parties for derivative instruments at December 31, 2017 amounted to SAR 38.06 million and SAR 23.21 million (2016: SAR 62.51 million and SAR 74.64 million), respectively.

### 12 DUE TO BANKS AND OTHER FINANCIAL INSTITUTIONS

	<u>2017</u>	<u>2016</u>
Current accounts	422,838	638,336
Money market deposits	2,921,833	709,396
<b>Total</b>	<b>3,344,671</b>	<b>1,347,732</b>

### 13 CUSTOMERS' DEPOSITS

	<u>2017</u>	<u>2016</u>
Time	47,387,509	51,208,243
Demand	29,370,600	31,752,853
Saving	403,046	463,904
Others	1,113,808	1,933,788
<b>Total</b>	<b>78,274,963</b>	<b>85,358,788</b>

Time deposits include:

i) Deposits against repurchase agreements with customers	8,000	638,000
ii) Islamic deposits	28,177,231	24,686,222

Customers' deposits include SAR 815 million (2016: SAR 1,665 million) of margins held for irrevocable commitments and other non-special commission based deposits amounting to SAR 30 billion (2016: SAR 32 billion). Foreign currency deposits at December 31 are as follows:

	<u>2017</u>	<u>2016</u>
Time	5,331,353	3,985,231
Demand	2,494,703	3,218,274
Saving	26,877	34,833
Others	79,640	71,129
<b>Total</b>	<b>7,932,573</b>	<b>7,309,467</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

### 14 SUBORDINATED DEBT

Subordinated debt represents the following debt securities:

#### *Issued on December 12, 2013:*

The Group issued SAR 2,500 million unsecured subordinated Tier II Sukuk which is due in 2023. The Group has the option, subject to the prior written approval of SAMA, to redeem these Sukuk at their redemption amount in December 2018 or in the event of certain changes affecting the taxation and regulatory capital treatment of these Sukuk. The commission rate paid on the above averaged 6 months SIBOR plus 155 basis points (2016: 6 months SIBOR plus 155 basis points).

#### *Issued on November 26, 2012:*

The Group issued SAR 1,400 million unsecured subordinated Tier II Sukuk which was due in 2019. The Group exercised the option of early redemption of these certificates at their redemption amount in November 2017. The commission rate paid on the above averaged 6 months SIBOR plus 115 basis points (2016: 6 months SIBOR plus 115 basis point). All the required approvals from regulatory authorities were obtained for the purpose of redemptions.

The Group has not defaulted on any principal or commission repayments and there has been no breaches with regard to any of these liabilities during 2017 or 2016.

### 15 OTHER LIABILITIES

	<u>2017</u>	<u>2016</u> (Restated)
Accrued expenses and accounts payable	1,100,330	779,391
Zakat and tax	386,453	119,623
Others	567,012	541,097
<b>Total</b>	<b>2,053,795</b>	<b>1,440,111</b>

### 16 SHARE CAPITAL

The authorised, issued and fully paid share capital consists of 1,143.07 million shares of SAR 10 each (2016: 1,143.07 million shares of SAR 10 each).

The ownership of the Bank's share capital is as follows:

	<u>Percentage</u>	<u>2017</u>	<u>2016</u>
Saudi shareholders	60%	6,858,432	6,858,432
ABN AMRO Bank N.V	40%	4,572,288	4,572,288
<b>Total</b>	<b>100%</b>	<b>11,430,720</b>	<b>11,430,720</b>

### 17 STATUTORY RESERVE

In accordance with Saudi Arabian Banking Control Law and the Article of Association of the Bank, a minimum of 25% of the annual net income is required to be transferred to a statutory reserve until this reserve equals the paid up share capital of the Bank. Accordingly, SAR 333.88 million (2016: SAR 266.18 million) has been transferred from retained earnings to the statutory reserve.

### 18 OTHER RESERVES

	<u>2017</u>	<u>2016</u>
Balance at beginning of the year	41,147	(37,691)
Net changes in fair value	(3,658)	(4,178)
Net amounts transferred to consolidated income statement	(24,360)	83,016
Balance at end of the year	<b>13,129</b>	<b>41,147</b>

### 19 COMMITMENTS AND CONTINGENCIES

#### a) Legal proceedings

As at December 31, 2017 and 2016, there were certain legal proceedings outstanding against the Group that arose in the normal course of business. No provision was raised during the year (2016: Nil) as professional legal advice indicates that it is not probable that any further losses will arise with respect to these proceedings.

#### b) Capital commitments

The Group has capital commitments of SAR 40.6 million (2016: SAR 96.7 million) in respect of leasehold improvements and computer hardware and software purchases.

#### c) Credit related commitments and contingencies

The primary purpose of these instruments is to ensure that funds are available to customers as required.

Letters of guarantees and stand-by letters of credit, which represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans and advances. Cash requirements under guarantees and standby letters of credit are considerably less than the amount of the commitment because the Group does not generally expect the third party to draw the full funds under the agreement.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

Documentary letters of credit are written undertakings by the Group on behalf of a customer authorising a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions and are generally collateralised by the underlying shipments of goods to which they relate and therefore, have significantly less risk.

Acceptances comprise undertakings by the Group to pay bills of exchange drawn on customers. The Group expects most acceptances to be presented before being reimbursed by the customers.

Irrevocable commitments to extend credit represent the unused portion of authorisations to extend credit, principally in the form of loans and advances, guarantees and letters of credit. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to a loss of an amount equal to the total unused commitments. However, the likely amount of loss, which cannot readily be quantified, is expected to be considerably less than the total unused commitment as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The total outstanding commitments to extend credit do not necessarily represent future cash requirements as many of the commitments could expire or terminate without being funded.

### i) The contractual maturities of the Group's commitments and contingencies are as follows:

	<u>Within 3 months</u>	<u>3 to 12 months</u>	<u>1 to 5 Years</u>	<u>Over 5 Years</u>	<u>Total</u>
<b><u>2017</u></b>					
Letters of guarantee	1,556,321	9,442,183	5,931,634	212,303	17,142,441
Letters of credit	2,770,839	2,263,983	240,588	-	5,275,410
Acceptances	1,192,645	533,982	8,276	-	1,734,903
Irrevocable commitments to extend credit	-	32,008	72,856	1,907,338	2,012,202
<b>Total</b>	<b>5,519,805</b>	<b>12,272,156</b>	<b>6,253,354</b>	<b>2,119,641</b>	<b>26,164,956</b>
<b><u>2016</u></b>					
Letters of guarantee	1,647,581	9,384,876	8,371,940	174,590	19,578,987
Letters of credit	2,199,274	2,449,522	313,422	-	4,962,218
Acceptances	1,324,996	874,903	31,143	-	2,231,042
Irrevocable commitments to extend credit	-	-	176,934	1,952,475	2,129,409
<b>Total</b>	<b>5,171,851</b>	<b>12,709,301</b>	<b>8,893,439</b>	<b>2,127,065</b>	<b>28,901,656</b>

Outstanding and unused portion of commitments that can be revoked unilaterally at any time by the Group amounts to SAR 28.6 billion (2016: SAR 38.06 billion).

### ii) Commitments and contingencies by counterparty are as follows:

	<u>2017</u>	<u>2016</u>
Government and quasi-government	101,987	86,636
Corporate	21,495,747	24,261,880
Banks and other financial institutions	4,137,773	3,168,426
Other	429,449	1,384,714
<b>Total</b>	<b>26,164,956</b>	<b>28,901,656</b>

### d) Operating lease commitments

The future minimum lease payments under non-cancellable operating leases where the Group is a lessee are as follows:

	<u>2017</u>	<u>2016</u>
Less than 1 year	19,849	16,588
1 to 5 years	39,989	47,986
Over 5 years	5,459	7,086
<b>Total</b>	<b>65,297</b>	<b>71,660</b>

## 20 SPECIAL COMMISSION INCOME AND EXPENSE

### Special commission income on:

#### Investments:

	<u>2017</u>	<u>2016</u>
Available for sale	7,029	6,787
Held to maturity	1,763	2,043
Other investments held at amortised cost	349,710	381,659
	<b>358,502</b>	<b>390,489</b>
Due from banks and other financial institutions	82,114	15,401
Loans and advances	3,462,673	3,676,734
<b>Total</b>	<b>3,903,289</b>	<b>4,082,624</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

<b>Special commission expense on:</b>		<u>2017</u>	<u>2016</u>
Due to banks and other financial institutions		16,144	40,137
Customers' deposits		986,320	1,406,969
Subordinated debt		135,063	128,201
<b>Total</b>		<u>1,137,527</u>	<u>1,575,307</u>
<b>21 FEE AND COMMISSION INCOME, NET</b>			
<b>Fee and commission income from:</b>		<u>2017</u>	<u>2016</u>
Corporate finance and advisory		261,641	335,227
Trade finance		266,876	305,338
Card products		157,149	146,098
Share brokerage and fund management		28,739	39,473
Others		70,907	76,922
<b>Total fee and commission income</b>		<u>785,312</u>	<u>903,058</u>
<b>Fee and commission expenses on:</b>			
Card products		72,612	69,902
Others		22,901	48,415
<b>Total fee and commission expenses</b>		<u>95,513</u>	<u>118,317</u>
<b>Fee and commission income, net</b>		<u>689,799</u>	<u>784,741</u>
<b>22 TRADING INCOME, NET</b>			
Derivatives and others, net		95,916	129,787
<b>Total</b>		<u>95,916</u>	<u>129,787</u>
<b>23 GAINS ON NON-TRADING INVESTMENTS</b>			
Realised gain on disposal of non- trading investments		30,260	90,658
<b>Total</b>		<u>30,260</u>	<u>90,658</u>
<b>24 SALARIES AND EMPLOYEE-RELATED EXPENSES</b>			

The following table summarizes the Group's employee categories defined in accordance with SAMA's rules on compensation practices and includes the total amounts of fixed and variable compensation paid to employees during the year ended December 31, 2017 and 2016, and the forms of such payments.

