The Saudi British Bank Consolidated Financial Statements For the year ended

31 December 2017



Total liabilities and equity

CONSOLIDATED STATEMENT OF FINANCIAL POSITION As at 31 December

	Notes	2017 SAR'000	2016 SAR'000
ASSETS	_		
Cash and balances with SAMA	3	26,874,499	24,121,821
Due from banks and other financial institutions	4	13,490,700	8,217,746
Positive fair value derivatives	10	532,364	721,912
Investments, net	5	26,976,751	29,273,055
Loans and advances, net	6	117,006,087	120,964,815
Investment in an associate and a joint venture	7	524,924	642,297
Property and equipment, net	8	1,134,927	1,038,352
Other assets	9	1,075,092	1,075,896
Total assets	- -	187,615,344	186,055,894
LIABILITIES AND EQUITY			
Liabilities			
Due to banks and other financial institutions	11	3,690,975	3,419,174
Customers' deposits	12	140,239,513	140,639,785
Debt securities in issue	13	2,998,748	4,517,636
Borrowings	14	1,682,445	1,709,958
Negative fair value derivatives	10	481,195	604,793
Other liabilities	15	5,051,997	3,885,620
Total liabilities	=	154,144,873	154,776,966
Equity			
Equity attributable to equity holders of the Bank			
Share capital	16	15,000,000	15,000,000
Statutory reserve	17	9,545,984	8,557,339
Other reserves	18	488	24,052
Retained earnings		7,858,470	7,127,537
Proposed dividends	27	939,650	570,000
Total equity attributable to equity holders of the Bank		33,344,592	31,278,928
Non-controlling interest	19	125,879	
Total equity	_	33,470,471	31,278,928
			4040==004

The accompanying notes 1 to 41 form an integral part of these consolidated financial statements.

186,055,894

187,615,344

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The Saudi British Bank CONSOLIDATED STATEMENT OF INCOME For the years ended 31 December

	Notes	2017 SAR'000	2016 SAR'000
Special commission income	21	6,051,288	6,075,102
Special commission expense	21	953,404	1,318,187
Net special commission income	_	5,097,884	4,756,915
Fees and commission income, net	22	1,255,534	1,340,843
Exchange income, net		431,407	478,045
Income from FVIS financial instruments		-	6,994
Trading income, net	23	258,398	261,648
Dividend income		52,499	37,844
Gains on available for sale investments, net	24	30,944	26,297
Other operating income, net	_	242	18
Total operating income	_	7,126,908	6,908,604
Salaries and employee related expenses	25	1,228,591	1,228,958
Rent and premises related expenses		139,773	135,660
Depreciation	8	124,785	110,903
General and administrative expenses		697,414	608,029
Provision for credit losses, net	6	1,001,828	944,560
Impairment of other financial assets, net	5	48,855	49,540
Total operating expenses	_	3,241,246	3,077,650
Income from operating activities		3,885,662	3,830,954
Share in earnings of an associate and a joint venture	7	68,916	63,777
Net income	_	3,954,578	3,894,731
Basic and diluted earnings per share (in SAR)	26	2.64	2.60

The accompanying notes 1 to 41 form an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the years ended 31 December

	Notes	2017 SAR' 000	2016 SAR' 000
Net income		3,954,578	3,894,731
Other comprehensive income for the years – items that may be reclassified subsequently to consolidated statement of income			
Available for sale financial assets			
- Net change in fair value	18	(87,156)	405,301
- Transfer to consolidated statement of income, net	18	19,056	(26,297)
Cash flow hedges			
- Net change in fair value	18	89,927	11,326
- Transfer to consolidated statement of income, net	18	(54,276)	(6,080)
Total other comprehensive (loss) / income for the years		(32,449)	384,250
Total comprehensive income	:	3,922,129	4,278,981

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the years ended 31 December

			Attribu	Attributable to equity holders of the bank					
2017	Notes	Share capital SAR '000	Statutory reserve SAR '000	Other reserves SAR '000	Retained earnings SAR '000	Proposed dividends SAR '000	Total SAR '000	Non- controlling interest SAR '000	Total Equity SAR '000
2017	110103	571K 000	<u> </u>	<u>5711 000</u>	5111 000	52111 000	5211 000	<u> </u>	57111 000
Balance at the beginning of the year	-	15,000,000	8,557,339	24,052	7,127,537	570,000	31,278,928		31,278,928
Total comprehensive income for the year									
Net income for the year		-	-	-	3,954,578	-	3,954,578		3,954,578
Net changes in fair value of cash flow hedges	18	-	-	89,927	-	-	89,927	-	89,927
Net changes in fair value of available for sale investments	18	-	-	(87,156)	-	-	(87,156)	-	(87,156)
Transfer to consolidated statement of income	18	-	- .	(35,220)	<u>-</u>		(35,220)		(35,220)
				(32,449)	3,954,578		3,922,129	-	3,922,129
Non-controlling interest arising on business combination		-	-	-	-	-	-	125,879	125,879
Treasury shares	18	-	-	6,655	-	-	6,655	-	6,655
Employee share plan reserve		-	-	2,230	-	-	2,230	-	2,230
Transfer to statutory reserve	17	-	988,645	-	(988,645)	-	-	-	-
Zakat for the year	27	-	-	-	(63,000)	(27,000)	(90,000)	-	(90,000)
Income tax for the year	27	-	-	-	(316,500)	(131,068)	(447,568)	-	(447,568)
2016 final dividend paid, net of zakat and income tax	27	-	-	-	-	(411,932)	(411,932)	-	(411,932)
2017 interim dividend paid, net of zakat and income tax	27	-	-	-	(915,850)	-	(915,850)	-	(915,850)
2017 final proposed dividend, net of zakat and income tax	27	_	_	_	(939,650)	939,650	_	_	_
Balance at the end of the year	•	15,000,000	9,545,984	488	7,858,470	939,650	33,344,592	125,879	33,470,471
2015	:								
2016		15,000,000	7,583,656	(340,608)	5,361,489	570,000	28,174,537		28,174,537
Balance at the beginning of the year	-	15,000,000	7,505,050	(340,000)	3,301,409	370,000	20,174,557		20,174,337
Total comprehensive income for the year					2 00 4 721		2 00 4 721		2.004.721
Net income for the year	10	-	-	-	3,894,731	-	3,894,731	-	3,894,731
Net changes in fair value of cash flow hedges Net changes in fair value of available for sale	18	-	-	11,326	-	-	11,326	-	11,326
investments	18	-	-	405,301	-	-	405,301	-	405,301
Transfer to consolidated statement of income	18	-		(32,377)		-	(32,377)		(32,377)
			-	384,250	3,894,731		4,278,981	-	4,278,981
Treasury shares	18	-	-	(18,357)	-	-	(18,357)	-	(18,357)
Employee share plan reserve		-	-	(1,233)	-	-	(1,233)	-	(1,233)
Transfer to statutory reserve	17	-	973,683	-	(973,683)	-	-	-	-
2015 Final dividend paid	27	-	-	-	-	(570,000)	(570,000)	-	(570,000)
2016 Interim dividend paid	27	-	-	-	(585,000)	-	(585,000)	-	(585,000)
2016 Final proposed dividend	27	- 15.000.000		-	(570,000)	570,000	-		-
Balance at the end of the year	=	15,000,000	8,557,339	24,052	7,127,537	570,000	31,278,928		31,278,928

CONSOLIDATED STATEMENT OF CASH FLOWS

For the years ended 31 December

For the years ended 31 December			2016
	Notes	2017 SAR'000	2016 SAR'000
OPERATING ACTIVITIES	-		
Net income for the year		3,954,578	3,894,731
Adjustments to reconcile net income to net cash from operating activities:			
Amortisation of premium on non-trading investments, net		10,150	40,192
Gains on non-trading investments, net	24	(30,944)	(26,297)
Depreciation	8	124,785	110,903
Income from FVIS financial instruments		-	(6,994)
Cash flow hedge gain transfer to consolidated statement of income		(54,276)	(6,080)
Share in earnings of an associate and a joint venture	7	(68,916)	(63,777)
Provision for credit losses, net	6	1,001,828	944,560
Employee share plan reserve		13,386	10,710
Impairment of other financial assets, net	5	48,855	49,540
•	-	4,999,446	4,947,488
Net (increase) decrease in operating assets:			
Statutory deposit with SAMA	3	691,152	203,452
Due from banks and other financial institutions with an original maturity of more			
than three months from date of acquisition		(1,579,983)	(527,223)
Loans and advances, net		2,956,900	4,037,261
Other assets and derivatives		438,566	410,324
Net increase (decrease) in operating liabilities:			
Due to banks and other financial institutions		271,801	1,584,268
Customers' deposits		(373,936)	(8,247,393)
Other liabilities and derivatives		271,374	65,171
Net cash from operating activities	- -	7,675,320	2,473,348
NAME OF THE PROPERTY OF THE PR			
INVESTING ACTIVITIES		21 188 207	72.450.574
Proceeds from sale and maturities of non-trading investments		21,177,306	73,459,574
Purchase of non-trading investments	0	(18,443,972)	(66,883,021)
Purchase of property and equipment	8	(219,531)	(157,800)
Dividend from a joint venture	7	56,500	114,715
Acquisition of subsidiary, net of cash and cash equivalent acquired	19	84,384	
Net cash from investing activities	-	2,654,687	6,533,468
FINANCING ACTIVITIES			
Debt securities in issue	13	(1,518,888)	4,698
Borrowings		(27,513)	1,662,970
Treasury shares purchased		(4,500)	(30,300)
Dividends paid	_	(1,642,304)	(1,023,634)
Net cash (used in) / from financing activities	-	(3,193,205)	613,734
Increase in cash and cash equivalents		7,136,802	9,620,550
		22.050.555	12 220 227
Cash and cash equivalents at the beginning of the year	20	22,958,777	13,338,227
Cash and cash equivalents at the end of the year	28	30,095,579	22,958,777
Special commission received during the year		6,069,144	5,918,030
Special commission paid during the year	•	1,062,816	1,283,214
Supplemental non-cash information:	=	· · · · · · · · · · · · · · · · · · ·	<u> </u>
Net changes in fair value and transfers to consolidated statement of income	=	(32,449)	384,250

The accompanying notes 1 to 41 form an integral part of these consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

1. General

The Saudi British Bank ("SABB" or the "Bank") is a Saudi Joint Stock Company and was established by Royal Decree No. M/4 dated 12 Safar 1398H (21 January 1978). SABB formally commenced business on 26 Rajab 1398H (1 July 1978) with the taking over of the operations of The British Bank of the Middle East in the Kingdom of Saudi Arabia. SABB operates under Commercial Registration No. 1010025779 dated 22 Dhul Qadah 1399H (13 October 1979) as a commercial bank through a network of 81 branches (2016: 84 branches) in the Kingdom of Saudi Arabia. SABB employed 3,263 staff as at 31 December 2017 (2016: 3,317). The address of SABB's head office is as follows:

The Saudi British Bank P.O. Box 9084 Riyadh 11413 Kingdom of Saudi Arabia

The objectives of SABB are to provide a range of banking services. SABB also provides Shariah approved products, which are approved and supervised by an independent Shariah Board established by SABB.

SABB has 100% (2016:100%) ownership interest in a subsidiary, SABB Insurance Agency, a Limited Liability Company registered in the Kingdom of Saudi Arabia under commercial registration No. 1010235187 dated 18 Jumada II 1428H (3 July 2007). SABB has 98% direct and 2% indirect ownership interest in its subsidiary (the indirect ownership is held via a subsidiary registered in the Kingdom of Saudi Arabia). The principal activity of the subsidiary is to act as a sole insurance agent for SABB Takaful Company (a subsidiary company of SABB - see note 7) within the Kingdom of Saudi Arabia as per the agreement between the two subsidiaries. However, the articles of association of the subsidiary do not restrict the subsidiary from acting as an agent to any other insurance company in the Kingdom of Saudi Arabia.

SABB has 100% (2016:100%) ownership interest in a subsidiary, Arabian Real Estate Company Limited, a limited liability company registered in the Kingdom of Saudi Arabia under commercial registration No. 1010188350 dated 12 Jumada I 1424H (12 July 2003). SABB has 99% direct and 1% indirect ownership interest in its subsidiary (the indirect ownership is held via a subsidiary registered in the Kingdom of Saudi Arabia). The subsidiary is engaged in the purchase, sale and lease of land and real estate for investment purposes.

SABB has 100% (2016:100%) ownership interest in a subsidiary, SABB Real Estate Company Limited, a limited liability company registered in the Kingdom of Saudi Arabia under commercial registration No. 1010428580 dated 12 Safar 1436H (4 December 2014). SABB has 99.8% direct and 0.2% indirect ownership interest in its subsidiary (the indirect ownership is held via a subsidiary registered in the Kingdom of Saudi Arabia). The subsidiary's main purpose is the registration of real estate and to hold and manage collateral on behalf of the Bank.

On 17 May 2017, SABB established a Special Purpose Vehicle ("SPV") SABB Markets Limited, a wholly owned subsidiary incorporated as a limited liability company under the laws of Cayman Islands. The subsidiary will engage in derivatives trading and repo activities. The subsidiary has not yet commenced operations.

SABB has 65% (2016: 32.5%) ownership interest in a subsidiary, SABB Takaful, a joint stock company registered in the Kingdom of Saudi Arabia under commercial registration No. 1010234032 dated 20 Jumad Awal 1428H (6 June 2007). SABB Takaful became a subsidiary of SABB effective 23 November 2017 (note 19). SABB Takaful's principal activity is to engage in Shariah compliant insurance activities and offer family and general Takaful products to individuals and corporates in the Kingdom.

SABB had 100% (2016:100%) ownership interest in a subsidiary, SABB Securities Limited, a Saudi limited liability company formed in accordance with Capital Market Authority's Resolution No. 2007-35-7 dated 10 Jamada II 1428H (25 June 2007) and registered in the Kingdom of Saudi Arabia under Commercial Registration No. 1010235982 dated 8 Rajab 1428H (22 July 2007). On 15 June 2017, the subsidiary was liquidated.

SABB has participated in three Structured Entities for the purpose of effecting syndicated loan transactions and to secure collateral rights over specific assets of the borrowers under Islamic financing structures. The entities have no other business operations.

- 1. Saudi Kayan Assets Leasing Company
- 2. Rabigh Asset Leasing Company
- 3. Yanbu Asset Leasing Company

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

SABB owns 50% (2016: 50%) share in each entity. SABB does not consolidate the entities as it does not have the right to variable returns from its involvement with the entities and ability to affect those returns through its power over the entities. The related underlying funding to the borrower is recorded on SABB's books.

The board of directors of SABB, in its meeting dated 25 April 2017, resolved to enter into preliminary discussions with AlAwwal Bank, a bank listed in Kingdom of Saudi Arabia, to study the possibility of merging the two banks. The entry into these discussions does not mean that the merger will happen between the two banks. If the merger is agreed, it will be subject to various conditions including, without limitation, approval at the Extra Ordinary general assembly of each bank and approval of the Saudi Arabian regulatory authorities.

1.1. Basis of preparation

a) Statement of compliance

The consolidated financial statements of the Bank have been prepared;

- in accordance with 'International Financial Reporting Standards (IFRS) as modified by SAMA for the accounting of zakat and income tax', which requires, adoption of all IFRSs as issued by the International Accounting Standards Board ("IASB") except for the application of International Accounting Standard (IAS) 12 "Income Taxes" and IFRIC 21 "Levies" so far as these relate to zakat and income tax. As per the SAMA Circular no. 381000074519 dated April 11, 2017 and subsequent amendments through certain clarifications relating to the accounting for zakat and income tax ("SAMA Circular"), the Zakat and Income tax are to be accrued on a quarterly basis through shareholders equity under retained earnings; and
- in compliance with the provisions of Banking Control Law, the Regulations for Companies in the Kingdom of Saudi Arabia and the Bank's by-laws.

Further, the above SAMA Circular has also repealed the existing Accounting Standards for Commercial Banks as promulgated by SAMA. These are no longer applicable from January 1, 2017.

Refer note 2(v) for the accounting policy of zakat and income tax and note 40 for the disclosure of the impact of change in the accounting policy resulting from the SAMA Circular.

b) Basis of measurement

These consolidated financial statements have been prepared under the historical cost convention except for the measurement at fair value of derivatives, financial assets held at fair value through income statement ("FVIS") and available for sale. In addition, assets and liabilities that are hedged in a fair value hedging relationship are carried at fair value to the extent of the risks that are being hedged.

c) Functional and presentation currency

These consolidated financial statements are expressed in Saudi Arabian Riyals (SAR), rounded off to the nearest thousands, which is the functional currency of SABB.

d) Presentation of consolidated financial statements

The Bank presents its consolidated statement of financial position in order of liquidity. An analysis regarding recovery or settlement within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in note 33 (b).

e) Basis of consolidation

The consolidated financial statements comprise the financial statements of SABB and its subsidiaries (collectively referred to as "the Bank"). The financial statements of the subsidiaries are prepared for the same reporting year as that of SABB, using consistent accounting policies.

Subsidiaries are entities which are directly or indirectly controlled by SABB. SABB controls an entity (the "investee") over which it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Subsidiaries are consolidated from the date on which control is transferred to SABB and cease to be consolidated from the date on which the control is transferred from SABB.

Intra-group transactions and balances have been eliminated upon consolidation.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

f) Critical accounting judgements and estimates

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting judgements, estimates, and assumptions that affect the reported amounts of assets and liabilities. It also requires management to exercise its judgement in the process of applying the Bank's accounting policies. Such estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including obtaining professional advice and expectations of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. Revisions to accounting estimates are recognised in the period in which the estimate is revised and future periods. Significant areas where management has used estimates, assumptions or exercised judgements are as follows:

i. Impairment losses on loans and advances

Impairment methodology

The Bank's policy is to create impairment allowances for impaired loans promptly and appropriately, when there is objective evidence that impairment of a loan or portfolio of loans has occurred.

Loan impairment allowances represent management's best estimate of losses incurred in the loan portfolios at the consolidated statement of financial position date. Management is required to exercise judgement in making assumptions and estimates when calculating loan impairment allowances on both individually and collectively assessed loans and advances.

Collective impairment allowances are subject to estimation uncertainty, in part because it is not practicable to identify losses on an individual loan basis due to the large number of individually insignificant loans in the portfolio. The estimation methods include the use of statistical analyses of historical information, supplemented with significant management judgement, to assess whether current economic and credit conditions are such that the actual level of incurred losses is likely to be greater or less than historical experience.

Where changes in economic, regulatory or behavioural conditions result in the most recent trends in portfolio risk factors being not fully reflected in the models, risk factors are taken into account by adjusting the impairment allowances derived from historical loss experience. Risk factors include loan portfolio growth, product mix, unemployment rates, concentration, geographical concentrations, loan product features, economic conditions such as trends in housing markets, the level of interest rates, portfolio seasoning, account management policies and practices, changes in laws and regulations, and other influences on customer payment patterns.

The methodology and the assumptions used in calculating impairment losses are reviewed regularly in the light of differences between loss estimates and actual loss experience.

Losses for impaired loans are recognised when there is objective evidence that impairment of a loan or portfolio of loans has occurred. Impairment allowances that are calculated on individual loans or on groups of loans assessed collectively, are recorded as charges to the consolidated income statement and are recorded against the carrying amount of impaired loans on the consolidated Statement of Financial Position. Losses which may arise from future events are not recognised.

Individually assessed loans and advances

The factors considered in determining whether a loan is individually significant for the purposes of assessing impairment include the size of the loan, the number of loans in the portfolio, and the importance of the individual loan relationship, and how this is managed. Loans that meet these criteria will be individually assessed for impairment, except when volumes of defaults and losses are sufficient to justify treatment under a collective assessment methodology (see below).

Loans considered as individually significant are typically to corporate and commercial customers, are for larger amounts and are managed on an individual basis. For these loans, the Bank considers on a case-by-case basis at each reporting date whether there is any objective evidence that a loan is impaired. The criteria used to make this assessment include:

- known cash flow difficulties experienced by the borrower;
- contractual payments of either principal or interest being past due for more than 90 days;
- the probability that the borrower will enter bankruptcy or other financial realisation;
- a concession granted to the borrower for economic or legal reasons relating to the borrower's financial difficulty
 that results in forgiveness or postponement of principal, interest or fees, where the concession is not
 insignificant; and

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 December 2017

- there has been deterioration in the financial condition or outlook of the borrower such that its ability to repay is considered doubtful.

