# The Saudi British Bank Consolidated Financial Statements

For the year ended

**31 December 2011** 

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December	Notes	2011 SAR'000	2010 SAR'000
ASSETS			
Cash and balances with SAMA	3	22,380,625	15,144,088
Due from banks and other financial institutions	4	4,347,018	7,042,310
Investments, net	5	22,200,122	24,972,442
Loans and advances, net	6	84,811,287	74,248,486
Investment in associates	7	565,191	221,532
Property and equipment, net	8	536,922	558,609
Other assets	9	3,816,340	3,185,399
Total assets	- -	138,657,505	125,372,866
LIABILITIES AND SHAREHOLDERS' EQUITY			
Liabilities			
Due to banks and other financial institutions	11	5,894,056	4,661,178
Customers' deposits	12	105,576,542	94,672,855
Debt securities in issue	13	3,978,660	5,475,754
Borrowings	14	171,875	187,500
Other liabilities	15	5,870,171	5,203,632
Total liabilities	-	121,491,304	110,200,919
Shareholders' equity			
Share capital	16	7,500,000	7,500,000
Statutory reserve	17	6,180,972	5,458,863
Other reserves	18	(225,710)	105,971
Retained earnings		3,148,439	1,544,613
Proposed dividends	26	562,500	562,500
Total shareholders' equity	-	17,166,201	15,171,947
Total liabilities and shareholders' equity	=	138,657,505	125,372,866

The accompanying notes 1 to 41 form an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF INCOME

For the years ended 31 December		2011	2010
	Notes _	SAR'000	SAR'000
Special commission income	20	3,515,880	3,724,908
Special commission expense	20	493,905	481,865
Net special commission income	_	3,021,975	3,243,043
Fees and commission income, net	21	1,215,004	1,181,322
Exchange income, net		265,095	126,677
Trading income, net	22	307,860	258,279
Dividend income		51,474	3,707
Gains on non-trading investments, net	23	4,192	-
Other operating income	<del></del>	32,991	26,393
Total operating income	_	4,898,591	4,839,421
Salaries and employee related expenses	24	996,169	969,583
Rent and premises related expenses		96,246	90,840
Depreciation	8	94,995	113,114
General and administrative expenses		417,762	580,633
Provision for credit losses, net	6	475,530	1,233,526
Impairment of other financial assets	5	(6,742)	9,553
Other operating expenses	_	361	94
Total operating expenses	_	2,074,321	2,997,343
Income from operating activities		2,824,270	1,842,078
Share in earnings of associates, net	7	64,165	41,074
Net income for the year	_	2,888,435	1,883,152
Basic and diluted earnings per share (in SAR)	25	3.85	2.51

The accompanying notes 1 to 41 form an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the years ended 31 December

	Notes	2011 SAR' 000	2010 SAR' 000
Net income for the year		2,888,435	1,883,152
Other comprehensive income:			
Available for sale financial assets			
- Net change in fair value	18	(315,714)	281,568
- Transfer to consolidated statement of income	18	(4,192)	-
Cash flow hedges			
- Net change in fair value	18	(3,190)	(33,452)
- Transfer to consolidated statement of income	18	(8,585)	(4,610)
		(331,681)	243,506
Total comprehensive income for the year		2,556,754	2,126,658

# CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY For the years ended 31 December

	Notes	Share capital SAR '000	Statutory reserve SAR '000	Other reserves SAR '000	Retained earnings SAR '000	Proposed dividends SAR '000	Total SAR '000
2011							
Balance at beginning of the year		7,500,000	5,458,863	105,971	1,544,613	562,500	15,171,947
Total comprehensive income for the year							
Net income for the year		-	-	-	2,888,435	-	2,888,435
Other comprehensive income		-	-	(331,681)	-	-	(331,681)
Transfer to statutory reserve	17	-	722,109	-	(722,109)	-	-
2010 final proposed dividend paid		-	-	-	-	(562,500)	(562,500)
2011 final proposed dividend	26		<u> </u>	<u>-</u>	(562,500)	562,500	<u>-</u>
Balance at end of the year		7,500,000	6,180,972	(225,710)	3,148,439	562,500	17,166,201
2010							
Balance at beginning of the year		7,500,000	4,988,075	(137,535)	694,749	-	13,045,289
Total comprehensive income for the year							
Net income for the year		-	-	-	1,883,152	-	1,883,152
Other comprehensive income		-	-	243,506	-	-	243,506
Transfer to statutory reserve	17	-	470,788	-	(470,788)	-	-
2010 final proposed dividend	26				(562,500)	562,500	_
Balance at end of the year		7,500,000	5,458,863	105,971	1,544,613	562,500	15,171,947

The accompanying notes 1 to 41 form an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the years ended 31 December	Notes _	2011 SAR'000	2010 SAR'000
OPERATING ACTIVITIES			
Net income for the year Adjustments to reconcile net income to net cash from (used in) operating activities:		2,888,435	1,883,152
Accretion of discount on non-trading investments Gains on non-trading investments, net	23	(6,638) (4,192)	(7,821)
Depreciation (Gains) losses on disposal of property and equipment, net	8	94,995 (3,362)	113,114 94
Share in earnings of associates, net	7	(64,165)	(41,074)
Provision for credit losses, net Impairment of other financial assets	6	475,530 (6,742)	1,233,526 9,553
Change in carrying value of debt securities in issue	_	3,352,064	<u>(233,733)</u> 2,956,811
Net (increase) decrease in operating assets:	2	(555.051)	(76.224)
Statutory deposit with SAMA Investments held for trading, net	3	(555,871) 18,786	(76,234) 313,945
Loans and advances		(11,038,331)	899,587
Other assets		(630,941)	59,436
Net increase (decrease) in operating liabilities:		` , ,	•
Due to banks and other financial institutions		1,232,878	(8,944,566)
Customers' deposits		10,903,687	5,485,994
Other liabilities	_	670,185	111,250
Net cash from operating activities	_	3,952,457	806,223
INVESTING ACTIVITIES			
Proceeds from sale and maturities of non-trading investments		24,706,666	26,753,333
Purchase of non-trading investments		(22,267,241)	(27,980,396)
Purchase of property and equipment	8	(79,238)	(78,438)
Investment in associates	7	(279,494)	-
Proceeds from disposal of property and equipment	_	9,292	663
Net cash from (used in) investing activities	_	2,089,985	(1,304,838)
FINANCING ACTIVITIES		(1.4== 40=)	
Debt securities in issue		(1,475,297)	-
Borrowings Dividends paid		(15,625) (566,146)	(10,699)
Net cash used in financing activities	_	(2,057,068)	(10,699)
Increase (decrease) in cash and cash equivalents		3,985,374	(509,314)
Cash and cash equivalents at beginning of year	_	16,947,600	17,456,914
Cash and cash equivalents at end of year	27	20,932,974	16,947,600
Special commission received during the year	_	3,637,285	3,740,263
Special commission paid during the year	_	511,660	568,217
Supplemental non cash information		(221 (01)	242 506
Other comprehensive income	=	(331,681)	243,506

The accompanying notes 1 to 41 form an integral part of these consolidated financial statements.

### 1. General

The Saudi British Bank (SABB) is a Saudi Joint Stock Company and was established by Royal Decree No. M/4 dated 12 Safar 1398H (21 January 1978). SABB formally commenced business on 26 Rajab 1398H (1 July 1978) with the taking over of the operations of The British Bank of the Middle East in the Kingdom of Saudi Arabia. SABB operates under Commercial Registration No. 1010025779 dated 22 Dhul Qadah 1399H (13 October 1979) as a commercial bank through a network of 80 branches (2010: 81 branches) in the Kingdom of Saudi Arabia. SABB employed 3,123 staff as at 31 December 2011 (2010: 3,389). The address of SABB's head office is as follows:

The Saudi British Bank P.O. Box 9084 Riyadh 11413 Kingdom of Saudi Arabia

The objectives of SABB are to provide a range of banking services. SABB also provides Shariah approved products, which are approved and supervised by an independent Shariah Board established by SABB.

SABB has 100% (2010: 100%) ownership interest in a subsidiary, SABB Securities Limited, a Saudi limited liability company formed in accordance with Capital Market Authority's Resolution No. 2007-35-7 dated 10 Jamada II 1428H (25 June 2007) and registered in the Kingdom of Saudi Arabia under Commercial Registration No. 1010235982 dated 8 Rajab 1428H (22 July 2007). SABB has 98% direct and 2% indirect ownership interest in its subsidiary (the indirect ownership is held via a limited liability company registered in the Kingdom of Saudi Arabia). The principal activities of the subsidiary were to engage in the business of custody and dealing as an agent excluding underwriting. However, effective 1 July 2011 the assets and liabilities of the Company have been transferred to HSBC Saudi Arabia Limited, an associate company of SABB in lieu of additional shares (see note 7). The Company will be liquidated once the legal formalities for transfer of business have been completed.

SABB has 100% (2010: 100%) ownership interest in a subsidiary, SABB Insurance Agency Company Limited, a Limited Liability Company registered in the Kingdom of Saudi Arabia under commercial registration No. 1010235187 dated 18 Jumada II 1428H (3 July 2007). SABB has 98% direct and 2% indirect ownership interest in its subsidiary (the indirect ownership is held via a limited liability company registered in the Kingdom of Saudi Arabia). The principal activity of the subsidiary is to act as a sole insurance agent for SABB Takaful Company (an associate company- see note 7) within the Kingdom of Saudi Arabia as per the agreement between them. However, the articles of association do not restrict the Company from acting as an agent to any other insurance company in the Kingdom of Saudi Arabia.

SABB has 51% (2010: 51%) ownership interest in a subsidiary, SABB Insurance Services Limited, a Limited Liability Company registered in the Kingdom of Saudi Arabia under commercial registration number 1010241209 dated 24 Dhul Qadah 1428H (4 December 2007). The principal activity of the subsidiary is to act as insurance brokers and consultants to consumers operating within the Kingdom of Saudi Arabia. The Company commenced its operations from 24 Dhul Qadah 1428H (4 December 2007). SABB is in the process of selling its entire investment in SABB Insurance Services Limited to Marsh Saudi Arabia. The transaction is expected to be completed in the first quarter of 2012.

### 1.1. Basis of preparation

### a) Statement of compliance

The consolidated financial statements have been prepared in accordance with the Accounting Standards for Financial Institutions promulgated by the Saudi Arabian Monetary Agency (SAMA) and International Financial Reporting Standards (IFRS). SABB prepares its consolidated financial statements to comply with the Banking Control Law, the Regulations for Companies in the Kingdom of Saudi Arabia and SABB's article of association.

### b) Basis of measurement

These consolidated financial statements have been prepared under the historical cost convention except for the measurement at fair value of derivatives, financial assets held at fair value through income statement (FVIS) and available for sale. In addition, assets and liabilities that are hedged in a fair value hedging relationship are carried at fair value to the extent of the risks that are being hedged.

### c) Functional and presentation currency

These consolidated financial statements are expressed in Saudi Arabian Riyals (SAR), rounded off to the nearest thousands, which is the functional currency of SABB and its subsidiary.

### d) Basis of consolidation

The consolidated financial statements comprise the financial statements of SABB and its subsidiary, SABB Securities Limited (collectively referred to as "the Bank"). The financial statements of the subsidiary are prepared for the same reporting year as that of SABB, using consistent accounting policies. The Bank has not consolidated SABB Insurance Agency Limited and SABB Insurance Services Limited as their total assets, liabilities and their income and expenses are not significant to the Bank's overall consolidated financial statements.

A subsidiary is an entity over which SABB has the power to govern the financial and operating policies, so as to obtain benefits from its activities, generally accompanying an ownership interest of more than half of the voting rights. A subsidiary is consolidated from the date on which control is transferred to SABB and ceases to be consolidated from the date on which the control is transferred from SABB.

Intercompany transactions and balances have been eliminated upon consolidation.

### e) Critical accounting judgements and estimates

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting judgements, estimates, and assumptions that affect the reported amounts of assets and liabilities. It also requires management to exercise its judgement in the process of applying the Bank's accounting policies. Such estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including obtaining professional advice and expectations of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. Revisions to accounting estimates are recognised in the period in which the estimate is revised and future periods. Significant areas where management has used estimates, assumptions or exercised judgements are as follows:

### (i) Impairment losses on loans and advances

The Bank reviews its non performing loans and advances at each reporting date to assess whether a specific provision for credit losses should be recorded in the consolidated statement of income. In particular, judgement by management is required in the estimation of the amount and timing of future cash flows when determining the level of provision required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the specific provision.

The Bank reviews its loan portfolios to assess an additional collective impairment provision on each reporting date. In determining whether an impairment loss should be recorded, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when estimating its cash flows. The methodology and assumptions used for estimating both the amount and the timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

### (ii) Fair value of financial instruments that are not quoted in an active market

The fair values of financial instruments that are not quoted in active markets are determined by using valuation techniques. Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of the area that created them. All models are certified before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data, however areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect reported fair value of financial instruments.

### (iii) Impairment of available for sale equity investments

The Bank exercises judgement to consider impairment on the available for sale equity investments. This includes determination of a significant or prolonged decline in the fair value below its cost. The determination of what is 'significant' or 'prolonged' requires judgement. In making this judgement, the Bank evaluates among other factors, the normal volatility in share price. In addition, the Bank considers impairment to be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

### (iv) Classification of held to maturity investments

The Bank follows the guidance of IAS 39 on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held to maturity. In making this judgement, the Bank evaluates its intention and ability to hold such investments to maturity.

### (v) Classification of fair value through income statement

The Bank follows IAS 39 criteria on classifying financial assets and liabilities to fair value through income statement. In making this judgement, the Bank evaluates its compliance with the conditions as prescribed in IAS 39.

### f) Going concern

The Bank's management has made an assessment of the Bank's ability to continue as a going concern and is satisfied that the Bank has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Bank's ability to continue as a going concern. Therefore, the consolidated financial statements continue to be prepared on the going concern basis.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these consolidated financial statements are set out below:

### a) Changes in accounting policies

The accounting policies adopted are consistent with those of the previous financial year.

Amendments resulting from improvements to IFRSs to the following standards did not have any impact on the accounting policies, financial position or performance of the Bank:

# - IAS 24 Related Party Disclosures (revised 2009)

The revised IAS 24 Related Party Disclosures amends the definition of a related party and modifies certain related party disclosure requirements for government-related entities.