<u>2017</u>	<u>Number of employees</u>	<u>Fixed compensation paid</u>	<u>Variable compensation paid</u>		<u>Total</u>
<u>Categories of employees</u>			<u>Cash</u>	<u>Shares</u>	
Senior executives who require SAMA's no objection	15	23,969	6,838	3,574	34,381
Employees engaged in control and risk management functions	137	40,091	5,180	1,046	46,317
Employees engaged in risk taking activities	643	141,333	15,672	4,558	161,563
Other employees	1,683	258,741	22,429	2,678	283,848
<b>Total</b>	<u>2,478</u>	<u>464,134</u>	<u>50,119</u>	<u>11,856</u>	<u>526,109</u>
Variable compensation accrued during the year		59,325			
Other employee related expenses paid during the year		75,722			
Other employee related expenses accrued during the year		71,664			
<b>Total salaries and employee related expenses</b>		<u>670,845</u>			



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

2016

<u>Categories of employees</u>	<u>Number of employees</u>	<u>Fixed compensation paid</u>	<u>Variable compensation paid</u>		<u>Total</u>
			<u>Cash</u>	<u>Shares</u>	
Senior executives who require SAMA's no objection	16	26,531	12,070	10,040	48,641
Employees engaged in control and risk management functions	133	39,990	6,024	2,118	48,132
Employees engaged in risk taking activities	648	138,797	23,109	8,656	170,562
Other employees	1,803	271,218	29,211	5,488	305,917
Total	2,600	476,536	70,414	26,302	573,252
Variable compensation accrued during the year		48,096			
Other employee related expenses paid during the year		82,578			
Other employee related expenses accrued during the year		86,015			
Total salaries and employee related expenses		693,225			

### ***Senior executives requiring SAMA's no objection:***

This comprises senior management having responsibility and authority for formulating strategies and directing and controlling the activities of the Group. This covers the Managing Director (MD) and certain other employees directly reporting to the MD.

### ***Employees engaged in control and risk management functions:***

This refers to employees working in divisions that are not involved in risk taking activities but are engaged in review and control functions, for example Risk Management, Compliance, Internal Audit, Operations and Finance. These functions are fully independent from the risk taking units.

### ***Employees engaged in risk taking activities:***

This comprises staff within business lines (Corporate Banking, Personal Banking, Treasury and Alawwal Invest), who are responsible for executing and implementing the business strategy on behalf of the Group, for example staff involved in recommending credit limits, pricing of loans, undertaking and executing business proposals, treasury dealing activities, investment management and brokerage services.

### ***Other employees:***

This includes all other employees of the Group, excluding those already mentioned above.

### ***Group Compensation policy:***

The purpose of the policy is to establish and apply compensation policies and processes which support delivery of business strategy, reinforce the desired organisational culture, reflect prudent risk management and comply with SAMA Regulations.

The Group's compensation policy is aimed at rewarding both risk-adjusted performance and appropriate behaviour in line with the Group's core values. To this end, performance measurements are risk adjusted and reviewed by the independent Risk Management function. In addition, the Compensation Policy is reviewed by Risk Management to ensure rewards are adjusted for the level of risk incurred.

The Board of Directors are responsible for ensuring the effective implementation of the compensation policy. The Board is advised by the Nominations and Remuneration Committee (the "Committee"), which comprises of six Non Executive Directors out of which two are independent. The Committee receives reports and recommendations from Executive Management supported by Human Resources. The Committee reviews and approves all compensation decisions relating to all employees.

Heads of business units and control functions being monitored and / or controlled by Internal Audit, Compliance, Risk Management and Credit Risk will not have any input to compensation decisions of employees in the control functions. Compensation recommendations are determined based on a clear understanding of the intended total reward package and decisions are taken considering the balance between external competitiveness and affordability together with focusing attention on building motivational and performance related compensation arrangements.

## **25 BASIC AND DILUTED EARNINGS PER SHARE (EPS)**

Basic and diluted earnings per share for the year 2017 and 2016 are calculated by dividing the net income for the year attributable to the equity shareholders by 1,143.07 million shares.

## **26 PROPOSED DIVIDENDS, ZAKAT AND INCOME TAX**

The Board of Directors in its meeting held on December 25, 2017 has proposed a cash dividend of SAR 400.1 million (2016: Nil). After deducting Zakat, this dividend will result in a net payment of SAR 0.25 per share (2016: Nil) to Saudi shareholders. The income tax liability of the foreign shareholders will be deducted from their share of current and future dividend.

As explained in note 3, the Bank has changed its accounting policy for Zakat and income tax and accordingly Zakat and income tax for current and prior year has been charged to consolidated statement of changes in shareholders' equity. Zakat and income tax liabilities for the local and foreign shareholders' are as follow:

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

### a) Saudi shareholders:

Zakat attributable to Saudi Shareholders for the year is estimated to be SAR 27 million (2016: SAR 25 million), which will be adjusted against their share of current and future dividends.

### b) Non-Saudi shareholders:

Income tax payable on the current year's share of income of foreign shareholders is estimated to be SAR 102 million (2016: SAR 95 million), which will be adjusted against their share of current and future dividends.

The change in the accounting policy for Zakat and income tax, as explained above, has the following impacts on the line items of consolidated statements of financial position and changes in shareholders' equity:

	As reported January 1, 2016	Restatement	Amounts as restated January 1, 2016
Other assets	901,154	(80,446)	820,708
Other liabilities	1,542,348	159,341	1,701,689
Total retained earnings	255,528	(80,446)	175,082
Proposed dividends	297,199	(159,341)	137,858
Total shareholders' equity	12,027,194	(239,787)	11,787,407

	As reported December 31, 2016	Restatement	Amounts as restated December 31, 2016
Other assets	846,658	(80,446)	766,212
Other liabilities	1,320,488	119,623	1,440,111
Total retained earnings	1,054,072	(200,069)	854,003
Total shareholders' equity	12,862,794	(200,069)	12,662,725

The above change in accounting policy did not have any impact on consolidated income statement, statements of comprehensive income and cash flows for the year or year 2016.

### c) Status of Zakat and Income Tax assessments

The Bank has filed its Zakat and income tax returns for the financial years up-to and including the year 2016 with the General Authority of Zakat and Tax ("GAZT"). The Bank has received Zakat and income tax assessments for the years 2005 to 2013 raising net additional demands aggregating to SAR 282.1 million. This additional exposure is mainly relates to Zakat arising on account of disallowances of certain long term investments and addition of long term financing to Zakat base by the GAZT. The basis for this additional liability is being contested by the Bank in conjunction with all the other banks in Saudi Arabia. The Bank has also formally contested these assessments and is awaiting a response from GAZT. Management expects a favourable outcome on the aforementioned appeals, however, the Bank has recorded appropriate provisions against the aforementioned exposure.

Assessments for the years 2014 to 2016 are yet to be raised. However, in line with the assessments raised by the GAZT for the years 2005 to 2013, if long-term investments are disallowed and long-term financing is added to the Zakat base, this would result in an additional Zakat exposure which remains an industry wide issue and disclosure of which might affect the Bank's position in this matter.

## 27 CASH AND CASH EQUIVALENTS

Cash and cash equivalents included in the consolidated statement of cash flows comprise the following:

	2017	2016
Cash and balances with SAMA (note 4)	15,137,005	7,487,379
Statutory deposit	(4,106,211)	(4,427,484)
	11,030,794	3,059,895
Due from banks and other financial institutions maturing within three months or less from the acquisition date	1,975,271	879,369
<b>Total</b>	<b>13,006,065</b>	<b>3,939,264</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

### 28 OPERATING SEGMENTS

Operating segments are identified on the basis of internal reports about components of the Group that are regularly reviewed by the senior management responsible for operational decision making in the Bank in order to allocate resources to the segments and to assess performance. Transactions between operating segments are on normal commercial terms and conditions. Funds are ordinarily reallocated between operating segments, resulting in funding cost transfers. Special commission is charged to operating segments based on a pool rate, which approximates the marginal cost of funds. The revenue from external parties reported to the senior management, is measured in a manner consistent with that in the consolidated income statement. There have been no changes in the measurement basis for the segment profit or loss since December 31, 2016. Following are the reportable operating segments of the Group:

#### Corporate banking

The corporate banking segment offers a range of products and services to corporate and institutional customers. It accepts customer deposits and provides financing, including term loans, overdrafts, syndicated loans and trade finance services. Services provided to customers include internet banking, global transaction services and a centralised service that manages all customer transfers, electronic or otherwise.