For loans where objective evidence of impairment exists, impairment losses are determined considering the following factors:

- The Bank's aggregate exposure to the customer;
- the viability of the customer's business model and their capacity to trade successfully out of financial difficulties and generate sufficient cash flow to service debt obligations;
- the amount and timing of expected receipts and recoveries;
- the likely dividend available on liquidation or bankruptcy;
- the extent of other creditors' commitments ranking ahead of, or pari passu with, the bank and the likelihood of other creditors continuing to support the company;
- the complexity of determining the aggregate amount and ranking of all creditor claims and the extent to which legal and insurance uncertainties are evident;
- the realisable value of security (or other credit mitigants) and likelihood of successful repossession;
- the likely costs of obtaining and selling collateral as part of foreclosure;
- the ability of the borrower to obtain, and make payments in, the currency of the loan if not denominated in local currency; and
- when available, the secondary market price of the debt.

The determination of the realisable value of security is based on the market value at the time the impairment assessment is performed. The value is not adjusted for expected future changes in market prices, though adjustments are made to reflect local conditions such as forced sale discounts.

Impairment losses are calculated by discounting the expected future cash flows of a loan, which includes expected future receipts of contractual interest, at the loan's original effective interest rate and comparing the resultant present value with the loan's current carrying amount. The impairment allowances on individually significant accounts are reviewed at least quarterly and more regularly when circumstances require.

Collectively assessed loans and advances

Impairment is assessed collectively to cover losses which have been incurred but have not yet been identified on loans subject to individual assessment or for homogeneous groups of loans that are not considered individually significant. Retail lending portfolios are generally assessed for impairment collectively as the portfolios are generally large homogeneous loan pools.

The collective impairment allowance is determined after taking into account:

- historical loss experience in portfolios of similar credit risk characteristics (for example, by industry sector);
- the estimated period between impairment occurring and the loss being identified and evidenced by the establishment of an appropriate allowance against the individual loan; and
- management's judgement as to whether current economic and credit conditions are such that the actual level of inherent losses at the reporting date is likely to be greater or less than that suggested by historical experience.

The period between a loss occurring and its identification is estimated by management for each identified portfolio based on economic and market conditions, customer behaviour, portfolio management information, credit management techniques and collection and recovery experiences in the market. An estimated period may vary over time as these factors change.

Statistical methods are used to determine collective impairment losses for homogeneous groups of loans not considered individually significant. Losses in these groups of loans are recorded individually when individual loans are removed from the group and written off.

The methods that are used to calculate collective allowances are:

- When appropriate empirical information is available, the Bank uses roll-rate methodology, which employs statistical analyses of historical data and experience of delinquency and default to reliably estimate the amount of the loans that will eventually be written off as a result of the events occurring before the reporting date but

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

which the bank is not able to identify individually. Individual loans are grouped using ranges of past due days; statistical analysis is then used to estimate the likelihood that loans in each range will progress through the various stages of delinquency and become irrecoverable. Additionally, individual loans are segmented based on their credit characteristics as described above. In applying this methodology, adjustments are made to estimate the periods of time between a loss event occurring and its discovery, for example through a missed payment, (known as the emergence period) and the period of time between discovery and write-off (known as the outcome period). Current economic conditions are also evaluated when calculating the appropriate level of allowance required to cover inherent loss.

- When the portfolio size is small or when information is insufficient or not reliable enough to adopt a roll-rate methodology, the bank adopts a basic formulaic approach based on historical loss rate experience, or a discounted cash flow model. Where a basic formulaic approach is undertaken, the period between a loss event occurring and its identification is estimated by local management, and is typically between six and twelve months.

The inherent loss within each portfolio is assessed on the basis of these models using historical data observations, which are updated periodically to reflect recent portfolio and economic trends. When the most recent trends arising from changes in economic, regulatory or behavioural conditions are not fully reflected in the models, they are taken into account by adjusting the impairment allowances derived from the models to reflect these changes as at the reporting date.

Incurred but not yet identified impairment

Individually assessed loans for which no evidence of impairment has been specifically identified on an individual basis are grouped together according to their credit risk characteristics for a collective impairment assessment. These credit risk characteristics may include country of origination, type of business involved, type of products offered, security obtained or other relevant factors. This assessment captures impairment losses that the bank has incurred as a result of events occurring before the reporting date, which the bank is not able to identify on an individual loan basis, and that can be reliably estimated. When information becomes available which identifies losses on individual loans within the group, those loans are removed from the group and assessed individually.

Write-off of loans and advances

Loans (and the related impairment allowance accounts) are normally written off, either partially or in full, when there is no realistic prospect of recovery. Where loans are secured, this is generally after receipt of any proceeds from the realisation of security. Where written off loans are subsequently recovered, a credit is recognised in the consolidated statement of income.

Collateral and other credit enhancements held

The Bank's practice is to lend on the basis of customers' ability to meet their obligations out of cash flow resources rather than rely on the value of security offered. Depending on a customer's standing and the type of product, facilities may be provided without security. For other lending, a charge over collateral is obtained and considered in determining the credit decision and pricing. In the event of default, the bank may utilise the collateral as a source of repayment.

Depending on its form, collateral can have a significant financial effect in mitigating our exposure to credit risk.

Additionally, risk may be managed by employing other types of collateral and credit risk enhancements such as second charges, other liens and unsupported guarantees, but the valuation of such mitigants is less certain and their financial effect has not been quantified.

ii. Fair value of financial instruments

The Bank measures financial instruments, such as, derivatives, at fair value at each reporting date. Also, fair values of financial instruments measured at amortised cost are disclosed in Note 35 to these consolidated financial statements.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

The principal or the most advantageous market must be accessible to by the Bank.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Bank uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the Bank determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Bank has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

iii. Impairment of available for sale equity investments and debt instruments

The Bank exercises judgement to consider impairment on the available for sale equity investments. This includes determination of a significant or prolonged decline in the fair value below its cost. The determination of what is 'significant' or 'prolonged' requires judgement. In making this judgement, the Bank evaluates among other factors, the normal volatility in share price. In addition, the Bank considers impairment to be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

iv. Classification of held to maturity investments

The Bank follows the guidance of IAS 39 when classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held to maturity. In making this judgement, the Bank evaluates its intention and ability to hold such investments to maturity.

v. Classification of fair value through income statement

The Bank follows criteria set in IAS 39 when classifying financial assets and liabilities to fair value through income statement. In making this judgement, the Bank evaluates its compliance with the conditions as prescribed in IAS 39.

vi. Determination of control over investees

The control indicators set out note 1.1 (e) are subject to management's judgements.

vii. Provisions for liabilities and charges

The Bank receives legal claims against it in the normal course of business. Management has made judgments as to the likelihood of any claim succeeding in making provisions. The time of concluding legal claims is uncertain, as is the amount of possible outflow of economic benefits. Timing and cost ultimately depends on the due process being followed as per law.

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g) Going concern

The Bank's management has made an assessment of the Bank's ability to continue as a going concern and is satisfied that the Bank has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Bank's ability to continue as a going concern. Therefore, the consolidated financial statements continue to be prepared on the going concern basis.

2. Summary of significant accounting policies

The significant accounting policies adopted in the preparation of these consolidated financial statements are set out below.

a) Changes in accounting policies

The accounting policies used in the preparation of these consolidated financial statements are consistent with those used in the preparation of the annual consolidated financial statements for the year ended December 31, 2016 except for:

- the change in the accounting policy in relation to accounting for zakat and income tax as prescribed by SAMA effective 1 January 2017 (see note 1.1 a); and
- ii. the adoption of the following amendments to existing standard mentioned below, which had an insignificant effect/no financial impact on the consolidated financial statements of the Bank on the current year or prior year, and is not expected to have any significant effect in future years.

Amendments to existing standards

- Amendments to IAS 7, Statement of cash flows on disclosure initiative: Applicable for annual periods beginning on or after 1 January 2017.

These amendments introduce an additional disclosure that will enable users of financial statements to evaluate changes in liabilities arising from financing activities. This amendment is part of the IASB's Disclosure Initiative, which continues to explore how financial statement disclosure can be improved.

- Amendments to IFRS 12, Disclosure of Interests in Other Entities: The amendments apply retrospectively and are effective for annual periods beginning on or after 1 January 2017.

The amendments clarify that the disclosure requirements in IFRS 12, other than those in paragraph B10-B16, apply to an entity's interest in a subsidiary, an associate or a joint venture (or portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.

b) Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at the acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Bank elects whether to measure the non-controlling interest in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in general and administrative expenses.

When the Bank acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. All contingent consideration (except that which is classified as equity) is measured at fair value with the changes in fair value in profit or loss. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests) and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate

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consideration transferred, the Bank re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Any goodwill arising from initial consolidation is tested for impairment at least once a year and whenever events or changes in circumstances indicate the need for impairment, they are written down if required.

c) Trade date accounting

All regular way purchases and sales of financial assets are recognised and derecognised on the trade date i.e. the date on which the Bank becomes a party to the contractual provisions of the instrument. Regular way purchases and sales are purchases and sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

d) Derivative financial instruments and hedge accounting

Derivative financial instruments including foreign exchange contracts, special commission rate futures, forward rate agreements, currency and special commission rate swaps, currency and special commission rate options (both written and purchased), are measured at fair value (premium received for written options). All derivatives are carried at their fair value as assets where the fair value is positive and as liabilities where the fair value is negative.

Fair values are generally obtained by reference to quoted market prices, discounted cash flow models or pricing models, as appropriate.

The treatment of changes in their fair value depends on their classification into the following categories:

i) Derivatives held for trading

Any changes in the fair value of derivatives that are held for trading purposes are taken directly to the consolidated statement of income for the year. Derivatives held for trading also include those derivatives which do not qualify for hedge accounting.

ii) Embedded derivatives

Derivatives embedded in other financial instruments are treated as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contract, and the host contract is not itself held for trading or designated at fair value through income statement. The embedded derivatives separated from the host are carried at fair value in the trading derivatives portfolio with changes in fair value recognised in the consolidated statement of income.

iii) Hedge accounting

The Bank designates certain derivatives as hedging instruments in qualifying hedging relationships. For the purpose of hedge accounting, hedges are classified into two categories; (a) fair value hedges which hedge the exposure to changes in the fair value of a recognised asset or liability, and (b) cash flow hedges which hedge exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability, or a highly probable forecasted transaction that will affect the reported net gain or loss.

In order to qualify for hedge accounting, it is required that the hedge should be expected to be highly effective i.e. the changes in fair value or cash flows of the hedging instrument should effectively offset corresponding changes in the hedged item, and should be reliably measurable. At the inception of the hedge, the risk management objective and strategy is documented including the identification of the hedging instrument, the related hedged item, the nature of risk being hedged, and how the Bank will assess the effectiveness of the hedging relationship. Subsequently, the effectiveness of the hedge is assessed on an ongoing basis.

In relation to fair value hedges, which meet the criteria for hedge accounting, any gain or loss from remeasuring the hedging instruments to fair value is recognised immediately in the consolidated statement of income. The related portion of the hedged item is recognised in the consolidated statement of income. Where the fair value hedge of a special commission bearing financial instrument ceases to meet the criteria for hedge accounting, the adjustment in the carrying value is amortised to the consolidated statement of income over the remaining life of the instrument. If the hedged item is derecognised, the unamortised fair value adjustment is recognised immediately in the consolidated statement of income.

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In relation to cash flow hedges, which meet the criteria for hedge accounting, the portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognised in the consolidated statement of comprehensive income. The ineffective portion, if any, is recognised in the consolidated statement of income. For cash flow hedges affecting future transactions, the gains or losses recognised in other reserves are transferred to the consolidated statement of income in the same period in which the hedged transaction affects the consolidated statement of income.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated or exercised, or no longer qualifies for hedge accounting. On discontinuation of hedge accounting on cash flow hedges any cumulative gain or loss that was recognised in other reserves, is retained in shareholders' equity until the forecasted transaction occurs. Where the hedged forecasted transaction is no longer expected to occur, the net cumulative gain or loss recognised in other reserves is transferred to the consolidated statement of income for the year.

e) Foreign currencies

The consolidated financial statements are denominated and presented in Saudi Arabian Riyals, which is also the functional currency of the Bank.

Transactions in foreign currencies are translated into Saudi Arabian Riyals at the spot exchange rates prevailing at transaction dates. Monetary assets and liabilities at year-end, denominated in foreign currencies, are translated into Saudi Arabian Riyals at the exchange rates prevailing at the reporting date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the year adjusted for effective interest and payments during the year, and the amortised cost in foreign currency translated at the exchange rate at the end of the year. All differences arising on non-trading activities are transferred to exchange income in the consolidated statement of income, with the exception of differences on foreign currency borrowings that provide an effective hedge against a net investment in foreign entity. Foreign exchange gains or losses on translation of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of income, except for differences arising on the retranslation of available for sale equity instruments or when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges to the extent hedges are effective. Translation gains or losses on non-monetary items carried at fair value are included as part of the fair value adjustment either in the consolidated statement of income or in equity depending on the underlying financial asset.

f) Offsetting financial instruments

Financial assets and liabilities are offset and are reported net in the consolidated statement of financial position when there is a currently legally enforceable right to set off the recognised amounts and when the Bank intends to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Income and expenses are not offset in the consolidated statement of income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the bank.

g) Revenue/expenses recognition

Special commission income and expense

Special commission income and expense for all commission-bearing financial instruments is recognised in the consolidated statement of income on an effective yield basis. The effective commission rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. When calculating the effective commission rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument but not future credit losses.

The carrying amount of the financial asset or financial liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective commission rate and the change in carrying amount is recorded as special commission income or expense.

If the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, special commission income continues to be recognised using the original effective commission rate applied to the new carrying amount.

The calculation of the effective yield takes into account all contractual terms of the financial instruments (prepayment, options etc.) and includes all fees paid or received related transaction costs, and discounts or premiums that are an integral part of the effective commission rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of financial asset or liability.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

When the Bank enters into special commission rate swap to change special commission from fixed to floating (or vice versa) the amount of special commission income or expense is adjusted by the net special commission on the swap.

Special commission income on Shariah approved products received but not earned is netted off against the related assets.

Exchange income/loss

Exchange income/loss is recognised when earned/incurred.

Dividend income

Dividend income is recognised when the right to receive income is established.

Fees and commission income and expenses

Fees and commission income are recognised on an accrual basis when the related services have been provided. Loan commitment fees for loans that are likely to be drawn down are deferred and, together with the related direct cost are recognised as an adjustment to the effective yield on the loan. Portfolio and other management advisory and service fees are recognised based on the applicable service contract, usually on a time proportionate basis. Fees received on asset management, wealth management, financial planning, custody services and other similar services that are provided over an extended period of time are recognised over the period when the service is being provided. When a loan commitment is not expected to result in the drawdown of a loan, loan commitment fees are recognised on a straight-line basis over the commitment period. Other fees and commission expense relate mainly to transaction and service fees, which are expensed as the service is received. Any fee income received but not earned is classified under other liabilities.

Net trading income

Results arising from trading activities include all gains and losses from changes in fair value and related special commission income or expense, dividends from financial assets and financial liabilities held for trading and foreign exchange differences. This includes any ineffectiveness recorded in hedging transactions.

Day one profit

Where the transaction price differs from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable markets, the Bank immediately recognises the difference between the transaction price and fair value (a 'Day 1' profit) in the consolidated statement of income in 'Net trading income'. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognised in the consolidated statement of income when the inputs become observable, or when the instrument is derecognised.

h) Sale and repurchase agreements

Assets sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the consolidated statement of financial position as the Bank retains substantially all the risks and reward of ownership and continued to be measured in accordance with related accounting policies for the underlying financial assets held as FVIS, available for sale, held to maturity and other investments held at amortised cost. The counterparty liability for amounts received under these agreements is included in "due to banks and other financial institutions" or "customers' deposits", as appropriate. The difference between sale and repurchase price is treated as special commission expense and amortised over the life of the repo agreement, using the effective yield method.

Assets purchased with a corresponding commitment to resell at a specified future date (reverse repo) are not recognised in the consolidated statement of financial position, as the Bank does not obtain control over the assets. Amounts paid under these agreements are included in "Cash and balances with SAMA", "Due from banks and other financial institutions or "Loans and advances", as appropriate. The difference between purchase and resale price is treated as special commission income and amortised over the life of the reverse repo agreement, using the effective yield method.

i) Investments

All investment securities are initially recognised at their fair value which represents the consideration given, including acquisition charges associated with the investment (except for investments held as FVIS, where acquisition charges are not added to the cost at initial recognition and are charged to the consolidated statement of income). Premiums are amortised and discounts accreted using the effective yield method and are taken to special commission income.

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Following initial recognition, for securities traded in organised financial markets, fair value is determined by reference to exchange quoted market bid prices at the close of business on the reporting date. Investments in listed equity instruments are valued at the exchange quoted prices as of day close. Fair value of managed assets and investments in mutual funds are determined by reference to declared net asset values which approximate the fair value.

Following initial recognition, for securities where there is no quoted market price, a reasonable estimate of the fair value is determined by reference to the current market value of another instrument which is substantially the same, or is based on the expected cash flows or the underlying net asset base of the security.

Following initial recognition, subsequent transfers between the various classes of investments are not ordinarily permissible. The subsequent period end reporting values for each class of investment are determined on the basis as set out in the following paragraphs:

(i) Held as FVIS

Investments in this category are classified as either investment held for trading or those designated as FVIS at inception or on adoption of the revised IAS 39. Investments classified as trading are acquired principally for the purpose of selling or repurchasing in the short term. An investment may be designated as FVIS by the management if it satisfies the criteria set out below (except for equity instruments that do not have a quoted market price in an active market and whose fair values cannot be reliably measured):

- it is a financial instrument containing one or more embedded derivatives that significantly modify the cash flows resulting from the financial instrument, or
- it is a financial instrument with an embedded derivative that is required to be separated from the host contract under IAS 39, but the Bank is unable to measure reliably the embedded derivative separately either at acquisition or at a subsequent reporting date

The fair value designation is made in accordance with the Risk Management Strategy approved by the Bank's Assets and Liabilities Committee (ALCO) and is irrevocable. Designated financial assets are recognised when the Bank enters into the contractual provisions of the arrangements with counterparties on trade date and derecognised when sold.

After initial recognition, investments at FVIS are measured at fair value and any change in the fair value is recognised in the consolidated statement of income for the period in which it arises. Special commission income and dividend income received on financial assets held as FVIS are reflected as income from financial instruments designated as FVIS in the consolidated statement of income. Transaction costs, if any, are not added to the fair value measurement at initial recognition of FVIS investments.

(ii) Available for sale

Available-for-sale investments are those non-derivative equity and debt securities which are neither classified as held to maturity investments, loans and receivables nor designated as FVIS, that are intended to be held for an unspecified period of time, which may be sold in response to needs for liquidity or changes in special commission rates, exchange rates or equity prices.

Investments classified as "available for sale", are subsequently measured at fair value. For an available-for-sale investment where the fair value has not been hedged, any gain or loss arising from a change in its fair value is recognised directly in the consolidated statement of comprehensive income. On derecognition, any cumulative gain or loss previously recognised in the consolidated statement of comprehensive income is included in the consolidated statement of income for the period.

Equity investments classified under available-for-sale investments whose fair value cannot be reliably measured are carried at cost.

(iii) Held at amortised cost

Investment securities with fixed or determinable payments that are not quoted in an active market are classified as "held at amortised cost". Such investments whose fair values have not been hedged are stated at amortised cost, less provision for impairment. Investments in a fair value hedge relationship are adjusted for fair value changes to the extent of the risk being hedged. Any gain or loss is recognised in the consolidated statement of income when the investment is derecognised and is disclosed as gains/ (losses) on non-trading investments. Amortised cost is calculated by taking into account any discount or premium on acquisition using the effective yield method.

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(iv) Held to maturity

Investments having fixed or determinable payments and fixed maturity that the Bank has the positive intention and ability to hold to maturity other than those that meet the definition of "held at amortised cost" are classified as held to maturity. Held to maturity investments are subsequently measured at amortised cost, less provision for impairment in value. Amortised cost is calculated by taking into account any discount or premium on acquisition using the effective yield method. Any gain or loss on such investments is recognised in the consolidated statement of income when the investment is derecognised or impaired.