# - (Amendments to IFRS 7) Amendments to IFRS 7 – Financial Instruments: Disclosures Transfers of Financial Assets

These amendments introduce new disclosure requirements about transfers of financial assets, including disclosures for:

- financial assets that are not derecognised in their entirety; and
- financial assets that are derecognised in their entirety but for which the entity retains continuing involvement

# - Improvements to IFRSs 2010 - IFRS 7 Financial Instruments: Disclosures

The amendments add an explicit statement that qualitative disclosure should be made in the context of the quantitative disclosures to better enable users to evaluate an entity's exposure to risks arising from financial instruments. In addition, the IASB amended and removed existing disclosure requirements.

### - Improvements to IFRSs 2010 - IAS 1 Presentation of Financial Statements

IAS 1 is amended to clarify that disaggregation of changes in each component of equity arising from transactions recognised in other comprehensive income also is required to be presented in the financial statements, but is permitted to be presented either in the statement of changes in equity or in the notes.

- Other amendments resulting from the improvements to IFRSs relating to the following standards did not have any material impact on the accounting policies, financial position and performance of the Bank:
- IAS 27
- IAS 32

### b) Trade date accounting

All regular way purchases and sales of financial assets are recognised and derecognised on the trade date i.e. the date on which the Bank commits to purchase or sell the assets. Regular way purchases and sales are purchases and sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

### c) Derivative financial instruments and hedge accounting

Derivative financial instruments including foreign exchange contracts, special commission rate futures, forward rate agreements, currency and special commission rate swaps, currency and special commission rate options (both written and purchased), are measured at fair value (premium received for written options). All derivatives are carried at their fair value as assets where the fair value is positive and as liabilities where the fair value is negative.

Fair values are generally obtained by reference to quoted market prices, discounted cash flow models or pricing models, as appropriate.

The treatment of changes in their fair value depends on their classification into the following categories:

# i) Derivatives held for trading

Any changes in the fair value of derivatives that are held for trading purposes are taken directly to the consolidated statement of income for the year. Derivatives held for trading also include those derivatives which do not qualify for hedge accounting.

### ii) Embedded derivatives

Derivatives embedded in other financial instruments are treated as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contract, and the host contract is not itself held for trading or designated at fair value through profit or loss. The embedded derivatives separated from the host are carried at fair value in the trading derivatives portfolio with changes in fair value recognised in the consolidated statement of income.

### iii) Hedge accounting

The Bank designates certain derivatives as hedging instruments in qualifying hedging relationships.

For the purpose of hedge accounting, hedges are classified into two categories; (a) fair value hedges which hedge the exposure to changes in the fair value of a recognised asset or liability, and (b) cash flow hedges which hedge exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability, or a highly probable forecasted transaction that will affect the reported net gain or loss.

In order to qualify for hedge accounting, it is required that the hedge should be expected to be highly effective i.e. the changes in fair value or cash flows of the hedging instrument should effectively offset corresponding changes in the hedged item, and should be reliably measurable. At the inception of the hedge, the risk management objective and strategy is documented including the identification of the hedging instrument, the related hedged item, the nature of risk being hedged, and how the Bank will assess the effectiveness of the hedging relationship. Subsequently, the effectiveness of the hedge is assessed on an ongoing basis.

In relation to fair value hedges, which meet the criteria for hedge accounting, any gain or loss from remeasuring the hedging instruments to fair value is recognised immediately in the consolidated statement of income. The related portion of the hedged item is recognised in the consolidated statement of income. Where the fair value hedge of a special commission bearing financial instrument ceases to meet the criteria for hedge accounting, the adjustment in the carrying value is amortised to the consolidated statement of income over the remaining life of the instrument. If the hedged item is derecognised, the unamortised fair value adjustment is recognised immediately in the consolidated statement of income.

In relation to cash flow hedges, which meet the criteria for hedge accounting, the portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognised in the consolidated statement of comprehensive income. The ineffective portion, if any, is recognised in the consolidated statement of income. For cash flow hedges affecting future transactions, the gains or losses recognised in other reserves are transferred to the consolidated statement of income in the same period in which the hedged transaction affects the consolidated statement of income.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated or exercised, or no longer qualifies for hedge accounting. On discontinuation of hedge accounting on cash flow hedges any cumulative gain or loss that was recognised in other reserves, is retained in shareholders' equity until the forecasted transaction occurs. Where the hedged forecasted transaction is no longer expected to occur, the net cumulative gain or loss recognised in other reserves is transferred to the consolidated statement of income for the year.

### d) Foreign currencies

Transactions in foreign currencies are translated into Saudi Arabian Riyals at the spot exchange rates prevailing at transaction dates. Monetary assets and liabilities at year-end, denominated in foreign currencies, are translated into Saudi Arabian Riyals at the exchange rates prevailing at the reporting date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the year adjusted for effective interest and payments during the year, and the amortised cost in foreign currency translated at the exchange rate at the end of the year. All differences arising on non-trading activities are taken to other non operating income in the statement of income, with the exception of differences on foreign currency borrowings that provide an effective hedge against a net investment in foreign entity. Foreign exchange gains or losses on translation of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of income, except for differences arising on the retranslation of available for sale equity instruments or when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges. Translation gains or losses on non-monetary items carried at fair value are included as part of the fair value adjustment either in the consolidated statement of income or in equity depending on the underlying financial asset.

## e) Offsetting financial instruments

Financial assets and liabilities are offset and are reported net in the consolidated statement of financial position when there is a legally enforceable right to set off the recognised amounts and when the Bank intends to settle on a net basis, or to realise the asset and settle the liability simultaneously.

### f) Revenue/ expenses recognition

### Special commission income and expense

Special commission income and expense for all commission-bearing financial instruments, except for those classified as held for trading or designated as at fair value through income statement (FVIS), are recognised in the consolidated statement of income on the effective yield basis. The effective commission rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. When calculating the effective commission rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument but not future credit losses

The carrying amount of the financial asset or financial liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective commission rate and the change in carrying amount is recorded as special commission income or expense.

If the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, special commission income continues to be recognised using the original effective commission rate applied to the new carrying amount.

The calculation of the effective yield takes into account all contractual terms of the financial instruments (prepayment, options etc.) and includes all fees paid or received related transaction costs, and discounts or premiums that are an integral part of the effective commission rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of financial asset or liability.

When the Bank enters into special commission rate swap to change special commission from fixed to floating (or vice versa) the amount of special commission income or expense is adjusted by the net special commission on the swap.

### Exchange income/ loss

Exchange income/loss is recognised when earned/incurred.

### Fees and commission income

Fees and commission income are recognised on an accrual basis when the service has been provided. Loan commitment fees for loans that are likely to be drawn down are deferred and, together with the related direct cost are recognised as an adjustment to the effective yield on the loan. Portfolio and other management advisory and service fees are recognised based on the applicable service contract, usually on a time proportionate basis. Fees received on asset management, wealth management, financial planning, custody services and other similar services that are provided over an extended period of time are recognised rateably over the period when the service is being provided. When a loan commitment is not expected to result in the drawdown of a loan, loan commitment fees are recognised on a straight-line basis over the commitment period. Other fees and commission expense relate mainly to transaction and service fees, which is expensed as the service is received.

### **Dividend income**

Dividend income is recognised when the right to receive income is established.

### **Net trading income**

Results arising from trading activities include all gains and losses from changes in fair value and related special commission income or expense, dividends from financial assets and financial liabilities held for trading and foreign exchange differences. This includes any ineffectiveness recorded in hedging transactions.

# g) Sale and repurchase agreements

Assets sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the consolidated statement of financial position and are measured in accordance with related accounting policies for the underlying financial assets held as FVIS, available for sale, held to maturity and other investments held at amortised cost. The counterparty liability for amounts received under these agreements is included in "due to banks and other financial institutions" or "customers' deposits", as appropriate. The difference between sale and repurchase price is treated as special commission expense and amortised over the life of the repo agreement, using the effective yield method.

Assets purchased with a corresponding commitment to resell at a specified future date (reverse repo) are not recognised in the consolidated statement of financial position, as the Bank does not obtain control over the assets. Amounts paid under these agreements are included in "Cash and balances with SAMA", "Due from banks and other financial institutions" or "Loans and advances", as appropriate. The difference between purchase and resale price is treated as special commission income and amortised over the life of the reverse repo agreement, using the effective yield method.

### h) Investments

All investment securities are initially recognised at their fair value which represents the consideration given, including acquisition charges associated with the investment (except for investments held as FVIS, where acquisition charges are not added to the cost at initial recognition and are charged to the consolidated statement of income). Premiums are amortised and discounts accreted using the effective yield method and are taken to special commission income.

For securities traded in organised financial markets, fair value is determined by reference to exchange quoted market bid prices at the close of business on the reporting date. Fair value of managed assets and investments in mutual funds are determined by reference to declared net asset values.

For securities where there is no quoted market price, a reasonable estimate of the fair value is determined by reference to the current market value of another instrument which is substantially the same, or is based on the expected cash flows or the underlying net asset base of the security.

Following initial recognition, subsequent transfers between the various classes of investments are not ordinarily permissible. The subsequent period end reporting values for each class of investment are determined on the basis as set out in the following paragraphs.

### (i) Held as FVIS

Investments in this category are classified as either investment held for trading or those designated as FVIS at inception or on adoption of the revised IAS 39. Investments classified as trading are acquired principally for the purpose of selling or repurchasing in the short term. An investment may be designated as FVIS by the management if it satisfies the criteria set out below (except for equity instruments that do not have a quoted market price in an active market and whose fair values cannot be reliably measured):

- it is a financial instrument containing one or more embedded derivatives that significantly modify the cash flows resulting from the financial instrument, or
- it is a financial instrument with an embedded derivative that is required to be separated from the host contract under IAS 39, but the Bank is unable to measure reliably the embedded derivative separately either at acquisition or at a subsequent reporting date

The fair value designation is made in accordance with the Risk Management Strategy approved by the Bank's Assets and Liabilities Committee (ALCO) and is irrevocable. Designated financial assets are recognised when the Bank enters into the contractual provisions of the arrangements with counterparties on trade date and derecognised when sold.

After initial recognition, investments at FVIS are measured at fair value and any change in the fair value is recognised in the consolidated statement of income for the period in which it arises. Special commission income and dividend income received on financial assets held as FVIS are reflected as income from financial instruments designated as FVIS in the consolidated statement of income.

### (ii) Available for sale

Available-for-sale investments are those intended to be held for an unspecified period of time, which may be sold in response to needs for liquidity or changes in commission rates, exchange rates or equity prices.

Investments, which are classified as "available for sale", are subsequently measured at fair value. For an available-for-sale investment where the fair value has not been hedged, any gain or loss arising from a change in its fair value is recognised directly in the consolidated statement of comprehensive income. On derecognition, any cumulative gain or loss previously recognised in the consolidated statement of comprehensive income is included in the consolidated statement of income for the period.

Equity investments classified under available-for-sale investments whose fair value cannot be reliably measured are carried at cost.

### (iii) Held to maturity

Investments having fixed or determinable payments and fixed maturity that the Bank has the positive intention and ability to hold to maturity other than those that meet the definition of "held at amortised cost" are classified as held to maturity. Held to maturity investments are subsequently measured at amortised cost, less provision for impairment in value. Amortised cost is calculated by taking into account any discount or premium on acquisition using the effective yield method. Any gain or loss on such investments is recognised in the consolidated statement of income when the investment is derecognised or impaired.

Investments classified as held to maturity cannot ordinarily be sold or reclassified without impacting the Bank's ability to use this classification and cannot be designated as a hedged item with respect to special commission rate or prepayment risk, reflecting the intention to hold them to maturity.

### (iv) Held at amortised cost

Investment securities with fixed or determinable payments that are not quoted in an active market are classified as "held at amortised cost". Such investments whose fair values have not been hedged are stated at amortised cost, less provision for impairment. Investments in a fair value hedge relationship are adjusted for fair value changes to the extent of the risk being hedged. Any gain or loss is recognised in the consolidated statement of income when the investment is derecognised and is disclosed as gains/ (losses) on non-trading investments. Amortised cost is calculated by taking into account any discount or premium on acquisition using the effective yield method.

#### i) Investment in associates

Investment in associates is accounted for using the equity method in accordance with International Accounting Standard 28 – Investment in Associates. An associate is an entity in which the Bank has significant influence and which is neither a subsidiary nor a joint venture.

Under the equity method, investment in associates is carried in the statement of financial position at cost plus post acquisition changes in the Bank's share of net assets of the associates, less any impairment. The investments in associates are carried in the statement of financial position at the lower of equity accounted or recoverable amount.

The reporting dates of the associates and the Bank are identical and the associate's accounting policies conform to those used by the Bank for like transactions and events in similar circumstances.

Unrealised profits and losses resulting from transactions between the Bank and its associates are eliminated to the extent of the Bank's interest in the associates.

### j) Loans and advances

Loans and advances are non-derivative financial assets originated or acquired by the Bank with fixed or determinable payments that are not quoted in an active market.

All loans and advances are initially measured at cost, being the fair value of consideration given, including acquisition charges associated with the loans and advances.

The Bank's loans and advances are classified as held at amortised cost less any amount written off and provisions for impairment.

For loans and advances, which are hedged, the related portion of the hedged fair value is adjusted against the carrying amount.

### k) Due from banks and other financial institutions

Due from banks and other financial institutions are financial assets which are mainly money market placements with fixed or determinable payments and fixed maturities that are not quoted in an active market. Money market placements are not entered into with the intention of immediate or short-term resale. Due from banks and other financial institutions are initially measured at cost, being the fair value of the consideration given.

Following initial recognition, due from banks and other financial institutions are stated at cost less any amount written off and provisions for impairment, if any.

### 1) Impairment of financial assets

An assessment is made at each reporting date to determine whether there is objective evidence that a financial asset or group of financial assets may be impaired. If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss, based on the net present value of future anticipated cash flows, is recognised for changes in its carrying amounts.

When a financial asset is uncollectible, it is written off against the related provision for impairment. Financial assets are written off only in circumstances where effectively all possible means of recovery have been exhausted, and the amount of the loss has been determined.

Once a financial asset has been written down to its estimated recoverable amount, special commission income is thereafter recognised based on the rate of special commission that was used to discount the future cash flows for the purpose of measuring the recoverable amount.

If, in a subsequent period, the amount of the impairment loss on investments other than available for sale equity investments decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the consolidated statement of income in provision for credit losses.

### i) Impairment of financial assets held at amortised cost

A financial asset is classified as impaired when there is objective evidence of credit related impairment as a result of one or more loss events that occurred after the initial recognition of the asset and that a loss event(s) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

A specific provision for credit losses due to impairment of a loan or any other financial asset held at amortised cost, including those arising from sovereign risk exposures, is established if there is objective evidence that the Bank will not be able to collect all amounts due. The amount of the specific provision is the difference between the carrying amount and the estimated recoverable amount. The estimated recoverable amount is the present value of expected cash flows, including amounts estimated to be recoverable from guarantees and collateral, discounted based on the original effective special commission rate.