#### Personal banking

The personal banking group operates through a national network of branches and ATMs supported by a 24-hour phone banking centre. This segment accepts customers' deposits in various savings and deposit accounts and provides retail banking products and services, including consumer loans, overdrafts and credit cards to individuals and small-to-medium-sized enterprises.

#### Investment banking and investment services

The investment banking and investment services segment offers security dealing, managing, arranging, advising and maintaining custody services in relation to securities.

#### Central treasury and ALCO

Treasury transacts mainly in money market, foreign exchange, special commission rate and other derivatives for corporate and institutional customers as well as for the Group's own benefit. It is also responsible for managing the Group's funding and centralized risk management and investment portfolio. ALCO include the group-wide assets and liabilities other than the business and treasury's core activities maintaining Group-wide liquidity and managing its consolidated financial position. It also includes the net interdepartmental revenues / charges on Funds Transfer Pricing as approved by ALCO and unallocated income and expenses relating to Head Office and other departments.

a) The following is an analysis of the Group's assets, revenues and results by operating segments for the years ended December 31:

<u>2017</u>	<u>Corporate banking</u>	<u>Personal banking</u>	<u>Investments banking and investments services</u>	<u>Central treasury and ALCO</u>	<u>Total</u>
<b>External revenue / (expense):</b>					
Net special commission income	2,057,304	1,058,531	2,090	(352,163)	2,765,762
Fee and commission income, net	502,539	180,460	31,426	(24,626)	689,799
Trading income, net	51,988	2,349	1,552	40,027	95,916
Other revenue	78,631	51,254	-	30,260	160,145
<b>Inter-segment (expense) / revenue</b>	<b>(1,004,776)</b>	<b>235,483</b>	<b>9,254</b>	<b>760,039</b>	<b>-</b>
<b>Total segment revenue</b>	<b>1,685,686</b>	<b>1,528,077</b>	<b>44,322</b>	<b>453,537</b>	<b>3,711,622</b>
	<u>Corporate banking</u>	<u>Personal banking</u>	<u>Investments banking and investments services</u>	<u>Central treasury and ALCO</u>	<u>Total</u>
Operating expenses	393,895	767,510	37,570	66,640	1,265,615
Other material non-cash items: impairment charge for credit losses, net	940,300	179,999	-	-	1,120,299
Non-operating income	-	-	-	(9,810)	(9,810)
<b>Segment profit</b>	<b>351,491</b>	<b>580,568</b>	<b>6,752</b>	<b>396,707</b>	<b>1,335,518</b>
Segment assets	43,661,906	19,977,577	748,030	35,482,317	99,869,830
Segment liabilities	22,392,629	27,180,681	208,884	36,487,940	86,270,134

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

	<i>Corporate banking</i>	<i>Personal banking</i>	<i>Investments banking and investments services</i>	<i>Central treasury and ALCO</i>	<i>Total</i>
<b>2016</b>					
External revenue / (expense):					
Net special commission income	2,111,913	1,027,942	-	(632,538)	2,507,317
Fee and commission income, net	597,207	183,579	47,172	(43,217)	784,741
Trading income, net	105,073	12,552	1,386	10,776	129,787
Other revenue	113,579	47,270	-	102,103	262,952
Inter-segment (expense) / revenue	(912,290)	188,761	11,063	712,466	-
Total segment revenue	2,015,482	1,460,104	59,621	149,590	3,684,797
Operating expenses	429,192	751,940	43,896	110,538	1,335,566
Other material non-cash items: impairment charge for credit losses, net	853,355	314,034	-	-	1,167,389
Other material non-cash items: impairment charge for AFS investments	-	-	-	120,246	120,246
Non-operating income	-	-	-	(3,130)	(3,130)
Segment profit / (losses)	732,935	394,130	15,725	(78,064)	1,064,726
Segment assets	51,273,700	21,469,397	554,329	31,692,628	104,990,054
Segment liabilities	26,267,101	27,681,449	16,269	38,362,510	92,327,329

### b) The Group's maximum credit exposure by operating segments is as follows:

	<i>Corporate banking</i>	<i>Personal banking</i>	<i>Central treasury and ALCO</i>	<i>Total</i>
<b>2017</b>				
Non derivative financial assets	43,661,906	19,977,577	19,330,931	82,970,414
Commitments and contingencies stated at credit equivalents	12,693,340	-	-	12,693,340
Derivatives stated at credit equivalents	438,691	-	462,360	901,051
<b>2016</b>				
Non derivative financial assets	51,273,700	21,469,397	22,755,442	95,498,539
Commitments and contingencies stated at credit equivalents	12,531,882	-	-	12,531,882
Derivatives stated at credit equivalents	822,104	-	805,370	1,627,474

Credit exposure comprises the carrying value of non derivative financial assets, excluding cash and balances with SAMA, investments in equities, associate, mutual funds and property and equipment. The credit equivalent value of commitments and contingencies and derivatives are also included in credit exposure.

## 29 CREDIT RISK

Credit risk is the risk that one party to a financial instrument may fail to discharge an obligation and cause the other party to incur a financial loss. Credit exposures arise principally in lending activities that lead to loans and advances, and investment activities. There is also a credit risk on credit related commitments, contingencies and derivatives. The Group controls credit risk by monitoring credit exposures, limiting transactions with specific counterparties, and continually assessing the creditworthiness of counterparties.

In addition to monitoring credit limits, the Group manages the credit exposure relating to its trading activities by entering into master netting agreements and collateral arrangements with counterparties in appropriate circumstances, and by limiting the duration of exposure. In certain cases management may also close out transactions or assign them to other counterparties to mitigate credit risk. The Group's credit risk on derivatives represents the potential cost to replace the derivative contracts if counterparties fail to fulfill their obligation. To control the level of credit risk taken, management assesses counterparties using the same techniques as for its lending activities. Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographical location.

Management seeks to manage concentration of credit risk within Board approved Risk Appetite and in line with SAMA guidelines, through a system of limits and strategies designed to ensure appropriate diversification of lending activities and to prevent undue concentration of risks with individuals or groups of customers in specific locations or businesses. The Group also takes security when appropriate. Management monitors on a regular basis the market value of collateral and requests additional collateral in accordance with the underlying agreement, if required. In addition it also specifically monitors the market value of collateral during its review of the adequacy of the allowances for impairment losses. Management regularly reviews its risk management policies and systems to reflect changes in markets products and emerging best practice.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

The debt securities included in the investment portfolio are mainly sovereign risk. Analysis of investments by class of issuer is provided in note 6. For details of the composition of loans and advances refer to note 7. Information on credit risk relating to derivative instruments and commitments and contingencies are provided in notes 11 and 19, respectively. Information on the Group's maximum credit exposure by operating segment is provided in note 28.

The Group's maximum exposure to credit risk computed as per SAMA guidelines as at December 31, 2017 and 2016, without taking into account any collateral held or credit enhancements attached is reflected below:

	<u>2017</u>	<u>2016</u> (Restated)
Due from banks and other financial institutions	2,115,271	1,024,369
Investments, net	16,531,070	20,964,861
Loans and advances, net	63,639,483	72,743,097
Other assets, net	684,590	766,212
Derivatives	901,051	1,627,474
Credit related commitments and contingencies	12,693,340	12,531,882
<b>Total</b>	<b>96,564,805</b>	<b>109,657,895</b>

The Group uses a credit classification system as a tool to assist in managing the quality of credit risk within the lending portfolio. In addition to the three categories mentioned in note 7, management maintains further classification grades that differentiates between performing and impaired portfolios and allocates portfolio and specific allowances respectively. Management determines each individual borrower's grade based on specific financial ratios and other quantitative indicators and criteria such as activity, cash flows, capital structure, security, quality of management and borrower's character. A further quality classification is performed over existing borrowers and the results of this exercise are validated by the independent risk management unit.

### 30 GEOGRAPHICAL CONCENTRATION

The distribution by geographical region for major categories of assets, liabilities, commitments and contingencies and credit exposure are as follows:

<u>2017</u>	<u>Saudi Arabia</u>	<u>GCC and Middle East</u>	<u>Europe</u>	<u>Americas</u>	<u>South East Asia</u>	<u>Other countries</u>	<u>Total</u>
<b>Assets</b>							
Cash and balances with SAMA	15,137,005	-	-	-	-	-	15,137,005
Due from banks and other financial institutions	572,792	653,680	770,483	102,999	330	14,987	2,115,271
Positive fair value derivatives	107,535	45,526	59,157	-	-	-	212,218
Investments, net	16,025,085	98,374	188,281	377,007	-	-	16,688,747
Loans and advances, net	63,639,483	-	-	-	-	-	63,639,483
Investment in an associate	45,507	-	-	-	-	-	45,507
Property and equipment, net	1,347,009	-	-	-	-	-	1,347,009
Other assets, net	312,516	298,525	45,487	28,062	-	-	684,590
<b>Total</b>	<b>97,186,932</b>	<b>1,096,105</b>	<b>1,063,408</b>	<b>508,068</b>	<b>330</b>	<b>14,987</b>	<b>99,869,830</b>
	<u>Saudi Arabia</u>	<u>GCC and Middle East</u>	<u>Europe</u>	<u>Americas</u>	<u>South East Asia</u>	<u>Other countries</u>	<u>Total</u>
<b>Liabilities</b>							
Due to banks and other financial institutions	3,011,961	255,638	44,367	11,278	386	21,041	3,344,671
Negative fair value derivatives	59,463	7,189	23,653	1,374	-	-	91,679
Customers' deposits	78,274,963	-	-	-	-	-	78,274,963
Subordinated debt	2,505,026	-	-	-	-	-	2,505,026
Other liabilities	1,987,050	21,712	42,898	2,135	-	-	2,053,795
<b>Total</b>	<b>85,838,463</b>	<b>284,539</b>	<b>110,918</b>	<b>14,787</b>	<b>386</b>	<b>21,041</b>	<b>86,270,134</b>
<b>Commitments and Contingencies</b>	<b>22,522,530</b>	<b>573,609</b>	<b>1,075,683</b>	<b>363,892</b>	<b>-</b>	<b>1,629,242</b>	<b>26,164,956</b>
<b>Maximum credit exposure (stated at credit equivalent amounts)</b>							
Commitments and contingencies	11,324,416	290,596	485,532	174,116	-	418,680	12,693,340
Derivatives	461,616	190,555	248,405	475	-	-	901,051