Investments classified as held to maturity cannot ordinarily be sold or reclassified without impacting the Bank's ability to use this classification and cannot be designated as a hedged item with respect to special commission rate or prepayment risk, reflecting the intention to hold them to maturity.

j) Investment in equity-accounted investees

The Bank's interests in equity-accounted investees comprise interests in an associate and a joint venture.

Associate is an entity in which the Bank has significant influence, but not control or joint control, over the financial and operating policies. A joint venture is an arrangement in which the Bank has joint control, whereby the Bank has rights to the net assets of the arrangement, rather than rights to its assets and obligation for its liabilities.

Interests in an associate and the joint venture are accounted for using the equity method. They are initially recognised at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Bank's share of the profit or loss and Other Comprehensive Income ("OCI") of equity-accounted investees, until the date on which significant influence or joint control ceases.

The statement of income reflects the Bank's share of the results of operations of the associate and the joint venture.

The reporting dates of the associate and joint venture are identical to the Bank and their accounting policies conform to those used by the Bank for like transactions and events in similar circumstances.

Unrealised profits and losses resulting from transactions between the Bank and its associate and joint venture are eliminated to the extent of the Bank's interest in the associate and joint venture.

k) Loans and advances

Loans and advances are non-derivative financial assets originated or acquired by the Bank with fixed or determinable payments that are not quoted in an active market.

All loans and advances are initially measured at cost, being the fair value of consideration given, including acquisition charges associated with the loans and advances.

The Bank's loans and advances are classified as held at amortised cost less any amount written off and provisions for impairment.

For loans and advances, which are hedged, the related portion of the hedged fair value is adjusted against the carrying amount.

1) Due from banks and other financial institutions

Due from banks and other financial institutions are financial assets which are mainly money market placements with fixed or determinable payments and fixed maturities that are not quoted in an active market. Money market placements are not entered into with the intention of immediate or short-term resale. Due from banks and other financial institutions are initially measured at cost, being the fair value of the consideration given.

Following initial recognition, due from banks and other financial institutions are stated at cost less any amount written off and provisions for impairment, if any.

m) Impairment of financial assets

An assessment is made at each reporting date to determine whether there is objective evidence that a financial asset or group of financial assets may be impaired. If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss, based on the net present value of future anticipated cash flows, is recognised for changes in its carrying amounts.

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When a financial asset is uncollectible, it is written off against the related provision for impairment. Financial assets are written off only in circumstances where effectively all possible means of recovery have been exhausted, and the amount of the loss has been determined.

Once a financial asset has been written down to its estimated recoverable amount, special commission income is thereafter recognised based on the rate of special commission that was used to discount the future cash flows for the purpose of measuring the recoverable amount.

If, in a subsequent period, the amount of the impairment loss on investments other than available for sale equity investments decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the consolidated statement of income in provision for credit losses.

i. Impairment of financial assets held at amortised cost

A financial asset is classified as impaired when there is objective evidence of credit related impairment as a result of one or more loss events that occurred after the initial recognition of the asset and that a loss event(s) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

A specific provision for credit losses due to impairment of a loan or any other financial asset held at amortised cost, including those arising from sovereign risk exposures, is established if there is objective evidence that the Bank will not be able to collect all amounts due. The amount of the specific provision is the difference between the carrying amount and the estimated recoverable amount. The estimated recoverable amount is the present value of expected cash flows, including amounts estimated to be recoverable from guarantees and collateral, discounted based on the original effective special commission rate.

Loans and advances are generally renegotiated either as part of an ongoing customer relationship or in response to an adverse change in the circumstances of the borrower. Renegotiation can result in an extension of the due date of payment or repayment plans under which the Bank offers a revised rate of commission to genuinely distressed borrowers. This may result in the asset continuing to be overdue and individually impaired as the renegotiated payments of commission and principal do not recover the original carrying amount of the loan. In other cases, renegotiation leads to a new agreement, this is treated as a new loan. Restructuring policies and practices are based on indicators or criteria which, indicate that payment will most likely continue. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original effective yield rate.

Consumer loans are considered to be impaired when a payment is overdue for specified number of days as per related product programs. Since the risk metrics for consumer loans are based on a collective "pool" basis, rather than on individual loans, the provisions for consumer loans are also computed on a "pool basis" using the 'flow rate" methodology. The provision coverage is 100% for such non-performing loans (other than home loans), which reach the "write-off point" (write-off points which are set at 180 days past due). Write off decisions are generally based on a product specific past due status. When a financial asset is uncollectible, it is written off against the related provision for impairment, if any, and any amounts in excess of available provision are directly charged to consolidated statement of income.

In addition to specific provision for credit losses, provision for collective impairment is made on a portfolio basis for credit losses where there is objective evidence that unidentified losses exist at the reporting date. These are based on any deterioration in the risk rating (i.e. downward migration of risk ratings) of the financial assets since it was originally granted. This provision is estimated based on various factors including credit ratings allocated to a borrower or group of borrowers, the current economic conditions, the experience the Bank has had in dealing with a borrower or group of borrowers and available historical default information.

The carrying amount of the asset is adjusted through the use of an allowance account and the amount of the adjustment is included in the consolidated statement of income.

ii. Impairment of financial assets held at fair value

For financial assets held at fair value, where a loss has been recognised directly through the consolidated statement of comprehensive income under shareholders' equity, the cumulative net loss recognised in shareholders' equity is transferred to the consolidated statement of income when the asset is considered to be impaired.

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iii. <u>Impairment of available for sale investments</u>

For equity investments held as available-for-sale, a significant or prolonged decline in fair value below its cost represents objective evidence of impairment. Unlike debt securities, the previously recognised impairment loss cannot be reversed through the consolidated statement of income as long as the asset continues to be recognised i.e. any increase in fair value after impairment has been recorded can only be recognised in equity. On derecognition, any cumulative gain or loss previously recognised in shareholders' equity is included in consolidated statement of income for the period.

The Bank writes off its financial assets when the respective business units together with Risk Management determine that the financial assets are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower/issuer's financial position such that the borrower/issuer can no longer pay the obligations, or that proceeds from collateral will not be sufficient to pay back the entire exposure. The financial assets are, then, written off only in circumstances where effectively all possible means of recovery have been exhausted.

The Bank seeks to use collateral, where possible, to mitigate its risks on financial assets. The collateral comes in various forms such as cash, securities, letters of credit/guarantees, real estate, receivables, inventories, other non-financial assets and credit enhancements such as netting agreements. The fair value of collateral is generally assessed, at a minimum, at inception and based on the Bank's quarterly reporting schedule. However, some collateral, for example, cash or securities relating to margining requirements, is valued daily.

To the extent possible, the Bank uses active market data for valuing financial assets, held as collateral. Other financial assets which do not have a readily determinable market value are valued using models. Non-financial collateral, such as real estate, is valued based on data provided by third parties such as mortgage brokers, housing price indices, audited financial statements, and other independent sources.

iv. <u>Impairment of available for sale- debt securities</u>

In assessing objective evidence of impairment at the reporting date, the Bank considers all available evidence, including observable data or information about events specifically relating to the securities which may result in a shortfall in recovery of future cash flows. Financial difficulties of the issuer, as well as other factors such as information about the issuers' liquidity, business and financial risk exposures, levels of and trends in default for similar financial assets, national and local economic trends and conditions, and the fair value of collateral and guarantees may be considered individually, or in combination, to determine if there is objective evidence of impairment.

n) Property and equipment

Property and equipment are stated at cost and presented net of accumulated depreciation and impairment loss. Freehold land is not depreciated.

The cost of other property and equipment is depreciated on the straight-line method over the estimated useful lives of the assets as follows:

Buildings 33 years

Leasehold improvements over the period of the lease contract

Furniture, equipment, vehicles and software 3 to 4 years

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These are included in the consolidated statement of income.

The assets' residual values and useful lives are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Any carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

o) Financial liabilities

All money market deposits, customer deposits, borrowing and debt securities in issue are initially recognised at cost, being fair value of consideration received.

Subsequently all commission bearing financial liabilities where fair values have not been hedged are measured at amortised cost. Amortised cost is calculated by taking into account any discount or premium. Premiums are amortised and discounts accreted on an effective yield basis to maturity and taken to special commission expense.

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Financial liabilities in a fair value hedge relationship are adjusted for fair value changes to the extent of the risk being hedged. The resultant gain or loss is recognised in the consolidated statement of income.

p) Provisions

Provisions are recognised when a reliable estimate can be made by the Bank of a present legal or constructive obligation as a result of past events and it is more likely than not that an outflow of resources will be required to settle the obligation. The expense relating to any provision is presented in the consolidated statement of income net of any reimbursement.

q) Guarantees and loan commitments

Financial guarantees are initially recognised in the consolidated financial statements at fair value in other liabilities, being the value of the premium received. Subsequent to the initial recognition, the Bank's liability under each guarantee is measured at the higher of the amortised premium and the best estimate of expenditure required to settle any financial obligations arising as a result of guarantees. Any increase in the liability relating to the financial guarantee is taken to the consolidated statement of income in "provision for credit losses".

The premium received is recognised in the consolidated statement of income in "Fees and commission income, net" on a straight-line basis over the life of the guarantee.

Loan commitments are firm commitments to provide credit under pre-specified terms and conditions.

Accounting for leases

Leases entered into by the Bank as a lessee are all operating leases. Payments made under these operating leases are charged to the consolidated statement of income on a straight-line basis over the period of the lease.

s) Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash, balances with SAMA and placements with SAMA excluding the statutory deposit, and due from banks and other financial institutions with an original maturity of three months or less from date of acquisition.

t) Derecognition of financial instruments

A financial asset (or a part of a financial asset, or a part of a group of similar financial assets) is derecognised, when the contractual rights to the cash flows from the financial asset expires.

In instances where the Bank is assessed to have transferred a financial asset, the asset is derecognised if the Bank has transferred substantially all the risks and rewards of ownership. Where the Bank has neither transferred nor retained substantially all the risks and rewards of ownership, the financial asset is derecognised only if the Bank has not retained control of the financial asset. The Bank recognises separately as assets or liabilities any rights and obligations created or retained in the process.

A financial liability (or a part of a financial liability) can only be derecognised when it is extinguished, that is when the obligation specified in the contract is discharged, cancelled or expires.

u) Assets held in trust or in fiduciary capacity

Assets held in trust or in a fiduciary capacity are not treated as assets of the Bank and, accordingly, are not included in the accompanying consolidated financial statements.

v) Zakat and income taxes

Zakat is computed on the Saudi shareholders' share of equity and net income using the basis defined under the zakat regulations. Income taxes are computed on the foreign shareholders share of net income for the year.

Zakat and income tax are accrued on a quarterly basis and charged to retained earnings in accordance with SAMA guidance on zakat and income tax. Previously, zakat and income tax was deducted from dividends upon payment to the shareholders and was recognized as a liability at that time.

Zakat and income taxes are not charged to the Bank's consolidated statement of income as they are the liabilities of the shareholders and therefore are deducted from the dividends paid to the shareholders.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

w) Shariah approved banking products

In addition to conventional banking, the Bank offers its customers certain Shariah approved banking products, which are approved by its Shariah Board.

All Shariah approved banking products are accounted for using IFRS and are in conformity with the accounting policies described in these consolidated financial statements.

x) End of service benefits

The provision for end of service benefits is made based on actuarial valuation in accordance with Saudi Arabian Labour Laws. Net obligation, with respect to end of service benefits, to the Bank is reviewed by using a projected unit credit method. The assumptions used to calculate the scheme obligations include assumptions such as expected future salaries growth, expected employee resignation rates, and discount rate to discount the future cash flows.

y) Share Based payments

Under the terms of the Equity Based Long Term Bonus Plan, eligible employees of the Bank are offered shares at a predetermined price for a fixed period of time. At the vesting dates determined under the terms of the plan, the Bank delivers the underlying allotted shares to the employees, subject to the satisfactory completion of the vesting conditions.

The cost of the plans is recognized over the period in which the service condition is fulfilled, ending on the date on which the relevant employees become fully entitled to the shares ('the vesting date'). The cumulative expense recognized for these plans at each reporting date until the vesting date, reflects the extent to which the vesting period has expired and the Bank's best estimate of the number of equity instruments that will ultimately vest.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

3. Cash and balances with SAMA

	2017	2016
	SAR'000	SAR'000
Cash in hand	1,304,487	1,444,680
Statutory deposit	8,161,763	8,852,915
Placements with SAMA	17,379,275	13,545,153
Other balances	28,974	279,073
Total	26,874,499	24,121,821

In accordance with the Banking Control Law and regulations issued by SAMA, SABB is required to maintain a statutory deposit with SAMA at stipulated percentages of its deposit liabilities calculated at the end of each month. The statutory deposit with SAMA is not available to finance SABB's day-to-day operations and therefore is not part of cash and cash equivalents. Placements with SAMA represents securities purchased under an agreement to re-sell (reverse repo) with SAMA.

4. Due from banks and other financial institutions

	2017	2016
	SAR'000	SAR'000
Current accounts	6,808,077	6,504,871
Money market placements	6,682,623	1,712,875
Total	13,490,700	8,217,746

5. Investments, net

a) Investment securities are classified as follows:

	Dom	estic	Intern	ational	Total		
i) Available for sale	2017	2016	2017	2016	2017	2016	
	SAR'000	SAR'000	SAR'000	SAR'000	SAR'000	SAR'000	
Fixed rate securities	3,953,887	9,527,852	5,300,583	6,484,068	9,254,470	16,011,920	
Floating rate securities	5,034,970	5,235,548	566,590	702,486	5,601,560	5,938,034	
Equities and others	1,375,807	1,030,549	20,768	27,308	1,396,575	1,057,857	
Available for sale investments, net	10,364,664	15,793,949	5,887,941	7,213,862	16,252,605	23,007,811	

Available for sale investments, net includes impairment provision of SAR 170.0 million (2016: SAR 120.0 million) for domestic equities and SAR 16.6 million (2016: SAR 17.7 million) for international floating rate securities.

11)	Hela	aτ	amor	tisea	cost

Fixed rate securities	7,727,105	3,669,682	-	-	7,727,105	3,669,682
Floating rate securities	2,696,958	2,595,562	300,083		2,997,041	2,595,562
Held at amortised cost investment, net	10,424,063	6,265,244	300,083		10,724,146	6,265,244
Investments, net	20,788,727	22,059,193	6,188,024	7,213,862	26,976,751	29,273,055

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

b) The analysis of the composition of investments is as follows:

		2017			2016			
	Quoted	Unquoted Total		Quoted	Unquoted	Total		
	SAR'000	SAR'000	SAR'000	SAR'000	SAR'000	SAR'000		
Fixed rate securities	16,901,399	80,176	16,981,575	12,970,303	6,711,299	19,681,602		
Floating rate securities	3,082,064	5,516,537	8,598,601	3,849,227	4,684,369	8,533,596		
Equities and others	1,367,052	29,523	1,396,575	1,022,685	35,172	1,057,857		
Investments, net	21,350,515	5,626,236	26,976,751	17,842,215	11,430,840	29,273,055		

c) The analysis of unrealised gains and losses and the fair values of held at amortised cost investments, are as follows:

	2017 SAR'000)16 R'000	
	Carrying value	Gross unrealised gains	Gross unrealised losses	Fair value	Carrying value	Gross unrealised gains	Gross unrealised losses	Fair value
Held at amortised cost								
Fixed rate securities	7,727,105	-	(97,604)	7,629,501	3,669,682	-	(5,141)	3,664,541
Floating rate securities	2,997,041	5,639	-	3,002,680	2,595,562	8,900	-	2,604,462
Total	10,724,146	5,639	(97,604)	10,632,181	6,265,244	8,900	(5,141)	6,269,003

d) The analysis of investments by counterparty is as follows:

	2017	2016
	SAR'000	SAR'000
Government and quasi government	20,278,786	23,115,165
Corporate	3,493,616	3,389,668
Banks and other financial institutions	3,194,621	2,759,510
Others	9,728	8,712
Total	26,976,751	29,273,055

Others represent available for sale investments in unquoted shares that are carried at cost, as their fair value cannot be reliably measured.

e) Credit quality of investments

	2017 SAR'000	2016 SAR'000
Saudi sovereign debt	13,459,686	15,419,496
Investment grade	7,857,169	8,482,937
Non-investment grade	562,699	721,726
Unrated investments including equities	5,097,197	4,648,896
Total	26,976,751	29,273,055

The Saudi sovereign debt comprises of Saudi Government Development Bonds, Saudi International Bonds, Saudi Sukuks, Saudi Floating Rate Notes and Treasury Bills.

Investment Grade includes those investments having credit exposure equivalent to Standard and Poor's Ratings from AAA to BBB.

The unrated category mainly comprises of Saudi corporate bonds, private equities, quoted and unquoted equities. Unrated investments include equity investments of SAR 1,016.5 million (2016: SAR 1,057.9 million).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

f) Movements of allowance for impairment of investments

	2017	2016
	SAR'000	SAR'000
Balance at beginning of the year	137,716	88,176
Provided during the year	50,000	50,000
Amounts recovered during the year	(1,145)	(460)
Balance at end of the year	186,571	137,716

6. Loans and advances, net

a) Loans and advances are classified as follows:

		SAR' 000		
		Consumer	Commercial loans	
	Credit cards	loans	and overdrafts	Total
Performing loans and advances	2,232,841	21,552,924	94,882,921	118,668,686
Non-performing loans and advances	5,623	105,065	1,782,846	1,893,534
Total loans and advances	2,238,464	21,657,989	96,665,767	120,562,220
Provision for credit losses	(115,664)	(441,087)	(2,999,382)	(3,556,133)
Loans and advances, net	2,122,800	21,216,902	93,666,385	117,006,087
		2	016	SAR' 000
		Consumer	Commercial loans	
	Credit cards	loans	and overdrafts	Total
Performing loans and advances	2,308,508	24,380,165	95,510,374	122,199,047
Non-performing loans and advances	3,858	121,815	1,529,806	1,655,479
Total loans and advances	2,312,366	24,501,980	97,040,180	123,854,526
Provision for credit losses	(102,355)	(356,714)	(2,430,642)	(2,889,711)
Loans and advances, net	2,210,011	24,145,266	94,609,538	120,964,815

Loans and advances, net include Shariah approved products totalling SAR 92,611.4 million (2016: SAR 96,096.9 million) which are stated at cost less provision for credit losses of SAR 1,842.5 million (2016: SAR 1,490.5 million).

Non-performing loans and advances are disclosed net of accumulated special commission in suspense of SAR 209.1 million (2016: SAR 217.3 million).

b) Movement in provision for credit losses

		2017				
	Credit cards	Consumer loans	Commercial loans and overdrafts	Total		
Balance at beginning of the year	102,355	356,714	2,430,642	2,889,711		
Bad debts written off	(129,793)	(399,439)	(55,472)	(584,704)		
Provided during the year, net of reversals	143,102	483,812	626,857	1,253,771		
Recoveries of amounts previously provided			(2,645)	(2,645)		
Balance at the end of the year	115,664	441,087	2,999,382	3,556,133		

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

		SAR' 000		
	~	_	Commercial	
	Credit	Consumer	loans and overdrafts	Total
-	cards	loans	Overdrans	Total
Balance at beginning of the year	89,998	268,520	2,128,028	2,486,546
Bad debts written off	(95,659)	(324,583)	(333,675)	(753,917)
Provided during the year, net of reversals	108,016	412,777	640,025	1,160,818
Recoveries of amounts previously provided			(3,736)	(3,736)
Balance at the end of the year	102,355	356,714	2,430,642	2,889,711

The allowance for credit losses related to commercial loans and overdrafts as mentioned above includes a collective allowance amounting to SAR 1,534.5 million (2016: SAR 1,200.2 million) related to the performing portfolio.

Provision for credit losses charged to the consolidated statement of income related to Shariah approved products is SAR 749.0 million (2016: SAR 521.9 million).