In addition to specific provision for credit losses, provision for collective impairment is made on a portfolio basis for credit losses where there is objective evidence that unidentified losses exist at the reporting date. These are based on any deterioration in the risk rating (i.e. downward migration of risk ratings) of the financial assets since it was originally granted. This provision is estimated based on various factors including credit ratings allocated to a borrower or group of borrowers, the current economic conditions, the experience the Bank has had in dealing with a borrower or group of borrowers and available historical default information.

The carrying amount of the asset is adjusted through the use of an allowance account and the amount of the adjustment is included in the consolidated statement of income.

# ii) Impairment of financial assets held at fair value

For financial assets held at fair value, where a loss has been recognised directly under shareholders' equity, the cumulative net loss recognised in shareholders' equity is transferred to the consolidated statement of income when the asset is considered to be impaired.

For equity investments held as available-for-sale, a significant or prolonged decline in fair value below its cost represents objective evidence of impairment. Unlike debt securities, the previously recognised impairment loss cannot be reversed through the consolidated statement of income as long as the asset continues to be recognised i.e. any increase in fair value after impairment has been recorded can only be recognised in equity. On derecognition, any cumulative gain or loss previously recognised in shareholders' equity is included in consolidated statement of income for the period.

The Bank writes off its financial assets when the respective business units together with Risk Management determine that the financial assets are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower/issuer's financial position such that the borrower/issuer can no longer pay the obligations, or that proceeds from collateral will not be sufficient to pay back the entire exposure. The financial assets are, then, written off only in circumstances where effectively all possible means of recovery have been exhausted. For consumer loans, write off decisions are generally based on a product specific past due status. When a financial asset is uncollectible, it is written off against the related provision for impairment, if any, and any amounts in excess of available provision are directly charged to consolidated statement of income.

Loans whose terms have been renegotiated are no longer considered to be past due but are treated as new loans. Restructuring policies and practices are based on indicators or criteria which, indicate that payment will most likely continue. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original effective commission rate.

### m) Property and equipment

Property and equipment are stated at cost and presented net of accumulated depreciation. Freehold land is not depreciated.

The cost of other property and equipment is depreciated on the straight-line method over the estimated useful lives of the assets as follows:

Buildings 33 years

Leasehold improvements over the period of the lease contract

Furniture, equipment and vehicles 3 to 4 years

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These are included in the consolidated statement of income.

The assets' residual values and useful lives are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Any carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

# n) Liabilities

All money market deposits, customer deposits, borrowing and debt securities in issue are initially recognised at cost, being fair value of consideration received.

Subsequently all commission bearing financial liabilities where fair values have not been hedged are measured at amortised cost. Amortised cost is calculated by taking into account any discount or premium. Premiums are amortised and discounts accreted on an effective yield basis to maturity and taken to special commission expense.

Financial liabilities in a fair value hedge relationship are adjusted for fair value changes to the extent of the risk being hedged. The resultant gain or loss is recognised in the consolidated statement of income.

### o) Provisions

Provisions are recognised when a reliable estimate can be made by the Bank of a present legal or constructive obligation as a result of past events and it is more likely than not that an outflow of resources will be required to settle the obligation.

### p) Guarantees

Financial guarantees are initially recognised in the consolidated financial statements at fair value in other liabilities, being the value of the premium received. Subsequent to the initial recognition, the Bank's liability under each guarantee is measured at the higher of the amortised premium and the best estimate of expenditure required to settle any financial obligations arising as a result of guarantees. Any increase in the liability relating to the financial guarantee is taken to the consolidated statement of income in "provision for credit losses". The premium received is recognised in the consolidated statement of income in "Fees and commission income, net" on a straight-line basis over the life of the guarantee.

### q) Accounting for leases

Leases entered into by the Bank as a lessee are all operating leases. Payments made under these operating leases are charged to the consolidated statement of income on a straight-line basis over the period of the lease.

### r) Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash, balances with SAMA and reverse repos with SAMA excluding the statutory deposit, and due from banks and other financial institutions with an original maturity of ninety days or less from date of acquisition.

### s) Derecognition of financial instruments

A financial asset (or a part of a financial asset, or a part of a group of similar financial assets) is derecognised, when the contractual rights to the cash flows from the financial asset expires.

In instances where the Bank is assessed to have transferred a financial asset, the asset is derecognised if the Bank has transferred substantially all the risks and rewards of ownership. Where the Bank has neither transferred nor retained substantially all the risks and rewards of ownership, the financial asset is derecognised only if the Bank has not retained control of the financial asset. The Bank recognises separately as assets or liabilities any rights and obligations created or retained in the process.

A financial liability (or a part of a financial liability) can only be derecognised when it is extinguished, that is when the obligation specified in the contract is either discharged, cancelled or expired.

### t) Assets held in trust or in fiduciary capacity

Assets held in trust or in a fiduciary capacity are not treated as assets of the Bank and, accordingly, are not included in the accompanying consolidated financial statements.

### u) Zakat and income taxes

Zakat is computed on the Saudi shareholders' share of equity or net income using the basis defined under the zakat regulations. Income taxes are computed on the foreign shareholders share of net income for the year.

Zakat and income taxes are not charged to the Bank's consolidated statement of income as they are the liabilities of the shareholders and therefore are deducted from the dividends paid to the shareholders.

## v) Shariah approved banking products

In addition to conventional banking, the Bank offers its customers certain Shariah approved banking products, which are approved by its Shariah Board.

All Shariah approved banking products are accounted for using IFRS and are in conformity with the accounting policies described in these consolidated financial statements.

### 3. Cash and balances with SAMA

	2011 SAR'000	2010 SAR'000
Cash in hand	821,743	785,487
Statutory deposit	5,794,669	5,238,798
Reverse repos	15,208,895	9,084,874
Other balances	555,318	34,929
Total	22,380,625	15,144,088

In accordance with the Banking Control Law and regulations issued by SAMA, the Bank is required to maintain a statutory deposit with SAMA at stipulated percentages of its demand, savings, time and other deposits, calculated at the end of each month. The statutory deposits with SAMA are not available to finance the Bank's day-to-day operations and therefore are not part of cash and cash equivalents.

### 4. Due from banks and other financial institutions

	2011 SAR'000	2010 SAR'000
Current accounts	3,298,863	6,286,816
Money market placements	1,048,155	755,494
Total	4,347,018	7,042,310

# 5. Investments, net

Allowance for impairment

Investments, net

# a) Investment securities are classified as follows:

	Domestic		Inter	national	Total	
	2011 SAR'000			2010 SAR'000	2011 SAR'000	2010 SAR'000
i) Held as FVIS						
Fixed rate securities	-			18,783	-	18,783
Floating rate securities	13,472	13,475	5		13,472	13,475
Held as FVIS	13,472	13,475	5 -	18,783	13,472	32,258
Investments classified under FVIS are	all held for trac	ling amounting	to SAR 13.5 mi	llion (2010: SA)	R 32.3 million).	
ii) Available for sale						
Fixed rate securities	10,627,077	12,413,71	4 3,975,463	2,887,871	14,602,540	15,301,585
Floating rate securities	4,221,234	4,731,520	<b>758,102</b>	1,269,258	4,979,336	6,000,784
Equities	984,171	1,272,024	55,622	56,221	1,039,793	1,328,245
Available for sale investments, gross	15,832,482	18,417,264	4 4,789,187	4,213,350	20,621,669	22,630,614
Allowance for impairment		<u> </u>	(24,490)	(31,232)	(24,490)	(31,232)
Available for sale investments ,net	15,832,482	18,417,264	4,764,697	4,182,118	20,597,179	22,599,382
iii) Held at amortised cost						
Fixed rate securities	1,351,172	2,102,21	5 -	-	1,351,172	2,102,215
Floating rate securities	138,000	138,000	9,000	9,000	147,000	147,000
Held at amortised cost, gross	1,489,172	2,240,21	<b>9,000</b>	9,000	1,498,172	2,249,215
Allowance for impairment		<u>.                                    </u>	- (9,000)	(9,000)	(9,000)	(9,000)
Held at amortised cost, net	1,489,172	2,240,21	5 -	<u> </u>	1,489,172	2,240,215
iv) Held to maturity						
Fixed rate securities	100,299	100,58	7		100,299	100,587
Held to maturity investments	100,299	100,58	7 -	-	100,299	100,587
Investments, net	17,435,425	20,771,54	<b>4,764,697</b>	4,200,901	22,200,122	24,972,442
b) The analysis of the composition	on of investm	ents is as foll	ows:			
		2011			2010	
	Quoted SAR'000	Unquoted SAR'000	Total SAR'000	Quoted SAR'000	Unquoted SAR'000	Total SAR'000
Fixed rate securities	3,975,462	12,078,549	16,054,011	2,984,483	14,538,687	17,523,170
Floating rate securities	3,709,013	1,430,795	5,139,808	4,815,082	1,346,177	6,161,259
Equities	984,171	55,622	1,039,793	1,261,130	67,115	1,328,245
	8,668,646	13,564,966	22,233,612	9,060,695	15,951,979	25,012,674

(33,490)

13,531,476

8,668,646

(33,490) 22,200,122

9,060,695

(40,232)

15,911,747

(40,232)

24,972,442

Unquoted investments include securities of SAR 12,195.5 million (2010: SAR 14,968.9 million) issued by the Saudi Arabian Government and its agencies.

# c) The analysis of unrealised gains and the fair values of held at amortised cost and held to maturity investments, are as follows:

		2011		2010		
		SAR'000		SAR'000		
	Carrying value	Gross unrealised gain	Fair Value	Carrying value	Gross unrealised gain	Fair value
i) Held at amortised cost						
Fixed rate securities	1,351,172	68,093	1,419,265	2,102,215	109,481	2,211,696
Floating rate securities	138,000	88	138,088	138,000	9,278	147,278
Total	1,489,172	68,181	1,557,353	2,240,215	118,759	2,358,974
(ii) Held to maturity						
Fixed rate securities	100,299	4,627	104,926	100,587	7,477	108,064
Total	100,299	4,627	104,926	100,587	7,477	108,064

### d) The analysis of investments by counterparty is as follows:

	2011 SAR'000	2010 SAR'000
Government and quasi government	17,345,151	19,871,537
Corporate	1,902,219	971,921
Banks and other financial institutions	2,941,340	4,117,561
Other	11,412	11,423
Total	22,200,122	24,972,442

Equities reported under available for sale investments include unquoted shares of SAR 11.4 million (2010: SAR 11.4 million) that are carried at cost, as their fair value cannot be reliably measured.

Investments include SAR nil (2010: SAR 543.3 million) which have been pledged under repurchase agreement with banks and customers. The market value of such investments is SAR nil (2010: SAR 565.4 million).

# e) Credit quality of investments

	2011 SAR'000	2010 SAR'000
Saudi government bonds	12,195,596	14,698,914
Investment grade	8,311,319	8,693,727
Non investment grade	174,658	212,745
Unrated	1,518,549	1,367,056
Total	22,200,122	24,972,442

The Saudi Government Bonds comprise Saudi Government Development Bonds, Floating Rate Notes and Treasury Bills.

Investment Grade includes those investments having credit exposure equivalent to Standard and Poor's rating of AAA to BBB. Issuer ratings have been used for bonds which have not been rated by any agency amounting to SAR 99.3 million (2010: SAR 609.9 million).

The unrated category mainly comprises of private equities, hedge fund and quoted and unquoted equities.

### f) Movements of allowance for impairment of investments

	2011 SAR'000	2010 SAR'000
Balance at beginning of the year	40,232	30,679
Provided during the year	-	9,553
Amounts recovered during the year	(6,742)	
Balance at end of the year	33,490	40,232

### 6. Loans and advances, net

### a) Loans and advances are classified as follows:

a) Doubs and advances are emissived as re		2	011	SAR' 000
		Consumer	Commercial Loans	
	Credit Cards	Loans	and Overdrafts	Total
Performing loans and advances-gross	1,694,441	14,538,498	68,981,007	85,213,946
Non performing loans and advances, net	5,934	36,192	1,635,938	1,678,064
Total loans and advances	1,700,375	14,574,690	70,616,945	86,892,010
Provision for credit losses (specific and				
collective)	(52,492)	(171,942)	(1,856,289)	(2,080,723)
Loans and advances, net	1,647,883	14,402,748	68,760,656	84,811,287
		2	010	SAR' 000
	'	Consumer	Commercial Loans	_
	Credit Cards	Loans	and Overdrafts	Total
Performing loans and advances-gross	1,921,633	12,877,834	59,449,025	74,248,492
Non performing loans and advances, net	18,685	37,894	2,557,887	2,614,466
Total loans and advances	1,940,318	12,915,728	62,006,912	76,862,958
Provision for credit losses (specific and				
collective)	(146,817)	(236,370)	(2,231,285)	(2,614,472)
Loans and advances, net	1,793,501	12,679,358	59,775,627	74,248,486
Louis and advances, net	1,793,301	12,079,556	37,113,021	74,240,400

Loans and advances, net include Shariah approved products totalling SAR 55,207 million (2010: SAR 35,024 million) which are stated at cost less provision for credit losses of SAR 839.7 million (2010: SAR 1,317.8 million).

Provision for credit losses charged to the consolidated statement of income related to Shariah approved products is SAR 255.2 million (2010: SAR 786.1 million).

Loans and advances include loans amounting to SAR 1,400 million (2010: SAR 865 million) that have been fair value hedged through a fixed to floating interest rate swap. The positive mark to market on these loans was SAR 1.4 million (2010: SAR 5.3 million) as at the end of the current year.

Non performing loans and advances are disclosed net of accumulated special commission in suspense of SAR 208.2 million (2010: SAR 339.6 million).

### b) Movement in provision for credit losses

		2011 SA			
Balance at beginning of the year Bad debts written off Provided during the year, net of	Credit Cards 146,817 (121,311) 26,986	Consumer <u>Loans</u> 236,370 (180,315) 115,887	Commercial Loans and Overdrafts 2,231,285 (820,046) 472,562	Total 2,614,472 (1,121,672) 615,435	
reversals Recoveries of amounts previously provided Balance at the end of the year	52,492	171,942	(27,512) 1,856,289	(27,512) 2,080,723	
		2	010	SAR' 000	
			Commercial		
	Credit	Consumer	Loans and		
_	Cards	Loans	Overdrafts	Total	
Balance at beginning of the year	127,225	207,177	1,440,942	1,775,344	
Bad debts written off	(172,665)	(305,358)	(26,614)	(504,637)	
Provided during the year, net of reversals Recoveries of amounts previously	192,257	334,551	1,154,205	1,681,013	
provided	-	-	(337,248)	(337,248)	
Balance at the end of the year	146.817	236,370	2.231.285	2,614,472	

The allowance for credit losses above includes a collective allowance amounting to SAR 1,044.5 million (2010: SAR 505.7 million) related to the performing portfolio.