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

<u>2016</u>	<u>Saudi Arabia</u>	<u>GCC and Middle East</u>	<u>Europe</u>	<u>Americas</u>	<u>South East Asia</u>	<u>Other countries</u>	<u>Total</u>
<u>Assets</u>							
Cash and balances with SAMA	7,487,379	-	-	-	-	-	7,487,379
Due from banks and other financial institutions	497,576	34,632	290,913	182,616	177	18,455	1,024,369
Positive fair value derivatives	283,446	28,759	81,574	-	-	-	393,779
Investments, net	20,412,335	281,034	187,593	377,536	-	-	21,258,498
Loans and advances, net	72,395,210	-	-	347,887	-	-	72,743,097
Investment in an associate	35,697	-	-	-	-	-	35,697
Property and equipment, net	1,281,023	-	-	-	-	-	1,281,023
Other assets, net	365,633	309,654	74,650	16,229	2	44	766,212
<b>Total</b>	<b>102,758,299</b>	<b>654,079</b>	<b>634,730</b>	<b>924,268</b>	<b>179</b>	<b>18,499</b>	<b>104,990,054</b>
	<u>Saudi Arabia</u>	<u>GCC and Middle East</u>	<u>Europe</u>	<u>Americas</u>	<u>South East Asia</u>	<u>Other countries</u>	<u>Total</u>
<u>Liabilities</u>							
Due to banks and other financial institutions	335,441	307,432	310,689	17,539	371	376,260	1,347,732
Negative fair value derivatives	101,331	92,566	72,602	4,294	-	-	270,793
Customers' deposits	83,367,656	1,991,133	-	-	-	-	85,358,789
Subordinated debt	3,909,905	-	-	-	-	-	3,909,905
Other liabilities	1,388,138	12,499	37,171	2,303	-	-	1,440,111
<b>Total</b>	<b>89,102,471</b>	<b>2,403,630</b>	<b>420,462</b>	<b>24,136</b>	<b>371</b>	<b>376,260</b>	<b>92,327,330</b>
Commitments and contingencies	25,011,402	1,509,198	1,218,389	607,401	11,005	544,261	28,901,656
Maximum credit exposure (stated at credit equivalent amounts)							
Commitments and contingencies	10,856,813	736,409	474,020	226,318	5,502	232,820	12,531,882
Derivatives	963,606	256,368	407,031	469	-	-	1,627,474

Credit equivalent amounts reflect the amounts that result from translating the Group's contingent liabilities and commitments and derivatives into the risk equivalents using credit conversion factors prescribed by SAMA. The credit conversion factor is meant to capture the potential credit risk related to the exercise of that commitment. Impaired loans and advances and allowances for credit losses are all within the Kingdom of Saudi Arabia.

### 31 MARKET RISK

Market risk is the risk that the fair value of financial instruments will fluctuate due to changes in market variables such as special commission rates, foreign exchange rates, and equity prices. Management classifies exposures to market risk into either trading book, or non-trading book (also referred to as banking book).

#### a) MARKET RISK - TRADING BOOK

The Board of Directors has set limits for the acceptable level of risk in managing the trading book. In order to manage market risk in the trading book, Management applies a VaR methodology daily to assess the market risk positions held and also to estimate the potential economic loss based on a set of assumptions and changes in market conditions.

A VaR methodology estimates the potential negative change in the market value of a portfolio at a given confidence level and over a specified time horizon. The Group uses simulation models to assess the possible changes in the market value of the trading book based on historical data. VaR models are usually designed to measure the market risk in a normal market environment and therefore the use of VaR has limitations because it is based on historical correlations and volatilities in market prices and assumes that the future movements will follow a statistical distribution.

VaR that management uses is an estimate, using a confidence level of 99% of the potential loss that is not expected to be exceeded if the current market positions were to be held unchanged for one day. The use of 99% confidence level depicts that within a one-day horizon, losses exceeding VaR figure should occur, on average, not more than once every hundred days. The VaR represents the risk of portfolios at the close of a business day, and it does not account for any losses that may occur beyond the defined confidence interval. The actual trading results may differ from the VaR calculations and, in particular, the calculation does not provide a meaningful indication of profits and losses in stressed market conditions.

To overcome the VaR limitations mentioned above, management maintains a framework of non-modelled limits that show potential loss for a given change in a market factor and makes no assumption about the behaviour of market factors. Furthermore, management employs stop loss limits on market risk positions and carries out stress tests of its portfolio to simulate conditions outside normal confidence intervals. The potential losses occurring under stress test conditions are reported regularly to the Asset and Liability Committee (ALCO) for review.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

The Group's VaR related information for the year ended December 31, 2017 and 2016 is as provided below.

<b>2017 (VaR)</b>	<b><u>Foreign exchange rate risk</u></b>	<b><u>Special commission rate risk</u></b>	<b><u>Foreign exchange forwards</u></b>	<b><u>Overall risk</u></b>
As at December 31	38	67	5	110
Average for the year	140	262	72	474
<b>2016 (VaR)</b>	<b><u>Foreign exchange rate risk</u></b>	<b><u>Special commission rate risk</u></b>	<b><u>Foreign exchange forwards</u></b>	<b><u>Overall risk</u></b>
As at December 31	53	132	51	236
Average for the year	387	512	80	979

### b) MARKET RISK – NON-TRADING OR BANKING BOOK

Market risk on non-trading or banking positions mainly arises from special commission rate, foreign currency exposures and equity price changes.

#### i) SPECIAL COMMISSION RATE RISK

Special commission rate risk arises from the possibility that changes in special commission rates will affect either the fair values or the future cash flows of the financial instruments. The Board of Directors has established special commission rate gap limits for stipulated periods. Management monitors positions daily and uses hedging strategies to ensure maintenance of positions within established gap limits.

The following table depicts the sensitivity to a reasonable possible change in special commission rates, with other variables held constant, on the Group's consolidated income statement or equity. The sensitivity of the income is the effect of the assumed changes in special commission rates on the net special commission income for one year, based on the floating rate non-trading financial assets and financial liabilities held at year end including the effect of hedging instruments. The sensitivity of equity is calculated by revaluing the fixed rate available for sale financial assets, including the effect of any associated hedges at year end for the effect of assumed changes in special commission rates. The sensitivity of equity is analyzed by maturity of the asset or swap.

Banking book exposures are monitored and analysed in currency concentrations and relevant sensitivities are disclosed below:

<b><u>2017</u></b> <b><u>Currency</u></b>	<b>Increase/ (decrease) in basis points</b>	<b>Sensitivity of net special commission income</b>	<b><u>Sensitivity of equity</u></b>				
			<b>6 months or less</b>	<b>6 to12 months</b>	<b>1 to 5 years</b>	<b>Over 5 years</b>	<b>Total</b>
<b>USD</b>	25	-	-	-	-	-	-
	(25)	-	-	-	-	-	-
<b>SAR</b>	25	35	(104)	(3)	-	-	(107)
	(25)	(35)	104	3	-	-	107
<b>Others</b>	25	-	-	-	-	-	-
	(25)	-	-	-	-	-	-

<b><u>2016</u></b> <b><u>Currency</u></b>	<b>Increase/ (decrease) in basis points</b>	<b>Sensitivity of net special commission income</b>	<b><u>Sensitivity of equity</u></b>				
			<b>6 months or less</b>	<b>6 to12 months</b>	<b>1 to 5 years</b>	<b>Over 5 years</b>	<b>Total</b>
<b>USD</b>	25	4	-	-	-	-	-
	(25)	(4)	-	-	-	-	-
<b>SAR</b>	25	27	(105)	(3)	(12)	-	(120)
	(25)	(27)	105	3	12	-	120
<b>Others</b>	25	-	-	-	-	-	-
	(25)	-	-	-	-	-	-

The exposure to the effect of various risks associated with fluctuations in the prevailing levels of market special commission rates on the Group's financial position and cash flows is managed. The Board of Directors sets limits on the level of special commission rate risk to which the Group may be exposed. These limits are monitored by the Group's Asset and Liability Committee, Risk Management and Treasury departments. The Group is exposed to special commission rate risk as a result of mismatches or gaps in the amounts of assets and liabilities and other financial instruments that mature or re-price in a given period. This risk is managed by matching the re-pricing of financial assets and liabilities through risk management strategies. The table below summarises the Group's exposure to special commission rate risks. Included in the table are the Group's financial assets and liabilities at carrying amounts, categorised by the earlier of the contractual re-pricing or the maturity dates.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