The net charge to consolidated statement of income on account of provision for credit losses is SAR 1,001.8 million (2016: SAR 944.6 million), which is net of recoveries of amounts previously provided as shown above and recoveries of debts previously written off amounting to SAR 249.3 million (2016: SAR 212.5 million).

c) Credit quality of loans and advances

i) Neither past due nor impaired

		2017		SAR' 000
<u>Grades</u>	Credit cards	Consumer loans	Commercial loans and overdrafts	Total
Strong	-	-	13,071,772	13,071,772
Good	-	8,244,886	46,512,304	54,757,190
Satisfactory	2,068,417	11,253,881	29,853,387	43,175,685
Special Mention	-	-	3,247,353	3,247,353
Total	2,068,417	19,498,767	92,684,816	114,252,000
		2016	Commercial	SAR' 000
<u>Grades</u>	Credit cards	Consumer loans	loans and overdrafts	Total
Strong	-	-	7,825,136	7,825,136
Good	-	10,625,968	47,621,490	58,247,458
Satisfactory	2,146,964	12,073,697	35,855,729	50,076,390
Special Mention	-	-	3,142,602	3,142,602
Total	2,146,964	22,699,665	94,444,957	119,291,586

Strong: Financial status, capitalisation, earnings, liquidity, cash generation and management will all be of highest quality. A strong capacity to meet longer term and short term financial commitments.

Good: Financial condition exhibits no major adverse trends prevalent. Capacity to meet medium and short term financial commitments is considered fair, but more sensitive to external changes or market conditions.

Satisfactory: A counterparty whose financial position is average but not strong. The overall position will not be causing any immediate concern but more regular monitoring will be necessary as a result of susceptibilities to external changes or market conditions.

Special Mention: Financial condition weak and capacity, or inclination, to repay, is in doubt. The financial status of the borrower requires close monitoring and ongoing assessment.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

ii) Ageing of loans and advances (past due but not impaired)

		2017		SAR' 000
	Credit cards	Consumer loans	Commercial loans and overdrafts	Total
From 1 day to 30 days	56,569	1,631,669	669,063	2,357,301
From 31 days to 90 days	53,275	279,785	1,024,368	1,357,428
From 91 days to 180 days	54,580	142,703	285,918	483,201
Over 180 days	_	-	218,756	218,756
Total	164,424	2,054,157	2,198,105	4,416,686
		2016		SAR' 000
			Commercial loans and	
	Credit cards	Consumer loans	overdrafts	Total
From 1 day to 30 days	59,645	1,349,201	256,468	1,665,314
From 31 days to 90 days	51,195	193,494	303,155	547,844
From 91 days to 180 days	50,704	137,805	502,508	691,017
Over 180 days		-	3,286	3,286
Total	161,544	1,680,500	1,065,417	2,907,461

iii) Economic sector risk concentrations for the loans and advances and provision for credit losses are as follows:

2017 SAR'000	Performing	Non performing	Provision for credit losses	Loans and advances, net
Government and quasi Government	7,771,991	-	-	7,771,991
Finance	7,076,588	-	-	7,076,588
Agriculture and fishing	855,355	-	-	855,355
Manufacturing	18,549,066	168,196	(144,947)	18,572,315
Mining and quarrying	3,518,518	-	-	3,518,518
Electricity, water, gas and health services	3,673,031	32,799	(32,799)	3,673,031
Building and construction	10,010,328	720,305	(583,861)	10,146,772
Commerce	28,188,884	356,945	(307,065)	28,238,764
Transportation and communication	5,758,488	77,966	(77,966)	5,758,488
Services	5,359,114	6,899	(6,899)	5,359,114
Consumer loans and credit cards	23,785,765	110,688	-	23,896,453
Others	3,526,714	419,736	(311,326)	3,635,124
Accrued special commission	594,844	-	-	594,844
Collective impairment provision	-	-	(2,091,270)	(2,091,270)
Total	118,668,686	1,893,534	(3,556,133)	117,006,087

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

2016		Non	Provision for credit losses	Loans and
SAR'000	Performing	performing		advances, net
Community and arrayi Community	4.022.972			4 022 972
Government and quasi Government	4,023,873	-	-	4,023,873
Finance	9,439,355	-	-	9,439,355
Agriculture and fishing	462,334	-	-	462,334
Manufacturing	22,010,886	127,552	(62,378)	22,076,060
Mining and quarrying	2,649,341	-	-	2,649,341
Electricity, water, gas and health services	3,672,439	-	-	3,672,439
Building and construction	10,852,909	680,253	(519,831)	11,013,331
Commerce	28,600,331	277,331	(245,287)	28,632,375
Transportation and communication	4,829,263	77,966	(77,966)	4,829,263
Services	5,529,610	16,426	(16,206)	5,529,830
Consumer loans and credit cards	26,688,673	125,673	-	26,814,346
Others	2,765,222	350,278	(308,730)	2,806,770
Accrued special commission	674,811	-	-	674,811
Collective impairment provision			(1,659,313)	(1,659,313)
Total	122,199,047	1,655,479	(2,889,711)	120,964,815

The provision for credit losses on the consumer loans and advances is calculated on a collective basis and included in the collective impairment provision.

The collective impairment provision is based on an asset quality matrix, which includes the grading structure in respect of the credit risk of the customers as well as general economic outlook.

d) Collateral

The Bank in the ordinary course of lending activities holds collateral as security to mitigate credit risk in the loans and advances. This collateral mostly include time and demand and other cash deposits, financial guarantees, local and international equities, real estate and other fixed assets.

As of 31 December 2017, the carrying amount of gross non-performing loans and advances amounted to SAR 1,893.5 million (2016: SAR 1,655.5 million) and the value of identifiable collateral held against those loans and advances amount to SAR 1,521.1 million (2016: SAR 1500.4 million).

The table below set out the principal types of collateral held against loan and advances;

	<u>2017</u>	<u>2016</u>	Principal type of Collateral held
Credit Card and Consumer Loans			
Mortgage Finance	100%	100%	Residential Property
Personal Finance	-	-	
Credit Cards	0.002%	0.02%	Cash
Commercial Loans and Overdrafts			
Commercial Real Estate	100%	100%	Commercial and Residential Property
Other Finance	42%	42%	Marketable equity securities, Property and Cash

7. Investment in an associate and a joint venture

SABB owns 51% (2016: 51%) of the shares of HSBC Saudi Arabia Limited, a joint venture with HSBC. No single investor group can direct the activities of the entity without cooperation of the other. Both investors can appoint an equal number of board members and thereby board resolutions require joint decision making. Hence, SABB does not consolidate the entity as it does not have rights to variable returns from its involvement with the entity and ability to

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

affect those returns through its power over the entity. The main activities of HSBC Saudi Arabia Limited are to provide a full range of investment banking services including investment banking advisory, brokerage, debt and project finance as well as Islamic finance. It also manages mutual funds and discretionary portfolios.

During the year, SABB increased its ownership percentage in its associate, SABB Takaful, from 32.5% to 65% (note 19). This has resulted in SABB owning a controlling stake in SABB Takaful. SABB Takaful has become a subsidiary of SABB and therefore, SABB consolidates SABB Takaful financial statements starting November 2017.

			2017	,			2016		
	_	HSBC				HS	BC		
		Saudi				Sa	udi		
		Arabia	SAB	В		Ara	ibia SA	BB	
		Limited	Takaf	ul	Total	Limi	ted Taka	ful	Total
		SAR' 000	SAI		R' 000	SAR'		AR'	SAR' 000
	_		00					000	
Balance at beginning of	•	513,678	128,61		2,297	565,			693,235
Share of undistributed	profits	67,746	1,17		8,916	62,4	495 1,2	282	63,777
Dividend received		(56,500)		- (50	5,500)	(114,7	15)	-	(114,715)
Acquired as a subsidiar	y	-	(129,78	9) (129	9,789)		-	-	-
Balance at end of the y	year _	524,924		- 52	4,924	513,0	678 128,6	519	642,297
Share of an associate a	nd a joint								
venture financial state			2017	7			2016	5	
	_	HSBC	Saudi			HS	BC Saudi		
		Arabia Li		SABB Ta			a Limited	SA	BB Takaful
	_	SAI	R' 000	SA	R' 000	1	SAR' 000		SAR' 000
Total assets		63	35,181		-		524,486		122,392
Total liabilities		22	28,726		-		124,007		5,002
Total equity		40	06,455		-		400,479		117,390
Total income		20	00,651		-		206,914		4,491
Total expenses		12	24,486		-		135,642		638
. Property and equipm	ent, net								
				E					
	Land and	Lease		Equipment, furniture			2017		2016
	buildings	improvem		and vehicles		Software	Total		Total
	SAR'000	SAR	2000	SAR'000		SAR'000	SAR'000		SAR'000
Cost As at 1 January	902,366	543	3,091	520,689		89,869	2,056,015		1,958,463
Additions	18,767		3,918	69,878		47,508	175,071		102,747
Acquisition of a subsidiary during the year	_		_	397		10,964	11,361		_
Disposals	-		-	(590)			(590)		(5,195)
As at 31 December	921,133	582	2,009	590,374		148,341	2,241,857		2,056,015
Accumulated depreciation									
As at 1 January	370,360	397	7,768	413,242		73,917	1,255,287		1,149,579
Charge for the year	12,691	41	1,490	56,011		14,593	124,785		110,903
Acquisition of a subsidiary				150		0.272	0.522		
during the year Disposals	_		-	159 (590)		9,373	9,532 (590)		(5,195)
As at 31 December	383,051	439	,258	468,822		97,883	1,389,014	_	1,255,287
•	·			*			•	_	
Net book value As at 31 December 2017	538,082	142	2,751	121,552		50,458	852,843		
As at 31 December 2017 As at 31 December 2016	532,006		5,323	107,447		15,952	032,043		800,728
Capital work in progress	332,000	143	,,,,,,,,,	10/,++/		13,732	282,084		237,624
Total							1,134,927		1,038,352

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

9. Other assets

	2017 SAR'000	2016 SAR'000
Accounts receivable	521,642	448,166
Advance tax	235,900	254,098
Others	317,550	373,632
Total	1,075,092	1,075,896

10. Derivatives

In the ordinary course of business, the Bank uses the following derivative financial instruments for both trading and hedging purposes:

a) Forwards and futures

Forwards and futures are contractual agreements to either buy or sell a specified currency, commodity or financial instrument at a specified price and date in the future. Forwards are customised contracts transacted in the over-the-counter market. Foreign currency and special commission rate futures are transacted in standardised amounts on regulated exchanges, and changes in futures contract values are settled daily.

b) Options

Options are contractual agreements under which the seller (writer) grants the purchaser (holder) the right, but not the obligation, to either buy or sell at a fixed future date or at any time during a specified period, a specified amount of a currency, commodity or financial instrument at a predetermined price.

c) Swaps

Swaps are commitments to exchange one set of cash flows for another. For special commission rate swaps, counterparties generally exchange fixed and floating rate special commission payments in a single currency without exchanging principal. For currency swaps, fixed special commission payments and principal are exchanged in different currencies. For cross currency special commission rate swaps, principal, fixed and floating special commission payments are exchanged in different currencies.

d) Forward rate agreements

Forward rate agreements are over-the-counter negotiated special commission rate contracts that call for a cash settlement for the difference between a contracted special commission rate and the market rate on a specified future date, based on a notional principal for an agreed period of time.

Risk-related adjustments

Bid-offer:

IFRS 13 requires use of the price within the bid-offer spread that is most representative of fair value. Valuation models will typically generate mid-market values. The bid-offer adjustment reflects the extent to which bid-offer cost would be incurred if substantially all residual net portfolio market risks were closed using available hedging instruments or by disposing of or unwinding the position.

Credit valuation adjustment ('CVA'):

The credit valuation adjustment is an adjustment to the valuation of OTC derivative contracts to reflect within fair value the possibility that the counterparty may default and that SABB may not receive the full market value of the transactions.

Debit valuation adjustment ('DVA'):

The debit valuation adjustment is an adjustment to the valuation of OTC derivative contracts to reflect within fair value the possibility that SABB may default, and that SABB may not pay the full market value of the transactions.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

Credit valuation adjustment/debit valuation adjustment methodology:

SABB calculates a separate CVA and DVA for each counterparty to which the entity has exposure. SABB calculates the CVA by applying the probability of default ('PD') of the counterparty conditional on the non-default of SABB to the expected positive exposure to the counterparty and multiplying the result by the loss expected in the event of default. Conversely, SABB calculates the DVA by applying the PD of SABB, conditional on the non-default of the counterparty, to the expected positive exposure of the counterparty to SABB and multiplying by the loss expected in the event of default. Both calculations are performed over the life of the potential exposure.

Derivatives held for trading purposes

Most of the Bank's derivative trading activities relate to sales, positioning and arbitrage. Sales activities involve offering products to customers in order, inter alia, to enable them to transfer, modify or reduce current and future risks. Positioning involves managing market risk positions with the expectation of profiting from favourable movements in prices, rates or indices. Arbitrage involves identifying, with the expectation of profiting from price differentials between markets or products.

Derivatives held for hedging purposes

The Bank has adopted a comprehensive system for the measurement and management of risk (see note 31 - credit risk, note 32 - market risk and note 33 - liquidity risk). Part of the risk management process involves managing the Bank's exposure to fluctuations in foreign exchange and special commission rates to reduce its exposure to currency and special commission rate risks to acceptable levels, as determined by the Board of Directors within the guidelines issued by SAMA. The Board of Directors has established the levels of currency risk by setting limits on currency position exposures. Positions are monitored on a daily basis and hedging strategies are used to ensure that positions are maintained within the established limits. The Board of Directors has also established the levels of special commission rate risk by setting limits on special commission rate gaps for stipulated periods. Asset and liability special commission rate gaps are reviewed on a periodic basis and hedging strategies are used to maintain special commission rate gaps within the established limits.

As part of its asset and liability management process, the Bank uses derivatives for hedging purposes in order to adjust its exposure to currency and special commission rate risks. This is generally achieved by hedging specific transactions as well as by strategic hedging against overall statement of financial position exposures. Strategic hedging other than portfolio hedging does not qualify for hedge accounting and the related derivatives are accounted for as held for trading.

The Bank uses forward foreign exchange contracts and currency swaps to hedge against specifically identified currency risks. In addition, the Bank uses special commission rate swaps to hedge against the special commission rate risk arising from specifically identified fixed special commission rate exposures. The Bank also uses special commission rate swaps to hedge against the cash flow risk arising on certain floating rate exposures. In all such cases, the hedging relationship and objective, including the details of the hedged items and hedging instruments, are formally documented and the transactions are accounted for as fair value or cash flow hedges.

Hedge effectiveness testing

To qualify for hedge accounting, SABB requires that at the inception of the hedge and throughout its life, each hedge must be expected to be highly effective both prospectively and retrospectively, on an ongoing basis.

The documentation of each hedging relationship sets out how the effectiveness of the hedge is assessed and the method adopted by an entity to assess hedge effectiveness will depend on its risk management strategy. For prospective effectiveness, the hedging instrument must be expected to be highly effective in offsetting changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated, with the effectiveness range being defined as 80% to 125%. Hedge ineffectiveness is recognised in the consolidated statement of income 'Net trading income'.

Cash flow hedges

The Bank is exposed to variability in future special commission cash flows on non-trading assets and liabilities which bear special commission income at a variable rate. The Bank uses commission rate swaps as cash flow hedges of these special commission rate risks. Below is the schedule indicating as at 31 December, the periods when the hedged cash flows are expected to occur and when they are expected to affect profit or loss:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

2017	Within 1 year	1-3 years	3-5 years	SAR' 000 Over 5 years
Cash inflows (assets)	41,654	86,625	38,319	6,787
Cash out flows (liabilities)	(4,964)	(9,337)		
Net cash inflow	36,690	77,288	38,319	6,787
2016	Within 1 year	1-3 years	3-5 years	Over 5 years
Cash inflows (assets)	30,218	134,081	114,441	165,134
Cash out flows (liabilities)	(14,301)	(3,608)	<u>-</u>	
Net cash inflow	15,917	130,473	114,441	165,134

The schedule reflects special commission income cash flows expected to arise on the hedged items in cash flow hedges based on the repricing profile of the hedged assets and liabilities.

The tables below show the positive and negative fair values of derivative financial instruments held, together with their notional amounts as at 31 December, analysed by the term to maturity. The notional amounts, which provide an indication of the volumes of the transactions outstanding at the year end, do not necessarily reflect the amounts of future cash flows involved. These notional amounts, therefore, are neither indicative of the Bank's exposure to market risk nor credit risk, which is generally limited to the positive fair value of the derivatives.

Notional amounts by term to maturity

2017 SAR'000	Positive fair value	Negative fair value	Notional amount total	Within 3 months	3-12 months	1-5 vears	Over 5 years
Derivatives held for trading:						•	
Special commission rate swaps	270,248	(241,185)	41,249,303	5,108,269	3,515,608	27,423,804	5,201,622
Special commission rate options	91,904	(93,830)	15,748,090	-	2,857,148	12,358,141	532,801
Forward foreign exchange contracts	34,516	(25,406)	14,073,054	12,274,747	1,608,807	189,500	-
Currency options	18,355	(18,441)	41,251,205	15,974,503	22,689,202	2,587,500	-
Currency swaps	18,023	(16,521)	3,205,935	250,000	1,468,435	1,487,500	-
Others	14,862	(14,861)	360,836	-	-	360,836	-
Derivatives held as fair value hedges:							
Special commission rate swaps	42,027	(40,034)	6,498,750	187,500	1,200,000	2,748,750	2,362,500
Derivatives held as cash flow hedges:							
Special commission rate swaps	30,282	(15,273)	1,390,000	-	-	1,190,000	200,000
Currency swaps	12,147	(15,644)	1,419,078	333,034	186,044	900,000	<u> </u>
Total	532,364	(481,195)	125,196,251	34,128,053	33,525,244	49,246,031	8,296,923
2016 SAR'000	Positive fair value	Negative fair value	Notional amount total	Within 3 months	3-12 months	1-5 years	Over 5 years
Derivatives held for trading:							
Special commission rate swaps	229,698	(206,844)	36,848,122	2,733,963	11,883,157	20,102,625	2,128,377
Special commission rate options	87,500	(87,500)	8,815,118	-	50,000	7,365,118	1,400,000
Forward foreign exchange contracts	116,874	(49,190)	19,420,843	14,283,065	4,003,297	1,134,481	-
Currency options	145,808	(148,103)	143,436,015	35,574,192	79,705,017	28,156,806	-
Currency swaps	14,028	(11,472)	1,423,750	-	-	1,423,750	-
Others	425	(425)	425,786	64,950	360,836	-	-
Derivatives held as fair value hedges:							
Special commission rate swaps	86,254	(54,188)	3,904,331	-	187,500	2,254,331	1,462,500
Derivatives held as cash flow hedges:							
Special commission rate swaps	32,875	(34,092)	2,465,000	-	-	1,300,000	1,165,000
Currency swaps	8,450	(12,979)	1,071,317	-	-	1,071,317	
Total	721,912	(604,793)	217,810,282	52,656,170	96,189,807	62,808,428	6,155,877

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The Bank enters into structured currency option products with clients which involve one or more derivatives included in the structure. In such instances, the fair value of the individual structured product represents a net valuation of the underlying derivatives. The sum of all option notionals included in each structure as of the reporting date is disclosed in the table above.

The tables below show a summary of the hedged items, the nature of the risk being hedged, the hedging instruments and their fair values.

2017 SAR'000 Description of the hedged items:	Fair value	Hedge inception value	Risk	Hedging instrument	Positive fair value	Negative fair value
Fixed commission rate investments	6,485,500	6,498,750	Fair value	Special commission rate swap	42,027	(40,034)
Floating commission rate investments	1,390,142	1,390,000	Cash flow	Special commission rate swap	30,282	(15,273)
Fixed commission rate investments	1,229,903	1,230,592	Cash flow	Currency swap	12,147	(15,041)
Fixed commission rate deposits	187,500	187,500	Cash flow	Currency swap	-	(603)
2016 SAR'000 Description of the hedged items:	Fair value	Hedge inception value	Risk	Hedging instrument	Positive fair value	Negative fair value
Fixed commission rate investments	3,872,738	3,904,682	Fair value	Special commission rate swap	86,254	(54,188)
Floating commission rate investments	2,315,251	2,465,270	Cash flow	Special commission rate swap	32,875	(34,092)
Fixed commission rate investments	883,189	883,195	Cash flow	Currency swap	8,450	(8,575)
Fixed commission rate deposits	187,500	187,500	Cash flow	Currency swap	-	(4,404)

The hedge inception value has been adjusted, where necessary, to reflect book values.