The net charge to income on account of provision for credit losses is SAR 475.5 million (2010: SAR 1,233.5 million), which is net of recoveries of amounts previously provided as shown above and recoveries of debts previously written off of SAR 112.4 million (2010: SAR 110.2 million).

# c) Credit quality of loans and advances

# i) Neither past due nor impaired loans

		SAR' 000		
			Commercial	
<u>Grades</u>		Consumer	Loans and	
	Credit Cards	Loans	Overdrafts	Total
Undoubted	-	-	84,738	84,738
Good	-	-	24,499,148	24,499,148
Satisfactory	1,544,210	13,776,603	42,977,162	58,297,975
Total	1,544,210	13,776,603	67,561,048	82,881,861
		2010		SAR' 000
			Commercial	
<u>Grades</u>		Consumer	Loans and	
	Credit Cards	Loans	Overdrafts	Total
Undoubted	-	-	303,683	303,683
Good	-	-	19,970,516	19,970,516
Satisfactory	1,673,784	11,926,518	36,567,872	50,168,174
Total	1,673,784	11,926,518	56,842,071	70,442,373

**Undoubted**: The strongest credit risk with a negligible probability of default. Such entities would have an extremely strong capacity to meet long term commitments in adverse market conditions

**Good**: A strong credit risk with a low probability of default. These entities have a strong capacity to meet long term commitments but some sensitivity to market events.

**Satisfactory**: A satisfactory credit risk with a moderate probability of default. These entities have the capacity to meet medium term and short term commitments however there is likely to be a need for periodic monitoring due to a higher sensitivity to market events.

### ii) Ageing of loans and advances (past due but not impaired)

		2011	SAR' 000	
_			Commercial	
		Consumer	Loans and	
_	Credit Cards	Loans	Overdrafts	Total
From 1 day to 30 days	63,453	552,934	1,260,044	1,876,431
From 31 days to 90 days	40,884	123,108	14	164,006
From 91 days to 180 days	45,894	85,853	159,901	291,648
Total loans and advances	150,231	761,895	1,419,959	2,332,085
		2010		SAR' 000
·			Commercial	_
		Consumer	Loans and	
_	Credit Cards	Loans	Overdrafts	Total
From 1 day to 30 days	107,999	648,823	2,162,854	2,919,676
From 31 days to 90 days	76,403	185,108	130,870	392,381
From 91 days to 180 days	63,447	117,385	313,230	494,062
Total loans and advances	247,849	951,316	2,606,954	3,806,119

# iii) Economic sector risk concentrations for the loans and advances and provision for credit losses are as follows:

2011 SAR'000	Performing	Non performing, net	Provision for credit losses	Loans and advances, net
Government and quasi Government	2,239,257	-	-	2,239,257
Agriculture and fishing	414,810	495	-	415,305
Manufacturing	17,870,727	164,235	(62,262)	17,972,700
Mining and quarrying	1,447	-	-	1,447
Electricity, water, gas and health services	1,293,552	-	-	1,293,552
Building and construction	5,860,156	436,546	(110,661)	6,186,041
Commerce	19,950,790	305,426	(277,171)	19,979,045
Transportation and communication	6,589,376	918	(602)	6,589,692
Services	6,964,571	26,045	(24,502)	6,966,114
Consumer loans and credit cards	16,232,939	42,126	(224,434)	16,050,631
Other	7,796,321	702,273	(336,635)	8,161,959
Collective impairment provision			(1,044,456)	(1,044,456)
TOTAL	85,213,946	1,678,064	(2,080,723)	84,811,287

2010		Non	Provision for	Loans and
SAR'000	Performing	performing, net	credit losses	advances, net
SAR 000	r errorning_	IICt	<u>Credit 108868</u>	advances, net
Government and quasi Government	1,940,204	-	-	1,940,204
Banks and other financial institutions	75,000	-	-	75,000
Agriculture and fishing	861,528	1,695	-	863,223
Manufacturing	14,489,837	145,131	(89,920)	14,545,048
Mining and quarrying	16,363	-	-	16,363
Electricity, water, gas and health services	948,711	7,128	(7,128)	948,711
Building and construction	4,815,904	96,859	(42,828)	4,869,935
· ·			, , , ,	
Commerce	18,426,539	920,830	(824,835)	18,522,534
Transportation and communication	4,033,293	1,852	(1,083)	4,034,062
Services	6,706,127	13,704	(10,630)	6,709,201
Consumer loans and credit cards	14,724,467	56,579	(383,187)	14,397,859
Other	7,210,519	1,370,688	(749,136)	7,832,071
Collective impairment provision			(505,725)	(505,725)
TOTAL	74,248,492	2,614,466	(2,614,472)	74,248,486

The provision for credit losses on the consumer loans and advances is calculated on a collective basis.

The collective impairment provision is based on an asset quality matrix, which includes the grading structure in respect of the credit risk of the customers as well as general economic outlook.

### d) Collateral

The Bank in the ordinary course of lending activities holds collaterals as security to mitigate credit risk in the loans and advances. These collaterals mostly include time and demand and other cash deposits, financial guarantees, local and international equities, real estate and other fixed assets.

### 7. Investment in associates

SABB Securities Limited, a subsidiary of SABB, is in the process of being liquidated by SABB. During the year the assets and liabilities of SABB Securities Limited have been transferred to HSBC Saudi Arabia Limited effective 1 July 2011, resulting in an increased shareholding of SABB in HSBC Saudi Arabia Limited from 40% to 51%. However, the share transfer will only take place when the legal formalities are completed. The Bank is not consolidating HSBC Saudi Arabia Limited as it does not have the power to govern the financial and operating policies of HSBC Saudi Arabia Limited.

HSBC Saudi Arabia Limited is involved in investment banking services in addition to being engaged in the business of custody and dealing as an agent excluding underwriting in the Kingdom of Saudi Arabia.

SABB owns 32.5% of the equity shares of SABB Takaful which carries out Shariah compliant insurance activities and offers family and general takaful products.

_	2011					
	HSBC			HSBC		
	Saudi			Saudi		
	Arabia	SABB		Arabia	SABB	
	Limited	Takaful	Total	Limited	Takaful	Total
_	SAR' 000					
Balance at beginning of the year	113,000	108,532	221,532	70,126	110,332	180,458
Additional investment during the						
year	279,494	-	279,494	-	-	-
Share of undistributed profits						
(losses)	61,195	2,970	64,165	42,874	(1,800)	41,074
Balance at end of the year	453,689	111,502	565,191	113.000	108.532	221.532

Share of the associates' financial

8.

statements:	201	1	2010		
	HSBC Saudi		HSBC Saudi		
	Arabia Limited	SABB Takaful	Arabia Limited	SABB Takaful	
	SAR' 000	SAR' 000	SAR' 000	SAR' 000	
Total assets	458,303	320,005	171,082	315,710	
Total liabilities	93,208	208,503	58,082	207,178	
Total equity	365,095	111,502	113,000	108,532	
Total income	160,370	17,074	98,550	13,128	
Total expenses	99,175	14,104	55,676	14,928	

Property and equipment, net					
	Land and	Leasehold	Equipment,	2011	2010
	buildings	improvements	furniture	Total	Total
	SAR'000	SAR'000	and vehicles SAR'000	SAR'000	SAR'000
Cost		· · · · · · · · · · · · · · · · · · ·			
As at 1 January	620,457	396,210	696,960	1,713,627	1,637,988
Additions	8,015	29, 523	41,700	79,238	78,438
Disposals	(28,353)	(463)	(7,292)	(36,108)	(2,799)
As at 31 December	600,119	425,270	731,368	1,756,757	1,713,627
Accumulated depreciation					
As at 1 January	333,231	243,806	577,981	1,155,018	1,043,946
Charge for the year	18,496	25,803	50,696	94,995	113,114
Disposals	(22,890)	(463)	(6,825)	(30, 178)	(2,042)
As at 31 December	328,837	269,146	621,852	1,219,835	1,155,018
Net book value					
As at 31 December 2011	271,282	156,124	109,516	536,922	
As at 31 December 2010	287,226	152,404	118,979		558,609

Land and buildings, leasehold improvements and equipment furniture and vehicles include work in progress as at 31 December 2011 amounting to SAR 8.6 million (2010: SAR 5.5 million), SAR 47.3 million (2010: SAR 77.8 million) and SAR 15.4 million (2010: SAR 4.3 million) respectively.

### 9. Other assets

	2011 SAR'000	2010 SAR'000
Accrued special commission receivable		
- banks and other financial institutions	492	189
– investments	94,517	108,859
– loans and advances	351,834	459,200
Total accrued special commission receivable	446,843	568,248
Accounts receivable	48,416	98,351
Positive fair value of derivatives (note10)	1,959,762	1,790,116
Advance tax	114,157	117,140
Other	1,247,162	611,544
Total	3,816,340	3,185,399

### 10. Derivatives

In the ordinary course of business, the Bank utilises the following derivative financial instruments for both trading and hedging purposes:

### a) Forwards and futures

Forwards and futures are contractual agreements to either buy or sell a specified currency, commodity or financial instrument at a specified price and date in the future. Forwards are customised contracts transacted in the over-the-counter market. Foreign currency and special commission rate futures are transacted in standardised amounts on regulated exchanges, and changes in futures contract values are settled daily.

### b) Options

Options are contractual agreements under which the seller (writer) grants the purchaser (holder) the right, but not the obligation, to either buy or sell at a fixed future date or at any time during a specified period, a specified amount of a currency, commodity or financial instrument at a predetermined price.

### c) Swaps

Swaps are commitments to exchange one set of cash flows for another. For special commission rate swaps, counterparties generally exchange fixed and floating rate special commission payments in a single currency without exchanging principal. For currency swaps, fixed special commission payments and principal are exchanged in different currencies. For cross currency special commission rate swaps, principal, fixed and floating special commission payments are exchanged in different currencies.

### d) Forward rate agreements

Forward rate agreements are over-the-counter negotiated special commission rate contracts that call for a cash settlement for the difference between a contracted special commission rate and the market rate on a specified future date, based on a notional principal for an agreed period of time.

### **Derivatives held for trading purposes**

Most of the Bank's derivative trading activities relate to sales, positioning and arbitrage. Sales activities involve offering products to customers in order, inter alia, to enable them to transfer, modify or reduce current and future risks. Positioning involves managing market risk positions with the expectation of profiting from favourable movements in prices, rates or indices. Arbitrage involves identifying, with the expectation of profiting from price differentials between markets or products.

### **Derivatives held for hedging purposes**

The Bank has adopted a comprehensive system for the measurement and management of risk (see note 29 - credit risk, note 31- market risk and note 34 - liquidity risk). Part of the risk management process involves managing the Bank's exposure to fluctuations in foreign exchange and special commission rates to reduce its exposure to currency and special commission rate risks to acceptable levels, as determined by the Board of Directors within the guidelines issued by SAMA. The Board of Directors has established the levels of currency risk by setting limits on currency position exposures. Positions are monitored on a daily basis and hedging strategies are used to ensure that positions are maintained within the established limits. The Board of Directors has also established the levels of special commission rate risk by setting limits on special commission rate gaps for stipulated periods. Asset and liability special commission rate gaps are reviewed on a periodic basis and hedging strategies are used to maintain special commission rate gaps within the established limits.

As part of its asset and liability management process, the Bank uses derivatives for hedging purposes in order to adjust its exposure to currency and special commission rate risks. This is generally achieved by hedging specific transactions as well as by strategic hedging against overall statement of financial position exposures. Strategic hedging other than portfolio hedging does not qualify for hedge accounting and the related derivatives are accounted for as held for trading.

The Bank uses forward foreign exchange contracts and currency swaps to hedge against specifically identified currency risks. In addition, the Bank uses special commission rate swaps to hedge against the special commission rate risk arising from specifically identified fixed special commission rate exposures. The Bank also uses special commission rate swaps to hedge against the cash flow risk arising on certain floating rate exposures. In all such cases, the hedging relationship and objective, including the details of the hedged items and hedging instruments, are formally documented and the transactions are accounted for as fair value or cash flow hedges.

### Cash flow hedges

The Bank is exposed to variability in future special commission cash flows on non-trading assets and liabilities which bear special commission income at a variable rate. The Bank uses commission rate swaps as cash flow hedges of these special commission rate risks. Below is the schedule indicating as at 31 December, the periods when the hedged cash flows are expected to occur and when they are expected to affect profit or loss:

2011 Cash inflows (assets) Cash out flows (liabilities) Net cash outflow	Within 1 year 437 (18,805) (18,368)	SAR' 000 1-3 years (14,065) (14,065)
2010	Within 1 year	1-3 years
Cash inflows (assets)	644	323
Cash out flows (liabilities)	(19,407)	(33,976)
Net cash inflow	(18,763)	(33,653)

The schedule reflects special commission income cash flows expected to arise on the hedged items in cash flow hedges based on the repricing profile of the hedged assets and liabilities.

The tables below show the positive and negative fair values of derivative financial instruments held, together with their notional amounts as at 31 December, analysed by the term to maturity and the monthly average. The notional amounts, which provide an indication of the volumes of the transactions outstanding at the year end, do not necessarily reflect the amounts of future cash flows involved. These notional amounts, therefore, are neither indicative of the Bank's exposure to market risk or credit risk, which is generally limited to the positive fair value of the derivatives.