	<i>Within 3 months</i>	<i>3 to 12 months</i>	<i>1 to 5 years</i>	<i>Over 5 years</i>	<i>Non-commission bearing</i>	<i>Total</i>
<b>2017</b>						
<b>Assets</b>						
Cash and balances with SAMA	10,009,000	-	-	-	5,128,005	15,137,005
Due from banks and other financial institutions	1,124,804	75,568	-	-	914,899	2,115,271
Positive fair value derivatives	25,047	57,040	99,631	30,500	-	212,218
Investments, net	7,680,122	864,529	7,802,446	183,973	157,677	16,688,747
Loans and advances, net	35,267,827	13,740,016	6,742,284	7,889,356	-	63,639,483
Investments in an associate	-	-	-	-	45,507	45,507
Other assets, net	336,275	22,580	-	-	325,735	684,590
<b>Total</b>	<b>54,443,075</b>	<b>14,759,733</b>	<b>14,644,361</b>	<b>8,103,829</b>	<b>6,571,823</b>	<b>98,522,821</b>
<b>Liabilities</b>						
Due to banks and other financial institutions	2,901,400	13,329	7,104	-	422,838	3,344,671
Negative fair value derivatives	12,721	20,553	32,481	25,924	-	91,679
Customers' deposits	37,840,687	10,155,394	124,127	-	30,154,755	78,274,963
Subordinated debt	-	2,505,026	-	-	-	2,505,026
Other liabilities	44,916	24,438	-	-	1,984,441	2,053,795
Shareholders' equity	-	-	-	-	13,599,696	13,599,696
<b>Total liabilities and shareholder's equity</b>	<b>40,799,724</b>	<b>12,718,740</b>	<b>163,712</b>	<b>25,924</b>	<b>46,161,730</b>	<b>99,869,830</b>
Special commission rate sensitivity - financial position gap	13,643,351	2,040,993	14,480,649	8,077,905		
Special commission rate sensitivity on derivative financial instruments	608,807	(32,565)	(585,617)	9,375		
<b>Total special commission rate sensitivity gap</b>	<b>14,252,158</b>	<b>2,008,428</b>	<b>13,895,032</b>	<b>8,087,280</b>		
<b>Cumulative special commission rate sensitivity gap</b>	<b>14,252,158</b>	<b>16,260,586</b>	<b>30,155,618</b>	<b>38,242,898</b>		
<b>2016</b>						
<b>Assets</b>						
Cash and balances with SAMA	2,169,000	-	-	-	5,318,379	7,487,379
Due from banks and other financial institutions	450,263	145,213	-	-	428,893	1,024,369
Positive fair value derivatives	85,782	254,732	53,265	-	-	393,779
Investments, net	12,757,008	1,628,376	4,676,217	1,903,260	293,637	21,258,498
Loans and advances, net	38,939,978	16,535,735	8,658,697	8,608,687	-	72,743,097
Investment in an associate	-	-	-	-	35,697	35,697
Other assets, net	344,759	29,161	-	-	392,292	766,212
<b>Total</b>	<b>54,746,790</b>	<b>18,593,217</b>	<b>13,388,179</b>	<b>10,511,947</b>	<b>6,468,898</b>	<b>103,709,031</b>
<b>Liabilities</b>						
Due to banks and other financial institutions	549,508	147,159	12,729	-	638,336	1,347,732
Negative fair value derivatives	45,991	196,290	26,062	2,450	-	270,793
Customers' deposits	39,337,817	13,533,729	171,106	-	32,316,136	85,358,788
Subordinated debt	-	3,909,905	-	-	-	3,909,905
Other liabilities	58,292	31,945	-	-	1,349,874	1,440,111
Shareholders' equity	-	-	-	-	12,662,725	12,662,725
<b>Total liabilities and shareholder's equity</b>	<b>39,991,608</b>	<b>17,819,028</b>	<b>209,897</b>	<b>2,450</b>	<b>46,967,071</b>	<b>104,990,054</b>
Special commission rate sensitivity - financial position gap	14,755,182	774,189	13,178,282	10,509,497		
Special commission rate sensitivity on derivative financial instruments	690,434	90,850	(671,514)	(109,770)		
<b>Total special commission rate sensitivity gap</b>	<b>15,445,616</b>	<b>865,039</b>	<b>12,506,768</b>	<b>10,399,727</b>		
<b>Cumulative special commission rate sensitivity gap</b>	<b>15,445,616</b>	<b>16,310,655</b>	<b>28,817,423</b>	<b>39,217,150</b>		

Special commission rate sensitivity on derivative financial instruments represents the net notional amounts that are used to manage special commission rate risk. The effective yield of a monetary financial instrument is the yield that the Group earns from its clients taking into consideration the contractual special commission rate.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

### ii) CURRENCY RISK

Currency risk represents the risk of change in the value of financial instruments due to changes in foreign exchange rates. The Board of Directors have set risk appetite for market risks including currency risk and the Group's Asset and Liability Committee have set a framework of limits on positions by currency and in aggregate, which are monitored daily. Hedging strategies are also used to ensure that positions are maintained within these limits. The table below shows the currencies to which the Group has a significant exposure as at year end on its non-trading monetary assets and liabilities and forecasted cash flows. The analysis calculates the effect on the consolidated income statement (due to the fair value of the currency sensitive non-trading monetary assets and liabilities) of a potential movement in the foreign currency against SAR, with all other variables held constant. A positive effect shows a potential increase in consolidated income statement or equity, whereas a negative effect shows a potential net reduction in consolidated income statement or equity.

#### 2017

<u>Currency exposure</u>	<u>Change in Currency Rate (%)</u>	<u>Effect on Net Income</u>
USD	5 (5)	3,734 (3,734)
AED	5 (5)	(30) 30
CHF	5 (5)	(10) 10
EUR	5 (5)	(68) 68
GBP	5 (5)	(32) 32
JPY	5 (5)	28 (28)
Others	5 (5)	132 (132)

#### 2016

<u>Currency exposure</u>	<u>Change in Currency Rate (%)</u>	<u>Effect on Net Income</u>
USD	5 (5)	2,265 (2,265)
AED	5 (5)	64 (64)
CHF	5 (5)	5 (5)
EUR	5 (5)	6 (6)
GBP	5 (5)	26 (26)
JPY	5 (5)	69 (69)
Others	5 (5)	137 (137)

#### Currency position:

At the end of the year, the Group had the following significant net exposures denominated in foreign currencies:

	<u>Long / (short)</u>	
	<u>2017</u>	<u>2016</u>
US Dollar	74,689	45,297
UAE Dirham	(608)	1,270
Swiss Franc	(203)	99
Euro	(1,367)	113
Pound Sterling	(640)	525
Japanese Yen	558	1,382
Others	2,642	2,740

### iii) EQUITY PRICE RISK

Equity price risk refers to the risk of a decrease in the fair values of equities in the Group's non-trading investment portfolio as a result of reasonable possible changes in levels of equity indices and the value of individual stocks. The effect on the Group's equity investments held as available for sale due to reasonable possible change in equity indices, with all other variables held constant is as follows:

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

	<u>2017</u>		<u>2016</u>	
Market Indices - Tadawul	Change in equity prices%	Effect in SAR '000	Change in equity prices%	Effect in SAR '000
	+ 5	-	+ 5	6,949
	- 5	-	- 5	(6,949)
	+ 10	-	+ 10	13,897
	- 10	-	- 10	(13,897)

### 32 LIQUIDITY RISK

Liquidity risk is the risk that the Group may encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or other financial assets. Liquidity risk can be caused by market disruptions or credit downgrades, which may cause certain sources of funding to dry up at short notice. To mitigate this risk, management has diversified funding sources and assets are managed considering liquidity positions to maintain a healthy balance of cash and cash equivalents and readily marketable securities.

#### i) Maturity profile of assets and liabilities

The tables below summarise the maturity profile of the Group's assets and liabilities. The contractual maturities of assets and liabilities have been determined on the basis of the remaining period to contractual maturity date as at year end and do not take into account the effective maturities as indicated by the Group's deposit retention history. Management monitors the maturity profile to ensure that adequate liquidity is maintained. The daily liquidity position is monitored and regular liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions. All liquidity policies and procedures are subject to review and approval by ALCO. Daily reports cover the liquidity position of both the Bank and other operating subsidiaries. A summary report, including any exceptions and remedial action taken, is submitted regularly to ALCO and the Board and its Committees also receive regular reporting on key liquidity risk indicators.

In accordance with the Banking Control Law and the regulations issued by SAMA, the Bank maintains a statutory deposit with SAMA equal to 7% (2016: 7%) of total demand deposits and 4% (2016: 4 %) of savings and time deposits. In addition to the statutory deposit, the Bank also maintains liquid reserves of no less than 20% of its deposits liabilities, in the form of cash, Saudi Government Development Bonds or assets which can be converted into cash within a period not exceeding 30 days or the Bank may raise additional funds through repo facilities available with SAMA against securities issued by the Saudi Government up to 75% of the nominal value of bonds held.