The net losses on the hedging instruments for fair value hedges are SAR 30.1 million (2016: net gains of SAR 83.6 million). The net gains on the hedged item attributable to the hedged risk are SAR 18.6 million (2016: net losses of SAR 84.8 million).

Approximately 65% (2016: 48%) of the positive fair value of the Bank's derivatives are entered into with financial institutions and out of which 8% (2016: 7%) of the positive fair value contracts are with any individual counterparty at the consolidated statement of financial position date.

11. Due to banks and other financial institutions

	2017 SAR'000	2016 SAR'000
Current accounts	1,780,975	2,624,448
Money market deposits	1,910,000	794,726
Total	3,690,975	3,419,174

Money market deposits also include deposits placed by SAMA amounting to SAR Nil (2016: SAR 200.0 million).

12. Customers' deposits

	2017	2016
	SAR'000	SAR'000
Demand	88,538,701	82,345,754
Savings	6,868,200	7,320,350
Time	43,860,973	49,386,046
Margin	971,639	1,587,635
Total	140,239,513	140,639,785

Customers' deposits include SAR 77,572.4 million (2016: SAR 79,195.3 million) deposits under Shariah approved product contracts.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

The above deposits include the following deposits in foreign currency:

	2017 SAR'000	2016 SAR'000
Demand	11,946,994	10,450,712
Savings	294,069	320,548
Time	8,930,155	8,741,338
Margin	216,606	730,550
Total	21,387,824	20,243,148

13. Debt securities in issue

	2017	2016
	SAR'000	SAR'000
SAR 1,500 million 5 year subordinated Sukuk - 2012	-	1,510,459
SAR 1,500 million 7 year subordinated Sukuk - 2013	1,500,452	1,502,104
SAR 1,500 million 10 year subordinated Sukuk- 2015	1,498,296	1,505,073
Total	2,998,748	4,517,636

SAR 1,500 million 5 year subordinated Sukuk – 2012

The Sukuk was issued by SABB on 28 March 2012 and matured in March 2017. The Sukuk was issued as a partial commercial exchange from senior to subordinated debt to the extent of SAR 1,000 million. The remaining portion of SAR 500 million was fully subscribed in cash.

The Sukuk carried effective special commission income at three months' SAIBOR plus 120 bps payable quarterly. The Sukuk was unsecured and was listed on the Saudi Stock Exchange (Tadawul).

SAR 1,500 million 7 year subordinated Sukuk - 2013

The Sukuk was issued by SABB on 17 December 2013 and matures in December 2020. This is a Basel III compliant issuance and SABB has an option to repay the Sukuk after 5 years, subject to prior approval of SAMA and the terms and conditions of the agreement.

The Sukuk carries effective special commission income at six months' SAIBOR plus 140 bps payable semi-annually. The Sukuk is unsecured and is listed on the Saudi Stock Exchange (Tadawul).

SAR 1,500 million 10 year subordinated Sukuk -2015

The Sukuk was issued by SABB on 28 May 2015 and matures in May 2025. This is a Basel III compliant issuance and SABB has an option to repay the Sukuk after 5 years, subject to prior approval of SAMA and terms and conditions of the agreement.

The Sukuk carries effective special commission income at six months' SAIBOR plus 130 bps payable semi-annually. The Sukuk is unsecured and is listed on the Saudi Stock Exchange (Tadawul).

14. Borrowings

	2017	2016
	SAR'000	SAR'000
Borrowing from IFC	-	15,663
Syndicated Loan	1,682,445	1,694,295
Total	1,682,445	1,709,958

Borrowing from IFC represents a 12 year fixed rate loan that carries special commission at the rate of 5.11% payable semi-annually. The loan was taken on 7 July 2005 and matured on 15 June 2017.

Syndicated loan represents a floating rate loan obtained by the Bank on 19 October 2016 amounting to USD 450 million at three months' LIBOR plus 125 bps payable quarterly. The loan is unsecured and matures on 19 October 2019.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

15. Other liabilities

	2017 SAR'000	2016 SAR'000
Accounts payable	1,098,226	1,122,161
Drawings payable	809,135	496,478
Dividends payable	174,765	331,191
End of service benefits	434,890	414,510
Others	2,534,981	1,521,280
Total	5,051,997	3,885,620

16. Share capital

The authorised, issued and fully paid share capital of SABB consists of 1,500 million shares of SAR 10 each (2016: 1,500 million shares of SAR 10 each). The ownership of the SABB's share capital is as follows:

	2017	2016
Saudi shareholders	60%	60%
HSBC Holdings BV	40%	40%
(a wholly owned subsidiary of HSBC Holdings plc)		

17. Statutory reserve

In accordance with the Banking Control Law of the Kingdom of Saudi Arabia, a minimum of 25% of the net income for the year is required to be transferred to a statutory reserve until this reserve is equal to the paid up capital of SABB. Accordingly, a sum of SAR 988.6 million (2016: SAR 973.7 million) was transferred to statutory reserve. The statutory reserve is not currently available for distribution.

18. Other reserves

Cash flow hedges and available for sale investments

2017 SAR'000	Cash flow hedges	Available for sale investments	Total
Balance at beginning of the year	(25,644)	76,309	50,665
Net change in fair value	89,927	(87,156)	2,771
Transfer to consolidated statement of income	(54,276)	19,056	(35,220)
Net movement during the year	35,651	(68,100)	(32,449)
Sub total	10,007	8,209	18,216
Treasury shares			(37,494)
Employee share plan reserve			19,766
Sub total			(17,728)
Balance at end of the year			488

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

2016 SAR'000	Cash flow	Available for sale	
	hedges	investments	Total
Balance at beginning of the year	(30,890)	(302,695)	(333,585)
Net change in fair value	11,326	405,301	416,627
Transfer to consolidated statement of income	(6,080)	(26,297)	(32,377)
Net movement during the year	5,246	379,004	384,250
Sub total	(25,644)	76,309	50,665
Treasury shares			(44,149)
Employee share plan reserve			17,536
Sub total			(26,613)
Balance at end of the year			24,052

The discontinuation of hedge accounting during prior years resulted in reclassification of the associated cumulative gains of SAR 54.3 million (2016: SAR 6.1 million) from equity to the consolidated statement of income included in the above numbers under cash flow hedges.

19. Business combination

On 17 August 2017, SABB entered into an agreement with HSBC Asia Holdings BV and certain other wholly-owned subsidiaries of HSBC Holdings plc (together HSBC) to purchase HSBC's combined 32.5% shareholding in SABB Takaful, a Saudi Joint Stock Company listed in Tadawul, at a purchase price of SAR 10.66 per share, totaling SAR 117.8 million. This transaction was completed on 23 November 2017, resulting in SABB owning 65% in SABB Takaful. Effective 23 November 2017, SABB Takaful has been classified as a subsidiary and no longer treated as an associate. The acquirition has been accounted for using the acquisition method. SABB elected to measure the non-controlling interest in the acquiree at the proportionate share of its interest in the acquiree's identifiable net assets. SABB Takaful's principal activity is to engage in Shariah compliant insurance activities and offer family and general Takaful products to individuals and corporates in the Kingdom.

Due to the proximity of the acquisition to the year end, SABB is currently in the process of allocating the purchase consideration to the identifiable assets, liabilities and contingent liabilities acquired. However, the Group has provisionally accounted for the acquisition based on the provisional fair value of the assets and liabilities as of the acquisition date which is summarized below:

SAR'000 Assets	Provisional fair value recognised on acquisition	Carrying amount
Due from banks and other financial institutions	228,512	228,512
Investments, net	533,191	533,191
Property and equipment, net	1,829	1,829
Other assets	144,482	144,482
Total assets	908,014	908,014
Liabilities		
Other liabilities	548,359	548,359
Total liabilities	548,359	548,359
Total identifiable net assets at provisional fair value	359,655	
Non-controlling interest	(125,879)	
Goodwill arising on acquisition	13,806	
Total consideration	247,582	
This comprises of:		
Cash paid on acquisition	117,793	
Fair value of previously held equity interest	129,789	

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

Cash flow on acquisition	SAR'000
Cash and cash equivalents in subsidiary acquired	202,177
Cash consideration paid	(117,793)
Net cash inflow on acquisition	84,384

Adjustment to the provisional values will be finalised within twelve months of the date of acquisition as allowed by International Financial Reporting Standard 3 "Business Combinations".

20. Commitments and contingencies

a) Legal proceedings

As at 31 December 2017, there are legal proceedings outstanding against the Bank. No material provision has been made as professional advice indicates that it is not probable that any significant loss will eventuate.

b) Capital commitments

As at 31 December 2017, the Bank has capital commitments of SAR 912.9 million (2016: SAR 317.2 million) in respect of land, buildings and equipment purchases.

c) Credit related commitments and contingencies

Credit related commitments and contingencies mainly comprise guarantees, letters of credit, acceptances and commitments to extend credit. Guarantees and standby letters of credit, which represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans and advances. Documentary letters of credit, which are written undertakings by the Bank on behalf of a customer authorising a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions, are generally collateralised by the underlying shipments of goods to which they relate and therefore have significantly less risk. Acceptances comprise undertakings by the Bank to pay bills of exchange drawn on customers. The cash requirement under these instruments is considerably less than the amount of the related commitment because the Bank generally expects the customers to fulfil their primary obligation.

Commitments to extend credit represent the unutilised portion of authorisations to extend credit, principally in the form of loans and advances, guarantees and letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to a loss in an amount equal to the total unutilised commitments. However, the likely amount of loss, which cannot readily be quantified, is expected to be considerably less than the total unutilised commitment as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The total outstanding commitments to extend credit do not necessarily represent future cash requirements, as many of the commitments could expire or be terminated without being funded.

d) The contractual maturity structure of the Bank's credit related commitments and contingencies is as follows:

2017 SAR'000	Within 3 months	3-12 months	1-5 years	Over 5 years	Total
Letters of credit	5,122,801	3,732,706	435,493	1,709,938	11,000,938
Guarantees	8,608,542	22,753,910	10,456,345	10,787,136	52,605,933
Acceptances	2,188,752	1,092,795	401	-	3,281,948
Irrevocable commitments to extend credit	125,500	1,324,643	825,000	1,242,934	3,518,077
Total	16,045,595	28,904,054	11,717,239	13,740,008	70,406,896

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

2016	Within 3	3-12	1-5	Over 5	
SAR'000	months	months	years	years	Total
Letters of credit	4,835,710	3,693,984	1,574,616	1,115,000	11,219,310
Guarantees	10,239,017	21,815,831	14,994,739	7,948,197	54,997,784
Acceptances	1,682,585	1,456,144	938	-	3,139,667
Irrevocable commitments to extend credit	130,000	1,000,000	292,502	941,092	2,363,594
Total	16,887,312	27,965,959	16,862,795	10,004,289	71,720,355

The unutilised portion of non-firm commitments, which can be revoked unilaterally at any time by the Bank, is SAR 49,316 million (2016: SAR 51,739 million).

e) The analysis of credit related commitments and contingencies by counterparty is as follows:

	2017	2016
	SAR'000	SAR'000
Government and quasi government	3,398,385	2,669,792
Corporate	52,768,439	56,085,585
Banks and other financial institutions	14,226,426	12,883,545
Other	13,646	81,433
Total	70,406,896	71,720,355

f) Operating lease commitments

The future minimum lease payments under non-cancellable operating leases where the Bank is the lessee are as follows:

	2017	2016
	SAR'000	SAR'000
Less than 1 year	78,187	16,035
1 to 5 years	188,271	213,868
Over 5 years	105,199	129,637
Total	371,657	359,540

21. Net special commission income

	2017 SAR'000	2016 SAR'000
Special commission income		
Investments		
 available for sale investments 	380,681	419,022
 held at amortised cost 	160,226	113,613
	540,907	532,635
Due from banks and other financial institutions	254,849	60,425
Loans and advances	5,255,532	5,482,042
Total	6,051,288	6,075,102
Special commission expense		
Due to banks and other financial institutions	15,370	5,430
Customers' deposits	769,596	1,153,945
Debt securities in issue	124,830	150,063
Borrowings	43,608	8,749
Total	953,404	1,318,187
Net special commission income	5,097,884	4,756,915

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

22. Fees and commission income, net

	2017 SAR'000	2016 SAR'000
Fee and commission income:		
- Fund management fees	9,496	12,410
- Trade finance	648,546	695,328
- Corporate finance and advisory	132,301	144,793
- Cards	523,074	478,088
- Other banking services	344,837	365,486
Total fee and commission income	1,658,254	1,696,105
Fee and commission expense:		
- Cards	(307,381)	(256,389)
- Custodial services	(718)	(590)
- Other banking services	(94,621)	(98,283)
Total fee and commission expense	(402,720)	(355,262)
Fees and commission income, net	1,255,534	1,340,843
23. Trading income, net		
	2017	2016
	SAR'000	SAR'000
Foreign exchange income, net	98,541	195,310
Derivatives	156,488	66,448
Debt securities	271	(267)
Others	3,098	157
Total	258,398	261,648
24. Gains on non-trading investments, net		
	2017	2016
	SAR'000	SAR'000
Available for sale investments	30,944	26,297
25. Salaries and employee related expenses		
	2017	2016
	SAR'000	SAR'000
Salaries and allowance	732,515	739,351
Housing allowance	120,075	123,332
End of service benefits	57,682	53,464
Others	318,319	312,811
Total	1,228,591	1,228,958

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a) Quantitative Disclosure

The following table summarizes the Bank's employee categories defined in accordance with SAMA's rules on compensation practices and includes the total amounts of fixed and variable compensation paid to employees during the year ended 31 December 2017 and 31 December 2016, and the forms of such payments.

2017		Fixed	Variable compensation paid in 201		
Category	Number of	compensation	Cash	Shares	Total
	Employees *	SAR'000	SAR'000	SAR'000	SAR'000
Senior executives requiring SAMA					
no objection	22	40,225	29,056	14,276	43,332
Employees engaged in risk taking					
activities	587	188,061	65,486	5,382	70,868
Employees engaged in control					
functions	299	105,114	21,335	729	22,063
Other employees	2,544	488,791	74,235	2,128	76,364
Outsourced employees	554	38,034	3,415	-	3,415
Total	4,006	860,225	193,527	22,515	216,042
Variable compensation accrued in 20	17	215,907			
Other employee related benefits		152,459			
Total salaries and employee related e	xpenses	1,228,591			

2016		Fixed	Variable compensation paid in 2		on paid in 2016
Category	Number of	compensation	Cash	Shares	Total
	Employees *	SAR'000	SAR'000	SAR'000	SAR'000
Senior executives requiring SAMA					
no objection	20	32,061	24,224	10,227	34,451
Employees engaged in risk taking	~~.	154545	60.200	5 0 5 0	65 450
activities	554	176,745	60,388	7,070	67,458
Employees engaged in control functions	296	99,839	21,836	1,535	23,371
		<i>'</i>	,	ŕ	ŕ
Other employees	2,716	480,039	72,166	1,718	73,884
Outsourced employees	493	39,731	5,566	-	5,566
Total	4,079	828,415	184,180	20,550	204,730
Variable compensation accrued in 20	16	197,836			
Other employee related benefits		202,707			
Total salaries and employee related ex	xpenses	1,228,958			

^{*} Represent all employees who worked for the Bank and were compensated during the year 2017 or 2016, whether they are still active or no longer employed by the bank.

Senior executives (requiring SAMA no objection):

This comprises senior management having responsibility and authority for formulating strategies, directing and controlling the activities of the Bank whose appointment requires no objection from SAMA. This covers the Managing Director and other executives directly reporting to him.

Employees engaged in risk taking activities:

This comprises of management staff within the business lines (Corporate, Trade Services, Private Banking and Treasury employees), who are responsible for executing and implementing the business strategy on behalf of the Bank. This also includes those involved in recommending and evaluating credit limits and credit worthiness, pricing of loans, undertaking and executing business proposals and treasury dealing activities.

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Employees engaged in control functions:

This refers to employees working in divisions that are not involved in risk taking activities but engaged in review functions (Risk Management, Compliance, Internal Audit, Treasury Operation, Amanah Islamic Banking Services, Finance and Accounting). These functions are fully independent from risk taking units.

Other employees:

This includes all other employees of the Bank, excluding those already reported under categories mentioned above.

Outsourced employees:

This includes staff employed by various agencies who supply services to the Bank on a full-time basis in non-critical roles. None of these roles require risk undertaking or control.

b) Qualitative Disclosure

Compensation disclosure for the Annual Financial Statements

SAMA being the Banking industry regulator for the Kingdom of Saudi Arabia has issued its Rules on compensation practices. In compliance with the SAMA Rules on compensation practices, a compensation policy endorsed by Nomination and Remuneration Committee and approved by the Board of Directors has been formulated and implemented.

SABB Compensation Policy

i. Policy Objectives

The policy sets the guidelines as to how both fixed and variable pay will be managed at SABB. The scope of policy covers the following: all categories of employees; its subsidiaries; all compensation elements; key determinants of compensation; approval process; reporting processes; bonus deferral process; share retention and relevant stakeholder's roles and responsibilities.

The objectives of the policy are to: align the reward practices with the Bank's strategy & values so as to support the successful execution of the strategy in a risk compliant manner; offer an attractive employee value proposition to attract, retain and motivate competent and committed people; and ensure the financial sustainability of SABB.

ii. <u>Compensation Structure</u>

SABB's compensation operates on a Total Package basis that is benchmarked to market data from peers in the appropriate industry. Total Package comprises of the following blend of fixed and variable compensation elements: salaries, allowances; benefits; annual bonuses; short-term incentives; and long-term incentives.

iii. Performance Management System

The performance of all employees is evaluated against agreed targets using a Performance Scorecard methodology, financial, customer, process and people. A calibration process is applied to ensure fair and equitable performance evaluation. The performance management methodology at SABB focuses on the differentiation of individual performance and drives the variable reward strategy which encourages high performance within a risk compliant manner.

iv. Risk-adjustment for Variable Pay schemes

The Bank has reviewed all its variable pay schemes, with the assistance of external remuneration consultants, to ensure that any bonus pay pools have taken into account all relevant risks. The determination of bonus pools is based on appropriate performance factors adjusted for risk. The bonus pool for the Control functions have been ring fenced from short term profits in alignment with SAMA regulations.

v. <u>Bonus Deferral</u>

Bonus deferral in the form of equity applies to all employees who are either subject to SAMA "No Objection" and /or undertake or control significant risk undertaking by the Bank. Bonuses of all these employees will be subject to deferral over a three year vesting period. The vesting will be subject to malus conditions.

vi. Nomination and Remuneration Committee

The Nomination and Remuneration Committee has oversight of the remuneration structures and policies for all employees to ensure that: all performance based bonuses are adjusted for risk, compensation structures are regulatory compliant, and effective in achieving its stated objectives.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

c) Share based bonus payments

The Bank has Share Based Equity settled Bonus payment plans outstanding at the end of the year. Under the terms of these plans, eligible employees of the Bank are offered shares at a predetermined price for a fixed period of time. At the vesting dates determined under the terms of the plan, the Bank delivers the underlying allotted shares to the employees, subject to the satisfactory completion of the vesting conditions. The cost of the plans is recognized over the period in which the service condition is fulfilled, ending on the date on which the relevant employees become fully entitled to the shares ('the vesting date'). The cumulative expense recognized for these plans at each reporting date until the vesting date, reflects the extent to which the vesting period has expired and the Bank's best estimate of the number of equity instruments that will ultimately vest.

The movement in the number of shares under Share Based Equity settled Bonus payment plans is as follows:

	Number of shares		
	2017	2016	
Beginning of the year	919,102	648,351	
Forfeited	(180,850)	(37,132)	
Exercised/Expired	(404,674)	(310,882)	
Granted during the year	809,276	618,765	
End of the year	1,142,854	919,102	

The weighted average price of shares granted during the year was SAR 20.67 (2016: SAR 21.41).

26. Basic and diluted earnings per share

Basic and diluted earnings per share for the years ended 31 December 2017 and 2016 are calculated by dividing the net income for the year attributable to the equity holders of the Bank by the weighted average number of issued shares.