# Notional amounts by term to maturity

2011 SAR'000 Derivatives held for trading:	Positive fair value	fair	Notional amount total	Within 3 months	3-12 months	1-5 years	Over 5 years	Monthly average
Special commission rate swaps	1,199,241	(1,110,617)	47,494,269	3,797,479	15,709,125	24,416,371	3,571,294	49,297,807
Special commission rate futures and options	38,163		3,469,552	120,000	-	3,199,552	150,000	3,303,035
Spot and forward foreign exchange contracts	104,779	, , ,	33,811,951	23,591,975	10,143,786	76,190	,	32,215,582
Currency options	537,050		15,417,386	1,451,830	5,234,052	4,590,084	4,141,420	12,982,737
Currency swaps	-		-	-	-	-	-	368,824
Others	35,688	(35,688)	1,440,000	-	-	1,440,000	-	1,332,500
Derivatives held as fair value hedges:								
Special commission rate swaps	43,266	(62,987)	4,773,276	69,136	336,722	4,311,168	56,250	4,248,641
Derivatives held as cash flow hedges:								
Special commission rate swaps	1,575	(27,564)	1,343,750	-	93,750	1,250,000		1,343,750
Total	1,959,762	(1,919,624)	107,750,184	29,030,420	31,517,435	39,283,365	7,918,964	
2010	Positive fair	Negative fair	Notional am  Notional  amount	within 3	rm to matur	<u>rity</u> 1-5	Over 5	Monthly
SAR'000	value	value	total	months	months	years	years	average
Derivatives held for trading: Special commission rate swaps	1 226 516	(1.262.006)	40.742.250	1 (4( 959	(705.716	27.025.505	4 274 000	55 440 147
Special commission rate swaps  Special commission rate futures and options	1,336,516 52,355	(1,262,996) (52,355)	49,742,259 2,887,500	1,646,858	6,785,716	37,035,595 2,887,500	4,274,090	55,440,147 2,887,500
Spot and forward foreign exchange contracts	87,661	(106,170)	28,329,060	12,793,040	15,108,630	427,390	-	31,966,804
Currency options	156,008	(156,008)	6,552,879	1,564,873	3,422,006	1,566,000	-	5,592,946
Currency swaps	143,793	-	1,475,297	-	1,475,297	-	-	1,475,297
Others	8,165	(8,165)	780,000	-	-	780,000	-	723,000
Derivatives held as fair value hedges:								
Special commission rate swaps								
	-	(127,061)	4,058,719	61,370	169,519	3,771,580	56,250	1,966,900
Derivatives held as cash flow hedges:	5,618	(28,417)	1,343,750	_	_	1,343,750	_	1,475,000
Special commission rate swaps  Total	1,790,116	(1,741,172)	95,169,464	16,066,141	26,961,168	47,811,815	4,330,340	_
								=

The tables below show a summary of the hedged items, the nature of the risk being hedged, the hedging instruments and their fair values.

2011 (SAR'000) Description of the hedged items:	Fair value	Hedge inception value	Risk	Hedging instrument	Positive fair value	Negative fair value
Fixed commission rate investments	1,178,251	1,123,122	Fair value	Special commission rate swap	-	(55,641)
Fixed commission rate loans	1,400,324	1,398,900	Fair value	Special commission rate swap	5,980	(7,346)
Fixed commission rate debt securities in issue	2,273,660	2,238,177	Fair value	Special commission rate swap	37,286	-
Floating commission rate investments	87,329	93,646	Cash flow	Special commission rate swap	1,575	-
Floating commission rate debt securities in issue	1,246,786	1,250,000	Cash flow	Special commission rate swap	-	(27,564)
2010 (SAR'000) Description of the hedged items:	Fair	Hedge inception			Positive	Negative fair
	value	value	Risk	Hedging instrument	fair value	value
Fixed commission rate investments	991,838	value 949,049	Risk Fair value	Hedging instrument Special commission rate swap	fair value	
*						value
Fixed commission rate investments	991,838	949,049	Fair value	Special commission rate swap		value (43,228)
Fixed commission rate investments Fixed commission rate loans	991,838 865,007	949,049 859,670	Fair value Fair value	Special commission rate swap Special commission rate swap	-	value (43,228) (5,297)

The net gains on the hedging instruments for fair value hedges are SAR 97.4 million (2010: net losses of SAR 102.3 million). The net losses on the hedged item attributable to the hedged risk are SAR 97.4 million (2010: net gains of SAR 105.6 million). The net fair value of the derivatives is negative SAR 19.7 million (2010: negative SAR 127.1 million).

Approximately 17% (2010: 33%) of the positive fair value of the Bank's derivatives are entered into with financial institutions and less than 4% (2010: 21%) of the total of the positive fair value contracts are with any individual counterparty at the reporting date.

### 11. Due to banks and other financial institutions

	2011 SAR'000	2010 SAR'000
Current accounts	1,943,322	672,636
Money market deposits	3,950,734	3,988,542
Total	5,894,056	4,661,178

Money market deposits also include deposits placed by SAMA of SAR 552.8 million (2010: SAR 290.9 million).

### 12. Customers' deposits

	2011 SAR'000	2010 SAR'000
Demand	50,741,519	46,625,673
Savings	5,221,507	4,452,472
Time	48,284,323	42,514,025
Other	1,329,193	1,080,685
Total	105,576,542	94,672,855

Customers' deposits include SAR 51,422.4 million (2010: SAR 47,218.7 million) deposits taken under Shariah approved product contracts.

Other customers' deposits include SAR 1,328.2 million (2010: SAR 1,078.9 million) of margins held for irrevocable commitments.

The above deposits include the following foreign currency deposits:

Demand       4,944,099       4,825,657         Savings       209,996       186,891         Time       10,269,408       4,161,507		<b>2011</b> 2010 <b>SAR'000</b> SAR'000
,	Demand	<b>4,944,099</b> 4,825,657
Time <b>10,269,408</b> 4,161,507	Savings	<b>209,996</b> 186,891
	Гіте	<b>10,269,408</b> 4,161,507
Other <u>269,040</u> 247,604	Other	<b>269,040</b> 247,604
<b>Total</b> 15,692,543 9,421,659	<b>Fotal</b>	<b>15,692,543</b> 9,421,659

### 13. Debt securities in issue

	2011 SAR'000	2010 SAR'000
USD 600 million 5 year fixed rate notes	2,273,660	2,154,902
Euro 325 million 5 year floating rate notes	-	1,615,852
SAR 1,705 million 5 year floating rate notes	1,705,000	1,705,000
Total	3,978,660	5,475,754

### USD 600 million 5 year fixed rate notes

These notes were issued during the year 2010 at a fixed rate of 3% and are due to mature on 12 November 2015. The notes are unsecured and carry an effective yield of 3.148% which includes a credit spread of 170 bps. The notes are non-convertible, are unsecured and are listed on the London Stock Exchange.

The special commission rate exposure on these notes has been hedged by a fixed to floating special commission rate swap. The special commission rate swap forms part of a designated and effective hedging relationship and is accounted for as a fair value hedge in these financial statements. The negative mark to market on these notes pertaining to the hedged portion is SAR 35.5 million as at the end of the current year.

# Euro 325 million 5 year floating rate notes

These notes were issued during 2006 under the Bank's Euro Medium Term Note programme and matured on 13 April 2011. The notes carried effective special commission at three months Euribor plus 34.68 bps which was payable on a quarterly basis. The notes were non convertible, were unsecured and were listed on the Luxembourg Stock Exchange.

The bank had converted the foreign currency exposure on these notes into US Dollars by means of a cross currency swap. This swap did not form part of a designated hedging relationship and hence, was carried as a derivative in the trading book. The swap also matured during the current year.

### SAR 1,705 million 5 year floating rate notes

These notes were issued during 2008 and are due to mature on 21 July, 2013. The notes carry effective special commission at three months SIBOR plus 80 bps payable quarterly. The notes are unsecured, non convertible and are listed on Saudi Stock Exchange (Tadawul).

The special commission rate exposure on these notes has been partially hedged by a floating to fixed special commission rate swap to the extent of SAR 1,250 million. The special commission rate swap forms part of a designated and effective hedging relationship and is accounted for as a cash flow hedge in these financial statements.

### 14. Borrowings

This represents a 12 year amortising fixed rate loan that carries special commission at the rate of 5.11% payable semi annually. The loan was taken on 7 July 2005 and is repayable by 15 June 2017.

### 15. Other liabilities

	2011 SAR'000	2010 SAR'000
Accrued special commission payable		
- banks and other financial institutions	52,690	46,586
- customers' deposits	115,718	134,867
– debt securities in issue	14,177	18,850
– borrowings	415	452
Total accrued special commission payable	183,000	200,755
Accounts payable	1,385,444	1,069,483
Drawings payable	894,205	798,443
Negative fair value of derivatives (note 10)	1,919,624	1,741,172
Other	1,487,898	1,393,779
Total	5,870,171	5,203,632

### 16. Share capital

The authorised, issued and fully paid share capital of SABB consists of 750 million shares of SAR 10 each (2010: 750 million shares of SAR 10 each). The ownership of the SABB's share capital is as follows:

	2011	2010
Saudi shareholders	60%	60%
HSBC Holdings BV	40%	40%
(a wholly owned subsidiary of HSBC Holdings plc)		

The Board of Directors has recommended on 27 Muharram 1433H (22 December 2011) a bonus issue of 250 million shares of nominal value of SAR 10 each to the existing shareholders on the basis of one bonus share for every three shares held through the capitalisation of retained earnings which is subject to approval of shareholders at an Extraordinary General Meeting and regulatory agencies.

### 17. Statutory reserve

In accordance with the Banking Control Law of the Kingdom of Saudi Arabia, a minimum of 25% of the net income for the year is required to be transferred to a statutory reserve until this reserve is equal to the paid up capital of SABB. Accordingly, a sum of SAR 722 million (2010: SAR 471 million) was transferred to statutory reserve. The statutory reserve is not currently available for distribution.

### 18. Other reserves

2011 SAR'000	Cash flow hedges	Available for sale investments	Total
Balance at beginning of the year	(9,604)	115,575	105,971
Net change in fair value	(3,190)	(315,714)	(318,904)
Transfer to consolidated statement of income	(8,585)	(4,192)	(12,777)
Net movement during the year	(11,775)	(319,906)	(331,681)
Balance at end of the year	(21,379)	(204,331)	(225,710)

2010 SAR'000	Cash flow hedges	Available for sale investments	Total
Balance at beginning of the year	28,458	(165,993)	(137,535)
Net change in fair value	(33,452)	281,568	248,116
Transfer to consolidated statement of income	(4,610)	-	(4,610)
Net movement during the year	(38,062)	281,568	243,506
Balance at end of the year	(9,604)	115,575	105,971

The discontinuation of hedge accounting in prior years resulted in reclassification of the associated cumulative gain of SAR 8.6 million (2010: SAR 4.6 million) from equity to the consolidated statement of income included in the above numbers under cash flow hedges.

### 19. Commitments and contingencies

### a) Legal proceedings

As at 31 December 2011 there are legal proceedings outstanding against the Bank. No material provision has been made as professional advice indicates that it is not probable that any significant loss will eventuate.

### b) Capital commitments

As at 31 December 2011 the Bank has capital commitments of SAR 66.6 million (2010: SAR 30.2 million) in respect of buildings and equipment purchases.

### c) Credit related commitments and contingencies

Credit related commitments and contingencies mainly comprise guarantees, letters of credit, acceptances and commitments to extend credit. Guarantees and standby letters of credit, which represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans and advances. Documentary letters of credit, which are written undertakings by the Bank on behalf of a customer authorising a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions, are generally collateralised by the underlying shipments of goods to which they relate and therefore have significantly less risk. Acceptances comprise undertakings by the Bank to pay bills of exchange drawn on customers. The cash requirement under these instruments is considerably less than the amount of the related commitment because the Bank generally expects the customers to fulfil their primary obligation.

Commitments to extend credit represent the unutilised portion of authorisations to extend credit, principally in the form of loans and advances, guarantees and letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to a loss in an amount equal to the total unutilised commitments. However, the likely amount of loss, which cannot readily be quantified, is expected to be considerably less than the total unutilised commitment as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The total outstanding commitments to extend credit do not necessarily represent future cash requirements, as many of the commitments could expire or be terminated without being funded.

### d) The contractual maturity structure of the Bank's credit related commitments and contingencies is as follows:

2011 SAR'000	Within 3 months	3-12 months	1-5 years	Over 5 years	Total
Letters of credit	9,578,429	3,642,087	515,378	-	13,735,894
Guarantees	17,441,108	12,224,176	10,835,948	34,622	40,535,854
Acceptances	2,896,049	453,430	47,126	-	3,396,605
Irrevocable commitments to extend credit	1,849	457,909	1,495,052	-	1,954,810
Total	29,917,435	16,777,602	12,893,504	34,622	59,623,163

2010 SAR'000	Within 3 months	3-12 months	1-5 years	Over 5 years	Total
Letters of credit	5,142,691	4,101,327	911,948	-	10,155,966
Guarantees	11,877,344	11,312,243	9,399,305	38,467	32,627,359
Acceptances	2,369,831	346,632	82,622	-	2,799,085
Irrevocable commitments to extend credit		149,408	43,642	-	193,050
Total	19,389,866	15,909,610	10,437,517	38,467	45,775,460

The outstanding unutilised portion of non-firm commitments, which can be revoked unilaterally at any time by the Bank, is SAR 45,536.4 million (2010: SAR 35,173.4 million).

# e) The analysis of credit related commitments and contingencies by counterparty is as follows:

	2011 SAR'000	2010 SAR'000
Government and quasi government	947,153	149,408
Corporate	47,812,445	35,834,452
Banks and other financial institutions	10,639,597	9,628,199
Other	223,968	163,401
Total	59,623,163	45,775,460

# f) Operating lease commitments

The future minimum lease payments under non-cancellable leases where the Bank is the lessee are as follows:

	2011 SAR'000	2010 SAR'000
Less than 1 year	55,599	50,524
1 to 5 years	163,239	146,515
Over 5 years	125,147	145,594
Total	343,985	342,633

# 20. Net special commission income

	2011 SAR'000	2010 SAR'000
Special commission income		21111 000
Investments		
-available for sale investments	282,383	261,791
<ul> <li>held at amortised cost</li> </ul>	79,781	151,439
<ul> <li>held to maturity investments</li> </ul>	5,066	10,717
	367,230	423,947
Due from banks and other financial institutions	33,771	40,367
Loans and advances	3,114,879	3,260,594
Total	3,515,880	3,724,908
Special commission expense		
Due to banks and other financial institutions	108,696	52,398
Customers' deposits	236,630	358,139
Debt securities in issue	138,570	61,045
Borrowings	10,009	10,283
Total	493,905	481,865
Net special commission income	3,021,975	3,243,043
Fees and commission income, net		
	2011 SAR'000	2010 SAR'000
Fee and commission income:		
- Share trading and fund management	115,884	164,737
- Trade finance	569,725	505,551
- Corporate finance and advisory	194,097	202,407
- Cards	285,110	302,311
- Other banking services	238,047	130,050
Total fee and commission income	1,402,863	1,305,056
Fee and commission expense:		
- Cards	(99,392)	(45,392)
- Custodial services	(719)	(760)
- Other banking services	(87,748)	(77,582)
Total fee and commission expense	(187,859)	(123,734)
Fees and commission income, net	1,215,004	1,181,322

## 22. Trading income, net

<i>ZZ</i> .	Trading income, net		
		2011	2010
		SAR'000	SAR'000
	Foreign exchange income, net	254,465	210,337
	Derivatives	55,721	36,020
	Debt securities	162	8,636
	Others	(2,488)	3,286
	Total	307,860	258,279
23.	Gains on non-trading investments, net		
		2011	2010
		SAR'000	SAR'000
	Available for sale investments	4,192	-

### 24. Salaries and employee related expenses

# i) Quantitative Disclosure

The following table summarizes the Bank's employee categories defined in accordance with SAMA's rules on compensation practices and includes the total amounts of fixed and variable compensation paid to employees during the year ended 31 December 2011, and the forms of such payments.