#### ii) The maturity profile of assets and liabilities at year end is as follows:

	<u>No fixed maturity</u>	<u>Within 3 months</u>	<u>3 to 12 months</u>	<u>1 to 5 years</u>	<u>Over 5 years</u>	<u>Total</u>
<u>2017</u>						
<u>Assets</u>						
Cash and balances with SAMA	4,106,211	11,030,794	-	-	-	15,137,005
Due from banks and other financial institutions	914,899	1,124,804	75,568	-	-	2,115,271
Positive fair value derivatives	-	25,047	57,040	99,631	30,500	212,218
Investments, net	157,677	63,382	239,372	9,335,992	6,892,324	16,688,747
Loans and advances, net	1,154,544	23,205,228	12,114,187	15,629,529	11,535,995	63,639,483
Investments in an associate	45,507	-	-	-	-	45,507
Property and equipment, net	1,347,009	-	-	-	-	1,347,009
Other assets, net	612,976	49,034	22,580	-	-	684,590
<b>Total</b>	<b>8,338,823</b>	<b>35,498,289</b>	<b>12,508,747</b>	<b>25,065,152</b>	<b>18,458,819</b>	<b>99,869,830</b>
<u>Liabilities and shareholders' equity</u>						
Due to banks and other financial institutions	422,838	2,901,400	13,329	7,104	-	3,344,671
Negative fair value derivatives	-	12,721	20,553	32,481	25,924	91,679
Customers' deposits	30,154,755	37,840,687	10,155,394	124,127	-	78,274,963
Subordinated debt	-	-	5,026	-	2,500,000	2,505,026
Other liabilities	1,984,441	44,916	24,438	-	-	2,053,795
Shareholders' equity	13,599,696	-	-	-	-	13,599,696
<b>Total</b>	<b>46,161,730</b>	<b>40,799,724</b>	<b>10,218,740</b>	<b>163,712</b>	<b>2,525,924</b>	<b>99,869,830</b>
<u>2016</u>						
<u>Assets</u>						
Cash and balances with SAMA	4,427,484	3,059,895	-	-	-	7,487,379
Due from banks and other financial institutions	428,893	450,263	145,213	-	-	1,024,369
Positive fair value derivatives	-	85,782	254,732	53,265	-	393,779
Investments, net	293,637	5,701,730	1,210,973	6,316,745	7,735,413	21,258,498
Loans and advances, net	1,839,403	24,249,640	15,929,651	18,295,353	12,429,050	72,743,097
Investments in an associate	35,697	-	-	-	-	35,697
Property and equipment, net	1,281,023	-	-	-	-	1,281,023
Other assets, net	679,533	57,518	29,161	-	-	766,212
<b>Total</b>	<b>8,985,670</b>	<b>33,604,828</b>	<b>17,569,730</b>	<b>24,665,363</b>	<b>20,164,463</b>	<b>104,990,054</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

	<i>No fixed maturity</i>	<i>Within 3 months</i>	<i>3 to 12 months</i>	<i>1 to 5 years</i>	<i>Over 5 years</i>	<i>Total</i>
<b>Liabilities and shareholders' equity</b>						
Due to banks and other financial institutions	638,336	549,508	147,159	12,729	-	1,347,732
Negative fair value derivatives	-	45,991	196,290	26,062	2,450	270,793
Customers' deposits	35,199,661	36,454,291	12,560,763	1,144,073	-	85,358,788
Subordinated debt	-	-	9,905	1,400,000	2,500,000	3,909,905
Other liabilities	1,349,874	58,292	31,945	-	-	1,440,111
Shareholders' equity	12,662,725	-	-	-	-	12,662,725
<b>Total</b>	<b>49,850,596</b>	<b>37,108,082</b>	<b>12,946,062</b>	<b>2,582,864</b>	<b>2,502,450</b>	<b>104,990,054</b>

The cumulative maturity of commitments and contingencies and derivatives are given in note 19 (c) and note 11 of the consolidated financial statements respectively.

### iii) Analysis of financial liabilities by remaining contractual maturities

The table below summarises the maturity profile of the Group's financial liabilities at year end based on contractual undiscounted repayment obligations. As special commission payments upto contractual maturity are included in the table, totals do not match with the consolidated statement of financial position. The contractual maturities of liabilities have been determined based on the remaining period at year end to the contractual maturity date and do not take into account the effective expected maturities. The Group expects that many customers will not request repayment on the earliest date the Group could be required to pay and therefore the table does not reflect the expected cash flows indicated by the Group's deposit retention history.

	<i>No fixed maturity</i>	<i>Within 3 months</i>	<i>3 to 12 months</i>	<i>1 to 5 years</i>	<i>Over 5 years</i>	<i>Total</i>
<b>2017</b>						
<b>Financial Liabilities</b>						
Due to banks and other financial institutions	422,838	2,902,089	13,590	7,529	-	3,346,046
Customers' deposits	30,154,755	38,065,115	10,315,886	131,720	-	78,667,476
Subordinated debt	-	-	107,090	657,347	2,500,000	3,264,437
<b>Derivatives</b>						
Contractual amounts payable	-	(4,706,639)	(2,774,667)	(829,319)	-	(8,310,625)
Contractual amounts receivable	-	4,730,577	2,822,553	865,801	-	8,418,931
<b>Total undiscounted financial liabilities</b>	<b>30,577,593</b>	<b>40,991,142</b>	<b>10,484,452</b>	<b>833,078</b>	<b>2,500,000</b>	<b>85,386,265</b>

### 2016

#### Financial Liabilities

Due to banks and other financial institutions	638,336	549,566	149,929	13,348	-	1,351,179
Customers' deposits	35,199,661	36,765,499	12,803,729	1,153,850	-	85,922,739
Subordinated debt	-	-	158,421	2,246,171	2,661,843	5,066,435

#### Derivatives

Contractual amounts payable	-	(117,369)	(332,165)	(871,853)	(112,322)	(1,433,709)
Contractual amounts receivable	-	123,910	354,898	905,860	112,959	1,497,627
<b>Total undiscounted financial liabilities</b>	<b>35,837,997</b>	<b>37,321,606</b>	<b>13,134,812</b>	<b>3,447,376</b>	<b>2,662,480</b>	<b>92,404,271</b>

## 33 FAIR VALUES OF FINANCIAL INSTRUMENTS

### Determination of fair value and the fair value hierarchy

Management uses the following hierarchy for determining and disclosing the fair value of financial instruments:

Level 1 - Quoted (unadjusted) market prices in active primary markets

Level 2 - Adjusted market prices in active markets for identical assets or liabilities using valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.

Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

### 2017

		Fair value			
	Carrying value	Level 1	Level 2	Level 3	Total
<b>Financial assets measured at fair value:</b>					
Derivative financial instruments	212,218	-	212,218	-	212,218
Financial investments available for sale	327,472	153,347	169,795	4,330	327,472
<b>Total financial assets measured at fair value:</b>	<b>539,690</b>	<b>153,347</b>	<b>382,013</b>	<b>4,330</b>	<b>539,690</b>
<b>Financial assets not measured at fair value:</b>					
Due from banks and other financial institutions	2,115,271	-	2,115,271	-	2,115,271
Held to maturity investments	60,151	-	60,052	-	60,052
Other investments at amortised cost	16,301,124	-	16,224,881	-	16,224,881
Loans and advances	63,639,483	-	-	63,388,863	63,388,863
<b>Total financial assets not measured at fair value:</b>	<b>82,116,029</b>	<b>-</b>	<b>18,400,204</b>	<b>63,388,863</b>	<b>81,789,067</b>
<b>Financial liabilities measured at fair value:</b>					
Derivative financial instruments	91,679	-	91,679	-	91,679
<b>Financial liabilities not measured at fair value:</b>					
Due to banks and other financial institutions	3,344,671	-	3,344,671	-	3,344,671
Customers' deposits	78,274,963	-	78,274,963	-	78,274,963
Subordinated debt	2,505,026	-	2,505,026	-	2,505,026
<b>Total financial liabilities not measured at fair value:</b>	<b>84,124,660</b>	<b>-</b>	<b>84,124,660</b>	<b>-</b>	<b>84,124,660</b>

### 2016

<b>Financial assets measured at fair value:</b>					
Derivative financial instruments	393,779	-	393,779	-	393,779
Financial investments available for sale	462,989	290,199	169,352	3,438	462,989
<b>Total financial assets measured at fair value:</b>	<b>856,768</b>	<b>290,199</b>	<b>563,131</b>	<b>3,438</b>	<b>856,768</b>
<b>Financial assets not measured at fair value:</b>					
Due from banks and other financial institutions	1,024,369	-	1,024,369	-	1,024,369
Held to maturity investments	61,791	-	60,073	-	60,073
Other investments at amortised cost	20,733,718	-	20,698,630	-	20,698,630
Loans and advances	72,743,097	-	-	72,614,833	72,614,833
<b>Total financial assets not measured at fair value:</b>	<b>94,562,975</b>	<b>-</b>	<b>21,783,072</b>	<b>72,614,833</b>	<b>94,397,905</b>
<b>Financial liabilities measured at fair value:</b>					
Derivative financial instruments	270,793	-	270,793	-	270,793
<b>Financial liabilities not measured at fair value:</b>					
Due to banks and other financial institutions	1,347,732	-	1,347,732	-	1,347,732
Customers' deposits	85,358,788	-	85,358,788	-	85,358,788
Subordinated debt	3,909,905	-	3,909,905	-	3,909,905
<b>Total financial liabilities not measured at fair value:</b>	<b>90,616,425</b>	<b>-</b>	<b>90,616,425</b>	<b>-</b>	<b>90,616,425</b>

The fair values of financial instruments included in the consolidated statement of financial position, except for those held to maturity, other investments held at amortised cost and loans and advances that are carried at amortised cost, are not significantly different from the carrying values included in the consolidated financial statements. The estimated fair values of other investments held at amortised cost and held-to-maturity investments are based on quoted market prices, when available, or pricing models in the case of certain fixed rate bonds. The fair value of special commission-bearing customers' deposits are not significantly different from their book values since the current market special commission rates for similar financial liabilities are not significantly different from the contracted rates.