27. Gross dividends, Zakat and income tax

The Board of Directors has proposed a gross final dividend of SAR 1,110 million for the year 2017 (2016: SAR 570.0 million). During 2017, an interim dividend of SAR 1,125 million (2016: SAR 585.0 million) was also proposed and paid. Dividends will be paid to the Saudi and non-Saudi shareholders after deduction of Zakat and income tax respectively as follows:

Saudi shareholders:

Zakat attributable to the Saudi shareholders for the year amounted to approximately SAR 63.0 million (2016: SAR 60.3 million) which will be deducted from their share of dividend, resulting in a net dividend to Saudi Shareholders of SAR 1.42 per share (2016: SAR 0.70 per share).

Non Saudi shareholders

Income tax attributable to the foreign shareholder on its current year's share of income is approximately SAR 316.5 million (2016: SAR 313.7 million).

The share of dividend of HSBC Holdings BV will be paid after deducting the related taxes due.

Status of Zakat and Income Tax assessments

The Bank has filed its Zakat and Income Tax returns with the General Authority of Zakat and Tax (GAZT) and paid Zakat and Income Tax for financial years up to and including the year 2016 and has received the assessments for the years up to 2009 in which the GAZT raised additional demands aggregating to SAR 487 million for the years 2005 to 2009. This liability has further reduced to SR 433 million based on the favourable decision rendered by Preliminary Appeal Committee for Zakat and Tax Matters (PAC) on certain items contested by Bank. These additional demands include SAR 413 million on account of "disallowance of long-term investments and the addition of long term financing to the Zakat base by the GAZT". The basis for the additional Zakat liability is being contested by the Bank before the Higher Appeal Committee for Zakat and Tax Matters (HAC). Management is confident of a favourable outcome on the aforementioned appeals and have therefore not made any provisions in respect of the above.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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The assessments for the years 2010 to 2016 are yet to be raised by the GAZT. However, if long-term investments are disallowed and long-term financing is added to the Zakat base, in line with the assessments finalized by GAZT for the years referred to above, it would result in significant additional zakat exposure to the Bank which remains an industry wide issue and disclosure of which might affect the Bank's position in this matter.

28. Cash and cash equivalents

Cash and cash equivalents included in the consolidated statement of cash flows comprise the following:

	2017 SAR'000	2016 SAR'000
Cash and balances with SAMA excluding the statutory deposit amounting to SAR 8,162 million (2016: SAR 8,853 million) (note 3)	18,712,736	15,268,906
Due from banks and other financial institutions with an original maturity of three months or less from date of the acquisition	11,382,843	7,689,871
Total	30,095,579	22,958,777

29. Employee benefit obligation

a) General description

The Bank operates an End of Service Benefit Plan for its employees based on the prevailing Saudi Labour Laws. Accruals are made in accordance with the actuarial valuation under projected unit credit method while the benefit payments obligation is discharged as and when it falls due.

b) The amounts recognized in the consolidated statement of financial position and movement in the obligation during the year based on its present value are as follows:

	2017 SAR'000	2016 SAR'000
Defined benefit obligation at the beginning of the year	414,510	382,382
Current service cost	43,919	40,184
Interest cost	15,830	14,565
Benefits paid	(37,523)	(21,086)
Unrecognized actuarial gain	(1,846)	(1,535)
Defined benefit obligation at the end of the year	434,890	414,510
c) Charge for the year	2017	2016
	SAR'000	SAR'000
Current service cost	43,919	40,184
Interest cost	15,830	14,565
Total	59,749	54,749
d) Principal actuarial assumptions (in respect of the employee benef	rit scheme)	
	2017	2016
Discount rate	4.00% p.a	4.00% p.a
Expected rate of salary increase	2.90% p.a	3.00% p.a
Normal retirement age	60 years	60 years

Assumptions regarding future mortality are set based on actuarial advice in accordance with the published statistics and experience in the region.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

e) Sensitivity of actuarial assumptions

The table below illustrates the sensitivity of the Defined Benefit Obligation valuation as at December 31, 2017 to the discount rate (4.00%), salary escalation rate (2.90%), withdrawal assumptions and mortality rates.

	SAR*000					
	Impact on defined be	enefit obligation – Inc	crease / (Decrease)			
Base Scenario	Change in	Increase in	Decrease in			
	assumption	assumption	assumption			
Discount rate	1.00%	(36,788)	42,353			
Expected rate of salary increase	1.00%	44,709	(39,428)			
Normal retirement age	1 year	(1,078)	1,102			

The above sensitivity analyses are based on a change in an assumption holding all other assumptions constant.

f) Expected maturity

Expected maturity analysis of undiscounted define benefit obligation for the end of service plan is as follows:

AR'000					
2017	Less than a year	1-2 years	2-5 years	Over 5 years	Total
434,890	19,765	47,398	71,875	510,569	649,607
2016	Less than a year	1-2 years	2-5 years	Over 5 years	Total
414,510	22,138	27,154	74,427	489,363	613,082

The weighted average duration of the defined benefit obligation is 9.11 years (2016: 9.47 years).

30. Operating segments

The Bank's primary business is conducted in Saudi Arabia.

Transactions between the operating segments are on normal commercial terms and conditions. Segment assets and liabilities comprise operating assets and liabilities, being the majority of the balance.

a) The Bank's reportable segments are as follows:

Retail Banking –caters mainly to the banking requirements of personal and private banking customers.

Corporate Banking –caters mainly to the banking requirements of commercial and corporate banking customers.

Treasury –manages the Bank's liquidity, currency and special commission rate risks. It is also responsible for funding the Bank's operations and managing the Bank's investment portfolio and liquidity position.

Others – includes activities of the Bank's investment in insurance subsidiary, SABB Takaful, its investment banking joint venture, HSBC Saudi Arabia, and equity investments.

Transactions between the operating segments are reported as recorded by the Bank's transfer pricing system. The Bank's total assets and liabilities as at 31 December 2017 and 2016, its total operating income and expenses, and the results for the years then ended, by operating segment, are as follows:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

2017	Retail	Corporate			
SAR'000	Banking	Banking	Treasury	Others	Total
Total assets	27,728,040	92,111,925	65,338,461	2,436,918	187,615,344
Total liabilities	58,902,458	73,940,989	20,753,067	548,359	154,144,873
Investment in a joint venture	-	-	-	524,924	524,924
Total operating income	2,567,438	3,219,555	1,287,416	52,499	7,126,908
Total operating expenses	1,656,023	1,330,550	156,754	97,919	3,241,246
Share in earnings of an associate					
and a joint venture	-	-	-	68,916	68,916
Net income for the year	911,415	1,889,005	1,130,662	23,496	3,954,578
Net special commission income	2,102,772	2,190,731	804,381	-	5,097,884
Fees and commission income, net	344,590	911,173	(229)	-	1,255,534
Trading income, net	114	8,788	249,496	-	258,398
Credit losses and impairment					
provision, net	388,082	613,746	(1,145)	50,000	1,050,683
2016	Retail	Corporate			
SAR'000	Banking	Banking	Treasury	Others	Total
Total assets	31,557,936	92,352,010	60,445,793	1,700,155	186,055,894
Total liabilities	62,549,688	69,843,491	22,383,787	-	154,776,966
Investment in an associate and a					
joint venture	_	-	-	642,297	642,297
Total operating income	2,357,828	3,139,913	1,373,023	37,840	6,908,604
Total operating expenses	1,614,513	1,259,899	153,238	50,000	3,077,650
Share in earnings of an associate					
and a joint venture	_	-	-	63,777	63,777
Net income for the year	743,315	1,880,014	1,219,785	51,617	3,894,731
Net special commission income		2.025.200	964 290	_	4,756,915
rec special commission meome	1,865,335	2,027,300	864,280		.,,,,,,,,,
Fees and commission income, net	1,865,335 374,440	2,027,300 961,060	5,343	-	1,340,843
•				-	
Fees and commission income, net	374,440	961,060	5,343	-	1,340,843

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

b) Total operating income by operating segments

2017	Retail	Corporate			
SAR'000	Banking	Banking	Treasury	Others	Total
External	2,109,765	4,331,267	633,377	52,499	7,126,908
Internal	457,673	(1,111,712)	654,039	-	-
Total operating income	2,567,438	3,219,555	1,287,416	52,499	7,126,908
•					
2016	Retail	Corporate			
SAR'000	Banking	Banking	Treasury	Others	Total
External	2,217,505	4,212,457	440,798	37,844	6,908,604
Internal	140,319	(1,072,544)	932,225	-	-
Total operating income	2,357,824	3,139,913	1,373,023	37,844	6,908,604

c) The Bank's credit exposure by operating segment is as follows:

2017	Retail	Corporate			
SAR'000	Banking	Banking	Treasury	Others	Total
Assets	25,586,028	91,420,059	64,285,585	355,301	181,646,973
Commitments and contingencies	6,823	33,102,276	-	-	33,109,099
Derivatives	-	-	1,207,929	-	1,207,929
Total	25,592,851	124,522,335	65,493,514	355,301	215,964,001
2016	Retail	Corporate			
SAR'000	Banking	Banking	Treasury	Others	Total
Assets	29,326,780	91,638,035	59,110,084	-	180,074,899
Commitments and contingencies	71,948	33,653,270	-	-	33,725,218
Derivatives	-	-	1,832,448	-	1,832,448
Total	29,398,728	125,291,305	60,942,532	-	215,632,565

Credit exposure comprises the carrying value of assets excluding cash, property and equipment, other assets, investment in associate and joint venture and equity investments, and the credit equivalent value for commitments, contingencies and derivatives based on the credit conversion factor as prescribed by the SAMA.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

31. Credit risk

The Board of Directors is responsible for the overall risk management approach within SABB and for reviewing its effectiveness.

The Board's designated committee for risk matters is the Board Risk Committee which approves and provides oversight for the Bank's risk framework, plans and performance targets, which include the establishment of risk appetite statements, risk management strategies, the appointment of senior officers, the delegation of authorities for credit and other risks and the establishment of effective control procedures.

The Bank manages exposure to credit risk, which is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Credit exposures arise principally in lending activities that lead to loans and advances, and investment activities. There is also credit risk on credit related commitments and contingencies and derivatives.

The Bank assesses the probability of default of counterparties using internal rating tools. Also the Bank uses external ratings, of major rating agencies, where available.

The Bank attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties, and continually assessing the creditworthiness of counterparties. The Bank's risk management policies are designed to identify and to set appropriate risk limits and to monitor the risks and adherence to limits. Actual exposures against limits are monitored daily. In addition to monitoring credit limits, the Bank manages the credit exposure relating to its trading activities by entering into master netting agreements and collateral arrangements with counterparties in appropriate circumstances, and limiting the duration of exposure. In certain cases the Bank may also close out transactions to mitigate credit risk. The Bank's credit risk for derivatives, represents the potential cost to replace the derivative contracts if counterparties fail to fulfil their obligation. To control the level of credit risk taken, the Bank assesses counterparties using the same techniques as for its lending activities.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions.

Concentrations of credit risk indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or geographical location.

The Bank seeks to manage its credit risk exposure through diversification of lending activities to ensure that there is no undue concentration of risks with individuals or groups of customers in specific locations or market sector. It also takes security when appropriate. The Bank also seeks additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

Management monitors the market value of collateral and requests additional collateral in accordance with the underlying agreements. It also monitors the market value of collateral obtained during its review of the adequacy of the provision for credit losses.

The Bank regularly reviews its risk management policies and systems to reflect changes in market's products and emerging best practice.

The debt securities included in the investment portfolio are mainly sovereign risk. Analysis of investments by counterparty is provided in note 5. For details of the composition of loans and advances refer to note 6. Information on credit risk relating to derivative instruments is provided in note 10 and for commitments and contingencies in note 20. The information on Bank's maximum credit exposure by operating segment is given in note 30.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

a) Geographical concentration of assets, liabilities, commitments and contingencies, and credit exposure

2017 SAR'000	Kingdom of Saudi	GCC and Middle		North	Other	
SAK 000	oi Saudi Arabia	East	Europe	America	Countries	Total
Assets		2400	Zurope	111111111	Countries	
Cash and balances with SAMA						
Cash in hand	1,304,487	-	_	-	-	1,304,487
Balances with SAMA	25,541,038	-	_	-	-	25,541,038
Other balances	28,974	-	_			28,974
Due from banks and other financial institutions						
Current accounts	-	33,378	1,776,450	4,944,942	53,307	6,808,077
Money market placements	5,287,342	1,132,021	175,354	78,010	9,896	6,682,623
Investments, net	,	, ,		,	ŕ	
Available for sale	10,364,664	2,627,612	2,660,200	75,572	524,557	16,252,605
Amortised cost	10,424,063		300,083			10,724,146
Positive fair value derivatives	, ,		,			, ,
Held for trading	182,547	37,273	228,088	-	_	447,908
Held as fair value hedges	· •		42,027			42,027
Held as cash flow hedges	-	8,695	33,734			42,429
Loans and advances, net		,	•			,
Credit cards	2,122,800	-	_	-	-	2,122,800
Consumer loans	21,216,902	-	_			21,216,902
Commercial loans and overdrafts	93,251,815	189,570	225,000			93,666,385
Investment in an associate and a joint venture	524,924	-	· -	-	-	524,924
Property and equipment, net	1,134,927	-	-	-	-	1,134,927
Other assets	1,075,092	-	-	-	-	1,075,092
Total	172,459,575	4,028,549	5,440,936	5,098,524	587,760	187,615,344
Liabilities						
Due to banks and other financial institutions						
Current accounts	2,597	539,170	1,138,595	47,687	52,926	1,780,975
Money market deposits	1,175,123	734,877	1,130,373	47,007	32,920	1,910,000
Customer deposits	1,175,125	134,011	-	_	-	1,510,000
Demand	87,667,777	6,830	812,433	37,709	13,952	88,538,701
Saving	6,868,200	0,030	012,433	31,109	13,732	6,868,200
Time	42,914,272	_	863,150	3,836	79,715	43,860,973
Margin	971,639	_	505,150	3,030	77,713	971,639
Debt securities in issue	2,998,748	_	_	_	_	2,998,748
Borrowings	2,220,740	280,408	785,139	_	616,898	1,682,445
Negative fair value derivatives	-	200,400	705,159	_	010,070	1,002,443
Held for trading	110,945	25,517	273,782	_	_	410,244
Held as fair value hedges	110,545	23,317	40,034	_	_	40,034
Held as cash flow hedges	_	9,331	21,586	_	-	30,917
Other liabilities	5,051,997	7,331	21,500	_	-	5,051,997
Total	147,761,298	1 506 133	3,934,719	89,232	763,491	<u> </u>
		1,596,133				154,144,873
Commitments and contingencies	57,458,258	1,024,673	4,800,473	917,318	6,206,174	70,406,896
Credit exposure (stated at credit equivalent amounts)						
Assets	166,896,125	3,844,804	4,900,891	5,117,496	887,657	181,646,973
Commitments and contingencies	27,101,134	486,385	2,301,949	594,552	2,625,079	33,109,099
Derivatives	623,485	245,584	309,565	-	29,295	1,207,929
Total credit exposure	194,620,744	4,576,773	7,512,405	5,712,048	3,542,031	

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2016 SAR'000	Kingdom of Saudi Arabia	GCC and Middle	Europa	North	Other Countries	Total
Assets	Alaula	East	Europe	America	Coulities	Total
Cash and balances with SAMA						
Cash in hand	1,444,680	-	-	-	-	1,444,680
Balances with SAMA	22,398,068	-	-	-	-	22,398,068
Other balances	279,073	-	-	-	-	279,073
Due from banks and other financial institutions						
Current accounts	2,035	86,174	1,488,611	4,861,975	66,076	6,504,871
Money market placements	520,890	1,034,216	157,769	-	-	1,712,875
Investments, net						
Available for sale	15,793,949	3,203,490	602,050	2,422,827	985,495	23,007,811
Amortised cost	6,265,244	-	-	-	-	6,265,244
Positive fair value derivatives						
Held for trading	358,426	32,228	203,675	-	4	594,333
Held as fair value hedges	-	649	85,605	-	-	86,254
Held as cash flow hedges	5,050	19,563	16,712	-	-	41,325
Loans and advances, net						
Credit cards	2,210,011	-	-	-	-	2,210,011
Consumer loans	24,145,266	-	-	-	-	24,145,266
Commercial loans and overdrafts	94,056,828	214,571	328,125	10,014	-	94,609,538
Investment in an associate and a joint venture	642,297	-	-	-	-	642,297
Property and equipment, net	1,038,352	-	-	-	-	1,038,352
Other assets	1,075,896	-	-	-	-	1,075,896
Total	170,236,065	4,590,891	2,882,547	7,294,816	1,051,575	186,055,894
Liabilities						
Due to banks and other financial institutions						
Current accounts	194,601	247,086	594,692	1,570,193	17,876	2,624,448
Money market deposits	202,092	592,634	_	-	-	794,726
Customer deposits						
Demand	81,680,986	4,117	620,945	8,775	30,931	82,345,754
Saving	7,318,311	2,039	_	-	_	7,320,350
Time	48,379,359	_	926,935	18,792	60,960	49,386,046
Margin	1,587,635	_	_	_	_	1,587,635
Debt securities in issue	4,517,636	-	-	-	-	4,517,636
Borrowings	-	282,383	806,335	-	621,240	1,709,958
Negative fair value derivatives						
Held for trading	144,433	69,779	289,322	_	_	503,534
Held as fair value hedges	-	· -	54,188	_	_	54,188
Held as cash flow hedges	_	10,977	36,094	_	_	47,071
Other liabilities	3,885,620			_	_	3,885,620
Total	147,910,673	1,209,015	3,328,511	1,597,760	731,007	154,776,966
Commitments and contingencies	60,327,209	983,785	4,161,724	1,272,506	4,975,131	71,720,355
Credit exposure (stated at credit equivalent amounts)						
Assets	164,599,518	4,539,570	4,238,843	5,648,738	1,048,230	180,074,899
Commitments and contingencies	28,239,980	481,883	2,065,426	500,988	2,436,941	33,725,218
Derivatives	763,978	205,834	845,683	-	16,953	1,832,448
Total credit exposure	193,603,476	5,227,287	7,149,952	6,149,726	3,502,124	215,632,565

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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b) The distributions by geographical concentration of impaired loans and advances and provision for credit losses are as follows:

2017 GA P1000	Saudi	GCC and Middle	F.	North	Other	TD 4.1
SAR'000	Arabia	East	Europe	America	Countries	Total
Non-performing loans, net	1,893,534	-	-	-	-	1,893,534
Provision for credit loss	3,556,133	-	-	-	-	3,556,133
2016 SAR'000	Saudi Arabia	GCC and Middle East	Europe	North America	Other Countries	Total
5111 000	- Suddi i IIdolu	<u> </u>	Zurope	11111011011	Countries	101111
Non-performing loans, net	1,655,479	-	-	-	-	1,655,479
Provision for credit loss	2,889,711	-	-	-	-	2,889,711

32. Market risk

Market Risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as special commission rates, foreign exchange rates, and equity prices. The Bank classifies exposures to market risk into either trading and non-trading or banking-book.

Market Risk exposures in the trading book are restricted to derivatives classified as held for trading as disclosed in these consolidated financial statements. Market Risk exposures in the non-trading or banking book arise on special commission rate risk and equity price risk as disclosed in part b) of this disclosure.

The market risk for the trading book is managed and monitored using Value at Risk (VAR) methodology. Market risk for non-trading book is managed and monitored using a combination of VAR, stress testing and sensitivity analysis.

a) Market risk-trading book

The Board has set limits for the acceptable level of risks in managing the trading book. The Bank applies a VAR methodology to assess the market risk positions held and to estimate the potential economic loss based upon a number of parameters and assumptions for change in market conditions.

A VAR methodology estimates the potential negative change in market value of a portfolio at a given confidence level and over a specified time horizon. The Bank uses simulation models to assess the possible changes in the market value of the trading book based on historical data. VAR models are usually designed to measure the market risk in a normal market environment and therefore the use of VAR has limitations because it is based on historical correlations and volatilities in market prices and assumes that the future movements will follow a statistical distribution.

The VAR that the Bank measures is an estimate, using a confidence level of 99% of the potential loss that is not expected to be exceeded if the current market positions were to be held unchanged for one day. The use of 99% confidence level depicts that within a one-day horizon, losses exceeding VAR figure should occur, on average, not more than once every hundred days.

The VAR represents the risk of portfolios at the close of a business day, and it does not account for any losses that may occur beyond the defined confidence interval. The actual trading results however, may differ from the VAR calculations and, in particular, the calculation does not provide a meaningful indication of profits and losses in stressed market conditions.