Category		Fixed	Variable compensation paid in 2011		
	Number of	compensation	Cash	Shares	Total
	employees	SAR'000	SAR'000	SAR'000	SAR'000
Senior executives requiring SAMA no objection Employees engaged in risk	13	22,038	14,619	350	14,969
taking activities Employees engaged in control	228	108,377	40,711	19	40,730
functions	80	30,065	6,483	27	6,510
Other employees	2,802	522,184	136,006	20	136,026
Outsourced employees	410	34,109	3,423	-	3,423
Total	3,533	716,773	201,242	416	201,658
Variable compensation accrued in	n 2011	226,242			
Other employee related benefits		53,154			
Total salaries and employee related expenses		996,169			

### Senior executives (requiring SAMA no objection):

This comprises senior management having responsibility and authority for formulating strategies, directing and controlling the activities of the Bank whose appointment requires no objection from SAMA. This covers the Managing Director and other executives directly reporting to him.

### Employees engaged in risk taking activities:

This comprises of management staff within the business lines (Corporate, Trade Services, Private Banking and Treasury), who are responsible for executing and implementing the business strategy on behalf of the Bank. This also includes those involved in recommending and evaluating credit limits and credit worthiness, pricing of loans, undertaking and executing business proposals and treasury dealing activities.

### **Employees engaged in control functions:**

This refers to employees working in divisions that are not involved in risk taking activities but engaged in review functions (Risk Management, Compliance, Internal Audit, Treasury Operation, Finance and Accounting). These functions are fully independent from risk taking units.

### Other employees:

This includes all other employees of the Bank, excluding those already reported under categories mentioned above.

### **Outsourced employees:**

Staff employed by various agencies who supply services to the Bank on a full-time basis in non-critical roles. None of these roles require risk undertaking or control.

### ii) Qualitative Disclosure

### **Compensation disclosure for the Annual Financial Statements**

SAMA being the Banking industry regulator for the Kingdom of Saudi Arabia, has issued its Rules on compensation practices, which is in line with Basel II and FSB Principles. In compliance with the SAMA Rules on compensation practices, a compensation policy endorsed by Nomination and Remuneration Committee and approved by the Board of Directors has been formulated and implemented.

### **SABB Compensation Policy**

### a) Policy Objectives

The policy sets the guidelines as to how both fixed and variable pay will be managed at SABB. The scope of policy covers the following: all categories of employees; its subsidiaries; all compensation elements; key determinants of compensation; approval process; reporting processes; bonus deferral process; share retention and relevant stakeholder's roles and responsibilities.

The objectives of the policy are to: align the reward practices with the Bank's strategy & values so as to support the successful execution of the strategy in a risk compliant manner; offer an attractive employee value proposition to attract, retain and motivate competent and committed people; and ensure the financial sustainability of SABB.

### b) Compensation Structure

SABB's compensation operates on a Total Package basis that is benchmarked to market data from peers in the appropriate industry. Total Package comprises of the following blend of fixed and variable compensation elements: salaries, allowances; benefits; annual bonuses; short-term incentives; and long-term incentives.

### c) Performance Management System

The performance of all employees is evaluated against agreed targets using a Balanced Scorecard methodology, financial, customer, process and people. A calibration process is applied to ensure fair and equitable performance evaluation. The performance management methodology at SABB focuses on the differentiation of individual performance and drives the variable reward strategy which encourages high performance within a risk compliant manner.

## d) Risk-adjustment for Variable Pay schemes

The Bank has reviewed all its variable pay schemes, with the assistance of external remuneration consultants, to ensure that any bonus pay pools have taken into account all relevant risks. The determination of bonus pools is based on appropriate performance factors adjusted for risk. The bonus pool for the Control functions have been ring fenced from short term profits in alignment with SAMA regulations.

#### e) Bonus Deferral

Bonus deferral in the form of equity applies to all employees who are either subject SAMA "No Objection" and /or undertake or control significant risk undertaking by the Bank. Bonuses of all these employees will be subject to deferral over a three year vesting period. The vesting will be subject to malus conditions.

#### f) Nomination and Remuneration Committee

The Nomination and Remuneration Committee has oversight of the remuneration structures and policies for all employees to ensure that: all performance based bonuses are adjusted for risk; compensation structures are regulatory compliant; and effective in achieving its stated objectives.

#### 25. Basic and diluted earnings per share

Basic earnings per share for the year ended 31 December 2011 and 2010 is calculated by dividing the net income for the year attributable to the equity holders by 750 million shares.

Diluted earnings per share is the same as basic earnings per share as the Bank has not issued any instruments which would have an impact on earnings per share when exercised.

#### 26. Gross dividend, zakat and income tax

The Board of Directors has proposed a gross dividend of SAR 562.5 million for the year 2011 (2010: SAR 562.5 million). Dividends will be paid to the Saudi and non-Saudi shareholders after deduction of zakat and income tax respectively as follows:

#### Saudi shareholders:

Zakat attributable to the Saudi shareholders for the year amounted to approximately SAR 41.9 million (2010: SAR 30.0 million).

#### Non Saudi shareholders

Income tax attributable to the foreign shareholder on its current year's share of income is approximately SAR 230.4 million (2010: SAR 160.0 million).

SABB received the initial Zakat assessment in respect of year 2010. The assessment is primarily due to the disallowance of certain long-term investments from the Zakat base of SABB. SABB filed an appeal before the Preliminary Zakat and Tax Appeal Committee (PZTAC) which is yet to be taken up by the Appeal Committee.

# 27. Cash and cash equivalents

Cash and cash equivalents included in the consolidated statement of cash flows comprise the following:

2011 SAR'000	2010 SAR'000
16,585,956	9,905,290
4, 347, 018	7,042,310
20, 932, 974	16,947,600
	SAR'000 16,585,956 4, 347, 018

## 28. Operating segments

The Bank's primary business is conducted in Saudi Arabia.

Transactions between the operating segments are on normal commercial terms and conditions. There are no material items of income or expense between the operating segments. Segment assets and liabilities comprise operating assets and liabilities, being the majority of the balance.

## a) The Bank's reportable segments under IFRS 8 are as follows:

**Retail Banking** – which caters mainly to the banking requirements of personal and private banking customers.

Corporate Banking – which caters mainly to the banking requirements of commercial and corporate banking customers.

**Treasury** – which manages the Bank's liquidity, currency and special commission rate risks. It is also responsible for funding the Bank's operations and managing the Bank's investment portfolio and statement of financial position.

Others – includes activities of SABB Securities Limited and investment in associates.

Transactions between the operating segments are reported as recorded by the Bank's transfer pricing system. The Bank's total assets and liabilities as at 31 December 2011 and 2010, its total operating income and expenses, and the results for the years then ended, by operating segment, are as follows:

2011 SAR'000	Retail Banking	Corporate Banking	Treasury	Others	Total
Total assets	21,521,146	65,234,092	51,337,076	565,191	138,657,505
Total liabilities	41,418,513	53,261,190	26,811,601	-	121,491,304
Total operating income	1,396,914	2,370,371	1,029,286	102,020	4,898,591
Total operating expenses	937,036	987,132	94,331	55,822	2,074,321
Share in earnings of associates, net	-	-	-	64,165	64,165
Net income for the year	459,878	1,383,239	934,955	110,363	2,888,435
Fees and commission income, net	351,231	865,744	(1,955)	(16)	1,215,004
Trading income, net	886	7,341	299,633	-	307,860
Credit losses and impairment provision, net	18,798	456,732	(6,742)	-	468,788
2010 SAR'000	Retail Banking	Corporate Banking	Treasury	Others	Total
Total assets	20,513,312	55,952,908	48,677,998	228,648	125,372,866
Total assets Total liabilities	20,513,312 37,459,293	55,952,908 47,781,713	48,677,998 24,925,339	228,648 34,574	125,372,866 110,200,919
Total liabilities	37,459,293	47,781,713	24,925,339	34,574	110,200,919
Total liabilities  Total operating income	37,459,293 1,544,536	47,781,713 2,265,864	24,925,339 868,887	34,574 160,134	110,200,919 4,839,421
Total liabilities  Total operating income  Total operating expenses  Share in earnings of	37,459,293 1,544,536	47,781,713 2,265,864	24,925,339 868,887	34,574 160,134 73,761	110,200,919 4,839,421 2,997,343
Total liabilities  Total operating income  Total operating expenses  Share in earnings of associates, net	37,459,293 1,544,536 1,678,297	47,781,713 2,265,864 1,136,886	24,925,339 868,887 108,399	34,574 160,134 73,761 41,074	110,200,919 4,839,421 2,997,343 41,074
Total liabilities  Total operating income  Total operating expenses  Share in earnings of associates, net  Net income for the year  Fees and commission	37,459,293 1,544,536 1,678,297	47,781,713 2,265,864 1,136,886 - 1,128,978	24,925,339 868,887 108,399 - 760,488	34,574 160,134 73,761 41,074 127,447	110,200,919 4,839,421 2,997,343 41,074 1,883,152

## b) The Bank's credit exposure by operating segment is as follows:

2011 SAR'000	Retail Banking	Corporate Banking	Treasury	Total
Assets	19,948,476	64,862,811	47,066,229	131,877,516
Commitments and contingencies	178,932	24,492,900	-	24,671,832
Derivatives		-	3,521,550	3,521,550
Total	20,127,408	89,355,711	50,587,779	160,070,898
2010 SAR'000	Retail Banking	Corporate Banking	Treasury	Total
Assets	18,704,302	55,544,184	45,045,108	119,293,594
Commitments and contingencies	164,850	18,836,365	-	19,001,215
Derivatives	-	-	2,664,413	2,664,413
Total	18,869,152	74,380,549	47,709,521	140,959,222

Credit exposure comprises the carrying value of assets excluding cash, property and equipment, other assets, investment in associates and equity investments, and the credit equivalent value for commitments, contingencies and derivatives is based on the credit conversion factor as prescribed by the SAMA Basel II guidelines.

#### 29. Credit risk

The Bank manages exposure to credit risk, which is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Credit exposures arise principally in lending activities that lead to loans and advances, and investment activities. There is also credit risk on credit related commitments and contingencies and derivatives.

The Bank assesses the probability of default of counterparties using internal rating tools. Also the Bank uses the external ratings, of the major rating agency, where available.

The Bank attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties, and continually assessing the creditworthiness of counterparties. The Bank's risk management policies are designed to identify and to set appropriate risk limits and to monitor the risks and adherence to limits. Actual exposures against limits are monitored daily. In addition to monitoring credit limits, the Bank manages the credit exposure relating to its trading activities by entering into master netting agreements and collateral arrangements with counterparties in appropriate circumstances, and limiting the duration of exposure. In certain cases the Bank may also close out transactions mitigate credit risk. The Bank's credit risk for derivatives, represents the potential cost to replace the derivative contracts if counterparties fail to fulfill their obligation. To control the level of credit risk taken, the Bank assesses counterparties using the same techniques as for its lending activities.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions.

Concentrations of credit risk indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or geographical location.

The Bank seeks to manage its credit risk exposure through diversification of lending activities to ensure that there is no undue concentration of risks with individuals or groups of customers in specific locations or business. It also takes security when appropriate. The Bank also seeks additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

Management monitors the market value of collateral and requests additional collateral in accordance with the underlying agreements. It also monitors the market value of collateral obtained during its review of the adequacy of the provision for credit losses.

The Bank regularly reviews its risk management policies and systems to reflect changes in market's products and emerging best practice.

The debt securities included in the investment portfolio are mainly sovereign risk. Analysis of investments by counterparty is provided in note 5. For details of the composition of loans and advances refer to note 6. Information on credit risk relating to derivative instruments is provided in note 10 and for commitments and contingencies in note 19. The information on Bank's maximum credit exposure by business segment is given in note 28. The information on maximum credit risk exposure and their relative risk weights is also provided in note 37.

## 30 a). Geographical concentration of assets, liabilities, commitments and contingencies, and credit exposure

2011 SAR'000	Kingdom of Saudi Arabia	GCC and Middle East	Europe	North America	Other Countries	Total
Assets						
Cash and balances with SAMA	22,380,625	-	-	-	-	22,380,625
Due from banks and other financial institutions	-	109,386	2,021,996	2,023,570	192,066	4,347,018
Investments, net	17,681,334	3,889,345	442,549	-	186,894	22,200,122
Loans and advances, net	83,156,480	605,289	15,728	37,500	996,290	84,811,287
Investment in associates	565,191	-	-	-	-	565,191
Total	123,783,630	4,604,020	2,480,273	2,061,070	1,375,250	134,304,243
Liabilities						
Due to banks and other financial institutions	487,414	523,168	4,039,400	826,585	17,489	5,894,056
Customer deposits	104,797,133	195,944	579,846	-	3,619	105,576,542
Debt securities in issue	1,705,000	-	2,273,660	-	-	3,978,660
Borrowings		-	171,875	-	-	171,875
Total	106,989,547	719,112	7,064,781	826,585	21,108	115,621,133
Commitments and contingencies	48,680,801	282,454	2,832,665	350,298	7,476,945	59,623,163
Credit exposure (stated at credit equivalent amounts)						
Assets	121,412,525	4,548,398	2,480,273	2,061,070	1,375,250	131,877,516
Commitments and contingencies	20,222,055	101,344	1,401,610	119,669	2,827,154	24,671,832
Derivatives	1,704,914	148,381	1,643,526	9,131	15,598	3,521,550
Total credit exposure	143,339,494	4,798,123	5,525,409	2,189,870	4,218,002	160,070,898

2010 SAR'000	Kingdom of Saudi Arabia	GCC and Middle East	Europe	North America	Other Countries	Total
Assets						
Cash and balances with SAMA	15,144,088	-	-	-	-	15,144,088
Due from banks and other financial institutions	626,687	142,633	241,966	5,937,201	93,823	7,042,310
Investments, net	20,621,151	3,293,205	908,492	93,773	55,821	24,972,442
Loans and advances, net	73,156,677	1,033,227	21,082	37,500	-	74,248,486
Investment in associates	221,532	-	-	-	-	221,532
Total	109,770,135	4,469,065	1,171,540	6,068,474	149,644	121,628,858
Liabilities						
Due to banks and other financial institutions	1,284,453	706,419	2,436,290	224,997	9,019	4,661,178
Customer deposits	94,285,479	358,746	22,286	-	6,344	94,672,855
Debt securities in issue	1,705,000	-	3,770,754	-	-	5,475,754
Borrowings		-	187,500	-	-	187,500
Total	97,274,932	1,065,165	6,416,830	224,997	15,363	104,997,287
Commitments and contingencies	37,184,684	428,788	2,534,129	210,790	5,418,069	45,776,460
Credit exposure (stated at credit equivalent amounts)						
Assets	107,491,092	4,412,844	1,171,540	6,068,474	149,644	119,293,594
Commitments and contingencies	15,038,350	119,838	1,241,904	82,885	2,518,238	19,001,215
Derivatives	1,307,891	187,278	1,163,678	5,460	106	2,664,413
Total credit exposure	123,837,333	4,719,960	3,577,122	6,156,819	2,667,988	140,959,222

# 30 b) The distributions by geographical concentration of impaired loans and advances and impairment for credit losses are as follows:

2011 SAR'000	Saudi Arabia	GCC & Middle East	Europe	North America	Other Countries	Total
Non performing loans net	1,636,128	41,936	-	-	-	1,678,064
Provision for credit loss	2,037,753	42,970	-	-	-	2,080,723
2010 SAR'000	Saudi Arabia	GCC & Middle East	Europe	North America	Other Countries	Total
Non performing loans net	2,092,327	522,139	-	-	-	2,614,466
Provision for credit loss	2,216,703	397,769	-	-	-	2,614,472

#### 31. Market risk

Market Risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as special commission rates, foreign exchange rates, and equity prices. The Bank classifies exposures to market risk into either trading and non-trading or banking-book.