The fair values of cash and balances with SAMA, due from banks and other financial institutions and due to banks and other financial institutions, other assets and other liabilities are not significantly different from the carrying values since the underlying amounts for these categories are for shorter durations which indicates that their booking rates are not significantly different from the current market rates. The fair value of subordinated debt approximates carrying value since this is a floating rate liability with special commission rates re-priced every six months.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

The objective of valuation techniques is to arrive at a fair value measurement that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date. The Group uses widely recognized valuation models for determining the fair value of common and simpler financial instruments. Observable prices or model inputs are usually available in the market for listed debt and equity securities, exchange-traded derivatives and simple over-the-counter derivatives such as interest rate swaps. Availability of observable market prices and model inputs reduces the need for management judgment and estimation and also reduces the uncertainty associated with determining fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

The following table shows the valuation techniques used in measuring fair values at December 31, as well as the significant unobservable inputs used.

Type	Valuation technique	Significant unobservable inputs	Inter- relationship between significant unobservable inputs and fair value measurement
Available for sale investments	Valuation techniques include net present value and discounted cash flow models, comparison with similar instruments for which market observable prices exist. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premium used in estimating discount rates, bond and equity prices and foreign currency exchange rates.	None	Not applicable
Other investments held at amortised cost	Valuation techniques include net present value and discounted cash flow models, comparison with similar instruments for which market observable prices exist. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premium used in estimating discount rates, bond and equity prices and foreign currency exchange rates.	None	Not applicable
Loans and advances	Fair valued using discounted cash flow techniques that use observable market data inputs for yield curves and credit spread	Credit spreads	The wider the movement in credit spread, the higher the difference between the carrying values and fair values

### 34 RELATED PARTY TRANSACTIONS

In the ordinary course of its activities, the Group transacts business with related parties. The related party transactions are performed on an arm's length basis. Banking transactions with related parties are governed by limits set by the Banking Control Law and regulations issued by SAMA.

The balances at reporting date, unless reported elsewhere in the financial statements, resulting from such transactions are as follows:

<b>ABN AMRO Bank N.V</b>	<b><u>2017</u></b>	<b><u>2016</u></b>
Due from banks and other financial institutions	<b>189,337</b>	243,509
Due to banks and other financial institutions	<b>1,990</b>	3,129
Derivatives at fair value, net	<b>239</b>	(1,710)
Commitments and contingencies	<b>45,769</b>	81,256
<b>Associates &amp; other major shareholders and their affiliate entities with significant influence:</b>		
Loans and advances	<b>576,689</b>	749,019
Derivatives at fair value, net	<b>9,366</b>	9,972
Investments	<b>-</b>	40,028
Customers' deposits	<b>4,656,774</b>	9,644,108
Subordinated debt	<b>424,533</b>	698,696
Commitments and contingencies	<b>289,146</b>	15,447
<b>Mutual funds managed by the Group:</b>		
Investments	<b>153,347</b>	151,227
Subordinated debt	<b>15,271</b>	15,028
Customers' deposits	<b>167,453</b>	259,574
Derivatives at fair value, net	<b>311</b>	3,210



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

Other major shareholders represent shareholdings (excluding the non-Saudi shareholder) of more than 5% of the Bank's issued share capital. Income and expenses pertaining to transactions with related parties included in the consolidated financial statements are as follows:

	<u>2017</u>	<u>2016</u>
Special commission income	12,880	14,262
Special commission expense	190,336	196,769
Fees from banking services, net	944	1,218
Fees from management services	17,732	14,898
General and administrative expenses	41,320	25,769
Directors' remuneration and other related expenses	4,763	4,792
Compensation paid to key management personnel	34,381	48,641
End of service benefits paid to key management personnel	691	3,949

Key management personnel are those persons having responsibility and authority for formulating strategies and directing and controlling the activities of the Group.

### 35 CAPITAL ADEQUACY

The Group's objectives when managing capital are to comply with the capital requirements set by SAMA and to safeguard the Group's ability to continue as a going concern by maintaining a strong capital base.

Capital adequacy and the use of regulatory capital are monitored daily by management. SAMA requires holding the minimum level of regulatory capital and maintaining a ratio of total regulatory capital to the Risk-Weighted Assets (RWA) at or above the agreed minimum of 8%.

Management monitors the adequacy of its capital using ratios established by SAMA. These ratios expressed as a percentage, measure capital adequacy by comparing the Group's eligible capital with its consolidated statement of financial position assets, commitments and contingencies and notional amount of derivatives at amounts weighted to reflect their relative risk. During the year, the Group has fully complied with regulatory capital requirement.

The components of RWA, capital and ratios are as follows:

	<u>2017</u>	<u>2016</u>
		(Restated)
Credit Risk RWA	77,414,670	90,133,950
Operational Risk RWA	6,262,700	5,498,588
Market Risk RWA	223,114	210,754
<b>Total Pillar-I RWA</b>	<b>83,900,484</b>	<b>95,843,292</b>
Tier I Capital	13,599,696	12,662,725
Tier II Capital	3,467,683	4,220,937
<b>Total Tier I &amp; II Capital</b>	<b>17,067,379</b>	<b>16,883,662</b>
Capital Adequacy Ratio %		
Tier I	16.21	13.21
Tier I + Tier II	20.34	17.62

### 36 INVESTMENT MANAGEMENT AND BROKERAGE SERVICES

The Group offers investment management services to its customers that include the management of investment funds and discretionary portfolios with total assets of SAR 2.85 billion (2016: SAR 3.29 billion), in consultation with professional investment advisors. This includes funds managed under Shariah approved portfolios amounting to SAR 1.56 billion (2016: SAR 1.55 billion). The financial statements of these funds are not consolidated with the consolidated financial statements of the Group. The Group's investment in these funds is included in available for sale investments. Fees earned from management services are disclosed under "related party transactions". Assets held in trust or in a fiduciary capacity are not treated as assets of the Group and, therefore, are not included in these consolidated financial statements.

### 37 SHARE BASED PLAN RESERVE

In January 2008, the Group launched an equity settled share-based payment plan (the "Plan") for executives and senior employees ("Eligible Employees"). The initial Plan was approved by the Board of Directors in their meeting held on 10 Dhu-al-Qa'dah 1428H (corresponding to November 20, 2007) and SAMA in their letter dated 26 Safar 1429H (corresponding March 4, 2008). The vesting conditions were amended in 2009 as approved by the Board of Directors in their meeting held on 5 Shabaan 1430H (corresponding July 27, 2009) and SAMA in their letter dated 20 Dhualqada 1430H (corresponding November 9, 2009). According to the amendment made in the Plan during 2017, Eligible Employees will receive shares in the Bank if the following terms and conditions are met:

- Eligible employees are required to continue their employment with the Group for a period of one year from the grant date to have 1/3rd of shares vest, two years from the grant to have another 1/3rd of shares vest and three years from the grant to have remaining 1/3rd of shares to vest; and
- The Group achieves specific growth thresholds as approved by the Board of Directors where each threshold will accrue a certain value of shares to the Eligible Employees.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

The amendments made in the Plan during 2017, with respect to vesting period of the grant is applicable to 2017 grant only and the vesting period of the prior grants will be subject to the policy applicable before the aforementioned amendment. Before the amendments, Eligible employees were required to continue their employment with the Group for a period of 2 years from the grant date to have half of their shares vest and another year for the remainder to vest.

Under the provisions of the Plan, the Group at no point becomes the legal owner of the underlying shares. Until such time as these shares vest they will not carry voting rights. As per the plan, Alawwal Invest manages the Staff Share Plan Fund (the Fund) which will operate in accordance with the terms and conditions as approved by the Board of Directors in their above referred meeting and by SAMA in their above referred letter. Any further modifications in the terms and conditions of the Plan require prior approval of SAMA.

During 2008, the Fund purchased 2.15 million Bank's shares for a total consideration of SR 114 million which are held by it in fiduciary capacity until the shares vest to the eligible employees. The Fund purchased one million shares in 2012 and 999,063 shares in 2016 worth of SAR 27 million and 25 million, respectively. At the vesting date the ownership of these shares will pass to the employees. The number of shares granted is calculated in accordance with the performance based formula approved by the Board of Directors and is subject to approval of the Nomination and Remuneration Committee.