In addition to VAR, the Bank also carries out stress testing of its portfolio to simulate conditions outside normal confidence intervals. The potential losses occurring under stress test conditions are reported regularly to the Bank's Risk Management Committee (RMC) committee for their review.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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The Bank's VAR related information is as follows:

	-		SAR'000
2017	Foreign exchange	Special commission rate	Overall risk
VAR as at 31December 2017	567	1,686	1,663
Average VAR for 2017	1,179	6,359	6,461
Minimum VAR for 2017	385	1,202	1,312
Maximum VAR for 2017	1,958	17,846	17,495
			SAR'000
2016	Foreign exchange	Special commission rate	Overall risk
VAR as at 31December 2016	1,492	6,693	7,084
Average VAR for 2016	568	4,210	4,268
Minimum VAR for 2016	13	508	562
Maximum VAR for 2016	2,326	11,374	11,398

b) Market risk – non trading or banking book

Market risk on non-trading or banking positions mainly arises from the special commission rate, foreign currency exposures and equity price changes.

i) Special commission rate risk

Special commission rate risk arises from the possibility that the changes in commission rates will affect either the fair values or the future cash flows of the financial instruments. The Board has established commission rate gap limits for stipulated periods. The Bank monitors positions daily and uses hedging strategies to ensure maintenance of positions within the established gap limits.

The following table depicts the sensitivity to a reasonably possible change in commission rates, with other variables held constant, on the Bank's consolidated statement of income or equity. The sensitivity of the income is the effect of the assumed changes in commission rates on the net special commission income for one year, based on the floating rate non-trading financial assets and financial liabilities repricing as at 31 December 2017, including the effect of hedging instruments. The sensitivity of equity is calculated by revaluing the fixed rate available for sale financial assets; including the effect of any associated hedges as at 31 December 2017 for the effect of assumed changes in commission rates. The sensitivity of equity is analysed by maturity period of the asset or swap and represent only those exposures that directly impact OCI of the Bank.

			2017			:	SAR' 000
~	Increase in	Sensitivity of Special Commission		g			
Currency	basis points	Income	(4h	Sensitivity		05	
			6 months or less	1 year or less	1-5 years or less	Over 5 years	Total
SAR	+ 100	58,570	(15,645)	(551)	(233,353)	(73,997)	(323,546)
USD	+ 100	50,469	(5,821)	(15,393)	(137,477)	(175,836)	(334,527)
EUR	+ 100	23	-	-	-	-	-
Others	+ 100	15,529	(1,244)	(654)	-	-	(1,898)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

			2017				SAR '000
_	Decrease in	Sensitivity of Special Commission					
Currency	basis points	Income		Sensitivity			
			6 months	1 year or	1-5 years	Over 5	m . 1
			or less	less	or less	years	Total
SAR	- 100	(58,570)	15,645	551	233,353	73,997	323,546
USD	- 100	(50,469)	5,821	15,393	137,477	175,836	334,527
EUR	- 100	(23)	· -	· -	´ -	´ -	-
Others	- 100	(15,529)	1,244	654	-	-	1,898
			2016				SAR' 000
		Sensitivity of					
		Special					
_	Increase in	Commission					
Currency	basis points	Income		Sensitivity			
			6 months	1 year or	1-5 years	Over 5	T-4-1
			or less	less	or less	years	Total
SAR	+ 100	39,050	(15,926)	(1,016)	(123,834)	(21,302)	(162,078)
USD	+ 100	20,323	(4,469)	(17,047)	(107,423)	(117,010)	(245,949)
EUR	+ 100	1,024	(5)	(100)	(14,036)	97	(14,044)
Others	+ 100	1	(107)	(144)	(9,872)	-	(10,123)
			2016				SAR '000
		Sensitivity of					
		Special					
	Decrease in	Commission					
Currency	basis points	Income		Sensitivity			
			6 months	1 year or	1-5 years	Over 5	
			or less	less	or less	years	Total
SAR	- 100	(39,050)	15,926	1,016	123,834	21,302	162,078
USD	- 100	(20,323)	4,469	17,047	107,423	117,010	245,949
EUR	- 100	(1,024)	5	100	14,036	(97)	14,044
Others	- 100	(1)	107	144	9,872	-	10,123

The Bank is exposed to risks associated with fluctuations in the levels of market special commission rates. The table below summarises the Bank's exposure to special commission rate risks. Included in the table are the Bank's assets and liabilities at carrying amounts, categorised by the earlier of the contractual repricing or the maturity dates. The Bank is exposed to special commission rate risks as a result of mismatches or gaps in the amounts of assets and liabilities and derivative financial instruments that reprice or mature in a given period. The Bank manages this risk by matching the repricing of assets and liabilities through risk management strategies.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

2017 SAR'000	Within 3 months	3-12 months	1-5 years	Over 5 years	Non special commission bearing	Total
Assets			-		-	
Cash and balances with SAMA						
Cash in hand	-	-	-	-	1,304,487	1,304,487
Balances with SAMA	17,379,275	-	-	-	8,161,763	25,541,038
Other balances	-	-	-	-	28,974	28,974
Due from banks and other financial institutions						
Current accounts	_	_	_	_	6,808,077	6,808,077
Money market placements	6,682,623	-	-	_	· · ·	6,682,623
Investments, net						
Available for sale	3,146,235	5,242,268	4,155,107	2,692,484	1,016,511	16,252,605
Amortised cost	3,104,781	-	6,274,238	1,345,127	-	10,724,146
Positive fair value derivatives						
Held for trading	-	-	-	-	447,908	447,908
Held as fair value hedges	-	-	-	-	42,027	42,027
Held as cash flow hedges	-	-	-	-	42,429	42,429
Loans and advances, net						
Credit cards	2,122,800	-	-	-	-	2,122,800
Consumer loans	50,082	275,175	12,100,664	8,790,981	_	21,216,902
Commercial loans and overdrafts	63,248,889	23,717,020	6,172,514	527,962	_	93,666,385
Investment in an associate and a joint venture	-	-	-	-	524,924	524,924
Property and equipment, net	-	_	-	_	1,134,927	1,134,927
Other assets	-	_	-	_	1,075,092	1,075,092
Total assets	95,734,685	29,234,463	28,702,523	13,356,554	20,587,119	187,615,344
Liabilities and equity Due to banks and other financial institutions Current accounts					1,780,975	1,780,975
	1,910,000	-	-	-	1,760,975	
Money market deposits Customer deposits	1,910,000	-	-	-	-	1,910,000
Demand					88,538,701	88,538,701
Saving	6,868,200	_	-	-	00,550,701	6,868,200
Time	32,728,263	8,663,365	2,469,345	_	_	43,860,973
Margin	52,720,205	0,000,000	2,402,545	_	971,639	971,639
Debt securities in issue	6,935	2,991,813	_	_	7/1,037	2,998,748
Borrowings	0,733	1.682.445	_	_	_	1,682,445
Negative fair value derivatives	-	1,002,443	-	-	-	1,002,443
Held for trading	_	_	_	_	410,244	410,244
Held as fair value hedges	_	_	_	_	40,034	40,034
Held as cash flow hedges	_	_	_	_	30,917	30,917
Other liabilities	_	_	_	_	5,051,997	5,051,997
Equity	-	-	-	-	33,470,471	33,470,471
Total liabilities and equity	41,513,398	13,337,623	2,469,345	-	130,294,978	187,615,344
Commission rate sensitivity on assets and liabilities	54,221,287	15,896,840	26,233,178	13,356,554	(109,707,859)	
Commission rate sensitivity on derivative financial instruments	5,693,909	(1,803,430)	(1,727,979)	(2,162,500)	-	
Total special commission rate sensitivity gap	59,915,196	14,093,410	24,505,199	11,194,054	(109,707,859)	
Cumulative special commission rate sensitivity gap	59,915,196	74,008,606	98,513,805	109,707,859		

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

2016 SAR'000	Within 3 months	3-12 months	1-5 years	Over 5 years	Non special commission bearing	Total
Assets						
Cash and balances with SAMA						
Cash in hand	-	-	-	-	1,444,680	1,444,680
Balances with SAMA	13,545,153	-	-	-	8,852,915	22,398,068
Other balances	-	-	-	-	279,073	279,073
Due from banks and other financial institutions						
Current accounts	-	-	-	-	6,504,871	6,504,871
Money market placements	1,712,875	-	-	-	-	1,712,875
Investments, net						
Available for sale	12,155,818	3,259,574	4,684,769	1,849,793	1,057,857	23,007,811
Amortised cost	2,615,440	-	3,149,838	499,966	-	6,265,244
Positive fair value derivatives						
Held for trading	-	-	-	-	594,333	594,333
Held as fair value hedges	-	-	-	-	86,254	86,254
Held as cash flow hedges	-	-	-	-	41,325	41,325
Loans and advances, net						
Credit cards	2,210,011	-	-	-	-	2,210,011
Consumer loans	50,608	313,238	13,774,452	10,006,968	-	24,145,266
Commercial loans and overdrafts	63,885,759	23,955,833	6,234,667	533,279	-	94,609,538
Investment in an associate and a joint venture	-	-	-	-	642,297	642,297
Property and equipment, net	-	-	-	-	1,038,352	1,038,352
Other assets		-	-	-	1,075,896	1,075,896
Total assets	96,175,664	27,528,645	27,843,726	12,890,006	21,617,853	186,055,894
Due to banks and other financial institutions Current accounts	-	_	_	_	2,624,448	2,624,448
Money market deposits	794,726	_	_	_	-	794,726
Customer deposits	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					,,
Demand	_	_	_	_	82,345,754	82,345,754
Saving	7,320,350	_	-	-	-	7,320,350
Time	34,325,175	9,729,761	5,331,110	_	_	49,386,046
Margin	-	-	-	_	1,587,635	1,587,635
Debt securities in issue	1,517,636	3,000,000	_	_	_	4,517,636
Borrowings	6,795	15,663	1,687,500	_	_	1,709,958
Negative fair value derivatives	0,775	10,000	1,007,000			1,,00,,000
Held for trading	_	_	_	_	503,534	503,534
Held as fair value hedges	_	_	_	_	54,188	54,188
Held as cash flow hedges	_	_	_	_	47,071	47,071
Other liabilities	_	_	_	_	3,885,620	3,885,620
Equity	_	_	_	_	31,278,928	31,278,928
Total liabilities and equity	43,964,682	12,745,424	7,018,610	-	122,327,178	186,055,894
1 7						
Commission rate sensitivity on assets and liabilities	52,210,982	14,783,221	20,825,116	12,890,006	(100,709,325)	
Commission rate sensitivity on derivative financial instruments	1,659,331	(220,000)	(1,141,831)	(297,500)	-	
Total special commission rate		,	<i>,</i>	,		
sensitivity gap	53,870,313	14,563,221	19,683,285	12,592,506	(100,709,325)	
Cumulative special commission rate sensitivity gap	53,870,313	68,433,534	88,116,819	100,709,325	-	

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

The net gap between derivative financial instruments represents the net notional amounts of derivative financial instruments, which are used to manage the special commission rate risk.

ii) Currency risk

Currency risk represents the risk of change in the value of financial instruments due to changes in foreign exchange rates. The Bank does not maintain material non trading open currency positions. Foreign currency exposures that arise in the non-trading book are transferred to the trading book and are managed as part of the trading portfolio. The foreign exchange risk VAR disclosed in note 32(a) reflects the Bank's total exposure to currency risk.

The Bank is exposed to fluctuations in foreign currency exchange rates. The Board of Directors sets limits on the level of exposure by currency, and in total for both overnight and intraday positions, which are monitored daily. At the end of the year, the Bank had the following significant net exposures denominated in foreign currencies:

	2017	2016
	SAR'000	SAR'000
	Long (short)	Long (short)
US Dollar	1,396,961	1,989,574
Euro	(7,695)	(293)
Sterling Pounds	(5,756)	(840)
Other	(65,895)	1,099

iii) Equity price risk

Equity price risk is the risk that the fair value of equities decreases as the result of changes in the level of equity indices and individual stocks. The non-trading equity price risk exposure arises from equity securities classified as available for sale. A 10 per cent increase or decrease in the value of the bank's available for sale equities at 31 December 2017 would have correspondingly increase or decrease equity by SAR 136.7 million (2016: SAR 102.3 million).

33. Liquidity risk

Liquidity risk is the risk that the Bank will be unable to meet its payment obligations when they fall due under normal and stress circumstances. Liquidity risk can be caused by market disruptions or credit downgrades, which may cause certain sources of funding to be less readily available. To mitigate this risk, management has diversified funding sources in addition to its core deposit base, manages assets with liquidity in mind, maintaining an appropriate balance of cash, cash equivalents and readily marketable securities and monitors future cash flows and liquidity on a daily basis. The Bank also has committed lines of credit that it can access to meet liquidity needs.

In accordance with the Banking Control Law and the regulations issued by SAMA, the Bank maintains a statutory deposit with SAMA of 7% of total demand deposits and 4% of savings and time deposits. In addition to the statutory deposit, the Bank also maintains liquid reserves of not less than 20% of the deposit liabilities, in the form of cash, Saudi Government Development Bonds or assets, which can be converted into cash within a period not exceeding 30 days. The Bank has the ability to raise additional funds through repo facilities available with SAMA against Saudi Government Development securities.

The table below summarises the maturity profile of the Bank's financial liabilities. The contractual maturities of liabilities have been determined on the basis of the remaining period at the reporting date to the contractual maturity date and does not take account of effective maturities as indicated by the Bank's deposit retention history. The amounts disclosed in the table are the contractual undiscounted cash flows, whereas the Bank manages the inherent liquidity risk based on expected undiscounted cash inflows. All derivatives used for hedging purposes are shown by maturity based on their contractual, undiscounted repayment obligations. As the major portion of the derivatives trading book comprises of back to back transactions and consequently the open derivatives trading exposures are small, the management believes that the inclusion of trading derivatives in the contractual maturity table is not relevant for an understanding of the timing of cash flows and hence these have been excluded.

Management monitors the maturity profile to ensure that adequate liquidity is maintained. The weekly liquidity position is monitored and regular liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions. All liquidity policies and procedures are subject to review and approval by ALCO. A summary report, covering the bank and operating subsidiaries, including any exceptions and remedial action taken, is submitted monthly to ALCO.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

a) Analysis of financial liabilities by remaining contractual maturities

The table below sets out Bank's contractual undiscounted financial liabilities.

2017 SAR'000	Within 3 months	3-12 months	1-5 years	Over 5 years	No fixed maturity	Total
Financial liabilities						
Due to banks and other financial institutions						
Current accounts	1,780,975	-	-	-	-	1,780,975
Money market deposits	1,910,161	-	-	-	-	1,910,161
Customer deposits						
Demand	-	-	-	-	88,538,701	88,538,701
Saving	6,868,200	-	-	-	-	6,868,200
Time	32,774,761	8,738,880	2,682,084	-	-	44,195,725
Margin	97,873	158,667	490,861	224,238	-	971,639
Debt securities in issue	25,781	77,344	1,656,230	1,778,471	-	3,537,826
Borrowings	11,042	33,127	1,718,762	-	-	1,762,931
<u>Derivatives</u> :						
- Special commission contractual						
amounts payable (receivable)	(3,492)	(9,684)	(33,304)	(4,689)	-	(51,169)
Total undiscounted financial liabilities	43,465,301	8,998,334	6,514,633	1,998,020	88,538,701	149,514,989
2016 SAR'000	Within 3 months	3-12 months	1-5 years	Over 5 years	No fixed maturity	Total
Financial liabilities						
Due to banks and other financial institutions						
Current accounts	2,624,448	-	-	-	-	2,624,448
Money market deposits	795,411	-	-	-	-	795,411
Customer deposits						
Demand	-	-	-	-	82,345,754	82,345,754
Saving	7,320,350	-	-	-	-	7,320,350
Time	34,685,674	10,426,340	5,261,382	-	-	50,373,396
Margin	188,163	649,271	616,763	133,438	-	1,587,635
Debt securities in issue	1,516,773	108,704	1,880,127	1,689,047	-	5,194,651
Borrowings	9,193	43,609	1,761,046	-	-	1,813,848
Derivatives :						
- Special commission contractual amounts payable (receivable)	(64,242)	18,930	(45,660)	(26,147)	-	(117,119)
Total undiscounted financial liabilities	47,075,770	11,246,854	9,473,658	1,796,338	82,345,754	151,938,374
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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

b) Maturity analysis of assets and liabilities

The table below shows an analysis of assets and liabilities analysed according to when they are expected to be recovered or settled.

2017 SAR'000	Within 3 months	3-12 months	1-5 Years	Over 5 years	No fixed maturity	Total
Assets						
Cash and balances with SAMA						
Cash in hand	1,304,487	-	-	-	-	1,304,487
Balances with SAMA	17,379,275	-	-	-	8,161,763	25,541,038
Other balances	28,974	-	-	-	-	28,974
Due from banks and other financial						
institutions						
Current accounts	6,808,077	-	-	-	-	6,808,077
Money market placements	5,912,266	632,845	137,512	-	-	6,682,623
Investments, net						
Available for sale	1,398,652	2,066,457	7,030,538	4,740,449	1,016,509	16,252,605
Amortised cost	77,028	12,171	6,849,959	3,784,988	-	10,724,146
Positive fair value derivatives						
Held for trading	447,908	-	-	-	-	447,908
Held as fair value hedges	42,027	-	-	-	-	42,027
Held as cash flow hedges	42,429	-	-	-	-	42,429
Loans and advances, net						
Credit cards	2,122,800	-	-	-	-	2,122,800
Consumer loans	62,418	419,940	11,358,852	9,375,692	-	21,216,902
Commercial loans and overdrafts	43,697,308	18,509,759	13,378,254	18,081,064	-	93,666,385
Investment in an associate and a joint venture	-	-	-	-	524,924	524,924
Property and equipment, net	-	-	-	-	1,134,927	1,134,927
Other assets	211,724	589,042	-	-	274,326	1,075,092
Total assets	79,535,373	22,230,214	38,755,115	35,982,193	11,112,449	187,615,344
Liabilities and equity						
Due to banks and other financial institutions						
Current accounts	1,780,975	-	-	-	-	1,780,975
Money market deposits	1,910,000	-	-	-	-	1,910,000
Customer deposits						
Demand	-	-	-	-	88,538,701	88,538,701
Saving	6,868,200	-	-	-	-	6,868,200
Time	32,728,263	8,663,365	2,469,345	-	-	43,860,973
Margin	97,873	158,667	490,861	224,238	-	971,639
Debt securities in issue	6,935	-	1,495,907	1,495,906	-	2,998,748
Borrowings	-		1,682,445	-	-	1,682,445
Negative fair value derivatives						
Held for trading	410,244	-	-	-	-	410,244
Held as fair value hedges	40,034	-	-	-	-	40,034
Held as cash flow hedges	30,917	-	-	-	-	30,917
Other liabilities	1,443,904	93,182	139,773	15,530	3,359,608	5,051,997
Equity					33,470,471	33,470,471
Total liabilities and equity	45,317,345	8,915,214	6,278,331	1,735,674	125,368,780	187,615,344

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

2016 SAR'000	Within 3 months	3-12 months	1-5 Years	Over 5 years	No fixed maturity	Total
Assets						
Cash and balances with SAMA						
Cash in hand	1,444,680	_	_	_	_	1,444,680
Balances with SAMA	13,545,153	_	_	_	8,852,915	22,398,068
Other balances	279,073	_	_	_	0,032,713	279,073
Due from banks and other financial institutions	277,073					277,073
Current accounts	6,504,871	-	-	-	-	6,504,871
Money market placements	1,222,925	50,000	439,950	-	-	1,712,875
Investments, net						
Available for sale	8,589,884	1,916,493	6,861,768	4,581,808	1,057,858	23,007,811
Amortised cost	25,211	-	3,300,028	2,940,005	-	6,265,244
Positive fair value derivatives						
Held for trading	594,333	-	-	-	-	594,333
Held as fair value hedges	86,254	-	-	-	-	86,254
Held as cash flow hedges	41,325	-	-	-	-	41,325
Loans and advances, net						
Credit cards	2,210,011	-	-	-	-	2,210,011
Consumer loans	50,608	313,238	13,774,452	10,006,968	-	24,145,266
Commercial loans and overdrafts	46,981,561	16,934,896	13,436,553	17,256,528	-	94,609,538
Investment in an associate and a joint	-	-	-	-	642,297	642,297
venture						
Property and equipment, net	-	-	-	-	1,038,352	1,038,352
Other assets	134,450	640,307	-	-	301,139	1,075,896
Total assets	81,710,339	19,854,934	37,812,751	34,785,309	11,892,561	186,055,894
Liabilities and equity						
Due to banks and other financial institutions						
Current accounts	2,624,448	-	-	-	-	2,624,448
Money market deposits	794,726	-	-	-	-	794,726
Customer deposits						
Demand	-	-	-	-	82,345,754	82,345,754
Saving	7,320,350	-	-	-	-	7,320,350
Time	34,325,174	9,729,762	5,331,110	-	-	49,386,046
Margin	188,163	649,271	616,763	133,438	-	1,587,635
Debt securities in issue	1,517,636	-	1,500,000	1,500,000	-	4,517,636
Borrowings	6,795	15,663	1,687,500	-	-	1,709,958
Negative fair value derivatives						
Held for trading	503,534	-	-	-	-	503,534
Held as fair value hedges	54,188	-	-	-	-	54,188
Held as cash flow hedges	47,071	-	-	-	-	47,071
Other liabilities	564,801	91,469	137,204	15,245	3,076,901	3,885,620
Equity	- <u>-</u>	-	-	-	31,278,928	31,278,928
Total liabilities and equity	47,946,886	10,486,165	9,272,577	1,648,683	116,701,583	186,055,894

Assets available to meet all of the liabilities and to cover outstanding loan commitments include cash, balances with SAMA, items in the course of collection; loans and advances to banks; and loans and advances to customers. The maturities of commitments and contingencies are given in note 20(d) of the consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 December 2017

34. Offsetting of financial assets and financial liabilities

Financial assets subject to offsetting, enforceable master netting arrangements and similar agreements:

				Amount not set off in the consolidated statement of financial position		
SAR'000	Gross amount of recognised financial assets	Gross amounts offset in the consolidated statement of financial position	Amounts presented in the consolidated statement of financial position	Financial instruments	Cash collateral received	Net amount
2017						
Due from banks and other	12.012.255	(400.555)	12 100 500			12 100 500
financial institutions	13,913,257	(422,557)	13,490,700	-	-	13,490,700
2016						
Due from banks and other						
financial institutions	10,852,629	(2,634,883)	8,217,746	-	-	8,217,746

Financial liabilities subject to offsetting, enforceable master netting arrangements and similar agreements.