The market risk for the trading book is managed and monitored using Value at Risk (VAR) methodology. Market risk for non-trading book is managed and monitored using a combination of VAR, stress testing and sensitivity analysis.

# a) Market risk-trading book

The Board has set limits for the acceptable level of risks in managing the trading book. The Bank applies a VAR methodology to assess the market risk positions held and to estimate the potential economic loss based upon a number of parameters and assumptions for change in market conditions.

A VAR methodology estimates the potential negative change in market value of a portfolio at a given confidence level and over a specified time horizon. The Bank uses simulation models to assess the possible changes in the market value of the trading book based on historical data. VAR models are usually designed to measure the market risk in a normal market environment and therefore the use of VAR has limitations because it is based on historical correlations and volatilities in market prices and assumes that the future movements will follow a statistical distribution.

The VAR that the Bank measures is an estimate, using a confidence level of 99% of the potential loss that is not expected to be exceeded if the current market positions were to be held unchanged for one day. The use of 99% confidence level depicts that within a one-day horizon, losses exceeding VAR figure should occur, on average, not more than once every hundred days.

The VAR represents the risk of portfolios at the close of a business day, and it does not account for any losses that may occur beyond the defined confidence interval. The actual trading results however, may differ from the VAR calculations and, in particular, the calculation does not provide a meaningful indication of profits and losses in stressed market conditions.

To overcome the VAR limitations mentioned above, the Bank also carries out stress tests of its portfolio to simulate conditions outside normal confidence intervals. The potential losses occurring under stress test conditions are reported regularly to the Bank's ALCO committee for their review.

The Bank's VAR related information is as under.

_			SAR'000
2011	Foreign exchange	Special commission rate	Overall risk
VAR as at 31December 2011	547	785	884
Average VAR for 2011	484	1,600	1,630
			SAR'000
2010	Foreign exchange	Special commission rate	Overall risk
VAR as at 31December 2010	416	661	941
Average VAR for 2010	2,313	2,266	3,428

## b) Market risk - non trading or banking book

Market risk on non-trading or banking positions mainly arises from the special commission rate, foreign currency exposures and equity price changes.

#### i) Special commission rate risk

Special commission rate risk arises from the possibility that the changes in commission rates will affect either the fair values or the future cash flows of the financial instruments. The Board has established commission rate gap limits for stipulated periods. The Bank monitors positions daily and uses hedging strategies to ensure maintenance of positions within the established gap limits.

The following table depicts the sensitivity to a reasonably possible change in commission rates, with other variables held constant, on the Bank's consolidated statement of income or equity. The sensitivity of the income is the effect of the assumed changes in commission rates on the net special commission income for one year, based on the floating rate non-trading financial assets and financial liabilities held as at 31 December 2011, including the effect of hedging instruments. The sensitivity of equity is calculated by revaluing the fixed rate available for sale financial assets, including the effect of any associated hedges as at 31December 2011 for the effect of assumed changes in commission rates. The sensitivity of equity is analysed by maturity period of the asset or swap.

			2011				SAR' 000
		Sensitivity of					
		Special					
<b>C</b>	Increase in	Commission		C!4!!4	- C E '4		
Currency	basis points	Income	6months	Sensitivity 1 year or	1-5 years	Over 5	
			or less	less	or less	years	Total
		-	OI ICSS	ICSS	OI ICSS	years	10141
SAR	+ 100	59,986	(20,563)	(9,785)	7,123	-	(23,225)
USD	+ 100	(185)	(13,835)	(13,968)	(62,610)	(2,394)	(92,807)
EUR	+ 100	3,137	(362)	(383)	(697)	-	(1,442)
Others	+ 100	1,730	-	-	-	-	-
			2011				SAR '000
		Sensitivity of					
		Special					
	Decrease in	Commission					
Currency	basis points	Income		Sensitivity			
					1-5	0 5	
			6months	1 year	years or	Over 5	
			Or Occ	Or loce	OCC	TOOPE	Total
			or less	or less	less	years	Total
SAR	- 100	(59,986)				years -	
SAR USD	- 100 - 100	(59,986) 185	20,563 13,835	9,785 13,968	(7,123) 62,610	years - 2,394	23,225 92,807
USD EUR		185 (3,137)	20,563	9,785	(7,123)	-	23,225
USD	- 100	185	20,563 13,835	9,785 13,968	(7,123) 62,610	-	23,225 92,807
USD EUR	- 100 - 100	185 (3,137) (1,730)	20,563 13,835	9,785 13,968	(7,123) 62,610	-	23,225 92,807
USD EUR	- 100 - 100	185 (3,137) (1,730)	20,563 13,835 362	9,785 13,968	(7,123) 62,610	-	23,225 92,807 1,442
USD EUR	- 100 - 100 - 100	185 (3,137) (1,730) Sensitivity of Special	20,563 13,835 362	9,785 13,968	(7,123) 62,610	-	23,225 92,807 1,442
USD EUR Others	- 100 - 100 - 100 Increase in	Sensitivity of Special Commission	20,563 13,835 362	9,785 13,968 383	(7,123) 62,610 697	-	23,225 92,807 1,442
USD EUR	- 100 - 100 - 100	185 (3,137) (1,730) Sensitivity of Special	20,563 13,835 362 -	9,785 13,968 383 -	(7,123) 62,610 697 -	2,394	23,225 92,807 1,442
USD EUR Others	- 100 - 100 - 100 Increase in	Sensitivity of Special Commission	20,563 13,835 362 - 2010	9,785 13,968 383 - Sensitivity 1 year or	(7,123) 62,610 697 - of Equity 1-5 years	2,394 - - - Over 5	23,225 92,807 1,442 - SAR'000
USD EUR Others	- 100 - 100 - 100 Increase in	Sensitivity of Special Commission	20,563 13,835 362 -	9,785 13,968 383 -	(7,123) 62,610 697 -	2,394	23,225 92,807 1,442
USD EUR Others	- 100 - 100 - 100 Increase in	Sensitivity of Special Commission	20,563 13,835 362 - 2010	9,785 13,968 383 - Sensitivity 1 year or	(7,123) 62,610 697 - of Equity 1-5 years	2,394 - - - Over 5	23,225 92,807 1,442 - SAR'000
USD EUR Others	- 100 - 100 - 100 Increase in basis points	Sensitivity of Special Commission Income	20,563 13,835 362 - 2010 6months or less	9,785 13,968 383 - Sensitivity 1 year or less	(7,123) 62,610 697 - of Equity 1-5 years or less	2,394 - - - Over 5	23,225 92,807 1,442 - SAR' 000
USD EUR Others	- 100 - 100 - 100 Increase in basis points	Sensitivity of Special Commission Income	20,563 13,835 362 2010 6months or less	9,785 13,968 383 - Sensitivity 1 year or less (2,348)	(7,123) 62,610 697 - of Equity 1-5 years or less	2,394 - - - Over 5	23,225 92,807 1,442 - SAR' 000

			2010				SAR '000
		Sensitivity of					
		Special					
	Decrease in	Commission					
Currency	basis points	Income		Sensitivity	of Equity		
			6months	1 year or	1-5 years	Over 5	
		-	or less	less	or less	years	Total
SAR	- 100	(29,688)	3,034	2,348	21,001	_	26,383
USD	- 100	2,412	34,218	20,250	816	-	55,284
EUR	- 100	12,808	591	628	1,455	-	2,674
Others	- 100	(1,547)	402	370	-	_	772

#### ii) Currency risk

Currency risk represents the risk of change in the value of financial instruments due to changes in foreign exchange rates. The Bank does not maintain material non trading open currency positions. Foreign currency exposures that arise in the non trading book are transferred to the trading book and are managed as part of the trading portfolio. The foreign exchange risk VAR disclosed in note 31(a) reflects the Bank's total exposure to currency risk.

## iii) Equity price risk

Equity price risk is the risk that the fair value of equities decreases as the result of changes in the level of equity indices and individual stocks. The non trading equity price risk exposure arises from equity securities classified as available for sale. A 10 per cent increase or decrease in the value of the bank's available for sale equities at 31 December 2011 would have correspondingly increase or decrease equity by SAR 103 million (2010: SAR 132 million).

# 32. Currency risk

The Bank is exposed to fluctuations in foreign currency exchange rates. The Board of Directors sets limits on the level of exposure by currency, and in total for both overnight and intra day positions, which are monitored daily. At the end of the year, the Bank had the following significant net exposures denominated in foreign currencies:

	2011	2010
	SAR'000	SAR'000
	Long (short)	Long (short)
US Dollar	(22,246)	471,114
Euro	4,793	690
Sterling Pounds	(1,935)	(431)
Other	(5,565)	4,169

#### 33. Special commission rate risk

The Bank is exposed to risks associated with fluctuations in the levels of market special commission rates. The table below summarises the Bank's exposure to special commission rate risks. Included in the table are the Bank's assets and liabilities at carrying amounts, categorised by the earlier of the contractual repricing or the maturity dates. The Bank is exposed to special commission rate risks as a result of mismatches or gaps in the amounts of assets and liabilities and derivative financial instruments that reprice or mature in a given period. The Bank manages this risk by matching the repricing of assets and liabilities through risk management strategies.

2011 SAR'000 Assets	Within 3 months	3-12 months	1-5 years	Over 5 years	Non special commission bearing	Total
Cash and balances with SAMA	15,208,895	_	_	_	7,171,730	22,380,625
Due from banks and other financial institutions	4,347,018	-	-	-	-	4,347,018
Investments, net	9,832,745	6,485,161	4,320,683	521,742	1,039,791	22,200,122
Loans and advances, net	47,075,996	14,124,840	23,610,451	-	-	84,811,287
Investment in associates	-	-	-	-	565,191	565,191
Property and equipment, net	-	-	-	-	536,922	536,922
Other assets	-	-	-	-	3,816,340	3,816,340
Total assets	76,464,654	20,610,001	27,931,134	521,742	13,129,974	138,657,505
Liabilities and shareholders' equity						
Due to banks and other financial institutions	4,475,430	-	1,418,626	-	-	5,894,056
Customer deposits	45,144,393	1,950,793	7,721,693	18,144	50,741,519	105,576,542
Debt securities in issue	1,705,000	-	2,273,660	-	-	3,978,660
Borrowings	-	-	-	171,875	-	171,875
Other liabilities	-	-	-	-	5,870,171	5,870,171
Shareholders' equity	-	-	-	-	17,166,201	17,166,201
Total liabilities and shareholders' equity	51,324,823	1,950,793	11,413,979	190,019	73,777,891	138,657,505
Commission rate sensitivity on assets and liabilities	25,139,831	18,659,208	16,517,155	331,723	(60,647,917)	
Commission rate sensitivity on derivative financial instruments	2,459,994	805,783	(2,929,539)	(336,238)	-	
Total special commission rate sensitivity gap	27,599,825	19,464,991	13,587,616	(4,515)	(60,647,917)	
Cumulative special commission rate sensitivity gap	27,599,825	47,064,816	60,652,432	60,647,917	-	

2010 SAR'000	Within 3 months	3-12 months	1-5 years	Over 5 years	Non special commission bearing	Total
Assets						
Cash and balances with SAMA	9,119,803	-	-	-	6,024,285	15,144,088
Due from banks and other financial institutions	7,042,310	-	-	-	-	7,042,310
Investments, net	13,002,859	6,579,774	3,997,403	55,544	1,336,862	24,972,442
Loans and advances, net	38,672,590	12,807,097	22,768,799	-	-	74,248,486
Investment in associates	-	-	-	-	221,532	221,532
Property and equipment, net	-	-	-	-	558,609	558,609
Other assets	-	-	-	-	3,185,399	3,185,399
Total assets	67,837,562	19,386,871	26,766,202	55,544	11,326,687	125,372,866
Liabilities and shareholders' equity						
Due to banks and other financial institutions	4,248,695	121,569	290,914	-	-	4,661,178
Customer deposits	39,249,357	1,213,647	7,562,972	21,206	46,625,673	94,672,855
Debt securities in issue	3,320,852	-	2,154,902	-	-	5,475,754
Borrowings	-	-	-	187,500	-	187,500
Other liabilities	-	-	-	-	5,203,632	5,203,632
Shareholders' equity	-	-	-	-	15,171,947	15,171,947
Total liabilities and shareholders' equity	46,818,904	1,335,216	10,008,788	208,706	67,001,252	125,372,866
Commission rate sensitivity on assets and liabilities	21,018,658	18,051,655	16,757,414	(153,162)	(55,674,565)	
Commission rate sensitivity on derivative financial instruments	1,610,219	57,903	(1,840,103)	171,981	-	
Total special commission rate sensitivity gap	22,628,877	18,109,558	14,917,311	18,819	(55,674,565)	
Cumulative special commission rate sensitivity gap	22,628,877	40,738,435	55,655,746	55,674,565	-	

The net gap between derivative financial instruments represents the net notional amounts of derivative financial instruments, which are used to manage the special commission rate risk.