In accordance with the terms of the Plan, shares will be granted to eligible employees annually and will vest as described above. The first tranche was granted in 2008 and was vested in year 2011. The second tranche was granted in March 2011 and vested in January 2013 and 2014. The Group granted further six tranches of the Plan in March 2012, 2013, 2014, 2015, 2016 and 2017, respectively. The Plans from 2015 to 2017 are currently under their vesting periods. The Plan details are as follows:-

	<u>Grant in 2017</u>	<u>Grant in 2016</u>	<u>Grant in 2015</u>
Plan Commencement date	March 2017	March 2016	March 2015
Value of shares granted on the grant date (SAR)	11,855,820	26,301,969	28,538,602
Fair value per share at grant date (SAR)	12	27	45.56
Number of shares granted	987,985	974,147	626,396
Vesting period	March 2018 - 2020	March 2018 - 2019	March 2017 - 2018
Method of settlement	Bank's shares	Bank's shares	Bank's shares

The following is the movement in number of shares in grant at December 31, 2017 and 2016.

	<b>Number of shares</b>	
	<u>2017</u>	<u>2016</u>
Beginning of the year	3,417,001	1,863,294
Grant / additions during the year	987,985	3,065,214
Vested during the year	(1,116,845)	(759,038)
Forfeited during the year	(309,505)	(752,469)
	<u>2,978,636</u>	<u>3,417,001</u>

During the year Share Based Plan related charge to consolidated income statement amounted to SAR 13.69 million (2016: SAR 10.81 million).

### 38 PROSPECTIVE CHANGES IN THE INTERNATIONAL FINANCIAL REPORTING FRAMEWORK

The Group has chosen not to early adopt the following new standards and amendments which have been issued but not yet effective for the current accounting year. Following is a brief on the new IFRSs and amendments to IFRSs and the related impact assessment, effective for annual periods beginning on or after January 01, 2018:

#### - IFRS 9 Financial Instruments:

##### *Implementation and Impact Analysis of IFRS-9*

##### *Implementation strategy:*

In July 2014, the IASB issued IFRS 9 Financial Instruments, the standard that replaces IAS 39 Financial Instruments: Recognition and Measurement effective from 1 January 2018, with early adoption permitted. The Bank has treated this as a significant project and set up a multidisciplinary implementation team to achieve a successful and robust implementation. The project is overseen by a steering committee jointly chaired by the Chief Financial Officer and the Chief Risk Officer.

##### *Classification and measurement:*

The classification and measurement of financial assets (except equity instruments) will depend on how these are managed (the entity's business model) and their contractual cash flow characteristics. These factors determine whether the financial assets are measured at amortised cost, fair value through other comprehensive income ('FVOCI') or fair value through income statement ('FVIS'). For equity instruments that are not held for trading, the Bank may irrevocably elect to designate them as FVOCI, with no subsequent reclassification of gains or losses to the consolidated income statement. This election is made on an investment-by-investment basis. The Bank's debt instrument currently classified as available for sale (AFS) will satisfy the conditions for classification as at fair value through other comprehensive income (FVOCI) and hence there will be no change in the accounting for these assets except for new impairment requirements.

The majority of financial assets that are classified as loans and receivables and are measured at amortised cost under IAS 39 are expected to be measured at amortised cost under IFRS 9 as well. Other instruments that are classified as AFS under IAS 39 may, under IFRS 9, be measured at FVOCI or FVIS, depending on particular circumstances. Under IFRS 9, the accounting for financial liabilities will largely remain similar to IAS 39, except for the treatment of gains or losses arising from an entity's own credit risk relating to liabilities designated at FVIS. The de-recognition rules have not been changed. The Bank therefore does not expect any material impact on its financial liabilities and the de-recognition accounting policy.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

### **Impairment:**

The Bank will recognize impairment allowances based on a forward looking Expected Credit Loss (ECL) approach on financial assets that are not measured as FVIS. This mainly includes financing and investments that are measured at amortised cost or at FVOCI (other than equity investments), due from banks and financial institutions, financial guarantees, lease receivables and credit commitments. No impairment loss will be recognised on equity investments. The key inputs into the measurement of ECL are the term structure of the following variables:

- Probability of default (PD)
- Loss given default (LGD)
- Exposure at default (EAD)

The above parameters are derived from statistical models, historical data and expert judgement and are adjusted where appropriate to take account of forward looking information. The Bank will categorize its financial assets into following three stages in accordance with IFRS 9 methodology:

Stage 1: Performing financial assets that have not significantly deteriorated in credit quality since origination. The impairment allowance will be recorded based on 12 months ECL.

Stage 2: Performing financial assets that have experienced one or more indicator of a significant increase in credit risk. The Bank considers a range of indicators to assess whether there has been a significant increase in credit risk. These include both quantitative and qualitative measures including increased PD indicated through a credit rating downgrade, past due amounts and other factors. The impairment allowance will be recorded based on lifetime ECL.

Stage 3: Impaired assets: For Financial assets that are impaired, the Bank will recognise the impairment allowance based on lifetime ECL.

The Bank will consider forward looking information in its calculation of ECLs. The forward looking information to be used will include elements such as macroeconomic factors (e.g., oil price, unemployment, GDP growth, inflation, profit rates and house prices) and economic forecasts obtained through internal and external sources. To evaluate a range of possible outcomes, the Bank intends to formulate various scenarios. For each scenario, the Bank will derive an ECL and apply a probability weighted approach to determine the impairment allowance in accordance with IFRS 9 requirements. The Bank is now in the final phase of implementation; whereby a parallel run exercise is underway together with various validations of approaches and methods.

### **Hedge accounting:**

The general hedge accounting requirements aim to simplify hedge accounting, creating a stronger link with risk management strategy and permitting hedge accounting to be applied to a greater variety of hedging instruments and risks. However, they do not explicitly address macro hedging strategies, which are particularly important for banks. As a result, IFRS 9 allows an accounting policy choice to continue to apply hedge accounting requirements of IAS 39 instead of the requirements of IFRS 9. Based on the analysis performed to date, the Bank expects to exercise the accounting policy choice to continue IAS 39 hedge accounting requirements.

### **Overall expected impact**

The Bank has reviewed its financial assets and liabilities and is expecting the following impact from the adoption of IFRS 9 on January 1, 2018:

According to transitional provisions for initial application of IFRS 9, the Bank is allowed to recognize any difference between previous carrying amount under IAS 39 and the carrying amount at the beginning of the annual reporting period that includes the date of initial application in opening consolidated statement of changes in shareholders' equity. Accordingly, the overall impact on equity and total assets is estimated to be in the range of 0.47% to 1.12% and 0.06% to 0.15%, respectively on the date of initial application mainly arising due to application of ECL model as against incurred loss model.

The estimated decrease in shareholders' equity and total assets includes the impact of both balance sheet classification and measurement changes and the increase to credit impairment provisions compared to those applied at December 31, 2017 under IAS 39. The assessment above is a point in time estimate and is not a forecast. The actual effect of the implementation of IFRS 9 on the Bank could vary significantly from this estimate. The Bank continues to refine models, methodologies and controls, and monitors developments in regulatory rule-making in advance of IFRS 9 adoption on January 1, 2018.

Based on the balances as at 31 December 2017, the day 1 impact of IFRS 9 (applicable from 1 January 2018), applying the amortization permitted, would be an estimated reduction of approximately 0.2% in the Total Capital Adequacy Ratio.

The following further aspects of the IFRS 9 implementation are highlighted:

Investment, amounting to SR 188 million, that do not meet the criteria to be classified either as at FVOCI or at amortized cost will have to be reclassified to financial assets at FVIS. Related fair value loss of SAR 18 million will be recorded in the consolidated statement of changes in shareholders' equity on January 1, 2018.

Gains or losses realized on the sale of equity instruments classified as FVOCI will no longer be transferred to consolidated income statement, The value of investments considered for such classification is not significant.

The new standard also introduces extended disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Bank's disclosures about its financial instruments particularly in the year of the adoption of the new standard.

### **Governance and controls**

The Bank has developed a governance framework for IFRS 9 processes. This includes policies requiring Board-level approval as well as more detailed policies and procedures.

### **- IFRS 15 Revenue from Contracts with Customers:**

IFRS 15 -- "Revenue from contracts with customers", applicable for the annual periods beginning on or after 1 January 2018. The new standard presents a five-step model to determine when to recognize revenue, and at what amount. The application of this standard may have an impact on how and when the revenue is recognised, with new estimates and judgments, and the possibility of revenue recognition being accelerated or deferred.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

Amounts in SAR'000

### - Amendments to IFRS 2:

Amendments to IFRS 2 -- "Share-based Payment", applicable for the period beginning on or after 1 January 2018. The amendments cover classification and measurement of three accounting areas, first, measurement of cash-settled share-based payments, second, classification of share-based payments settled net of tax withholdings, and third, accounting for a modification of a share-based payment from cash-settled to equity-settled.

### - IFRS 16 Leases:

IFRS 16 -- "Leases", applicable for the period beginning on or after 1 January 2019. The new standard eliminates the current dual accounting model for lessees under IAS 17, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, IFRS 16 proposes on-balance sheet accounting model.

## 39 COMPARATIVE FIGURES

In addition to the restatement set out in note 26, certain other prior period figures have been reclassified to conform to the current period's presentation.

## 40 BOARD OF DIRECTORS' APPROVAL

The consolidated financial statements were authorised for issue by the Board of Directors on 29 Jumada I , 1439H (corresponding to February 15, 2018).