				Amount not set off in the consolidated statement of financial position			
SAR'000	Gross amount of recognised financial liabilities	Gross amounts offset in the consolidated statement of financial position	Amounts presented in the consolidated statement of financial position	Financial instruments	Cash collateral pledged	Net amount	
2017							
Derivatives	481,195	-	481,195		(104,238)	376,957	
2016							
Derivatives	604,793		604,793		(268,301)	336,492	

35. Fair values of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or the most advantageous) market between market participants at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Consequently, differences can arise between the carrying values and fair value estimates.

The fair values of recognised financial instruments are not materially different from their carrying values.

Determination of fair value and fair value hierarchy

The Bank uses the following hierarchy for determining and disclosing the fair value of financial instruments:

Level 1: quoted prices in active markets for the same instrument (i.e., without modification or repacking):

Level 2: quoted prices in active markets for similar assets and liabilities or other valuation techniques for which all significant inputs are based on observable market data: and

Level 3: valuation techniques for which any significant input is not based on observable market data.

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2017 SAR'000	Carrying value	Level 1	Level 2	Level 3	Total
Financial assets					
Derivative financial instruments	532,364	-	532,364	-	532,364
Financial investments available for sale	16,252,605	1,367,052	14,856,030	29,523	16,252,605
Investments held at amortised cost	10,724,146	-	10,632,181	-	10,632,181
Loans and advances	117,006,087	-	-	115,751,698	115,751,698
<u>Financial Liabilities</u>					
Customers deposits	140,239,513	-	140,371,074	-	140,371,074
Derivative financial instruments	481,195	-	481,195	-	481,195
Debt securities in issue	2,998,748	-	2,998,748	-	2,998,748
Borrowings	1,682,445	-	1,682,445		1,682,445

2016 SAR'000	Carrying value	Level 1	Level 2	Level 3	Total
Financial assets					
Derivative financial instruments	721,912	-	721,912	-	721,912
Financial investments available for sale	23,007,811	1,022,685	21,949,953	35,173	23,007,811
Investments held at amortised cost	6,265,244	-	6,269,003	-	6,269,003
Loans and advances	120,964,815	-	-	119,380,837	119,380,837
Financial Liabilities					
Customers deposits	140,639,785	-	140,760,543	-	140,760,543
Derivative financial instruments	604,793	-	604,793	-	604,793
Debt securities in issue	4,517,636	-	4,517,636	-	4,517,636
Borrowings	1,709,958	-	1,709,958	-	1,709,958

Derivatives classified as Level 2 comprise over the counter special commission rate swaps, currency swaps, special commission rate options, forward foreign exchange contracts, currency options and other derivative financial instruments. These derivatives are fair valued using the bank's proprietary valuation models that are based on discounted cash flow techniques. The data inputs to these models are based on observable market parameters relevant to the markets in which they are traded and are sourced from widely used market data service providers.

Available for sale investments classified as Level 2 include plain vanilla bonds for which market quotes are not available. These are fair valued using simple discounted cash flow techniques that use observable market data inputs for yield curves and credit spreads.

Available for sale investments classified as Level 3 include Private Equity Funds, the fair value of which is determined based on the fund's latest reported net assets value (NAV) as at the reporting date. The movement in Level 3 financial instruments during the year relates to fair value and capital repayment movement only. Loans and advances are classified as Level 3, the fair value of which is determined by discounting future cash flows using risk adjusted expected SIBOR rates.

There were no transfers between the levels of fair value hierarchies during the year.

The total amount of the changes in fair value recognised in the consolidated statement of income, which was estimated using valuation technique, is positive SAR 49.2 million (2016: positive SAR 61.2 million).

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The values obtained from valuation model may be different from the transaction price of financial instrument on transaction date. The difference between the transaction price and the model value is commonly referred to as 'day one profit and loss'. It is either amortized over the life of the transaction, deferred until the instrument's fair value can be determined using market observable data or realized through disposal. Subsequent changes in fair value are recognized immediately in the consolidated income statement without reversal of deferred day one profits and losses. Valuation techniques include net present value and discounted cash flow models, comparison with similar instruments for which market observable prices exist. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premium used in estimating discounts rates, bond and equity prices and foreign currency exchange rates.

The Bank uses widely recognized valuation models for determining the fair value of common and simpler financial instruments. Observable prices or model inputs are usually available in the market for listed debt and equity securities, exchange-traded derivatives and simple over-the-counter derivatives such as interest rate swaps. Availability of observable market process and model inputs reduces the need for management judgment and estimation and also reduces the uncertainty associated with determining fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

36. Related party transactions

Managerial and specialised expertise is provided under a technical services agreement with HSBC Holdings plc, the parent company of HSBC Holdings BV. This agreement was renewed on 30 September 2017 for a period of five years.

In the ordinary course of its activities, the Bank transacts business with related parties. In the opinion of the management and the Board, the related party transactions are performed on an arm's length basis. The related party transactions are governed by limits set by the Banking Control Law and the regulations issued by SAMA.

The year end balances included in the consolidated financial statements resulting from such transactions are as follows:

	2017	2016
	SAR'000	SAR'000
The HSBC Group:		_
Due from banks and other financial institutions	3,623,200	5,243,173
Investments	694,772	781,379
Other assets	240,471	567,281
Negative fair value derivatives, net	7,461	55,583
Due to banks and other financial institutions	823,819	1,011,970
Borrowings	281,250	281,250
Other liabilities	87,423	154,160
Commitments and contingencies	2,067,824	2,191,791

The above investments include investments in an associate and a joint venture amounting to SAR 524.9 million (2016: SAR 642.3 million).

Directors, board committees, other major shareholders, key management personnel and their affiliates:

	2017	2016
	SAR'000	SAR'000
Investments	-	100,000
Loans and advances	3,619,695	2,952,344
Customers' deposits	5,902,027	6,332,302
Debt securities issued	700,000	1,000,000
Positive fair value derivatives, net	9,976	14,536
Other liabilities	15,327	5,812
Commitments and contingencies	59,946	68,594

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Other major shareholders represent shareholdings (excluding the non-Saudi shareholder) of more than 5% of the Bank's issued share capital.

	2017 SAR'000	2016 SAR'000
Related mutual funds:	5/11 000	5/11 000
Customers' deposits	279,853	410,699
Subsidiaries		
	2017	2016
	SAR'000	SAR'000
Other assets	34,000	-
Related mutual funds:		
- Investments	380,066	-
- Other assets	724	-

Transactions with related parties included in the consolidated financial statements are as follows:

	2017	2016
	SAR'000	SAR'000
Special commission income	111,526	138,129
Special commission expense	169,170	170,816
Fees and commission income	16,136	20,252
Services charges paid to HSBC group	42,045	38,130
Profit share arrangement relating to investment banking activities	500	653
Share in earnings of an associate and a joint venture	68,916	63,777
Acquisition of SABB Takaful	117,793	-
Directors' and board committees' remuneration	5,014	3,252

The total amount of compensation paid to key management personnel during the year is as follows:

	2017	2016
	SAR'000	SAR'000
Short-term employee benefits (salaries and allowances)	31,459	28,340
Employment termination benefits	6,121	2,774

Key management personnel are those persons, including an executive director, having authority and responsibility for planning, directing and controlling the activities of the Bank, directly or indirectly.

The Bank offers share based payment scheme arrangements to certain senior management and employees. There were three such schemes outstanding at 31 December 2017. The details of these schemes have been separately disclosed in note 25 to these consolidated financial statements.

37. Capital adequacy

The Bank's objectives when managing capital are, to comply with the capital requirements set by SAMA; to safeguard the Bank's ability to continue as a going concern; and to maintain a strong capital base.

Capital adequacy and the use of regulatory capital are monitored regularly by the Bank's management. SAMA requires the Bank to hold the minimum level of the regulatory capital and to maintain a ratio of total regulatory capital to the risk-weighted assets at or above the agreed minimum of 8%.

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The Bank monitors the adequacy of its capital using the methodology and ratios established by SAMA. These ratios measure capital adequacy by comparing the Bank's eligible capital with its assets, commitments and contingencies, and notional amount of derivatives at a weighted amount to reflect their relative risk.

	2017 SAR'000	2016 SAR'000
Risk Weighted Assets (RWA)		
Credit Risk RWA	162,589,324	161,899,067
Operational Risk RWA	13,712,152	13,333,290
Market Risk RWA	2,278,175	2,514,488
Total RWA	178,579,651	177,746,845
Tier I Capital	33,344,592	31,278,928
Tier II Capital	4,132,367	3,600,244
Total I & II Capital	37,476,959	34,879,172
Capital Adequacy Ratio %		
Tier I ratio	18.67%	17.60%
Tier I + Tier II ratio	20.99%	19.62%

38. Prospective changes in accounting standards

The Bank has chosen not to early adopt the following new standards which have been issued but not yet effective for the Bank's accounting years beginning on or after 1 January 2018 and is currently assessing their impact.

Following is a brief on the new IFRS and amendments to IFRS, effective for annual periods beginning on or after January 01, 2018:

- IFRS 15 "Revenue from contracts with customers", applicable for the annual periods beginning on or after 1 January 2018. The new standard presents a five-step model to determine when to recognise revenue, and at what amount. As IFRS 15 does not apply to financial instruments or insurance contracts, the assessment is focused on those products and business lines which generate fee income. While IFRS 15 contains more structured guidance than the existing Standard IAS 18, the outcomes for revenue recognition are very similar to current practice of allocating income over the period of the service rendered and therefore IFRS 15 is not expected to have a material impact on the Bank.
- Amendments to IFRS 2 "Share-based Payment", applicable for the period beginning on or after 1 January 2018. The amendments cover classification and measurement of three accounting areas, first, measurement of cash-settled share-based payments, second, classification of share-based payments settled net of tax withholdings, and third, accounting for a modification of a share-based payment from cash-settled to equity-settled.
- IFRS 16 "Leases", applicable for the period beginning on or after 1 January 2019. The new standard eliminates the current dual accounting model for lessees under IAS 17, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, IFRS 16 proposes on-balance sheet accounting model.
- IFRS 9 "Financial Instruments" will be effective from 1 January 2018 and will replace IAS 39 by building models using internal and external experts. The Bank will recognize loss allowances based on Expected Credit Loss (ECL) considering forward-looking information. Setting framework with detailed policies and controls including roles and responsibilities will be implemented. The Bank is in the process of evaluating how the new ECL model will impact its ongoing regulatory capital structure planning and further details will be provided once the assessment is complete.

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39. Implementation and impact analysis of IFRS 9

Implementation strategy

In July 2014, the IASB issued IFRS 9 Financial Instruments, the standard that replaces IAS 39 Financial Instruments: Recognition and Measurement effective from 1 January 2018, with early adoption permitted. The Bank considers implementing IFRS 9 as a significant project and therefore has set up a multidisciplinary implementation team with members from its Credit risk and Modeling, Finance, IT, Operations and other respective businesses to achieve a successful and robust implementation. The project is managed by the Chief Financial Officer and the Chief Risk Officer.

Classification and measurement

The classification and measurement of financial assets (except equity instruments) will depend on how these are managed (the entity's business model) and their contractual cash flow characteristics. These factors determine whether the financial assets are measured at amortised cost, fair value through other comprehensive income ('FVOCI') or fair value through profit or loss ('FVTPL'). For equity instruments that are not held for trading, the bank may irrevocably elect to designate them as FVOCI, with no subsequent reclassification of gains or losses to the income statement. This election is made on an investment-by-investment basis.

The majority of the bank's debt instruments that are currently classified as available for sale (AFS) will satisfy the conditions for classification as at fair value through other comprehensive income (FVOCI) and hence there will be no change in the accounting for these assets except for new impairment requirements.

The majority of financial assets that are classified as loans and receivables and are measured at amortised cost under IAS 39 are expected to be measured at amortised cost under IFRS 9 as well.

Under IFRS 9, the accounting for financial liabilities will largely remain similar to IAS 39, except for the treatment of gains or losses arising from an entity's own credit risk relating to liabilities designated at FVTPL. The de-recognition rules have been transferred from IAS 39 and have not been changed. The Bank therefore does not expect any material impact on its financial liabilities and the de-recognition accounting policy.

Impairment

The Bank will recognize impairment allowances based on a forward looking Expected Credit Loss (ECL) approach on financial assets that are not measured via FVTPL. This mainly include financing, investments that are measured at amortised cost or at FVOCI (other than equity investments), interbank placements, financial guarantees, lease receivables and credit commitments. No impairment loss will be recognised on equity investments. The key inputs into the measurement of ECL are the term structure of the following variables:

- Probability of default (PD)
- Loss given default (LGD)
- Exposure at default (EAD)

The above parameters are generally derived from internally developed statistical models, other historical data and are adjusted for forward looking information. The Bank will categorise its financial assets into following three stages in accordance with IFRS 9 methodology:

- Stage 1: Performing assets: Financial asset(s) that have not significantly deteriorated in credit quality since origination. The impairment allowance will be recorded based on 12 months ECL.
- Stage 2: Underperforming assets: Financial asset(s) that have significantly deteriorated in credit quality since origination. This credit quality assessment is made by comparing the remaining lifetime PD as at reporting date with the remaining lifetime PD point in time that was estimated at the time of initial recognition of the exposure (adjusted where relevant for changes in prepayment expectations). The impairment allowance will be recorded based on lifetime ECL.
- Stage 3: Impaired assets: For Financial asset(s) that are impaired, the Bank will recognise the impairment allowance based on lifetime ECL.

The Bank will also consider the forward-looking information in its assessment of significant deterioration in credit risk since origination as well as the measurement of ECLs.

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The forward-looking information will include the elements such as macroeconomic factors (e.g., unemployment, GDP growth, inflation, profit rates and house prices) and economic forecasts obtained through internal and external sources.

To evaluate a range of possible outcomes, the Bank intends to formulate various scenarios. For each scenario, the Bank will derive an ECL and apply a probability weighted approach to determine the impairment allowance in accordance with the accounting standards requirements.

The bank is now ready to implement IFRS-9 after due validation by the external consultant.

Hedge accounting

The general hedge accounting requirements aim to simplify hedge accounting, creating a stronger link with risk management strategy and permitting hedge accounting to be applied to a greater variety of hedging instruments and risks. However, they do not explicitly address macro hedge accounting strategies, which are particularly important for banks. As a result, IFRS 9 allows an accounting policy choice to continue to apply hedge accounting requirements of IAS 39 instead of the requirements of IFRS 9.

Based on the analysis performed to date, the bank expects to exercise the accounting policy choice to continue IAS 39 hedge accounting requirements.

Overall expected impact

The bank has reviewed its financial assets and liabilities and is expecting the following impact from the adoption of IFRS 9 on 1 January 2018:

- According to transitional provisions for initial application of IFRS 9, the bank is allowed to recognize any difference between previous carrying amount under IAS 39 and the carrying amount at the beginning of the annual reporting period that includes the date of initial application in opening retained earnings. Accordingly, the overall impact on equity and the aggregated carrying value of relevant financial assets is estimated to be 4.5% and 1.0% respectively on the date of initial application arising due to application of expected credit loss model as against Incurred loss model:
- Furthermore and as a result, the bank's Tier 1 ratio will be impacted primarily from potential increase in credit impairment provisions.
- Based on the balances as at 31 December 2017, the day 1 impact of IFRS 9 (applicable from 1 January 2018) would be an estimated reduction of approximately 1.66% in Capital Adequacy Ratio which would be transitioned over five years in accordance with SAMA guidelines.
- Gains or losses realized on the sale of equity instruments classified as FVOCI will no longer be transferred to profit
 or loss.
- The new standard also introduces extended disclosure requirements and changes in presentation. These are expected to change the nature and extent of the bank's disclosures about its financial instruments particularly in the year of the adoption of the new standard.

The estimated decrease in shareholders' equity includes the impact of both balance sheet classification and measurement changes and the increase to credit impairment provisions compared to those applied at 31 December 2017 under IAS 39. The assessment above is a point in time estimate and is not a forecast. The actual effect of the implementation of IFRS 9 on the Bank could vary significantly from this estimate. The Bank continues to refine models, methodologies and controls, and monitor developments in regulatory rule making in advance of IFRS 9 adoption on 1 January 2018.

Governance and controls

The Governance structure and controls are currently under implementation in line with the IFRS-9 Guidance document applicable to Saudi banks. These Guidelines call for establishing a Board approved Governance framework with detailed policies and controls, including clear roles and responsibilities.

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40. Comparative figures

Effective 1 January 2017, SAMA issued a Circular no. 381000074519 dated 11 April 2017 and subsequent amendments through certain clarifications relating to the accounting for zakat and income tax, with the following implications:

- the Accounting Standards for Commercial Banks promulgated by SAMA are no longer applicable from 1 January 2017; and
- zakat and income tax are accrued on a quarterly basis and recognized in the consolidated statement of changes in shareholders' equity with a corresponding liability recognized in the consolidated statement of financial position.

Consequently, the Bank amended its accounting policy to accrue zakat and income tax on a quarterly basis and charge to retained earnings. Previously, zakat and income tax were deducted from the payment of dividend. When dividends were proposed, zakat and income tax were initially recorded as part of the proposed dividends apportioned from retained earnings and disclosed within equity. Subsequently upon approval of dividends by the shareholders at the general assembly, they were reclassified to other liabilities. The retrospective impact of the change in the accounting policy was not considered material and hence comparative information has not been restated.

The cumulative adjustment due to change in accounting policy has been recorded in the current year's consolidated financial statements as disclosed in the table below.

	31 December 2017		
	Consolidated statement of changes in equity	Consolidated statement of financial position	
SAR'000	Retained earnings	Other Liabilities	
Zakat for the year	63,000	63,000	
Income tax for the year	316,500	316,500	
Total	379,500	379,500	

Certain other prior year figures have been reclassified to conform with the current year's presentation.

41. Board of Directors' approval

The consolidated financial statements were approved by the Board of Directors on 2 Jumaada Al-Thaany 1439H (Corresponding 18 February 2018).