## 34. Liquidity risk

Liquidity risk is the risk that the Bank will be unable to meet its payment obligations when they fall due under normal and stress circumstances. Liquidity risk can be caused by market disruptions or credit downgrades, which may cause certain sources of funding to be less readily available. To mitigate this risk, management has diversified funding sources in addition to its core deposit base, manages assets with liquidity in mind, maintaining an appropriate balance of cash, cash equivalents and readily marketable securities and monitors future cash flows and liquidity on a daily basis. The Bank also has committed lines of credit that it can access to meet liquidity needs.

In accordance with the Banking Control Law and the regulations issued by SAMA, the Bank maintains a statutory deposit with SAMA of 7% of total demand deposits and 4% of savings and time deposits. In addition to the statutory deposit, the Bank also maintains liquid reserves of not less than 20% of the deposit liabilities, in the form of cash, Saudi Government Development Bonds or assets, which can be converted into cash within a period not exceeding 30 days. The Bank has the ability to raise additional funds through repo facilities available with SAMA against Saudi Government Development securities.

The table below summarises the maturity profile of the Bank's financial liabilities. The contractual maturities of liabilities have been determined on the basis of the remaining period at the reporting date to the contractual maturity date and does not take account of effective maturities as indicated by the Bank's deposit retention history. The amounts disclosed in the table are the contractual undiscounted cash flows, whereas the Bank manages the inherent liquidity risk based on expected undiscounted cash inflows. All derivatives used for hedging purposes are shown by maturity based on their contractual, undiscounted repayment obligations. As the major portion of the derivatives trading book comprises of back to back transactions and consequently the open derivatives trading exposures are small, the management believes that the inclusion of trading derivatives in the contractual maturity table is not relevant for an understanding of the timing of cash flows and hence these have been excluded.

Management monitors the maturity profile to ensure that adequate liquidity is maintained. The weekly liquidity position is monitored and regular liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions. All liquidity policies and procedures are subject to review and approval by ALCO. A summary report, covering the bank and operating subsidiaries, including any exceptions and remedial action taken, is submitted monthly to ALCO.

## a) Analysis of financial liabilities by remaining contractual maturities :

2011 SAR'000	Within 3 months	3-12 months	1-5 years	Over 5 years	Total
Financial liabilities					
Due to banks and other financial institutions	4,648,772	-	677,466	1,181,842	6,508,080
Customer deposits	95,711,875	2,161,374	8,154,907	21,641	106,049,797
Debt securities in issue	6,395	86,685	4,176,685	-	4,269,765
Borrowings	-	39,773	142,812	16,029	198,614
<u>Derivatives</u> :					
- Contractual amounts payable (receivable)	12,288	15,961	(2,253)	6,249	32,245
Total undiscounted financial liabilities	100,379,330	2,303,793	13,149,617	1,225,761	117,058,501
2010 SAR'000	Within 3 months	3-12 months	1-5 years	Over 5 years	Total
Financial liabilities					
Due to banks and other financial institutions	4,250,713	121,995	363,708	-	4,736,416
Customer deposits	85,923,168	1,490,968	7,893,108	21,206	95,328,450
Debt securities in issue	6,884	1,708,848	4,273,102	-	5,988,834
Borrowings	-	25,344	182,585	16,024	223,953
<u>Derivatives</u> :					
- Contractual amounts payable	16,114	33,021	101,287	8,794	159,216
Total undiscounted financial liabilities	90,196,879	3,380,176	12,813,790	46,024	106,436,869

# b) Maturity analysis of assets and liabilities :

The table below shows an analysis of assets and liabilities analysed according to when they are expected to be recovered or settled. See note (a) above for the Bank's contractual undiscounted financial liabilities.

2011 SAR'000	Within 3 months	3-12 Months	1-5 Years	Over 5	No fixed maturity	Total
·	months	Withins	Tears	years	maturity	Total
Assets  Cook and halances with SAMA	17 505 057				5 704 ((0	22 280 (25
Cash and balances with SAMA	16,585,956	-	-	-	5,794,669	22,380,625
Due from banks and other financial institutions	4,347,018	-	-	-	-	4,347,018
Investments, net	5,127,226	8,373,946	6,539,085	1,120,073	1,039,792	22,200,122
Loans and advances, net	39,885,669	14,903,677	21,298,223	8,723,718	-	84,811,287
Investment in associates	-	-	-	-	565,191	565,191
Property and equipment, net	-	-	-	-	536,922	536,922
Other assets	-	-	-		3,816,340	3,816,340
Total assets	65,945,869	23,277,623	27,837,308	9,843,791	11,752,914	138,657,505
Liabilities and shareholders' equity						
Due to banks and other financial institutions	4,647,305	-	552,800	693,951	-	5,894,056
Customer deposits	95,646,451	2,131,522	7,780,425	18,144	-	105,576,542
Debt securities in issue	-	-	3,978,660	-	-	3,978,660
Borrowings	-	-	-	171,875	-	171,875
Other liabilities	-	-	-	-	5,870,171	5,870,171
Shareholders' equity	-		-	-	17,166,201	17,166,201
Total liabilities and shareholders' equity	100,293,756	2,131,522	12,311,885	883,970	23,036,372	138,657,505
2010 SAR'000	Within 3 months	3-12 Months	1-5 Years	Over 5 years	No fixed maturity	Total
Assets						
Cash and balances with SAMA	9,905,290	-	-	-	5,238,798	15,144,088
Due from banks and other financial institutions	7,042,310	-	-	-	-	7,042,310
Investments, net	7,029,983	7,664,806	8,392,234	557,174	1,328,245	24,972,442
Loans and advances, net	32,499,163	12,601,022	22,232,543	6,915,758	-	74,248,486
Investment in associates	-	-	-	-	221,532	221,532
Property and equipment, net	-	-	-	-	558,609	558,609
Other assets					3,185,399	3,185,399
Total assets	56,476,746	20,265,828	30,624,777	7,472,932	10,532,583	125,372,866
Liabilities and shareholders' equity						
Due to banks and other financial institutions	4,248,695	121,569	290,914	-	-	4,661,178
Customer deposits	85,810,008	1,482,270	7,359,371	21,206	-	94,672,855
Debt securities in issue	-	1,615,851	3,859,903	-	-	5,475,754
Borrowings	-	-	-	187,500	-	187,500
Other liabilities	-	-	-	-	5,203,632	5,203,632
Shareholders' equity		<u>-</u>	<u>-</u>	-	15,171,947	15,171,947
Total liabilities and shareholders' equity	90,058,703	3,219,690	11,510,188	208,706	20,375,579	125,372,866

Assets available to meet all of the liabilities and to cover outstanding loan commitments include cash, balances with SAMA, items in the course of collection; loans and advances to banks; and loans and advances to customers. The maturities of commitments and contingencies is given in note 19(d) of the consolidated financial statements.

#### 35. Fair values of financial instruments

# Determination of fair value and fair value hierarchy

The Bank uses the following hierarchy for determining and disclosing the fair value of financial instruments:

Level 1: quoted prices in active markets for the same instrument (i.e., without modification or repacking):

Level 2: quoted prices in active markets for similar assets and liabilities or other valuation techniques for which all significant inputs are based on observable market data: and

Level 3: valuation techniques for which any significant input is not based on observable market data.

SAR' 000	Level 1	Level 2	Level 3	Total
2011				
<u>Financial assets</u>				
Derivative financial instruments	-	1,959,762	-	1,959,762
Financial assets held as FVIS	13,472	-	-	13,472
Financial investments available for sale	8,644,282	11,886,381	55,104	20,585,767
Loans and advances – Fair value hedged	-	1,400,324	_	1,400,324
Total	8,657,754	15,246,467	55,104	23,959,325
<u>Financial Liabilities</u>				
Derivative financial instruments	-	1,919,624	-	1,919,624
Debt securities in issue- Fair value hedged	2,273,660	-	_	2,273,660
Total	2,273,660	1,919,624	-	4,193,284

SAR' 000	Level 1	Level 2	Level 3	Total
2010				
Financial assets				
Derivative financial instruments	-	1,790,116	-	1,790,116
Financial assets held as FVIS	13,475	18,783	-	32,258
Financial investments available for sale	9,028,437	13,503,830	55,692	22,587,959
Loans and advances – Fair value hedged	-	865,007	-	865,007
Total	9,041,912	16,177,736	55,692	25,275,340
Financial Liabilities				
Derivative financial instruments	-	1,741,172	-	1,741,172
Debt securities in issue- Fair value hedged	2,154,902	-	-	2,154,902
Total	2,154,902	1,741,172	_	3,896,074

Fair value is the amount for which an asset could be exchanged or a liability settled between knowledgeable, willing parties in an arm's length transaction. Consequently, differences can arise between the carrying values and fair value estimates.

The fair values of recognised financial instruments, except for other investments held at amortised cost, held-to-maturity investments, loans and advances and customer deposits, are not significantly different from the carrying values included in the financial statements. The estimated fair values of held-to-maturity investments and other investments held at amortised cost are based on quoted market prices, when available, or pricing models in the case of certain fixed rate bonds. The fair values of these investments are disclosed in note 5. It is not practicable to determine the fair value of loans and advances and customer deposits with sufficient reliability except as disclosed above. The fair values of financial instruments that are part of a designated fair value hedge relationship but are not carried at fair value as a class of financial instruments have been disclosed in the note above. These include loans and advances and debt security in issue.

The total amount of the changes in fair value recognised in the statement of income, which was estimated using valuation technique, is positive SAR 163.1 million (2010: SAR negative 66.3 million).

# 36. Related party transactions

Managerial and specialised expertise is provided under a technical services agreement with the parent company of one of the shareholders, HSBC Holdings BV. This agreement was renewed on 30 September 2007 for a period of five years.

In the ordinary course of its activities, the Bank transacts business with related parties. In the opinion of the management and the Board, the related party transactions are performed on an arm's length basis. The related party transactions are governed by limits set by the Banking Control Law and the regulations issued by SAMA.

The year end balances included in the consolidated financial statements resulting from such transactions are as follows:

	2011	2010
	SAR'000	SAR'000
The HSBC Group:		
Due from banks and other financial institutions	2,230,796	5,460,247
Investments	845,806	579,210
Other assets	3,410	6,561
Derivatives (at fair value)	(557,228)	(414,938)
Due to banks and other financial institutions	4,165,841	2,175,504
Commitments and contingencies	2,068,672	1,865,178

The above investments include investments in associates, amounting to SAR 565.2 million (2010: SAR 221.5 million).

## Directors, audit committee, other major shareholders and their affiliates:

Loans and advances	3,463,838	3,665,336
Customers' deposits	8,922,735	7,784,384
Derivatives (at fair value)	776	2,623
Commitments and contingencies	273,596	281,483
Bank's mutual funds:		
Loans and advances	31,064	4,011
Customers' deposits	1,406,178	1,249,774

Other major shareholders represent shareholdings (excluding the non-Saudi shareholder) of more than 5% of the Bank's issued share capital.

Income and expense pertaining to transactions with related parties included in the consolidated financial statements are as follows:

	2011 SAR'000	2010 SAR'000
Special commission income	50,932	45,961
Special commission expense	(197,639)	(163,804)
Fees and commission income	64,503	70,633
Profit share arrangement relating to investment banking activities	(6,099)	(8,670)
Share in earnings of associates	64,165	41,074
Directors' remuneration	2,720	2,195

The total amount of compensation paid to key management personnel during the year is as follows:

	2011 SAR'000	2010 SAR'000
Short-term employee benefits (salaries and allowances)	48,089	34,307
Employment termination benefits	8,709	5,391

Key management personnel are those persons, including an executive director, having authority and responsibility for planning, directing and controlling the activities of the Bank, directly or indirectly.

The Bank offers share based payment scheme arrangements to certain senior management and employees. There was one such scheme outstanding at 31 December 2011. The detail of this scheme has not been separately disclosed in these consolidated financial statements as amounts are not material.

#### 37. Capital adequacy

The Bank's objectives when managing capital are, to comply with the capital requirements set by SAMA; to safeguard the Bank's ability to continue as a going concern; and to maintain a strong capital base.

Capital adequacy and the use of regulatory capital are monitored regularly by the Bank's management. SAMA requires the Bank to hold the minimum level of the regulatory capital and to maintain a ratio of total regulatory capital to the risk-weighted assets at or above the agreed minimum of 8%.

The Bank monitors the adequacy of its capital using the methodology and ratios established by SAMA. These ratios measure capital adequacy by comparing the Bank's eligible capital with its assets, commitments and contingencies, and notional amount of derivatives at a weighted amount to reflect their relative risk.

	2011 SAR'000	2010 SAR'000
Risk Weighted Assets (RWA)		
Credit Risk RWA	109,505,348	98,155,523
Operational Risk RWA	9,864,886	9,701,147
Market Risk RWA	648,400	1,215,475
Total RWA	120,018,634	109,072,145
Tier I Capital	14,184,649	12,938,428
Tier II Capital	3,455,140	2,512,032
Total I & II Capital	17,639,789	15,450,460
Capital Adequacy Ratio %		
Tier I ratio	11.82%	11.86%
Tier I + Tier II ratio	14.70%	14.17%

## 38. Basel II Pillar 3 Disclosures

Under Basel II pillar 3, quantitative and qualitative disclosures of the Bank's exposures, risk weighted assets and capital are required, and these disclosures will be made available on Bank's website <a href="www.sabb.com">www.sabb.com</a> and the annual report, respectively as required by SAMA.

## 39. Prospective changes in accounting standards

The Bank has chosen not to early adopt the amendments and the newly issued standards as follows:-

- IAS 1 Financial Statement Presentation Presentation of Items of Other Comprehensive Income effective date 1 July 2012.
- IAS 27 Separate Financial Statements (as revised in 2011) effective date 1 January 2013
- IAS 28 Investments in Associates and Joint Ventures (as revised in 2011) effective date 1 January 2013
- IFRS 7 Financial Instruments: Disclosures Enhanced Derecognition Disclosure Requirements effective date 1 July 2011
- IFRS 9 Financial Instruments: Classification and Measurement effective date 1 January 2015 (tentative)
- IFRS 10 Consolidated Financial Statements effective date 1 January 2013
- IFRS 12 Disclosure of Involvement with Other Entities effective date 1 January 2013
- IFRS 13 Fair Value Measurement effective date 1 January 2013

## 40. Comparative figures

Certain prior year figures have been reclassified to conform with the current year's presentation.

# 41. Board of Directors' approval

The consolidated financial statements were approved by the Board of Directors on 20 Rabi Awal 1433H (Corresponding 12 February 2012).